

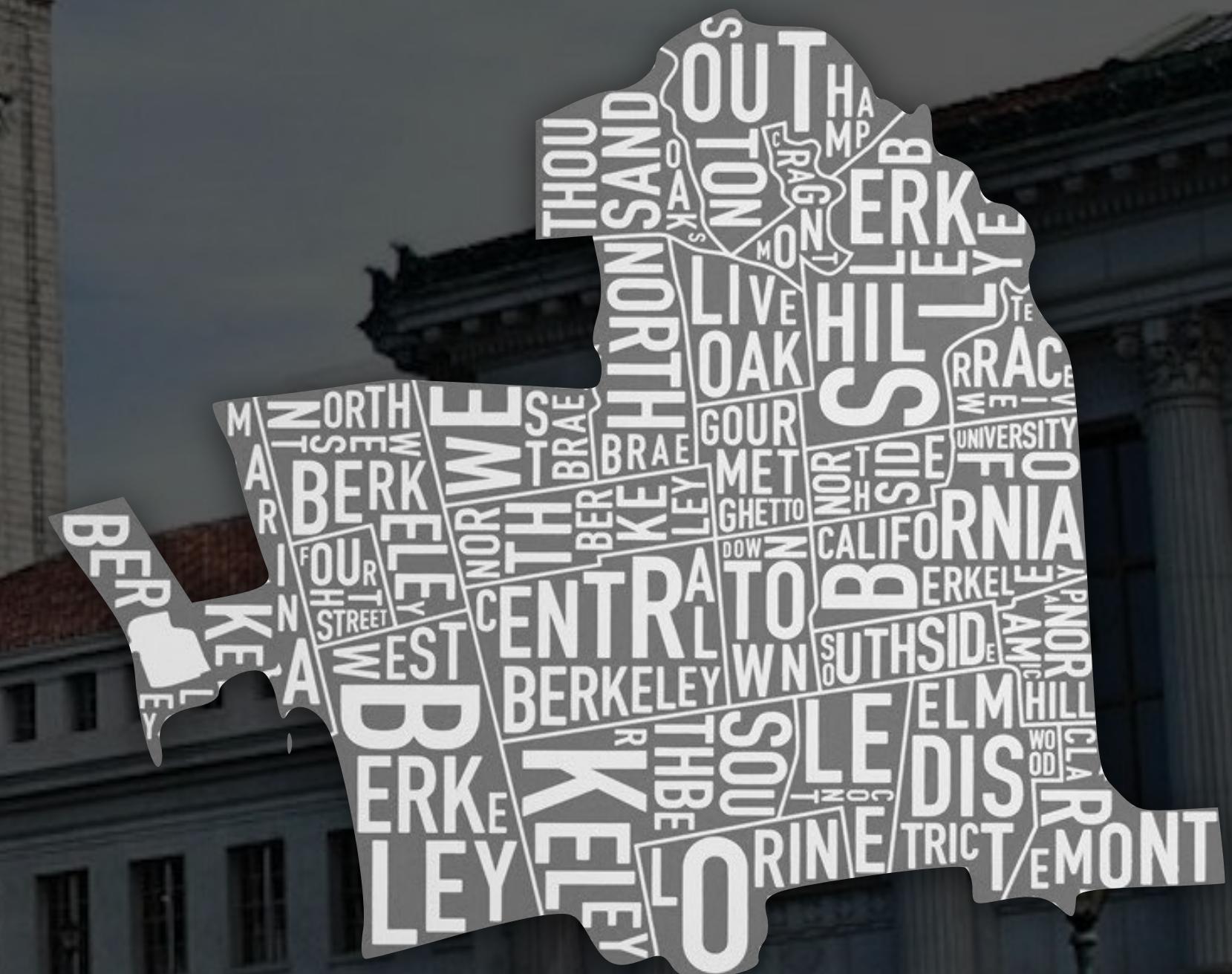


OpenSpace

WE FIND YOU A SPACE

The Problem

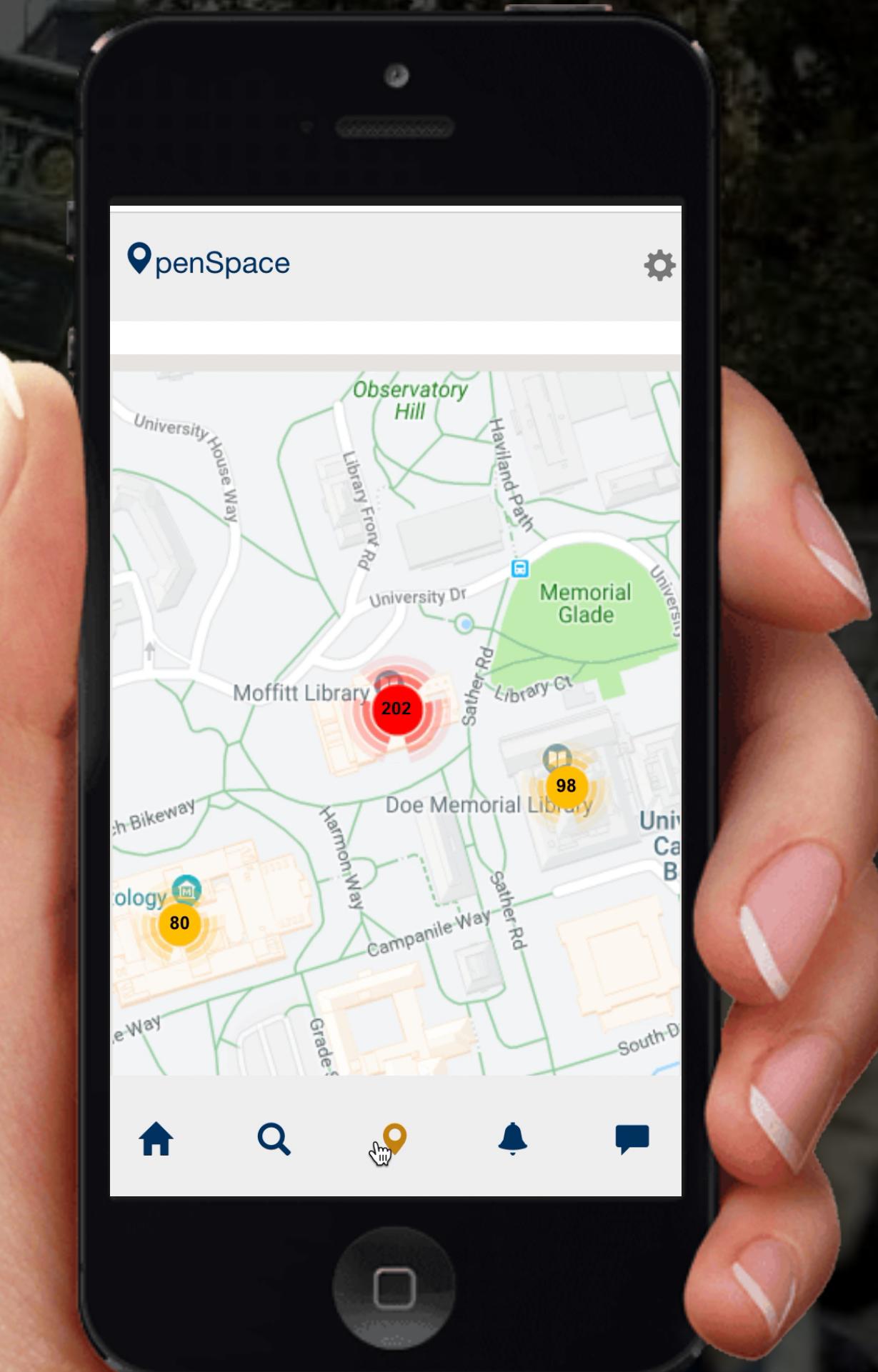
- UC Berkeley has **37 libraries** for:
 - 30,574 Undergrads
 - 11,336 Grads
 - 122,324 Berkeley, CA residents
- **Resource management** inefficiencies are a problem.



Berkeley, CA

The Solution

Our product **monitors and directs student traffic**, allowing universities to **predict resource consumption** and employ **conservation efforts** accordingly.



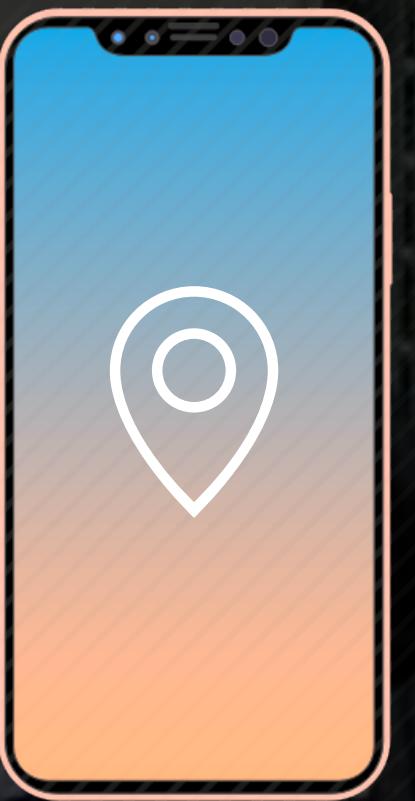
OpenSpace

How it works

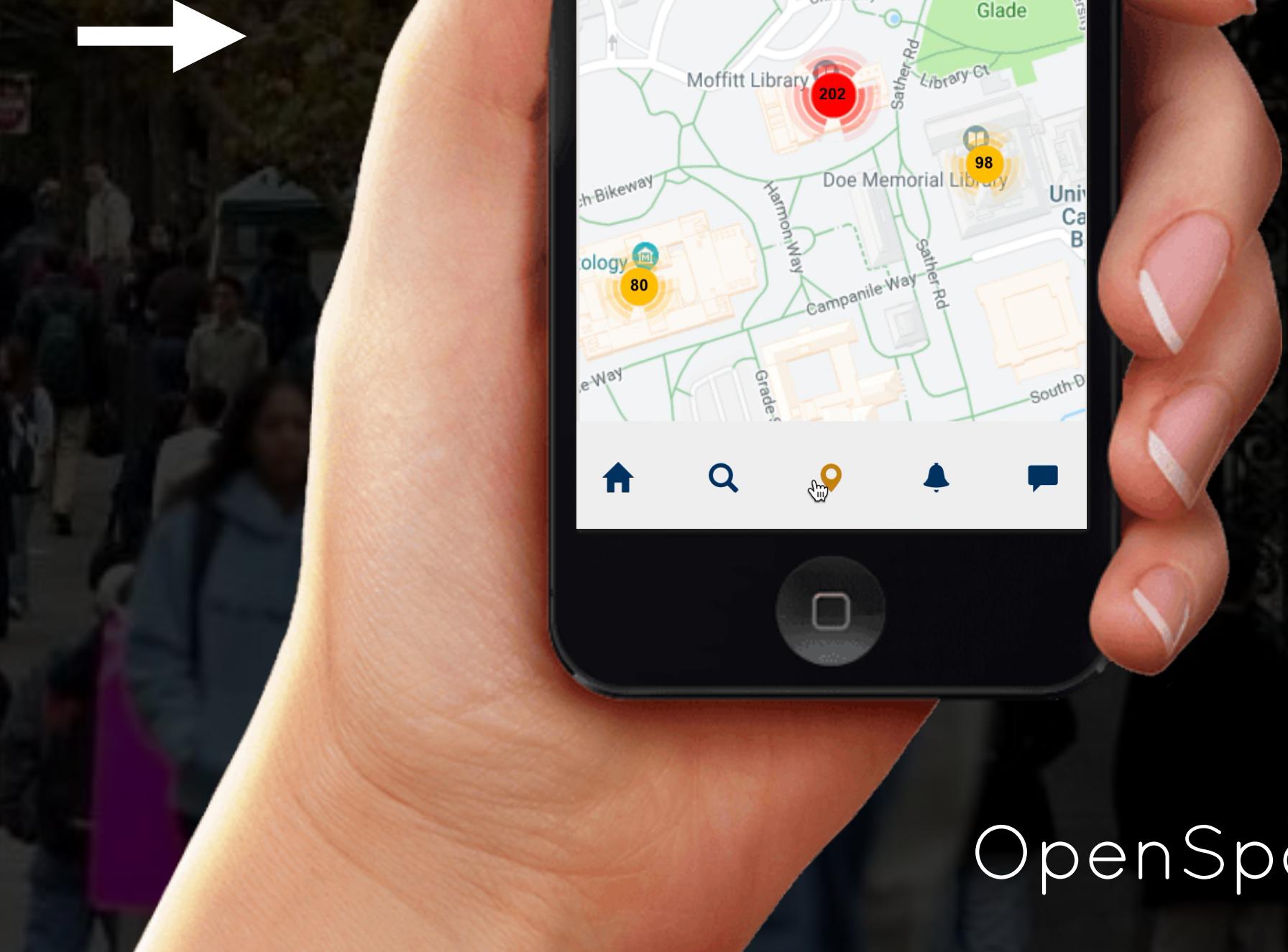
Library Sensors



User Data

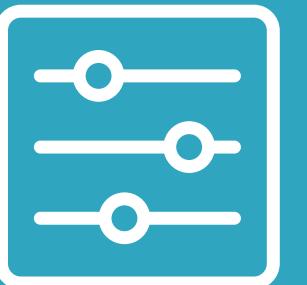


OpenSpace



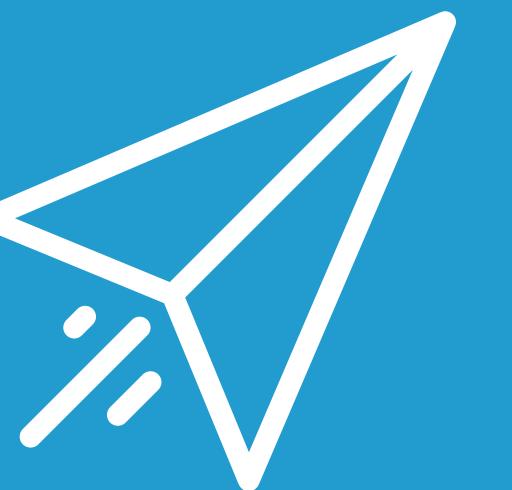
OpenSpace

Value Proposition



LIVE-streams of information

To reliably modify universities operations



Predict resource consumption

To provide insights towards conservation



Provide students with a space

Thanks to occupation data & analytics

\$300B *The value of the energy efficiency market by 2022.*

OpenSpace

The Market Opportunity

College and universities spend an average
\$1.28 per square foot on electricity and
natural gas annually.

Average energy spending for higher
institutions is **\$10M a year**.

The Market Opportunity

- Our market opportunity is **unique**. We alone provide this service to the entire university-campus space.
- By becoming a leader in the **data-driven** conservation market, we can **confidently expand** our customer base.
- Our valuation shows positive, healthy future cash flow as this **industry grows**.



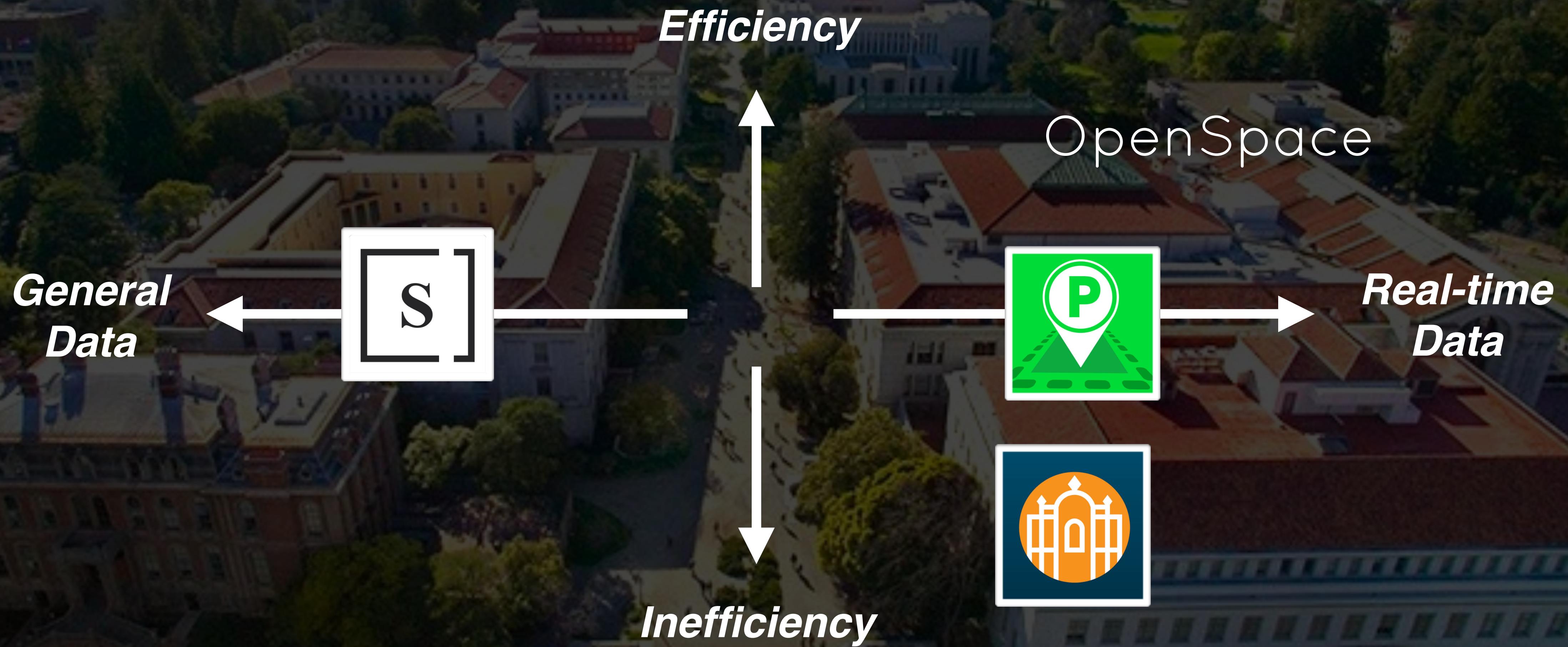
Competition



OpenSpace

Real-time Data	✓	✗	✓	✓
Purpose	Parking Space	Event Space	Study Space	Any Space
Target	Vehicles	Public	Campus	Public
Real-time Notification	Only for Parking Time	✓	✗	✓

Competition



OpenSpace

Revenue model

\$685 M

The cost of operating and maintaining UC facilities annually.

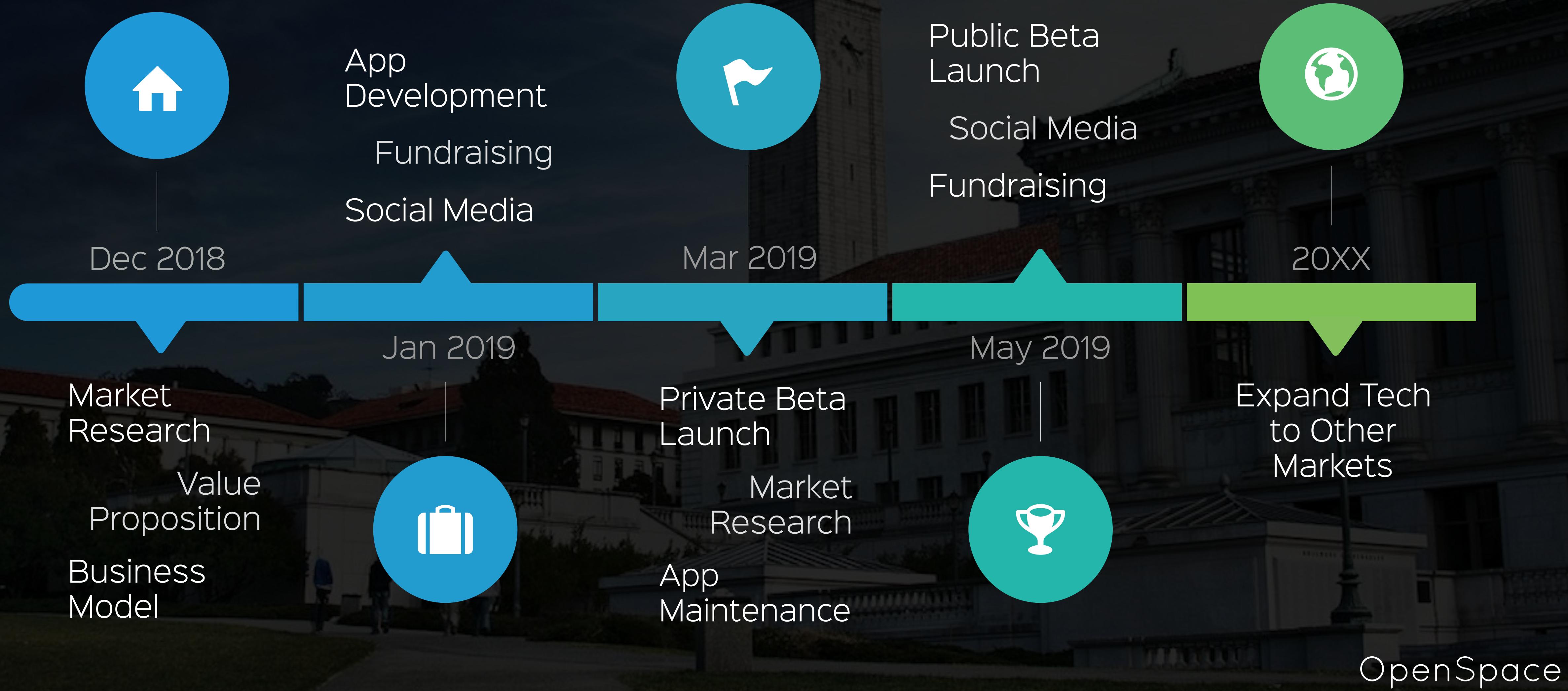
\$68.5 M

OpenSpace can **reduce 10%** of costs of operation and maintenance.

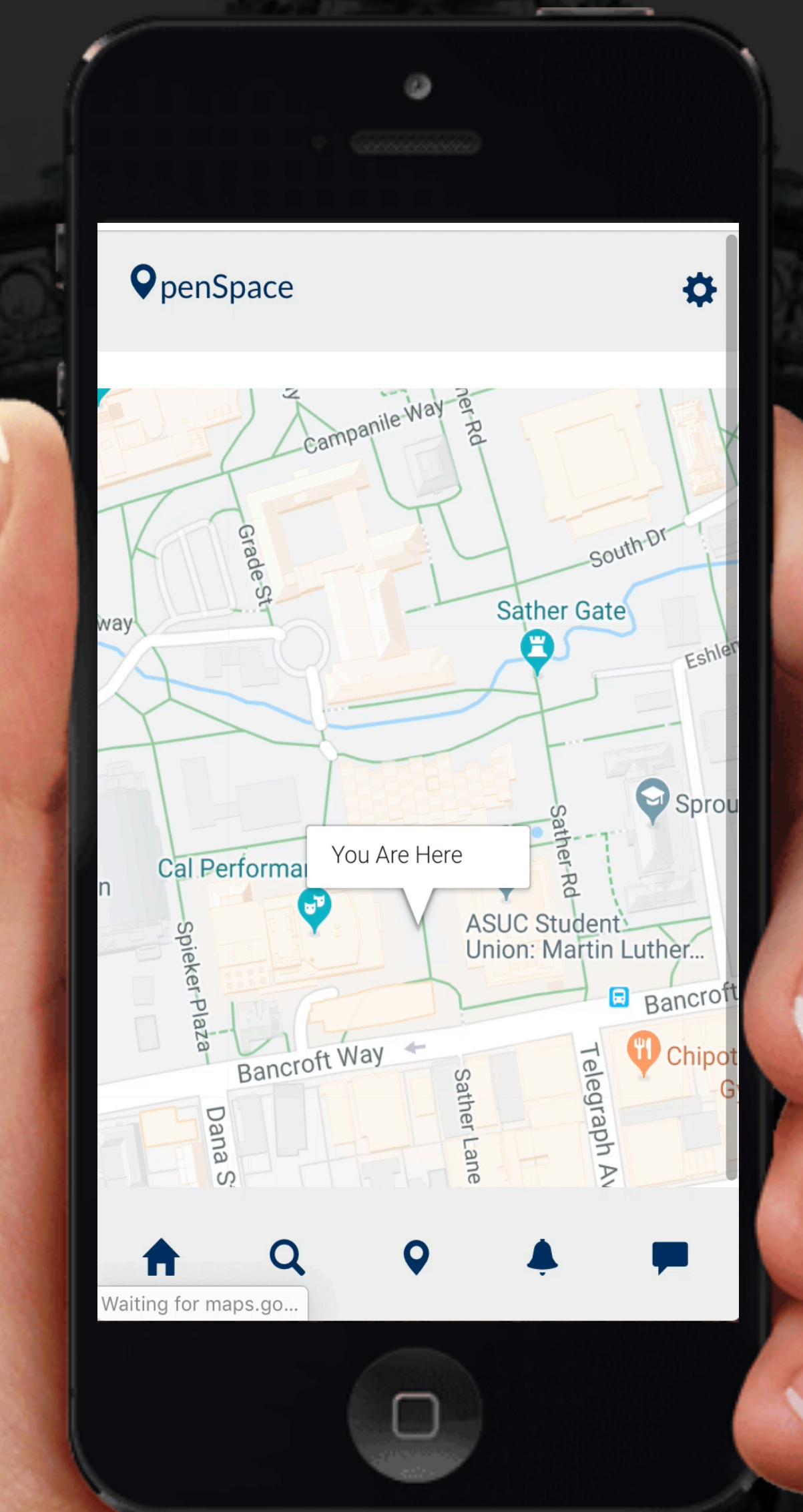
\$13.5 M

OpenSpace makes ~20% of operation costs the UC system saves.

Vision



Demo

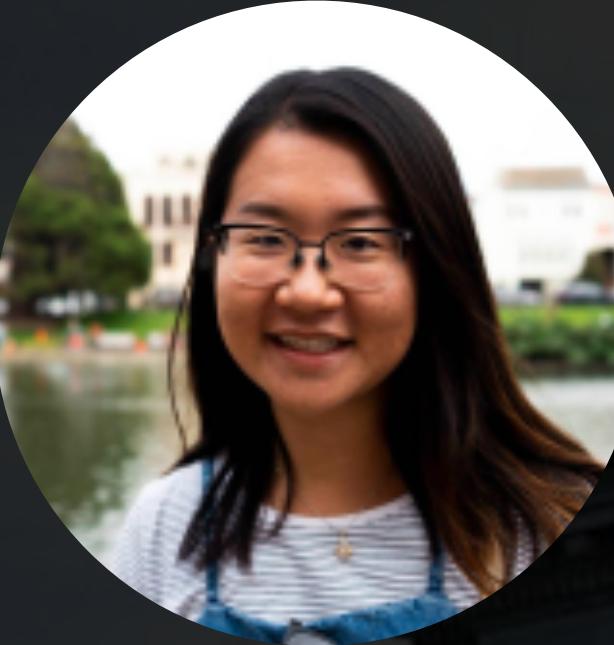


OpenSpace

Thank you



Connor Griffith
CTO



Grace Lin
COO



Eric Sanchez
CEO



Jiat Yin Ting
CXO



Miguel Vergara
CMO

A wide-angle photograph of a modern architectural complex. In the foreground, several people are walking on a paved area. Behind them is a large building with a prominent glass facade and a steel frame. The building appears to be a multi-story structure, possibly a library or office building, with various levels and walkways. Large evergreen trees are visible on both sides of the building, and the sky is overcast.

OpenSpace

WE FIND YOU A SPACE