



Position: VP of Client Services
Company: Creative Alignments, LLC

Creative Alignments, an outsourced recruiting and HR agency, is seeking an experienced VP of Client Services. Creative Alignments manages the sourcing and placement of new hires, as well as providing ongoing human resources support and insight. We enjoy working with clients from all industries and we have a particular depth of experience with clients in the branding and advertising industries. For some clients, we capably augment internal recruiting and human resources teams. For others, we are a fully outsourced, nimble solution.

About You

You have at least 5 years of experience in a managerial and/or operational role within a consulting environment. Additionally, you have deep experience in, and knowledge of, the full process cycle from sourcing to hiring and are able to capably lead recruiting projects. You are skilled at managing employees and deliverables in a fast-paced, detail-oriented environment and have a particular knack for communicating with clients and managing client expectations. You must be able to help market the firm to successfully and productively close new business. A recruiting/HR background is required.

About the Position

You will report directly to the CEO and will work with them on day-to-day management of the business as well as longer-term growth strategies. You will manage contract recruiters and employees and help determine project staffing, while still rolling up your sleeves to help with actual recruiting projects as needed. You will be on the front line with clients, communicating with them frequently to make sure their needs and expectations are met and exceeded. You will help to develop an effective marketing program, create relationships with potential new clients, close business, and help set sales and financial goals for the company on a quarterly basis and work to achieve those goals.

What you Need to Send Us

Please send your cover letter and resume to align@creativealignments.com. Only PDF and Word documents will be accepted. Please note, all e-mails must have "VP of Client Services – YOUR NAME" in the subject line.