

ERINEA GLORIA

SOFTWARE ENGINEER 📍 MELBOURNE ☎ 0478 711 617

◦ DETAILS ◦

Melbourne
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◦ LINKS ◦

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◦ SKILLS ◦

HTML & CSS
JavaScript, jQuery, React.js
Ruby, Rails, Sinatra
SQL, PostgreSQL
Node.js, Express
Python
RESTful APIs
TDD
OOP
Git & GitHub

◦ LANGUAGES ◦

English
Tagalog (Filipino)
French



PROFILE

Throughout my experience in the events and hospitality industry, I have witnessed first hand the power and the importance of having strong customer relationship management tools. My search for more efficient systems ignited my interest in software development and ultimately set in motion my career change into software engineering. Combining my events experience, my human-centered approach, my growth mindset, and the skills I have acquired throughout my coding journey my goal is to contribute to making purpose-driven user-friendly software.



EXPERIENCE

Software Engineering Immersive, General Assembly, Melbourne

June 2020 — September 2020

Completed a 12-week (480 hours) immersive course in Software Engineering.

Throughout the course I built 4 web applications noted below:

My Portfolio Website

A front-end web application built using React.js, React Router, React Vertical Timeline, and animation libraries.

The Happy Path: Positive COVID-19 resources

A group project designed with a human-centered approach. We created a platform to share positive resources during the COVID-19 pandemic. This is a full-stack application built using JavaScript, Ruby on Rails, CSS, HTML, PostgreSQL, Sinatra, and 2 API services.

Loopd: Event planning database

Loopd is a full-stack Ruby CRUD application, built with a login feature using bcrypt, user sessions, one API, and multiple tables in a PostgreSQL database.

Tic-Tac-Toe

My first project designed with a futuristic theme and built using HTML, CSS, vanilla JavaScript, and animation libraries.

Sales Manager, Corporate Events & Conferencing at The Big Group, Melbourne

April 2018 — September 2020

- Contributed \$3 million in sales revenue per financial year
- Served as the initial point of contact for 4 venues
- Chosen by the senior leadership team to train and mentor new Sales Executives
- Consistently one of the top two sales contributors in the 1st and 2nd quarter of the 2019/2020 financial year
- Responsible for qualifying leads, hosting site visits/meetings, creating customised proposals, negotiation, closing the sale, drafting contracts, and issuing invoices
- Hosted weekly sales meetings, drafted financial reports on sales revenue, sales pipeline, gaps to budget, and identified cross-selling opportunities

Event Manager at The Big Group, Melbourne

July 2016 — April 2018

- Managed 10 - 15 weddings and corporate events per month across two venues
- Provided end to end service inclusive of the sale, event management, and day-of support for each event
- Hosted client planning meetings, wedding rehearsals, and menu tastings
- Coordinated the full set-up, event schedule, and pack-down for every event

○ **Event Coordinator at The Big Group, Melbourne**

September 2014 — June 2016

- Completed a 4-month rotation across 4 departments inclusive of venue event management, styling, corporate eventing, and front of house to gain a holistic understanding of the business
- Coordinated corporate events for up to 100 guests, across two venues – Mural Hall & Luminare
- Created floor plans using AutoCad and Microsoft Visio for all clients

○ **Wedding Assistant at Envision Weddings, Toronto**

January 2014 — July 2014

- Coordinated all social media (Twitter, Blog, and YouTube channel) for Envision Weddings



EDUCATION

○ **Software Engineering Immersive, General Assembly, Melbourne**

June 2020 — September 2020

‘See Her Excel’ Scholarship Recipient

○ **Certificate IV in Leadership & Management, Oz Skills Careers College, Melbourne**

January 2018 — October 2018

○ **Bachelor of Management & Organizational Studies , University of Western Ontario, Toronto**

September 2009 — June 2013

Specialization in Finance