

OMSBA 5145

DATA TRANSLATION CHALLENGE

TECHNICAL PAPER ADVENTURE WORKS 2017

By

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The first business requirement was to evaluate internet sales and provide a query that would present the following the following columns: Category, Model, Customer Key, Region, Income, Calendar year, Fiscal year, Month, Sales Order Number, Sales Order Quantity and Sales Amount. There were several tables that needed to be joined and subqueries performed to get the variables requested. I determined that date was one variable common to all the tables and could be used to create linking tables. Thus, I decided to use FactFinance and DimDate in the FROM Clause and perform complex joins and subqueries from that root table in the FROM Clause. I joined the calendar year and fiscal year using date keys and then joined internet sales on a foreign date key. My next steps were joining this data with a subquery that grabbed data from tables containing geographical information, in turn could be used to link with customer data. This new data set then was left-joined with a subquery consisting of fields from three product-related tables. The global query resulted in 36,890 rows, but the query speed was suboptimal at 26 minutes to run during high server traffic times. The global query be further evaluated to examine if the sequence and/or order of subqueries in relation to the global query, or strategically placing more subqueries in the WHERE clause of the subqueries result in faster query response. I recommend that this query be run outside conventional business hours when there is less demand on the server. Or,

```

1 SELECT paggregate.EnglishProductCategoryName, paggregate.ModelName AS 'Model', cg.CustomerKey, cg.SalesTerritoryRegion AS 'Region', FORMAT(cg.YearlyIncome, 'c') AS 'Customer Income',
2     d.CalendarYear, ff.Date, d.EnglishMonthName AS 'Month', fis.SalesOrderNumber AS 'Sales Order', fis.OrderQuantity AS 'Qty Order', FORMAT(fis.SalesAmount, 'c') AS 'Amount'
3
4 FROM FactFinance AS ff
5     LEFT JOIN DimDate AS d
6         ON ff.DateKey = d.DateKey --joining CY with FY and using DimDate to link other tables
7     INNER JOIN FactInternetSales AS fis
8         ON d.DateKey = fis.OrderDateKey
9         INNER JOIN
10             (
11                 SELECT DISTINCT c.CustomerKey, Territory.SalesTerritoryRegion, c.LastName, c.FirstName, fsr.DateKey, c.YearlyIncome
12                 FROM DimCustomer AS c
13                 LEFT JOIN FactSurveyResponse AS fsr
14                     ON c.CustomerKey = fsr.CustomerKey
15                 LEFT JOIN
16                     (
17                         SELECT st.SalesTerritoryKey, st.SalesTerritoryRegion, g.GeographyKey
18                         FROM DimSalesTerritory AS st
19                         INNER JOIN DimGeography AS g
20                             ON st.SalesTerritoryKey = g.SalesTerritoryKey
21                     ) AS Territory
22                     ON c.GeographyKey = Territory.GeographyKey
23             ) AS cg
24     ON cg.DateKey = d.DateKey -- joining products with Dimdate link
25     LEFT JOIN
26         (
27             SELECT d.DateKey, p.ProductKey, p.EnglishProductName, p.ModelName, d.CalendarYear, FiscalYear, d.EnglishMonthName, prodcad.EnglishProductCategoryName -- 1,124 rows
28             FROM DimDate AS d
29             INNER JOIN FactProductInventory AS i
30                 ON d.DateKey = i.DateKey -- 776,286
31             INNER JOIN DimProduct AS p
32                 ON i.ProductKey = p.ProductKey
33             INNER JOIN
34                 (
35                     SELECT pc.EnglishProductCategoryName, psc.ProductSubcategoryKey, psc.EnglishProductSubcategoryName
36                     FROM DimProductCategory AS pc
37                     INNER JOIN DimProductSubcategory AS psc
38                         ON pc.ProductCategoryKey = psc.ProductCategoryKey
39                     ) AS prodcad
40                 ON prodcad.ProductSubcategoryKey = p.ProductSubcategoryKey -- 508,557 rows
41         ) AS paggregate
42     ON d.DateKey = paggregate.DateKey

```

Query executed successfully. ITS-ALBRS-DB1:SEATTLEU.EDU ... SEATTLEU\ecampbell (79) AdventureWorksDW2017 00:26:40 36,890 rows

```

44 GROUP BY paggregate.EnglishProductCategoryName, paggregate.ModelName, cg.CustomerKey, cg.SalesTerritoryRegion, cg.YearlyIncome,
45     d.CalendarYear, ff.Date, d.EnglishMonthName, fis.SalesOrderNumber, fis.OrderQuantity, fis.SalesAmount;
46

```

	EnglishProductCategoryName	Model	CustomerKey	Region	Customer Income	CalendarYear	Date	Month	Sales Order	Qty Order	Amount
1	Accessories	AI-Purpose Bike Stand	11735	Northwest	\$60,000.00	2012	2012-03-30 00:00:00.000	March	5047731	1	\$2,049.10
2	Accessories	AI-Purpose Bike Stand	11735	Northwest	\$60,000.00	2012	2012-03-30 00:00:00.000	March	5047732	1	\$2,443.35
3	Accessories	AI-Purpose Bike Stand	11735	Northwest	\$60,000.00	2012	2012-03-30 00:00:00.000	March	5047733	1	\$2,181.56
4	Accessories	AI-Purpose Bike Stand	11735	Northwest	\$60,000.00	2012	2012-03-30 00:00:00.000	March	5047734	1	\$782.99
5	Accessories	AI-Purpose Bike Stand	11735	Northwest	\$60,000.00	2012	2012-03-30 00:00:00.000	March	5047735	1	\$782.99
6	Accessories	AI-Purpose Bike Stand	11735	Northwest	\$60,000.00	2012	2012-03-30 00:00:00.000	March	5047736	1	\$2,049.10
7	Accessories	AI-Purpose Bike Stand	11735	Northwest	\$60,000.00	2012	2012-03-30 00:00:00.000	March	5047737	1	\$2,071.42
8	Accessories	AI-Purpose Bike Stand	11735	Northwest	\$60,000.00	2012	2012-03-30 00:00:00.000	March	5047738	1	\$782.99
9	Accessories	AI-Purpose Bike Stand	11845	Canada	\$30,000.00	2012	2012-02-29 00:00:00.000	February	5047460	1	\$782.99
10	Accessories	AI-Purpose Bike Stand	11845	Canada	\$30,000.00	2012	2012-02-29 00:00:00.000	February	5047461	1	\$2,071.42
11	Accessories	AI-Purpose Bike Stand	12056	Canada	\$120,000.00	2012	2012-03-30 00:00:00.000	March	5047731	1	\$2,049.10
12	Accessories	AI-Purpose Bike Stand	12056	Canada	\$120,000.00	2012	2012-03-30 00:00:00.000	March	5047732	1	\$2,443.35
13	Accessories	AI-Purpose Bike Stand	12056	Canada	\$120,000.00	2012	2012-03-30 00:00:00.000	March	5047733	1	\$2,181.56
14	Accessories	AI-Purpose Bike Stand	12056	Canada	\$120,000.00	2012	2012-03-30 00:00:00.000	March	5047734	1	\$782.99
15	Accessories	AI-Purpose Bike Stand	12056	Canada	\$120,000.00	2012	2012-03-30 00:00:00.000	March	5047735	1	\$782.99
16	Accessories	AI-Purpose Bike Stand	12056	Canada	\$120,000.00	2012	2012-03-30 00:00:00.000	March	5047736	1	\$2,049.10
17	Accessories	AI-Purpose Bike Stand	12056	Canada	\$120,000.00	2012	2012-03-30 00:00:00.000	March	5047737	1	\$2,071.42

Query executed successfully. ITS-ALBRS-DB1:SEATTLEU.EDU ... SEATTLEU\ecampbell (79) AdventureWorksDW2017 00:26:40 36,890 rows

The Second business requirement was then to evaluate resellers while performing a similar analysis to internet sales; and ensure to include the following variables in the query results: Category, Model, Calendar Year, Fiscal Year, Month, Sales Order Number, Sales Order Quantity, and Sales Order Amount. Once again, the Dimdate table and its date-key could prove useful in linking tables and I decided again to place the subqueries in the FROM Clause. The DimDate and Fact Finance tables were joined as a root linked table using the date-key and then joined with reseller table and applicable fields. Then, I inner-joined dates and reseller information with a sub-query selecting business requisite fields. Recognizing that business requirements required no customer or geographic data, I then grouped requisite business requirements query resulted in 51,204 rows in approximately 3 seconds. Analyst experimented with casting fiscal date values from Fact Finance table to year unsuccessfully, thus the whole fiscal date is present instead of just fiscal year.

```

1 --2. Provide a similar analysis for Reseller sales with the following columns
2 -- (Category, Model, CalendarYear, FiscalYear, Month, OrderNumber, Quantity, Amount).
3
4
5 SELECT Prod.EnglishProductSubcategoryName AS 'Category', Prod.ModelName AS 'Model', d.CalendarYear, ff.Date, seller.SalesOrderNumber,
6 seller.OrderQuantity, FORMAT(seller.SalesAmount, 'c') AS 'Total Sale Amount'
7
8 FROM DimDate AS d
9 INNER JOIN FactFinance AS ff
10 ON d.DateKey = ff.DateKey
11 RIGHT JOIN
12 (
13 SELECT rs.ProductKey, rs.SalesOrderNumber, rs.OrderQuantity, rs.SalesAmount, rs.OrderDateKey
14 FROM FactResellerSales AS rs
15 ) AS seller
16 ON seller.OrderDateKey = d.DateKey-- 65,531,868
17 INNER JOIN
18 (
19 SELECT psc.EnglishProductSubcategoryName, p.ModelName, p.ProductKey
20 FROM DimProductCategory AS pc
21 INNER JOIN DimProductSubcategory AS psc
22 ON pc.ProductCategoryKey = psc.ProductCategoryKey
23 INNER JOIN DimProduct AS p
24 ON psc.ProductSubcategoryKey = p.ProductSubcategoryKey
25 ) AS Prod
26 ON seller.ProductKey = Prod.ProductKey
27
28 GROUP BY Prod.EnglishProductSubcategoryName, Prod.ModelName, d.CalendarYear, ff.Date, seller.SalesOrderNumber,
29 seller.OrderQuantity, seller.SalesAmount
30 ORDER BY Category ASC;

```

Category	Model	CalendarYear	Date	SalesOrderNumber	OrderQuantity	Total Sale Amount
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46604	2	\$107.99
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46604	3	\$161.98
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46604	5	\$269.97
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46605	3	\$161.98
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46608	3	\$161.98
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46608	8	\$431.95
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46608	9	\$485.95
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46611	2	\$107.99
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46611	3	\$161.98
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46614	3	\$161.98
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46614	7	\$377.96
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46614	9	\$485.95
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46616	1	\$53.99
Bib-Shorts	Men's Bib-Shorts	2011	2011-12-29 00:00:00.000	SO46616	7	\$377.96

Query executed successfully.

ITS-ALBRS-DB1:SEATTLEU.EDU ... SEATTLEU\ecampbell (59) AdventureWorksDW2017 00:00:03 51,204 rows

Next business requirement led to the examination of total sales by year being rolled up by Territory Group and Country fields, but with UK being segregated from rollup and not being able to change data types. Inability to change data and wanting UK by itself had me thinking UNION. Thus, the aggregation of data was completed by using a union of internet sales and reseller sales that did not include UK data; and then doing the same for just UK data. I created queries for reseller sales and internet sales not excluding UK, and then just the UK. Then a union was used to aggregate UK Data from internet sales and reseller sales. A total of 39,379 rows resulted repeatedly in less than 10 seconds, but there are too many as the sales are not summed for a total using the Group By and Rollup by Sales Territory and Country. Analyst will have to ask supplementary questions about business requirement. A snapshot of code used is below to examine what went right and what analyst missing.

```

1  --3. Show the total sales (overall) by year rolled up by the Territory group and country. A special request is that the United Kingdom
2  -- is no longer part of Europe and management wants to see their totals as a separate Territory group.
3  -- You cannot modify the data, so you will need to address this request in your query.
4
5
6  SELECT FORMAT(SUM(fsr.SalesAmount), 'c') AS 'Total Sales', YEAR(fsr.OrderDate) AS 'Year', st.SalesTerritoryGroup, st.SalesTerritoryCountry
7  FROM FactResellerSales AS fsr
8  LEFT JOIN
9  (
10     SELECT g.CountryRegionCode, SalesTerritoryGroup, st.SalesTerritoryKey, st.SalesTerritoryCountry
11     FROM DimGeography AS g
12     LEFT JOIN DimSalesTerritory AS st
13     ON g.SalesTerritoryKey = st.SalesTerritoryKey
14     WHERE st.SalesTerritoryKey <> '10'
15     ) AS st
16     ON fsr.SalesTerritoryKey = st.SalesTerritoryKey
17  GROUP BY fsr.SalesAmount, fsr.OrderDate, fsr.SalesTerritoryKey,
18  ROLLUP(st.SalesTerritoryGroup, st.SalesTerritoryCountry)
19
20  UNION
21
22  SELECT FORMAT(SUM(fis.SalesAmount), 'c') AS 'Total Sales', YEAR(fis.OrderDate), cg.SalesTerritoryGroup, cg.SalesTerritoryCountry
23  FROM FactFinance AS ff
24  LEFT JOIN DimDate AS d --joining CY with FY and using DimDate to link other tables
25  ON ff.DateKey = d.DateKey
26  INNER JOIN FactInternetSales AS fis
27  ON d.DateKey = fis.OrderDateKey
28  INNER JOIN --joining customer and geography
29  (
30     SELECT DISTINCT c.CustomerKey, Territory.SalesTerritoryGroup, Territory.SalesTerritoryCountry, c.LastName, c.FirstName, fsr.DateKey, c.YearlyIncome, Territory.SalesT
31     FROM DimCustomer AS c
32     LEFT JOIN FactSurveyResponse AS fsr
33     ON c.CustomerKey = fsr.CustomerKey
34     LEFT JOIN -- joining geography
35     (
36        SELECT st.SalesTerritoryKey, st.SalesTerritoryGroup, st.SalesTerritoryCountry, g.GeographyKey
37        FROM DimSalesTerritory AS st
38        INNER JOIN DimGeography AS g
39        ON st.SalesTerritoryKey = g.SalesTerritoryKey
40        ) AS Territory
41        ON c.GeographyKey = Territory.GeographyKey
42     ) as cg
43     ON cg.DateKey = d.DateKey
44  WHERE cg.SalesTerritoryKey <> '10'
45  GROUP BY fis.SalesAmount, fis.OrderDate, cg.SalesTerritoryKey,
46  ROLLUP(cg.SalesTerritoryGroup, cg.SalesTerritoryCountry)
47
48  UNION
49
50
51  SELECT FORMAT(SUM(fis.SalesAmount), 'c') AS 'Total Sales', YEAR(fis.OrderDate), cg.SalesTerritoryGroup, cg.SalesTerritoryCountry
52  FROM FactFinance AS ff
53  LEFT JOIN DimDate AS d --joining CY with FY and using DimDate to link other tables
54  ON ff.DateKey = d.DateKey
55  INNER JOIN FactInternetSales AS fis
56  ON d.DateKey = fis.OrderDateKey
57  INNER JOIN --joining customer and geography
58  (
59     SELECT DISTINCT c.CustomerKey, Territory.SalesTerritoryGroup, Territory.SalesTerritoryCountry, c.LastName, c.FirstName, fsr.DateKey, c.YearlyIncome, Territory.SalesT
60     FROM DimCustomer AS c
61     LEFT JOIN FactSurveyResponse AS fsr
62     ON c.CustomerKey = fsr.CustomerKey
63     LEFT JOIN -- joining geography
64     (
65        SELECT st.SalesTerritoryKey, st.SalesTerritoryGroup, st.SalesTerritoryCountry, st.SalesTerritoryRegion, g.GeographyKey
66        FROM DimSalesTerritory AS st
67        INNER JOIN DimGeography AS g
68        ON st.SalesTerritoryKey = g.SalesTerritoryKey
69        ) AS Territory
70        ON c.GeographyKey = Territory.GeographyKey
71     ) as cg
72     ON cg.DateKey = d.DateKey
73  WHERE cg.SalesTerritoryKey = '10'
74  GROUP BY fis.SalesAmount, fis.OrderDate, cg.SalesTerritoryKey,
75  ROLLUP(cg.SalesTerritoryGroup, cg.SalesTerritoryCountry)
76
77  UNION
78
79  SELECT FORMAT(SUM(fsr.SalesAmount), 'c') AS 'Total Sales', YEAR(fsr.OrderDate), st.SalesTerritoryGroup, st.SalesTerritoryCountry
80  FROM FactResellerSales AS fsr
81  LEFT JOIN
82  (
83     SELECT g.CountryRegionCode, st.SalesTerritoryGroup, st.SalesTerritoryCountry, st.SalesTerritoryKey
84     FROM DimGeography AS g
85     LEFT JOIN DimSalesTerritory AS st
86     ON g.SalesTerritoryKey = st.SalesTerritoryKey
87     WHERE st.SalesTerritoryKey = '10'
88     ) AS st
89     ON fsr.SalesTerritoryKey = st.SalesTerritoryKey
90  GROUP BY fsr.SalesAmount, fsr.OrderDate, st.SalesTerritoryKey,
91  ROLLUP(st.SalesTerritoryGroup, st.SalesTerritoryCountry)
92  ORDER BY SalesTerritoryGroup DESC, SalesTerritoryCountry DESC;

```

----- RESELLER UK ONLY-- 243,895 rows

	Total Sales	Year	SalesTerritoryGroup	SalesTerritoryCountry
1	\$1,029,918.24	2013	Pacific	Australia
2	\$1,078.80	2013	Pacific	Australia
3	\$1,144,353.60	2013	Pacific	Australia
4	\$1,175.52	2012	Pacific	Australia
5	\$1,199.76	2013	Pacific	Australia
6	\$1,263.36	2013	Pacific	Australia
7	\$1,295.76	2013	Pacific	Australia
8	\$1,319.76	2013	Pacific	Australia
9	\$1,335.60	2013	Pacific	Australia
10	\$1,437.12	2013	Pacific	Australia

Query executed successfully.

ITS-ALBRS-DB1:SEATTLEU.EDU ... SEATTLEU:ecampbell (60) AdventureWorksDW2017 00:00:05 39,379 rows

The next business requirement was to evaluate internet sales and sales done by resellers by promotion and product. I wanted to look at promotional type in relation to sales made by our resellers and internet. Tables used were Promotion, internet sales and reseller sales and no complex joins completed. Emphasis of EDA was evaluating both internet sales and reseller sales under normal operations without a discount and with a promotion or discount. The query produced a result with 4 rows and gave us a view of sales with no discount those with promotions, but took a bit of time to run at 25 minutes. As stated earlier, performing a subquery or performing query outside of normal business hours might be prudent. Further EDA might would be to add fields from the Sales Reason and Internet sales Reason, products, customers, and geography tables and evaluate for seasonal and geographic trends in relation to promotion, but inventory forecasting, and management associated with trends.

```

23 SELECT dp.EnglishPromotionName AS 'Promotion Type',
24        FORMAT(SUM(fis.SalesAmount), 'c') AS 'Internet SalesTotal',
25        FORMAT(SUM(fsr.SalesAmount), 'c') AS 'Reseller SalesTotal'
26 FROM DimPromotion AS dp
27     INNER JOIN FactInternetSales AS fis
28     ON dp.PromotionKey = fis.PromotionKey
29     INNER JOIN FactResellerSales AS fsr
30     ON dp.PromotionKey = fsr.PromotionKey
31 GROUP BY dp.EnglishPromotionName
32 ORDER BY [Promotion Type] ASC;

```

Promotion Type	Internet SalesTotal	Reseller SalesTotal
No Discount	\$1,572,180,862,560.77	\$4,370,150,554,707.31
Touring-1000 Promotion	\$7,159,362.21	\$7,557,311.17
Touring-3000 Promotion	\$7,482,888.00	\$8,864,884.09
Volume Discount 11 to 14	\$2,626,851,598.94	\$6,123,607,527.14

Query executed successfully. ITS-ALBRS-DB1.SEATTLEU.EDU... SEATTLEU/ecampbell (56) AdventureWorksDW2017 00:25:14 4 rows

The final business opportunity was evaluating the firm's customer demographics. The customer table(s) were joined with tables relating to geography and general summary statistics was performed. Summary statistics provide a glimpse into who target market and provide further research opportunities to explore methods of effectively reaching repeat customers with discretionary income. Thus, a query focusing on identifying customer clusters by geography, education, their income, and occupation was developed.

```

1 SELECT COUNT(c.CustomerKey) AS 'Frequency', geo.SalesTerritoryCountry AS 'Country', geo.StateProvinceName AS 'State/Province Name',
2        FORMAT(AVG(YearlyIncome), 'c') AS 'Average Income'
3
4 FROM DimCustomer AS c
5     LEFT JOIN
6     (SELECT st.SalesTerritoryCountry, g.City, g.StateProvinceName, g.GeographyKey
7      FROM DimSalesTerritory AS st
8      INNER JOIN DimGeography AS g
9      ON st.SalesTerritoryKey = g.SalesTerritoryKey
10     ) AS geo
11 ON c.GeographyKey = geo.GeographyKey
12 GROUP BY SalesTerritoryCountry,
13          ROLLUP(geo.StateProvinceName),
14          ORDER BY Frequency DESC, geo.SalesTerritoryCountry, [Average Income] DESC;

```

Frequency	Country	State/Province Name	Average Income
7819	United States	NULL	\$63,616.83
4444	United States	California	\$66,584.16
3591	Australia	NULL	\$64,338.62
2263	United States	Washington	\$60,132.57
1913	United Kingdom	England	\$52,169.37
1913	United Kingdom	NULL	\$52,169.37
1810	France	NULL	\$35,762.43
1780	Germany	NULL	\$42,943.82
1571	Canada	NULL	\$57,167.41
1559	Australia	New South Wales	\$64,759.46
1559	Canada	British Columbia	\$57,216.16
1073	United States	Oregon	\$59,002.80
894	Australia	Victoria	\$63,545.86
793	Australia	Queensland	\$64,716.27
442	Germany	Saarland	\$45,497.74
406	Germany	Nordrhein-Westfalen	\$42,167.49
386	France	Seine (Paris)	\$36,088.08
377	Germany	Hessen	\$42,148.54
297	Germany	Hamburg	\$43,367.00
285	France	Seine Saint Denis	\$34,912.28
284	France	Nord	\$36,161.97
239	Australia	South Australia	\$63,263.60
228	Germany	Bayern	\$40,789.47
195	France	Hauts de Seine	\$36,871.79
168	France	Yveline	\$34,345.24
150	France	Essonne	\$33,600.00

Query executed successfully. ITS-ALBRS-DB1.SEATTLEU.EDU... SEATTLEU/ecampbell (90) AdventureWorksDW2017 00:00:00 59 rows

```

22 SELECT COUNT(c.CustomerKey) AS 'Frequency', c.EnglishOccupation,
23        FORMAT(AVG(YearlyIncome), 'c') AS 'Average Income'
24 FROM DimCustomer AS c
25     LEFT JOIN
26     (SELECT st.SalesTerritoryCountry, g.City, g.StateProvinceName, g.GeographyKey
27      FROM DimSalesTerritory AS st
28      INNER JOIN DimGeography AS g
29      ON st.SalesTerritoryKey = g.SalesTerritoryKey
30     ) AS geo
31 ON c.GeographyKey = geo.GeographyKey
32 GROUP BY EnglishOccupation

```

Frequency	EnglishOccupation	Average Income
5520	Professional	\$74,184.78
2928	Clerical	\$30,710.38
2384	Manual	\$16,451.34
3075	Management	\$92,325.20
4577	Skilled Manual	\$51,715.10

Query executed successfully. ITS-ALBRS-DB1.SEATTLEU.EDU... SEATTLEU/ecampbell (58) AdventureWorksDW2017 00:00:00 5 rows