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# **SUMMARY**

My quantitative skills from my business degree along with my hands-on experience as a small-business owner help me designing, building and scaling consumer facing web applications. I hope to use these acquired skills while channeling my passion for finding cost-effective, efficient solutions. My diverse cultural and academic background makes me well-suited to handle quantitative tasks while interacting with people from varied backgrounds.

## **SKILLS**

PROGRAMMING: Ruby, Javascript, Rails 5, Java, Jquery, Ajax, Ruby on Rails, Sinatra, Rspec, HTML / CSS

DATABASE: MySQL, SQL Server, API Implementation

LANGUAGES: English - Fluent, Spanish - Intermediate, Turkish - Fluent

PROFESSIONAL: Excellent communication skills, Motivated, productive and cooperative manner, Active listening and conflict management, Business Analysis

### **PROJECTS**

#### GuideMe Oct, 2016

GuideMe is a Ruby on Rails application built in a two weeks for travelers who want to find a guide in a specific city. It is meant for an easy way for travelers to book a guide and communicate with them instantly using a built-in chat feature. In addition to being the team lead, I was responsible for all front-end development using CSS, jQuery and Ajax. We implemented various API's including Google Maps, Stripe, Yelp, Pixabay, Unslash and deployed our project to Heroku.

#### Labhub Oct. 2016

Labhub is a web application that allows scientists to create proposals which can be commented upon by other scientists. Once an admin approves the proposal, it becomes an experiment and the proposer can add collaborators, components, and comments. My role was the front-end by implementing jQuery and Ajax calls as well as the designing.

#### Veggiemon-Grow Won 2nd Place at the Food Hackathon Oct, 2016

Veggiemon-grow is an app that promotes kids eating healthier by aiming more outdoor activities and linking them to their local communities. We have build this app in using various APIs including google maps, nutritionix and yelp.

### **AWARDS**

# Food Hackathon + Forum San Francisco $\cdot$ Veggiemon-Grow 2nd place Oct 2016

The Food Hackathon + Forum hosted this event to collaborate on creating, prototyping and birthing hardware and software solutions to some of the greatest challenges we face in feeding our future generations by attending this three day fully immersive educational experience. Veggiemon-grow is an app that promotes kids eating healthier by aiming more outdoor activities and linking them to their local communities. We have build this app in using various APIs including google maps, nutritionix and yelp.

### **EMPLOYMENT**

#### Zeus Motors - Car Dealership

Co-owner/ General Manager · Mar 2013 to Dec 2015 · San Rafael, CA

- Developed business management and online marketing strategies to maximize sales.
- Generated over \$1\$ million gross sales in first year. Reached \$500k\$ credit line access from lenders.
- Implemented effective customer service procedures to encourage positive feedback.
- Evaluated monthly revenue and prepared quarterly financial reports.
- Managed online marketing by creating new channels for converting leads to opportunities (lead nurturing emails), improving sales intelligence (lead scoring) and support a transition to increasing sales through prospecting.

#### San Rafael Smog

Co-owner/Smog Check Technician · Jan 2012 to Oct 2015 · San Rafael, CA

- Established goals to increase revenues, reached 500% increase on revenues in 2 years, over \$300k gross sales in first year.
- Managed online marketing and exceeded the expectations by using Google ads and Yelp.
- Processed employee/customer complaints, investigated and resolved those issues.
- Sold the business with 1000% profit in 2 years.

#### **EDUCATION**

Dev Bootcamp
Web Developing 2016
19 week web development intensive program.

City College of San Francisco Business 2012 San Francisco State University BS - Accounting 2014

Anadolu University
Business Administration 2008