

## Contact

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(LinkedIn)

## Top Skills

Git

Figma (Software)

Artificial Intelligence (AI)

## Certifications

Cybersecurity: Technology,  
Application and Policy

Machine Learning Foundations: A  
Case Study Approach

Machine Learning

Generative AI With Large Language  
Models

Introduction to Financial Accounting

# Eric Murray

Product Director - Generative AI

Nashville Metropolitan Area

## Summary

Technical Leader with extensive experience in software development, data science and analytics, and customer-facing delivery roles. Skilled at understanding customer business problems and requirements; Architecting solutions using company platforms; Delivering solutions that meet and exceed customer expectations from MVP to Enterprise applications. Effective presenter and communicator who has founded multiple businesses, serving as contributor and leader of several successful teams.

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## Experience

### SymphonyAI

5 years 9 months

#### Product Director - Generative AI

June 2023 - Present (2 years 3 months)

Nashville Metropolitan Area

New Business Incubation, Product Management, Use-case validation and MVP development.

#### Vice President of Technical Services

May 2021 - June 2023 (2 years 2 months)

Nashville, Tennessee, United States

SymphonyAI is building the leading enterprise AI company for digital transformation, delivering business value through packaged AI solutions to the most important and resilient growth verticals, including life sciences, healthcare, retail, consumer packaged goods, financial services, manufacturing, media, and the public sector.

The SymphonyAI Accelerate division is focused on delivering the innovative EurekaAI platform and developing new packaged solutions.

#### Sr. Director, Public Sector Technology

December 2019 - May 2021 (1 year 6 months)

Washington D.C. Metro Area

Provide technical oversight for public sector pre/post sales for seven Symphony portfolio companies. Lead technical sales efforts for Topological Data Analysis (TDA) in Defense and Manufacturing. Provide advanced data science consulting as needed

### C3

Forward Deployed Solutions Engineer

October 2018 - November 2019 (1 year 2 months)

Washington D.C. Metro Area

Work at the leading edge of C3 federal business to rapidly and accurately configure the C3 Platform and Application solutions, solving complex business problems involving significant scale and technical complexity in new domains and for new customers.

### SymphonyAI

Technical Director, Public Sector

June 2017 - October 2018 (1 year 5 months)

Washington D.C. Metro Area

Work on the Public Sector Sales team to help new and existing customers understand Topological Data Analysis and leverage the Ayasdi Artificial Intelligence Platform. Handle all aspects of the sales cycle and provide data science and development support for pilots.

### Eyes Only Systems

Co-Founder/Vice President

July 2013 - June 2017 (4 years)

Chantilly, VA

Serve as customer facing software developer and product manager, oversee all aspects of software start-up efforts, and internal business operations

### Raytheon

Sr. Program Manager

December 2012 - July 2013 (8 months)

Dulles, VA

Responsible for expanding Satellite ToolKit (STK) capability, recruiting and training employees, and working with IRAD programs to expand adoption of STK. Worked at customer location overseeing existing STK tools, developing new geospatial analytic tools, and data visualization.

### Apogee Integration, LLC

Vice President

2004 - October 2012 (8 years)

Chantilly, Virginia

Responsible for expanding business with existing customers and contracts.  
Managed all other government agency contracts, Technical Lead for satellite software development projects, and lead for company IRAD/internal projects.

AGI

Systems Engineer

December 2003 - December 2004 (1 year 1 month)

Pre and post sales responsibility for various government agencies.

BAE Systems

Modeling and Simulations Engineer

December 2002 - December 2003 (1 year 1 month)

Modeling and Simulation development and projects using discrete event simulators, STK and MS Office tools.

Adroit

Engineer

2000 - 2002 (2 years)

Technical lead on R&D project supporting Air Force collection and exploitation systems

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## Education

University of Virginia

BS, Mechanical Engineering · (1996 - 2000)

North Carolina State University

Masters of Engineering · (2002 - 2005)