

Fundamental challenges in systems modelling¹

Henderik A. Proper², Marija Bjeković³

Abstract: In the context of information systems, and digital ecosystems at large, many different forms of *systems modelling* are used. This includes: enterprise (architecture) modelling, business process modelling, ontology modelling and information modelling. The resulting models have come to play an important role during all stages of the life-cycle of digital (eco)systems, where we see such systems as being socio-technical systems involving a hybrid of human and digital actors, supported by (other) technologies.

In our view, the key role of models also fuels the need for a more fundamental reflection on core aspects of modelling itself. In line with this, the goal of this paper is to explore some of the underlying fundamental challenges of modelling, and in doing so create awareness for, and initiate discussions on, the need for more foundational research into these challenges.

The discussion of these challenges has been structured in terms of three clusters: the *semiotic foundations*, the *essence of modelling*, and the role of *normative frames* (such as modelling languages).

1 Introduction

Over the past forty years, EMISA's domain of interest has shifted, or rather enlarged, from *information systems* to *digital ecosystems*⁴ at large, where we see such systems as being socio-technical systems involving a hybrid of human and digital actors, supported by (other) technologies. In the context of digital ecosystems, many different forms of (socio-technical) *systems modelling* are in use. This includes: enterprise (architecture) modelling, business process modelling, ontology modelling, soft systems methodology, organisational modelling, and information modelling. The resulting models have come to play an important role during all stages of the life-cycle of digital (eco)systems. This now includes their development, improvement, maintenance, operation (e.g. models at “run time”), and regulation.

As a result, the produced models carry (potentially) valuable knowledge regarding digital (eco)systems and their environment(s), which puts even more stress on the role of systems

¹ This work has been partially sponsored by the *Fonds National de la Recherche Luxembourg* (www.fnrl.lu), via the ValCoLa project.

² E.Proper@acm.org, orcid:0000-0002-7318-2496, Luxembourg Institute of Science and Technology (LIST), Belval, Luxembourg and University of Luxembourg, Luxembourg

³ Marija.Bjekovic@list.lu, Luxembourg Institute of Science and Technology (LIST), Belval, Luxembourg

⁴ <https://ae-ainf.aau.at/emisa2019/>

modelling. It is, therefore, no surprise that modelling has always been a central topic in the domain of EMISA.⁵ In line with this, it is also interesting to observe that, for their own institutional information systems, the European Union relies heavily on a model based approach, even resulting in the creation of a dedicated *competence centre for modelling*.⁶

In our view, the key role of models across the life-cycle of digital (eco)systems, fuels the need for more fundamental reflection on modelling itself. This includes e.g. topics such as *the act of modelling*, *the essence of what a model is*, and *the role of (modelling) languages*.

Such fundamental topics have certainly been studied by different scholars (see e.g. [69, 64, 18, 39, 73, 20, 22, 74, 89, 65]), including ourselves (e.g. [33, 60, 34, 12, 11, 10, 88]). In our view, many challenges remain, however.

The amount of research effort that has been put into such fundamental topics, also seems limited in comparison to the quantity of research conducted in specific “applied” domains of modelling, such as information modelling, enterprise (architecture) modelling, (business) rules modelling, and business process modelling. We are certainly not arguing against the importance of research conducted in these “applied” domains of modelling. We do, however, argue that there is a need to find answers to some of the more generic underlying challenges that will lead to generic insights, and results, that can / may be applied across the more specific areas of modelling.

The goal of this discussion paper is therefore to explore some of the fundamental challenges we see. In doing so, we do not claim to be complete, nor do we claim to provide an exhaustive overview of all relevant work related to these challenges. The goal is rather to create awareness for, and initiate discussions on, the need for more foundational research into modelling in the context of digital ecosystems.

We have grouped the challenges, as discussed in this paper, into three main clusters that build on each other:

1. *Semiotic foundations* concerned with the challenges that originate from viewing models as linguistic artefacts.
2. *Essence of modelling* pertaining to challenges related to the role of a model as being a representation of a purposeful abstraction of some domain of modelling.
3. *The role of normative frames* pertaining to the role of different normative frames (including modelling languages in particular) when modelling, and the impact (positively or negatively) these may have.

The remainder of the paper is structured accordingly.

⁵Entwicklungsmethoden für Informationssysteme und deren Anwendung, see <http://emisa.org/index.php/fachgruppe/historie/gruendung-und-entstehung>

⁶https://ec.europa.eu/jrc/sites/jrcsh/files/ccmod_leaflet.pdf

2 Semiotic foundations

The semiotic triangle by Ogden and Richard's [51], depicted in Figure 1, is quite often used as a base to theorise about meaning in the context of language [49, 78, 68, 16], and is essentially a continuation⁷ of the work by Peirce [54].

The semiotic triangle expresses how a person attributes meaning (*thought or reference*) to the *combination* of a *symbol* and a *referent*, where the former is some language utterance, and the latter is something that the person can refer to. The *referent* can be anything, e.g. something in the physical world (tree, car, bike, atom, document, picture, etc) or something in the social world (marriage, mortgage, trust, value, etc). In addition, it can be something in an existing world, or in a desired / imagined world.

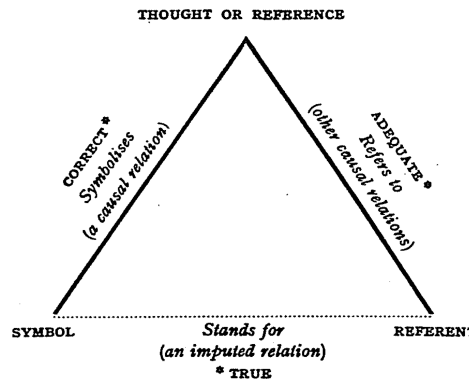


Fig. 1: Ogden and Richard's semiotic triangle [51]

The semiotic triangle is also used directly or indirectly (in terms of the use of semiotics) by several authors to reason about the foundations of (information) systems modelling [70, 39, 37, 42, 22, 73, 75, 9]. In the nineties of the last century, the IFIP 8.1 working group on the *Framework of Information System Concepts* (FRISCO), developed a variation of the triangle in terms of the so-called semiotic tetrahedron [18]. The role of the semiotic triangle in modelling has also been reflected upon explicitly in e.g. [25, 53].

When using the semantic triangle in the context of systems modelling, we essentially end up with the variation as depicted in Figure 2, where a model (as an artefact) is positioned in the role of symbol and the domain that is being modelled in the role of the referent.

Searle [68] added to the above by observing that a language utterance has both a *writer* and a *reader*, which both have their own thoughts about the symbol / utterance, in the context of (possibly) the same referent. If the referent is an existing thing in the physical

⁷We prefer not to simply state *based on*, as there are certainly nuances in the views presented by the involved scholars

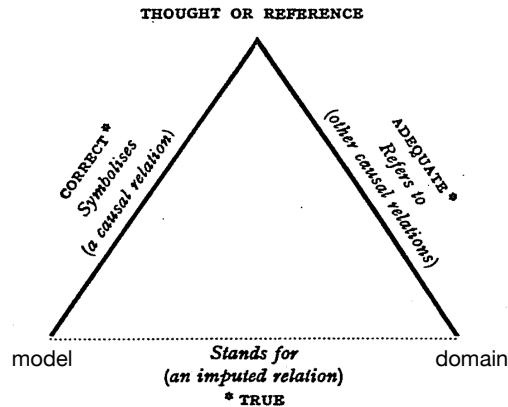


Fig. 2: Ogden and Richard's semiotic triangle applied to modelling

world, humans can apply their senses to “observe” the referent, and as such, have a chance of agreeing that they are indeed looking at the same “thing”. When the referent is part of the social world, it becomes more problematic to validate if the reader and writer are relating their respective thoughts to the same referent, leading to the need for e.g. “semantic reassurance” of a shared understanding by means of, for instance, paraphrasing [32]. When the referent is (in addition) a desired / imagined world this becomes even more problematic.

In our modelling context, we see these issues re-appearing, leading to a first two fundamental challenges (stated in the terms used in Figure 2):

Challenge 1: *How to ensure that different creators / readers of a model relate it to the same domain / referent?*

Challenge 2: *How to ensure that different creators / readers of a model have the same understanding (thought) of the model, assuming they relate it to the same domain / referent?*

The first of these two challenges is an important topic in the context of collaborative modelling, where groups of people are expected to e.g. jointly create an enterprise model [72, 66, 5].

The second challenge relates directly to the question of model understanding. For instance, empirical studies have shown that diagrams can easily be misunderstood [26, 27, 50, 62, 47, 14], which is likely to lead to problems in practical use.

In general, these challenges have also fuelled the work on e.g. the quality of models and modelling. See e.g. [40, 39, 13, 48, 80] to mention but a few. These challenges can also be seen as the major driver on the work towards the use of animation [58], gamification, and natural language verbalisation [63, 23, 30, 45], to increase model understandability, and

increase the chances of achieving a shared understanding. Strategies to measure the latter have e.g. been explored in [44, 35].

On a more fundamental level, these challenges are also related to the concept of *boundary object* [71] from the social sciences: “*They have different meanings in different social worlds but their structure is common enough to more than one world to make them recognizable, a means of translation. The creation and management of boundary objects is key in developing and maintaining coherence across intersecting social worlds.*” The applicability of this concept in the context of systems modelling has been explored in e.g. [1, 2].

3 The essence of modelling

Several scholars within the field (in the broadest sense) of systems modelling have provided definitions of the concept of model [69, 64, 19, 18, 33, 6, 42, 46, 73, 11]. Most of these definitions, indeed, take the considerations of the semiotic triangle as discussed in the previous Section on board.

One of the key sources on the notion of model itself is the work by Stachowiak [69]. Stachowiak makes a distinction between three key features (“*Merkmale*”) of a model. The *representation feature* (“*Abbildungsmerkmal*”) referring to the fact that a model is a representation of some original. The *abstraction feature* (“*Verkürzungsmerkmal*”) concerned with the fact that a model only captures a limited number of properties, with a limited precision, of the properties that are present in the original. The *pragmatic feature* (“*Pragmatisches Merkmal*”) dealing with the fact that the relation between a model, and its original, is related to its usage. In our understanding, in defining the concept of model, Stachowiak also takes the views of e.g. Peirce [54] and Ogden & Richards [51] on board.

In a practical context, such as systems modelling, the *pragmatic feature* of a model will impact the other two features in the sense that a specific usage context of a model, will put requirements on the representation feature (i.e. what should be represented) and the abstraction feature (i.e. what level of detail / specificity / precision is needed). As such the *pragmatic feature* also corresponds directly to the notion of *purpose* of models [36].

One possible way to summarise the above notion of model is to state that a model is [11]: “*an artefact that is acknowledged by an observer as representing some domain for a particular purpose*”, where *observer* refers to the (group of) actor(s) involved in the creation and use of the model, and *domain* can be any “part” or “aspect” of the past / existing / desired / imagined world. As such, the word *domain* as used here, is used in a general sense. This should not be confused with a *specific* use of the concept of domain when e.g. referring to the automotive domain or the genomics domain.

This allows us to highlight some additional fundamental challenges in modelling:

Challenge 3: *How to make the (intended) purpose of a model explicit?*

Challenge 4: *How to tune a model's representation and abstraction features to its (intended) purpose?*

Work into better understanding the usage context has indeed been conducted. The *purpose* of a model is often considered as the main discriminant of the added value of a model [69, 64, 73], while also being a central consideration in e.g. *agile modelling* [3] and the notion of *Return on Modelling Effort* (RoME) [52, Chapter 4].

When discussing the purpose of models in a systems modelling context, it is important to realise that in engineering, software engineering in particular, one has developed the implicit assumption that models are artefacts with a highly controlled structure (syntax) and mathematically defined semantics [24]. There are, however, more, many more, forms of models in use, including informal sketches, textual descriptions, regulatory / legal texts, strategy documents, etc. [55]. One can even go as far as saying that modelling [69, 64, 33, 65] occurs naturally, when people use explicit artefacts (texts, diagrams, sketches, formal descriptions, etc.) that *stand model for* some observed / normative / desired aspect of a part of reality of a (service) system and its environment.

We consider *purpose* as aggregating three (interrelated) key ingredients: (1) the *domain* (of interest) that the model should represent, (2) the intended *usage* of the model by its *audience*, and (3) the *competences* of the (human) actors involved in the creation and use of the model. In our view, the latter is an important, yet sometimes forgotten, aspect of the usage and creation of models [21, 83, 80].

The purpose of a model thus provides the basis for identifying required qualities of the specific model [13, 12] (whereby the qualities may be defined in terms of e.g. the Sequel framework [39]).

When considering the challenges on semiotics, as raised in the previous Section, in the context of collaborative modelling, we are immediately confronted with an additional challenge:

Challenge 5: *How to ensure that all actors involved in the creation and / or use of a model have the same understanding about, and agree to, its purpose?*

As the work reported in [21, 83, 80] illustrates, understanding the competences needed in the creation and use of models are not trivial. So, in this vein, another fundamental challenge we see is:

Challenge 6: *What are the competences that are needed by the creators and users of models?*

In line with the considerations behind the concept of *natural modelling* [11, 88], as also echoed more recently in the ideas on *grassroots* modelling [65], the final challenge we mention in this section concerns:

Challenge 7: *How to support the processes involved in modelling?*

Such support may, for instance, be in terms of explicit strategies for modelling [34, 31], support for step-by-step refinement / specialisation of models [61, 56], more natural notational styles [11, 88], as well as explicitly structured modelling dialogues [31, 15].

4 The role of normative frames

In this final Section, before concluding, we aim to consider some “normative frames” that are likely to influence modelling activities. Again, we do not aim to be complete, but primarily attempt to create awareness for the existence of these frames, and potential influences.

The normative frames as discussed below, leads to four main challenges in modelling:

Challenge 8: *Which normative frames exist?***Challenge 9:** *How to ensure that all actors involved are aware of the role of the normative frame(s)?***Challenge 10:** *What are the positive and / or negative impacts of the normative frame(s) on the resulting models (in relation to its purpose)?***Challenge 11:** *How to manage (mitigate / optimise) these impacts?*

The first main normative frame involves the *philosophical stance* of the actors involved in a modelling process. Even though not all actors involved in modelling may be explicitly aware of their metaphysical position, it will have a clear influence on the model and modelling process if a modeller is essentially an *objectivist*, a *subjectivist*, or a *constructivist*. The role of the philosophical stance of actors involved in (systems) modelling, and its impact on the modelling process, has e.g. been discussed in [18, 53].

Additionally, the differences between these philosophical stances is likely to also influence the orientation of researchers in the field of systems modelling, and as such also influences the appreciation of the challenges presented in this paper so far and the role of normative frames as discussed below.

A second class of normative frames are the *cognitive biases* which the actors involved in modelling may have developed during their professional, educational, and private lives. The work by Lakoff [41] in terms of the *categories* in terms of which we classify the world around us, certainly illustrates this point. Experiments in the context of conceptual modelling also indicate that this potentially plays a role during modelling as well [79, 81].

A third class of normative frames are concerned with the *self interests* which the actors may have regarding the domain being modelled. Depending on an actor’s personal goals /

concerns with a domain being modelled, they will take a specific perspective on the domain, highlighting (or hiding) aspects that impact their interests.

The *design frameworks* we use in the context of system engineering, are a fourth class of normative frames. Different methods [87, 67, 38, 17, 76, 84] for the engineering of information systems, enterprises, etc, each feature their own framework of aspects / abstraction layers to consider when engineering a system representing the “design philosophy” which the respective method is based upon. In doing so, each of these frameworks defines a structure (essentially a mega-model [7]) of different aspects / perspectives to consider, and as such *normatively* defining the scopes of what can / should be modelled about a system. This is clearly a potential benefit in the sense of ensuring all relevant (from the perspective of the respective “design philosophy”) aspects are covered, and a clear line of reasoning is followed [59]. At the same time, however, these frameworks do bring about the risk of essentially creating a “tunnel vision”.

In creating system models, we use different modelling languages, possibly in combination with the above mentioned design frameworks. These languages provide the fifth class of normative frames. The *linguistic structure* of a chosen modelling language, i.e. its meta-model, may not only limit the freedom of what can be expressed in a model. It may even limit, or at least influence, the way in which modellers observe the domain. This may lead to situations where a modelling language may “feel unnatural”, in the sense that the linguistic structure puts too much restriction on a modeller’s “freedom of expression”. At an anecdotal level, this corresponds to the *hammer* and *nail* paradigm. At a more fundamental level, it corresponds to the notion of linguistic relativity [77]⁸ which states that the structure of a language determines, or greatly influences, the modes of thought and behaviour characteristic of the culture / context in which it is spoken. The impact of linguistic relativity in the context of modelling has been explored in e.g. [10, 4].

The potential advantage of creating a model in a well-defined modelling language, is that the transferability of the resulting models over time, and between actors, is likely to increase. Even more, when, for instance, foundational ontologies [22] are applied in the creation of these models, or is even used in shaping the *linguistic structure* of the modelling language itself, the improvement of the transferability is likely to increase even further.

Furthermore, using a modelling language with a formally defined syntax and semantics [29, 28, 24] also enables computer-based manipulation of the models in terms of checking of correctness, possibly animation and simulation, or even execution (depending on the precision at which the semantics has been defined).

This clearly surmounts a trade-off, which has to be made in line with the *purpose* for modelling in a situation at hand [8] as well as the expected *Return on Modelling Effort* (RoME) [52, Chapter 4].

⁸More colloquially also known as the Sapir-Whorf hypothesis.

The role of modelling languages as a normative frame, has certainly sparked a lot of debate in literature as well. For example, Wyssusek's [85] critique on the Bunge-Wand-Weber ontology [82] providing a normative frame on the linguistic structure of a modelling language, resulted in a lively debate (summarised in [86]).

5 Conclusion

The goal of this paper was to explore some of the underlying fundamental challenges of modelling. In line with this, the paper presented 11 challenges, taking us from the *semiotic foundations*, the *essence of modelling*, to the role of *normative frames*. In doing so, we hope to have created more awareness for the need for more foundational research into these challenges.

In the future, we aim to further elaborate these challenges in terms of their underlying understanding and generic solutions / strategies that can be used across different more applied modelling domains, such as such as information modelling, enterprise (architecture) modelling, (business) rules modelling, and business process modelling.

Acknowledgement

The authors would like to thank the anonymous reviewers for the fruitfull and constructive feedback, resulting in many improvements in the final version of this paper.

References

- [1] R. Abraham. Enterprise Architecture Artifacts As Boundary Objects - A Framework Of Properties. In *Proceedings of the 21st European Conference on Information Systems (ECIS 2013)*, Utrecht, the Netherlands, 2013.
- [2] R. Abraham, H. Niemietz, S. de Kinderen, and S. Aier. Can boundary objects mitigate communication defects in enterprise transformation? Findings from expert interviews. In R. Jung and M. Reichert, editors, *Proceedings of the 5th International Workshop on Enterprise Modelling and Information Systems Architectures, EMISA 2013, St. Gallen, Switzerland, September 5-6, 2013*, volume 222 of *LNI*, pages 27–40. GI, Bonn, Germany, 2013.
- [3] S. W. Ambler and R. Jeffries. *Agile Modeling: Effective Practices for Extreme Programming and the Unified Process*. John Wiley & Sons, New York, New York, 2002.
- [4] B. B. Henderson-Sellers, C. Gonzalez-Perez, O. Eriksson, P. J. Ågerfalk, and G. Walkerdén. Software modelling languages: A wish list. In *2015 IEEE/ACM 7th International Workshop on Modeling in Software Engineering*, pages 72–77, May 2015.
- [5] J. Barjis. Collaborative, Participative and Interactive Enterprise Modeling. In J. Filipe and J. Cordeiro, editors, *Enterprise Information Systems, 11th International Conference, ICEIS 2009, Milan, Italy, May 6-10, 2009. Proceedings*, volume 24 of *LNBIP*, pages 651–662. Springer, Heidelberg, Germany, 2009.

- [6] J. Bézivin. On the Unification Power of Models. *Software and Systems Modeling*, 4(2):171–188, May 2005.
- [7] J. Bézivin, F. Jouault, and P. Valduriez. On the Need for Megamodels. In *Proceedings of Workshop on Best Practices for Model-Driven Software Development at the 19th Annual ACM Conference on Object-Oriented Programming, Systems, Languages, and Applications.*, Vancouver, British Columbia, Canada, October 2004.
- [8] M. Bjeković. *Pragmatics of Enterprise Modelling Languages: A Framework for Understanding and Explaining*. PhD thesis, Radboud University, Nijmegen, the Netherlands, 2018.
- [9] M. Bjeković, H. A. Proper, and J.-S. Sottet. Towards a coherent enterprise modelling landscape. In K. Sandkuhl, U. Seigerroth, and J. Stirna, editors, *Short Paper Proceedings of the 5th IFIP WG 8.1 Working Conference on the Practice of Enterprise Modeling, Rostock, Germany, November 7-8, 2012*, volume 933 of *CEUR Workshop Proceedings*. CEUR-WS.org, 2012.
- [10] M. Bjeković, H. A. Proper, and J.-S. Sottet. Enterprise modelling languages - just enough standardisation? In B. Shishkov, editor, *Business Modeling and Software Design - Third International Symposium, BMSD 2013, The Netherlands, July 8-10, 2013, Revised Selected Papers*, volume 173 of *LNBIP*, pages 1–23. Springer, Heidelberg, Germany, 2014.
- [11] M. Bjeković, J.-S. Sottet, J.-M. Favre, and H. A. Proper. A framework for natural enterprise modelling. In *IEEE 15th Conference on Business Informatics, CBI 2013, Vienna, Austria, July 15-18, 2013*, pages 79–84. IEEE Computer Society Press, Los Alamitos, California, 2013.
- [12] P. van Bommel, S. J. B. A. Hoppenbrouwers, H. A. Proper, and J. Roelofs. Concepts and Strategies for Quality of Modeling. In T. A. Halpin, J. Krogstie, and H. A. Proper, editors, *Innovations in Information Systems Modeling*, chapter 9. IGI Publishing, Pennsylvania, 2008.
- [13] P. van Bommel, S. J. B. A. Hoppenbrouwers, H. A. Proper, and Th. P. van der Weide. QoMo: A Modelling Process Quality Framework based on SEQUAL. In Proper et al. [57], pages 118–127.
- [14] P. Caire, N. Genon, P. Heymans, and D. L. Moody. Visual notation design 2.0: Towards user comprehensible requirements engineering notations. In *21st IEEE International Requirements Engineering Conference (RE2013)*, pages 115–124, 2013.
- [15] E. Costetchi, E. Ras, and T. Latour. Automated Dialogue-Based Ontology Elicitation. In *Proceedings of the 2nd European Future Technologies Conference and Exhibition (FET 11)*, volume 7, pages 185–186. Elsevier, Procedia Computer Science, 2011.
- [16] A. Cruse. *Meaning in Language, an Introduction to Semantics and Pragmatics*. Oxford University Press, Oxford, UK, 2000.
- [17] J. L. G. Dietz. *Enterprise Ontology – Theory and Methodology*. Springer, Heidelberg, Germany, 2006.
- [18] E. D. Falkenberg, A. A. Verrijn–Stuart, K. Voss, W. Hesse, P. Lindgreen, B. E. Nilsson, J. L. H. Oei, C. Rolland, and R. K. Stamper, editors. *A Framework of Information Systems Concepts*. IFIP WG 8.1 Task Group FRISCO, IFIP, Laxenburg, Austria, 1998.
- [19] U. Frank. Evaluating Modelling Languages: Relevant Issues, Epistemological Challenges and a Preliminary Research Framework. Technical Report 15, University of Koblenz-Landau, Germany, 1998.

- [20] U. Frank. Multi-perspective Enterprise Modeling (MEMO) - Conceptual Framework and Modeling Languages. In *HICSS '02: Proceedings of the 35th Annual Hawaii International Conference on System Sciences (HICSS'02)-Volume 3*, page 72, Washington, DC, 2002. IEEE Computer Society Press, Los Alamitos, California.
- [21] P. J. M. Frederiks and Th. P. van der Weide. Information Modeling: the process and the required competencies of its participants. *Data & Knowledge Engineering*, 58(1):4–20, July 2006.
- [22] G. Guizzardi. On Ontology, ontologies, Conceptualizations, Modeling Languages, and (Meta)Models. In O. Vasilecas, J. Eder, and A. Caplinskas, editors, *Databases and Information Systems IV - Selected Papers from the Seventh International Baltic Conference, DB&IS 2006, July 3-6, 2006, Vilnius, Lithuania*, volume 155 of *Frontiers in Artificial Intelligence and Applications*, pages 18–39. IOS Press, 2006.
- [23] T. A. Halpin and J. Harding. Automated Support for Verbalization of Conceptual Schemas. In S. Brinkkemper and A. F. Harmsen, editors, *Proceedings of the Fourth Workshop on the Next Generation of CASE Tools*, pages 151–161, June 1993.
- [24] D. Harel and B. Rumpe. Meaningful Modeling: What’s the Semantics of “Semantics”? *IEEE Computer*, 37(10):64–72, 2004.
- [25] B. Henderson-Sellers, C. Gonzalez-Perez, and G. Walkerden. An application of philosophy in software modelling and future information systems development. In X. Franch and P. Soffer, editors, *Advanced Information Systems Engineering Workshops*, pages 329–340. Springer, Heidelberg, Germany, 2013.
- [26] S. Hitchman. Practitioner Perceptions On The Use Of Some Semantic Concepts In The Entity Relationship Model’. *European Journal of Information Systems*, 4:31–40, 1995.
- [27] S. Hitchman. The Details of Conceptual Modelling Notations are Important – A Comparison of Relationship Normative Language. *Communications of the AIS*, 9(10), 2002.
- [28] A. H. M. ter Hofstede and H. A. Proper. How to formalize it?: Formalization principles for information system development methods. *Information and Software Technology*, 40(10):519–540, October 1998.
- [29] A. H. M. ter Hofstede and Th. P. van der Weide. Formalisation of techniques: chopping down the methodology jungle. *Information and Software Technology*, 34(1):57–65, January 1992.
- [30] J. J. A. C. Hoppenbrouwers, B. van der Vos, and S. J. B. A. Hoppenbrouwers. NL Structures and Conceptual Modelling: Grammalizing for KISS. *Data & Knowledge Engineering*, 23(1):79–92, 1997.
- [31] S. Hoppenbrouwers and I. Wilmont. Focused Conceptualisation: Framing Questioning and Answering in Model-Oriented Dialogue Games. In *PoEM*, pages 190–204, 2010.
- [32] S. J. B. A. Hoppenbrouwers. *Freezing Language; Conceptualisation processes in ICT supported organisations*. PhD thesis, University of Nijmegen, Nijmegen, the Netherlands, 2003.
- [33] S. J. B. A. Hoppenbrouwers, H. A. Proper, and Th. P. van der Weide. A fundamental view on the process of conceptual modeling. In L. Delcambre, C. Kop, H. C. Mayr, J. Mylopoulos, and O. Pastor, editors, *Conceptual Modeling - ER 2005, 24th International Conference on Conceptual Modelling, Klagenfurt, Austria, October 24-28, 2005, Proceedings*, volume 3716 of *LNCS*, pages 128–143. Springer, Heidelberg, Germany, June 2005.

- [34] S. J. B. A. Hoppenbrouwers, H. A. Proper, and Th. P. van der Weide. Towards explicit strategies for modeling. In T. A. Halpin, K. Siau, and J. Krogstie, editors, *Proceedings of the 10th Workshop on Evaluating Modeling Methods for Systems Analysis and Design (EMMSAD'05), held in conjunction with the 17th Conference on Advanced Information Systems (CAiSE'05), Porto, Portugal*, pages 485–492. CEUR-WS.org, 2005.
- [35] C. Houy, P. Fettke, and P. Loos. Understanding understandability of conceptual models: What are we actually talking about? In *Conceptual Modeling – 31st International Conference, ER 2012 Florence, Italy, October 15-18, 2012 Proceedings*, volume 7532 of *LNCs*, pages 64–77. Springer, Heidelberg, Germany, 2012.
- [36] C. Jeanneret, M. Glinz, and T. Baar. Modeling the Purposes of Models. In Elmar J. Sinz and Andy Schürr, editors, *Modellierung*, volume 201 of *LNI*, pages 11–26. GI, 2012.
- [37] L. Kecheng, R. J. Clarke, P. B. Andersen, R. K. Stamper, and E.-S. Abou-Zeid, editors. *IFIP TC8/WG8.1 Working Conference on Organizational Semiotics – Evolving a Science of Information Systems*. Kluwer, Deventer, the Netherlands, 2002.
- [38] K. Kosanke, F. Vernadat, and Martin Zelm. CIMOSA: enterprise engineering and integration. *Computers in industry*, 40(2):83–97, 1999.
- [39] J. Krogstie. A Semiotic Approach to Quality in Requirements Specifications. In L. Kecheng, R. J. Clarke, P. B. Andersen, R. K. Stamper, and E.-S. Abou-Zeid, editors, *Proceedings of the IFIP TC8 / WG8.1 Working Conference on Organizational Semiotics: Evolving a Science of Information Systems*, pages 231–250, Deventer, the Netherlands, 2002. Kluwer.
- [40] J. Krogstie, O. I. Lindland, and G. Sindre. Defining Quality Aspects for Conceptual Models. In E. D. Falkenberg, W. Hesse, and A. Olivé, editors, *Information System Concepts: Towards a consolidation of views – Proceedings of the third IFIP WG8.1 conference (ISCO-3)*, pages 216–231, Marburg, Germany, March 1995. Chapman & Hall/IFIP WG8.1, London, UK.
- [41] G. Lakoff. *Women, Fire, and Dangerous Things: What Categories Reveal About the Mind*. University of Chicago Press, Chicago, Illinois, 1997.
- [42] M. M. Lankhorst, L. van der Torre, H. A. Proper, F. Arbab, F. S. de Boer, and M. Bonsangue. Foundations. In *Enterprise Architecture at Work - Modelling, Communication and Analysis, Fourth Edition* [43], pages 41–58.
- [43] M.M Lankhorst, S.J.B.A. Hoppenbrouwers, H. Jonkers, H. A. Proper, L. van der Torre, F. Arbab, F. S. de Boer, M. Bonsangue, M.-E. Iacob, A. W. Stam, L. Groenewegen, R. van Buuren, R. J. Slagter, J. Campschroer, M. W. A. Steen, S. F. Bekius, H. Bosma, M. J. Cuvelier, H. W. L. ter Doest, P. A. T. van Eck, P. Fennema, J. Jacob, W.P.M. Janssen, Jonkers, H., D. Krukkert, D. van Leeuwen, P.G.M. Penders, G.E. Veldhuijzen van Zanten, and R. J. Wieringa. *Enterprise Architecture at Work - Modelling, Communication and Analysis, Fourth Edition*. Springer, Heidelberg, Germany, 4th edition, 2017.
- [44] R. Laue and A. Gadatsch. Measuring the understandability of business process models – are we asking the right questions? In M. zur Muehlen and J. Su, editors, *Business Process Management Workshops 2010*, volume 66 of *LNBIP*, pages 37–48. Springer, Heidelberg, Germany, 2011.
- [45] H. Leopold, J. Mendling, and A. Polyvyanyy. Supporting process model validation through natural language generation. *IEEE Transactions on Software Engineering*, 40(8):818–840, August 2014.

- [46] B. Mahr. On the epistemology of models. In G. Abel and J. Conant, editors, *Rethinking Epistemology*, pages 1–301. De Gruyter, 2011.
- [47] K. Masri, D. Parker, and A. Gemino. Using Iconic Graphics in Entity Relationship Diagrams: The Impact on Understanding. *Journal of Database Management*, 19(3):22–41, 2008.
- [48] D. L. Moody. The “Physics” of Notations: Toward a Scientific Basis for Constructing Visual Notations in Software Engineering. *IEEE Transactions on Software Engineering*, 35(6):756–779, 2009.
- [49] C. Morris. *Signs, Language and Behaviour*. Prentice Hall, Englewood Cliffs, New Jersey, 1946.
- [50] J. C. Nordbotten and M. E. Crosby. The effect of graphic style on data model interpretation. *Information Systems Journal*, 9(2):139–155, 1999.
- [51] C. K. Ogden and I. A. Richards. *The Meaning of Meaning – A Study of the Influence of Language upon Thought and of the Science of Symbolism*. Magdalene College, University of Cambridge, Oxford, UK, 1923.
- [52] M. Op ’t Land, H. A. Proper, M. Waage, J. Cloo, and C. Steghuis. *Enterprise Architecture - Creating Value by Informed Governance*. Springer, Heidelberg, Germany, 2008.
- [53] C. Partridge, C. Gonzalez-Perez, and B. Henderson-Sellers. Are conceptual models concept models? In W. Ng, V.C. Storey, and J.C. Trujillo, editors, *Conceptual Modeling. ER 2013*, volume 8217 of *LNCS*, pages 96–105. Springer, Heidelberg, Germany, 2013.
- [54] C. S. Peirce. *Volumes I and II – Principles of Philosophy and Elements of Logic*. Collected Papers of C. S. Peirce. Harvard University Press, Boston, Massachusetts, 1969.
- [55] H. A. Proper. Enterprise architecture: Informed steering of enterprises in motion. In S. Hammoudi, J. Cordeiro, L. A. Maciaszek, and J. Filipe, editors, *Enterprise Information Systems - 15th International Conference, ICEIS 2013, Angers, France, July 4-7, 2013, Revised Selected Papers*, volume 190 of *LNBIP*, pages 16–34. Springer, Heidelberg, Germany, 2014.
- [56] H. A. Proper, M. Bjeković, B. van Gils, and S. J. B. A. Hoppenbrouwers. Towards a Multi-Stage Strategy to Teach Enterprise Modelling. In *Proceedings of the 8th Enterprise Engineering Working Conference (EEWC 2018), Luxembourg*, LNBIP. Springer, Heidelberg, Germany, 2018.
- [57] H. A. Proper, T. A. Halpin, and J. Krogstie, editors. *Proceedings of the 12th Workshop on Exploring Modeling Methods for Systems Analysis and Design (EMMSAD 2007), held in conjunction with the 19th Conference on Advanced Information Systems (CAiSE 2007), Trondheim, Norway*. CEUR-WS.org, 2007.
- [58] H. A. Proper, S. J. B. A. Hoppenbrouwers, and G. E. Veldhuijzen van Zanten. Communication of enterprise architectures. In *Enterprise Architecture at Work - Modelling, Communication and Analysis, Fourth Edition* [43], pages 59–72.
- [59] H. A. Proper and M. Op ’t Land. Lines in the Water – The Line of Reasoning in an Enterprise Engineering Case Study from the Public Sector. In A. F. Harmsen, H. A. Proper, F. Schalkwijk, J. Barjis, and S. J. Overbeek, editors, *Proceedings of the 2nd Working Conference on Practice-driven Research on Enterprise Transformation (PRET 2010)*, volume 69 of *LNBIP*, pages 193–216, Delft, the Netherlands, November 2010. Springer, Heidelberg, Germany.

- [60] H. A. Proper, A. A. Verrijn–Stuart, and S. J. B. A. Hoppenbrouwers. On utility-based selection of architecture-modelling concepts. In S. Hartmann and M. Stumptner, editors, *Conceptual Modelling 2005, Second Asia-Pacific Conference on Conceptual Modelling (APCCM2005)*, Newcastle, NSW, Australia, January/February 2005, volume 43 of *CRPIT*, pages 25–34, Sydney, New South Wales, Australia, 2005. Australian Computer Society.
- [61] H. A. Proper and Th. P. van der Weide. Modelling as selection of interpretation. In H. C. Mayr and H. Breu, editors, *Modellierung 2006, 22.-24. März 2006, Innsbruck, Tirol, Austria, Proceedings*, volume P82 of *LNI*, pages 223–232, Bonn, Germany, March 2006. GI.
- [62] H. C. Purchase, D. Carrington, and J.-A. Alder. Empirical Evaluation of Aesthetics-based Graph Layout. *Empirical Software Engineering*, 7(3):233–255, 2002.
- [63] C. Rolland and C. Proix. A Natural Language Approach For Requirements Engineering. In P. Loucopoulos, editor, *Advanced Information Systems Engineering, CAiSE’92, Manchester, UK, May 12-15, 1992, Proceedings*, volume 593 of *LNCS*, pages 257–277. Springer, Heidelberg, Germany, May 1992.
- [64] J. Rothenberg. The Nature of Modeling. In *Artificial intelligence, simulation & modeling*, pages 75–92. John Wiley & Sons, New York, New York, United States of America, 1989.
- [65] K. Sandkuhl, H.-G. Fill, S. J. B. A. Hoppenbrouwers, J. Krogstie, F. Matthes, A. L. Opdahl, G. Schwabe, Ö Uludag, and R. Winter. From Expert Discipline to Common Practice: A Vision and Research Agenda for Extending the Reach of Enterprise Modeling. *Business & Information Systems Engineering*, 60(1):69–80, 2018.
- [66] K. Sandkuhl, J. Stirna, A. Persson, and M. Wißotzki. *Enterprise Modeling: Tackling Business Challenges with the 4EM Method*. Springer, Heidelberg, Germany, 2014.
- [67] A.-W. Scheer. *Architecture of Integrated Information Systems: Foundations of Enterprise Modelling*. Springer, Heidelberg, Germany, Secaucus, New Jersey, 1992.
- [68] J. R. Searle. A Taxonomy of Illocutionary Acts. In *Expression and Meaning: Studies in the Theory of Speech Acts*. Cambridge University Press, Cambridge, UK, 1979.
- [69] H. Stachowiak. *Allgemeine Modelltheorie*. Springer, Heidelberg, Germany, 1973.
- [70] R. K. Stamper. Signs, norms, and information systems. In et al Holmqvist, B., editor, *Signs at Work*, pages 349–397. Walter de Gruyter, Berlin, Germany, 1996.
- [71] S. L. Star and J. R. Griesemer. Institutional Ecology, ‘Translations’ and Boundary Objects: Amateurs and Professionals in Berkeley’s Museum of Vertebrate Zoology 1907-39. *Social Studies of Science*, 19(4):387–420, 1989.
- [72] J. Stirna and A. Persson. Ten Years Plus with EKD: Reflections from Using an Enterprise Modeling Method in Practice. In Proper et al. [57], pages 97–106.
- [73] B. Thalheim. The Theory of Conceptual Models, the Theory of Conceptual Modelling and Foundations of Conceptual Modelling. In *Handbook of Conceptual Modeling*, pages 543–577. Springer, Heidelberg, Germany, 2011.
- [74] B. Thalheim. Syntax, Semantics and Pragmatics of Conceptual Modelling. In G. Bouma, A. Ittoo, E. Métais, and H. Wortmann, editors, *Natural Language Processing and Information Systems - 17th International Conference on Applications of Natural Language to Information Systems, NLDB 2012, Groningen, the Netherlands, June 26-28, 2012. Proceedings*, volume 7337 of *LNCS*, pages 1–10. Springer, Heidelberg, Germany, 2012.

- [75] B. Thalheim. The Conception of the Model. In W. Abramowicz, editor, *Business Information Systems - 16th International Conference, BIS 2013, Poznań, Poland, June 19-21, 2013. Proceedings*, volume 157 of *LNBIP*, pages 113–124. Springer, Heidelberg, Germany, 2013.
- [76] The Open Group. *TOGAF Version 9*. Van Haren Publishing, the Netherlands, 2009.
- [77] I. Tohidian. Examining Linguistic Relativity Hypothesis as One of the Main Views on the Relationship Between Language and Thought. *Journal of Psycholinguistic Research*, 38(1):65–74, 2009.
- [78] S. Ullmann. *Semantics: An Introduction to the Science of Meaning*. Basil Blackwell, Oxford, UK, 1967.
- [79] D. J. T. van der Linden, K. Gaaloul, and W. A. Molnar. Initial Results from a Study on Personal Semantics of Conceptual Modeling Languages. In G. Bouma, A. Ittoo, E. Métias, and H. Wortmann, editors, *Natural Language Processing and Information Systems*, volume 7337 of *LNCS*, pages 360–365. Springer, Heidelberg, Germany, 2012.
- [80] D. J. T. van der Linden and I. Hadar. Cognitive Effectiveness of Conceptual Modeling Languages: Examining Professional Modelers. In *Proceedings of the 5th IEEE International Workshop on Empirical Requirements Engineering (EmpiRE)*, 2015.
- [81] D. J. T. van der Linden, S. J. B. A. Hoppenbrouwers, A. Lartseva, and W. A. Molnar. Beyond terminologies: Using psychometrics to validate shared ontologies. *Applied Ontology*, 7, 2012.
- [82] Y. Wand and R. Weber. An Ontological Model of an Information System. *IEEE Transactions on Software Engineering*, 16(11):1282–1292, November 1990.
- [83] I. Wilmont, E. Barendsen, S. J. B. A. Hoppenbrouwers, and S. Hengeveld. Abstract Reasoning in Collaborative Modeling. In S. J. B. A. Hoppenbrouwers, E. A. J. A. Rouwette, and P. Rittgen, editors, *proceedings of the 45th Hawaiian International Conference on the System Sciences, HICSS-45; Collaborative Systems track, Collaborative Modeling minitrack*. IEEE Explore, Los Alamitos, California, 2012.
- [84] J. van’t Wout, M. Waage, H. Hartman, M. Stahlecker, and A. Hofman. *The Integrated Architecture Framework Explained*. Springer, Heidelberg, Germany, 2010.
- [85] B. Wyssusek. On Ontological Foundations of Conceptual Modelling. *Scandinavian Journal of Information Systems*, 18(1), 2006.
- [86] B. Wyssusek. Ontological Foundations of Conceptual Modelling Reconsidered: A Response. *Scandinavian Journal of Information Systems*, 18(1):Article 8, 2006.
- [87] J. A. Zachman. A framework for information systems architecture. *IBM Systems Journal*, 26(3):276–292, 1987.
- [88] Z. Zarwin, M. Bjeković, J.-M. Favre, J.-S. Sottet, and H. A. Proper. Natural modelling. *Journal Of Object Technology*, 13(3):4: 1–36, July 2014.
- [89] Z. Zarwin, J. S. Sottet, and Favre J. M. Natural Modeling - Retrospective and Perspectives - An Anthropological Point of View. *eXtreme Modelling Workshop (XM2012) organised at the Models2012 Conference, Innsbruck, Austria*, 2012.