Scenario			
Team member is fixated on getting a promotion			
Scenario			
Your technology stack is officially deprecated within the company			
Scenario			
Your team got re-orged			

# Scenario Two people need to work together but they don't like each other Scenario Layoffs are announced and all the people laid off know. Some are on your team.

### **Scenario**

Your team seems to be unmotivated and people leave work early

Scenario			
Team complains too many meetings			
Scenario			
New app version goes live - crashing on launch			
Scenario			
Team member wants to quit / transfer			

Discovered project was unscoped and is totally behind in the schedule. Really need to launch it in 6 weeks, but team is giving up and doesn't believe it is possible.

### Scenario

Asked to do a cost savings project many people on the team are not that enthusiastic about (as opposed to a revenue generating project)

### **Scenario**

Attrition trend: 3 people (a significant %) left over the last month

# Scenario Your team's project just got canceled.

### **Scenario**

Your team serves an important customer need, but it doesn't have any way to measure its Availability as perceived by your customers.

### **Scenario**

Your company is running out of money - need Series A, and your team needs to keep working on this product which is not yet seeing traction

Cross-functional partner put something in their OKRs that requires a bunch of work from your team. You didn't know about it, and the partner gets upset when it's revealed that you don't have a corresponding OKR.

### Scenario

Two engineers are stepping on each other's toes a bit when collaborating on a design doc. One engineer asks you: "Hey, did you tell that I'm mad at him?"

### **Scenario**

You have a clique on a team that makes it hard for others to feel at home. (formed via acquisition, former coworkers, just friends, etc)

A member of your team approaches you about doing an internal transfer into another team. This person is highly valued and you would hate to see them go.

### **Scenario**

Cross-functional project has only 1 PM representing multiple eng-teams. PM only closely works with 1 team (full PM for that team) instead of mine, therefore my team is less represented. PM only partially works with my team, work/requests feels less organized.

### **Scenario**

1 eng in your team works with eng in another team. Eng in the other team isn't satisfied with the eng perf in your team, but instead of talking to you, eng complained directly to your manager. Your manager is checking with you. (Address both your manager, and the eng in your team).

Technical leadership is part of the L4 -> L5 -> L6 promotion criteria. Your team is comprised mostly of L5s and tenured L4s, and there aren't a ton of formal mentorship opportunities.

### **Scenario**

A personal crisis / problem causes an employee's performance to degrade precipitously. You want to balance a humane response and getting the important work that employee was doing shipped.

### **Scenario**

Your team is stuck with a bunch of uninteresting (technically) but important (business-wise) work. Several want to transfer to teams with more interesting work.

Your team is comprised of multiple L6's who have joined in the last 6 months. They ask about promotion criteria and how they can work towards it.

### **Scenario**

A member of your team is internally transferring to another team, but in the middle of the next quarter. How does your leadership change, knowing that they're halfway out the door?

### **Scenario**

A member of your team is doing great work... while they're in the office. They just took a long break in the middle of crunch time and only gave you two weeks notice. Feedback cycle is coming up.

### **Instant**

A reorg is announced, your team doubles (in actual people, not just headcount)

### **Instant**

A reorg is announced, you are now managing the person dealing with the scenario

### **Instant**

Stock falls 20% in one day

### **Instant** Lawsuit against an executive **Instant** Your boss quits, you are now your EM role and acting as the interum for your boss' role

### **Instant**

Your product is growing 30% m/m - team moral is super high

Instant		
wildcard		
Instant		
wildcard		
Instant		
wildcard		
wildcard		

Instant	
wildcard	
Instant	
wildcard	
Instant	
Your last offsite resulted in a lawsuit	

Action	
Action Give praise!	
Action	
Organize wiki	
Action	
Hire!	

Action
Move people around and send out a new seating chart
A aliana
Action
OKRs
Action
Give inside scoop / heads up info in a 1:1 with someone

### **Action**

Set milestones, make them visible, print on wall, talk about them all the time so people understand what we are driving towards

### **Action**

Collect 360 degree feedback / peer feedback for people on your team (independent of a perf review)

### **Action**

Run a postmortem / retrospective meeting

# **Action** Talk to HR about beginning a PIP **Action** Schedule regular lunch and learns **Action** Have a retro

### **Action**

Send out a meeting with a very clear agenda (recurring or one-off)

### **Action**

Have a pep rally - do a motivational speech with the whole team there

### **Action**

Change your project management process - communicate the new process effectively next week

Action	
Switch	projects among team members
Action	
Poach	/ recruit other engineers from internal teams
Action	
	1-1 with about

# **Action Build a dashboard with product metrics Action Encourage pair programming** Action Polish up your resume

Action
Invite other teams in the company to weekly demos
Action
1:1s with lateral engineering managers
Action
Schedule 1:1s between team members

### **Action**

Create a 'sell sheet' to help close candidates you are trying to hire. Have your whole team contribute to the doc why your team is so awesome.

### **Action**

Make a regular status meeting. Define the agenda in a doc with goals / non-goals. Hold the team accountable to following this new meeting for a month.

### **Action**

Do project inceptions

Action
wildcard
Action
Have a meeting
Action
Social: lunches, offsites, drinks, snacks. Team lunch (recurring or one-off)

Action			
wildcard			
Action			
wildcard			
Action			
wildcard			

Action
Hire!
Action
Organize a hack week
Action
Action
Take a vacation, or encourage someone on the team to take a vacation

Action	
Reflect on you	EM values shift from an IC.
Action	
Do a karaoke	ffsite
Action	
Write a policy	

Action	
Create KPIs	
Action	
Create long term plan document	
Action	
Backlog grooming / refinement	

# **Action** Write job descriptions (potentially a new role's description) **Action** Create a doc justifying additional staffing **Action** Create or update a Headcount document

Action
Schedule a fixit week
Action
Organize your communication channels for the team (slack, email lists, etc)
Action
Give praise (1-1 or publicly)

# **Action Appoint someone else to run standup Action** Reprioritize your team's goals **Action** Have a scavenger hunt offsite with randomly assigned teams

## **Action** Take them out for a drink and co-miserate **Action** Bring in stakeholders to explain business value **Action** Solicit NPS scores from your team's customers (internally or externally)

### **Action** Change scope of project by finding other teams to do the work **Action** Find mentors for teammates on other teams **Action**

Encourage conversation about career goals and

aspirations

Action
Find mentor or role model for team member
Action
Promote the best member
Action
Brainstorm with people team and HR

Action	
Lead by example, do	
	_
Action	
Start a private doc about an individual carefully	

recording every interaction and agreed goals, actions,

### **Action**

results, and attitudes

Create (or escalate an issue into) a fire so the team can bond by putting it out

Action
Talk to the CEO
Action
Do an "escape the room" offsite
Action
Start having a question of the day in standups

Action
Encourage individual to take some paid time off
Action
Fire the person with the lowest morale, thereby raising the average (!)
Action
Request a skip level 1:1 with your manager's lead

Action
Take the team to lunch / dinner / drinks /
Action Send a private message / email to about
Action
Create a new slack channel, move the discussion there

Action
Send a weekly email about to the team
Action
Ship the software as it stands now!
Action
Designate / ask for the right authority to designate a product owner

Action
Estimate the top items on the backlog with the team
Action
Prioritize the backlog with
Action
Decline all meetings without a clear agenda, ask everyone else to also do this

# Action Break down a big item into smaller items

### **Action**

Ask someone on your team to stop their current work and work on \_\_\_\_ instead. (Interrupt the iteration!)

### **Action**

Plan your next iteration by getting the team in a room and only pick up and estimate scope off the prioritized backlog that they commit to accomplishing this iteration

Action
Ask people to work overtime or on the weekend
Action
Make a visible and motivating chart (lo-tech paper and marker or whiteboard, not a screen). Update it every
Action
Use planning poker cards to estimate. Only estimate a

backlog that is already prioritized.