ERIN SMITH

Oceanside, CA 92054

Full-stack Web Developer / Store Manager / District Training Manager

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Full Stack Web Developer passionate about bringing life-enhancing ideas to fruition through code and collaborating with others to do so. Leveraging my Restaurant Management background of 15 years building inspired teams, I love to engage with, and optimize the time I have with others. I recently earned a Certificate in Full Stack Web Development from the University of California, San Diego, and am highly skilled at communication, time management, marketing, solving client needs, and interpersonal savvy.

SKILLS: JavaScript, ES6, jQuery, Node, React, MERN stack, MySQL, MongoDB, Git, AJAX, APIs, Bootstrap, Foundation, Material UI, React Strap, MVC, TDD, ORM, CRUD, SCRUM, Office 365, Power BI

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PRO	TEC	ZTS

o "Skip-to-the-Loo" | https://skip-to-the-loo.com/ | A user-driven MVC app that helps users find a "loo" during COVID closures. Currently in-transition to React App w/Analytics, AWS, etc.

PROFESSIONAL EXPERIENCE

Peet's Coffee Inc., Carlsbad, CA • Store Manager / District Training Manager

08/2015 - Present

- Hired, trained, and developed great people promoted 15+ managers in 2 years, building a strong and loyal infrastructure within the entire district of stores
- o Worked through teams to exceed metrics and build a thriving culture- putting people first!
- o Achieved yearly sales growth, EcoSure: 99%, ServSafe proctor/instructor, High Customer Survey Metrics, 100% training attainment YTD, low turnover, 40%+ growth in Mobile App penetration YTD, COGS/Waste efficiency, "Ownership" Manager of the year award 2019.

Chipotle, Oceanside, CA • Regional Training Lead/ Restaurateur/ Store Manager 2008 - 07/2015

- o Merited "Marketing Manager of the Year" (2014)
- o Led 3 restaurants as a multi-unit manager while operating as the GM of a high-volume store
- o Managed a high-volume restaurant with 33+ employees as GM/Restaurateur for > 4 years
- o Promoted to Restaurateur by the CEO himself in 2011 during an on-site visit
- Opened 6 new Chipotles: trained 30-40 hires per store, one on Miramar Air Force Base
- o Chose outstanding hires, developing many into GM's, Restaurateurs and beyond (10+ GMs)

EDUCATION -	
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Certificate (grade: A) • UCSD Extension Bootcamp- Full Stack Web Developer • La Jolla, CA (2020)

Bachelor of Arts: Liberal Arts (English literature, mathematics) • Evergreen State College • Olympia, WA