

ERIC P. HEWITT, JD, MBA, ALM

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PROFESSIONAL SUMMARY

Strategic thinker, project/program manager, and U.S. military veteran with strong consulting experience to C-level leadership in dynamic, fast-paced environments. Proven abilities in research, analytical thinking, project management, leadership, mature judgment, working independently, and problem solving. Possess a comprehensive background in research, data collection, triage, solution development, and recommendation implementation. Bring extensive knowledge in project management, dynamic presentations, stakeholder expectation management, and analytical problem solving. JD/MBA graduate with a Masters in Sustainability from Harvard University.

PROFESSIONAL EXPERIENCE

Berkshire Hathaway HS / Eric Hewitt LLC | *Fort Lauderdale, FL* **2021/2017 – Present**

Licensed Real Estate Consultant (Self-employed)

- Forged, managed, and leveraged relationships with clients, colleagues, and industry leaders
- Drafted letters of intent, worked with private equity (PE) partners to acquire CRE in the 5-50MM range, assisted in financial analysis and financing
- Identified prospects and individually tailored business proposal communication; autonomously managed and prioritized multiple priorities and deadlines; established and employed a tech-based communication plan

Victor Tech | *Chicago, IL*

2017 – 2018

CFO & Co-Founder

- Analyzed the organizational direction and implemented a novel strategic sales plan to fund ongoing capital requirements; identified measurable success criteria, created and managed the budget for iOS development
- Modeled the marketing plan in excel, created three financial statements, evaluated and reduced risk during the product launch using data and scenario analysis
- Orchestrated the product's technology reconfiguration and launched a new veteran-focused application in iOS
- Coached, trained, and mentored two finance interns from China

Financial Industry Regulatory Authority (FINRA) | *Chicago, IL*

Fall 2018

Legal Extern (Attorney – Enforcement)

- Conducted a stakeholder analysis and designed a new research request procedure for future interns; implemented the project's plan using Kotter's enhanced 8 Accelerator's change management framework
- Standardized, digitized, updated, and streamlined the onboarding training manual reducing 15-20 emails into one PDF file with hyperlinked training materials for new hires; created a new standard adopted as corporate policy with streamlined templates and faster processes by implementing a change management skillset
- Self-taught a new technology program reducing over 900 emails into a few selected evidentiary requests; direct working experience in regulatory guidelines, compliance, and oversight operations

Harvard Management Company | *Boston, MA*

2013

Trading Associate, Extern Middle Office – High Yield Credit Desk

- Presented daily analytical reports detailing credit and FX risk for the trader of a billion-dollar credit portfolio; provided portfolio managers the ability to make strategic investment decisions; hedged foreign exchange portfolio risk and traded futures on FX to eliminate currency fluctuations
- Executed a nightly PNL report, calculating all positions traded and portfolio risk for upcoming trading day
- Entered all trades for the desk and traded \$50M-\$100M in credit derivatives per day with 100% accuracy

Morgan Stanley, Blackrock, Rothschild & The United States Treasury | *Various Locations*

2006 – 2009

Associate & Analyst

- Assessed 10K and 10Q reports to analyze investments for Morgan Stanley; gained skill in equity / debt analysis

- Designed 15+ pitch book proposals, provided market color, and recommended investment asset-allocation; worked independently with minimal supervision
- Anticipated client's investment needs and delivered bespoke financial solutions; created 300+ new business proposals to potential wealth management clients; brought \$10M in new investments to the firm
- Ran risk analysis applications on Blackrock's \$10T asset portfolios and conveyed results to 200+ portfolio managers through daily or ad hoc reports created in Aladdin
- Analyzed compliance guidelines for external portfolios and created system flags for the client's traders
- Served as a Project Manager with the United States Treasury Department, tasked with transforming a division in OMB to paperless invoice processing; reduced payment processing time by 33% using \$100K in funds already allocated for the department; collaborated with IT, management, and budgeting to foster a creative solution
- Designed and turned deal pitch books for Rothschild as a Mergers & Acquisitions Analyst; computed the transaction comps, trading comps, discounted cash flow, and cost of capital; sold Cornell companies for approximately \$500M

MILITARY SERVICE

United States Army National Guard | *Various Locations*

2004 – 2007

United States Marine Corps Reserve | *Various Locations*

1999 – 2004

Operations & Project Manager (Non-Commissioned Officer)

- Consulted with 10-20 federal government C-level officers on missions; utilized problem-solving abilities to create mission plans; awarded two Meritorious Masts for exemplary conduct and operational effectiveness
- Planned, presented, and executed several multi-faceted critical missions and debriefed officers on the mission's impact; built mission-specific teams, managed 12 direct reports, and trained 40 junior personnel
- Worked independently within an elite special operations capable two-man team; demonstrated outside-the-box thinking in creating innovative solutions to mission objectives
- Process-mapped missions, built guiding coalitions, identified milestones and initiatives, enlisted personnel, implemented project/mission plans, sustained the mission momentum, reviewed results, and adjusted when necessary
- Responsible for the strategic direction of mission-critical combat operations in a foreign country; led by example and used a change management skill-set daily in a constantly changing fast-paced environment

EDUCATION

Full Stack Developer | PDX Code Guild (expected 4/2023)

Juris Doctor & Master of Business Administration | University of Notre Dame

Master of Liberal Arts, Sustainability | Harvard University

Bachelor of Science in Business Administration, Finance & Management | Georgetown University

PUBLICATIONS

Climate Change and Corporate Profitability: The Effects of Greenhouse Gases and Sustainability Strategies on Stock Price Performance,
Harvard University (2017)

Sections of *Sivolella v. AXA Equitable Life Insurance Company* (2016 WL 4487857)

Eudaimonia: The Georgetown Philosophical Review; An Argument for Dualism (2006)

TECHNICAL SKILLS

HTML, CSS, JavaScript, Python, Excel modeling (Cert. from Wharton), LexisNexis, WestLaw, R, Bloomberg, SPSS, Tableau, SQL, SharePoint, Cyber Security, Project Management (Cert. from Google, PMP expected 1/2023)

Passed both the NY and FL bar exams on the first attempt

AWARDS/HONORS/OTHER

Elected Senator, Harvard Graduate Council

FourBlock Alumni, Columbia University

Hobbies: chess player, reading, long-range shooting