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## **Educational BACKGROUND**

**DEGREE**, Communications, Charleston Southern University, Charleston, SC

- Greek Life Liaison for Campus Activities Board
- Annual Habitat for Humanity Volunteer

## **PROFESSIONAL BACKGROUND**

**SALES INCORPORATED**, [www.salesinc.net](http://www.salesinc.net) Duluth, GA January/2015 - Present  
*Sales Inc. is a national residential leasing firm that specializes in leasing new construction and soft market properties.*

### **SALES AND MARKETING EXECUTIVE**

As a Sales and Marketing Executive, my daily requirement was to identify and market to my target demographic while increasing sales in my specific location.

- Individually brought in 27 leases in June 2015
- Created a preferred employer program based in Greater Philadelphia and partnered with Microsoft, Vanguard, Ricoh, and Johnson Matthey

**AMERICAN CREDIT ACCEPTANCE** [www.americancreditacceptance.com](http://www.americancreditacceptance.com) Spartanburg, SC  
April/2013 – August/2013

*ACA purchases sub-prime automotive loans from more than 3500 dealer partners around the country. We offer multi-tiered product lines allowing our dealer partners to select the best program for them and our mutual clients at the time of purchase.*

### **ACCOUNT MANAGER**

As an Account Manager, my daily requirement was to communicate with my existing clients about their accounts and provide them with solutions to their financial situations.

- Maintained an 82%+ close rate.

**HH GREGG** [www.hhgregg.com](http://www.hhgregg.com) Greenville, SC April/2012 – November/2013

*HH Gregg is an appliance and electronics retailer that specializes in Customer Service and has been ranked highest in customer satisfaction by JD Power and Associates.*

### **CUSTOMER SERVICE REPRESENTATIVE**

As a Customer Service Representative, my daily requirement was to assist customers and maintain a comfortable working environment.

- Diffused countless customer complaints

