Eric Link – Relevant Project Experience

- Relevant project experience from 2003 to present
- Innovative technologies and programs for:
 - diabetes management,
 - asthma management,
 - behavior change,
 - patient education,
 - data collection and
 - patient engagement

Timeline

- 2002 Wireless Diabetes Management System
- 2003 GlucoDYNAMIX System, with focus on self-management and patient education
- 2004 GlucoDYNAMIX Intensive Management Protocols
- 2005 Virtual Learning using Text Messaging
- 2006 BellSouth Type 2 Diabetes Education & Social Networking Pilot
- 2007 Comprehensive clinical protocols written for mobile education and self-care systems including asthma
- 2008 South Texas Diabetes & Asthma Network launches thanks to USDA Distance Learning & Telemedicine competitive grant
- 2009 Developed 2nd Generation Asthma Education & Monitoring System in a pediatric focused pilot
- 2010 HRSA Office for the Advancement for Telehealth Text Messaging Patient Education and Data Collection

Program Development and Research Grants

- Robert Wood Johnson Foundation Racial Disparities (finalist)
- Health Research Innovation Fund (NHS) \$ 65,000
- USDA Distance Learning & Telemedicine \$455,000
- HRSA / Office for the Advancement of Telehealth \$750,000
- Lichtenstein Medical Research Foundation \$430,000

Clients

- Texas Medicaid Members (Preliminary Results)
- AT&T Employees
- Blue Cross Blue Shield of Texas Beneficiaries
- Kaiser Permanente Innovations Research Subjects
- NHS / UK Salford Royal Foundation Trust and Salford Primary Care Trust (pregnancy/kids)
- Baylor Health Care System Pancreatic Islet Cell Transplant (PICT) Program Participants
- Driscoll Children's Health Plan
- Children's Medical Center of Dallas
- Cook Children's
- North Texas Asthma Coalition
- State of Texas Department of Medicaid
- Texas Tech University Health Sciences Center
- Albert Einstein College of Medicine of Yeshiva University

Example: Mobile Education, Engagement and Data Collection through Interactive Text Messaging

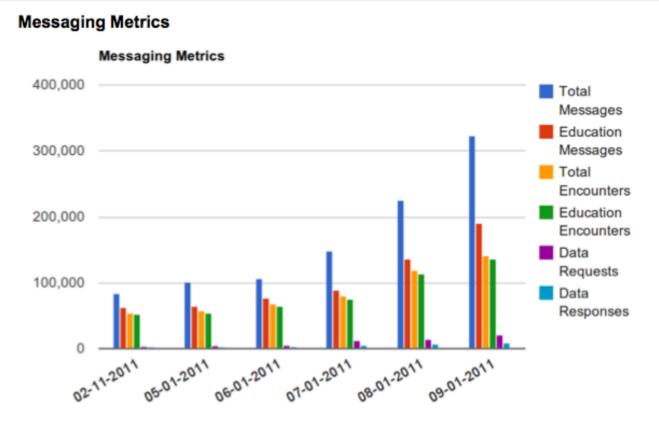


Illustration 8: Messaging Metrics Graph

| | Total Messages | Education Messages | Total Encounters | Education Encounters | Data Requests | Data Responses | % Responses |
|------------|-------------------|-----------------------|---------------------|-------------------------|------------------|-------------------|----------------|
| 02-11-2011 | 84,138 | 62,125 | 54,400 | 52,160 | 3,153 | 1,096 | 34.76% |
| 05-01-2011 | 101,978 | 64,705 | 57,019 | 54,690 | 3,382 | 1,181 | 34.92% |
| 06-01-2011 | 106,568 | 77,059 | 67,820 | 65,069 | 3,950 | 1,417 | 35.87% |
| 07-01-2011 | 147,829 | 88,771 | 79,600 | 75,001 | 11,431 | 4,072 | 35.62% |
| 08-01-2011 | 225,705 | 136,248 | 118,874 | 113,628 | 14,757 | 6,249 | 42.35% |
| 09-01-2011 | 323,916 | 190,885 | 141,185 | 135,925 | 21,311 | 8,288 | 38.89% |

- Registered 30k participants over two years (Cumulative Year 2 data shown)
- Participants selected Asthma, Diabetes or both as areas of interest
- Interactive 'smart'
 algorithms using rules
 engine created custom
 experience for each
 individual Participant
- Delivered 190k education messages
- Sustained a 38%
 Response rate after two years
 (Engagement rate)
- 8K 'hard data' points collected via requests (Specific Health Metrics)