ERIN SMITH

Full-stack Web Developer / Store Manager / District Training Manager

 (360) 259-5442 • **erin.acumen@gmail.com** • **Portfolio**: https://erin-smith.github.io/react-portfolio/

• **LinkedIn**: www.linkedin.com/in/erin-s-3a596677/ • **GitHub**: https://github.com/erin-smith

Full Stack Web Developer passionate about bringing life-enhancing ideas to fruition through code and collaborating with others to do so. Leveraging my Restaurant Management background of 15 years building inspired teams, I love to collaborate, and optimize the time I have with others. I am highly skilled at communication, time management, marketing, solving client needs, and interpersonal savvy.

SKILLS: **JavaScript, ES6, jQuery, Node, React, MERN stack, MySQL, MongoDB, Git, AJAX, APIs, Bootstrap, Foundation, Material UI, React Strap, MVC, TDD, ORM, CRUD, SCRUM**

PROJECTS

- o "Skip-to-the-Loo" | https://skip-to-the-loo.com/ | A user-driven MVC app that helps users find a "loo" during COVID closures. Currently in-transition to React App w/Analytics, AWS, etc.

PROFESSIONAL EXPERIENCE

Peet's Coffee Inc., Carlsbad, CA • *Store Manager / District Training Manager*   *08/2015 - Present*

- o Proven acumen in hiring, training, and promoting people – promoted 15+ managers in 2 years
- o People First- Worked through teams to achieve metrics and build a thriving culture
- o Results: Yearly sales growth, EcoSure: 99%, ServSave proctor/instructor, High Customer Survey Metrics, 100% training attainment YTD, low turnover, 40%+ growth in Mobile App penetration YTD, adept at COGS/Waste efficiency, "Ownership" Manager of the year award 2019.

Chipotle, Oceanside, CA • *Regional Training Lead/ Restaurateur/ Store Manager*   *2008 - 07/2015*

- o Marketing Manager of the Year (2014)
- o Led 3 restaurants as a multi-unit manager - while operating as the GM of one location
- o Managed a high-volume restaurant with 33+ employees as GM/Restaurateur for 4 years
- o Promoted to Restaurateur by the CEO in 2011 during an on-site visit
- o Opened 6 new Chipotles: trained 30-40 hires per store, one on Miramar Air Force Base
- o Made outstanding hires, developing many into GM's, Restaurateurs and beyond.

EDUCATION

Bachelor of Arts: Liberal Arts (English literature, mathematics) • *Evergreen State College* • *Olympia, WA*

Certificate (grade: A) • *UCSD Extension Bootcamp- Full Stack Web Developer* • *La Jolla, CA (2020)*