# **ERIC VANULAR**

#### **SUMMARY**

Eric is a self-driven leader with a passion for solving big problems using innovative technologies. He is currently helping organizations to grow by providing project management, data analysis, and business development services.

#### PROFESSIONAL EXPERIENCE

# **Owner, EV Professional Services**

2017 - Present

- Delivering project/product management, program coordination, business development, & strategy analysis services to early-stage organizations in an independent external contractor role
- Client engagements: Analyzed user data to assess potential growth opportunities for a VC funded startup, expanded business development processes and sales funnel for a creative design and development agency

# Management Consultant, KPMG LLP

2015 - 2017

- Responsible for leading strategy and operations transformation projects for Global 1000 organizations
- Experienced in developing complex quantitative, strategic, and financial analyses and models resulting in better business decisions, sustainability, and direct improvements on the bottom line
- Consistently built stronger client relationships and supported external executive leadership groups

# **Co-Founder, Apollo Portal (Queen's Innovation Connector)**

**Summer 2015** 

- Co-founded and built an Equity Crowdfunding Portal (one of the first registered platforms in Canada)
- Obtained venture funding through a campus-linked startup accelerator program and entrepreneurship courses/training from international faculty, successful entrepreneurs, & business leaders

#### **Energy Analyst, TransAlta Corporation**

Summer 2014

- Conducted financial analysis, technical research, and preliminary business development initiatives relating to renewable power generation technologies that were presented to the TransAlta Investment Board
- Created financial models for the acquisition of several megawatt-scale renewable energy generation assets

# Founder & Manager, Sweet Jets Frozen Treats Company

**Summer 2013** 

- Profitably founded, operated, managed, owned, and sold a mobile refreshment vehicle business
- Obtained sponsorship from the Ontario Government as part of the 2013 Summer Company Program

### **EDUCATION**

# Bachelor of Applied Science (B.A.Sc.) - Queen's University (Canada)

2011 - 2015

- Mechanical Engineering, Faculty of Applied Sciences
- Awarded the Principal's Scholarship (95%+ Average). Dean's Scholar, First Class Honours

#### RELEVANT SKILLS

- ✓ Web Development HTML5, CSS3, JavaScript, Python, React.js, Node, Express, MongoDB, PostgreSQL
- ✓ Artificial Intelligence, Deep/Machine Learning, Scientific Computing Keras, Tensorflow, sklearn, MATLAB
- ✓ Fluent in English & Français