

Most DNA bases are invariant in a population or species... But some are variable:

...AGGATCGTGCATGGCTAGCTGATTCCGTATCCGTTC...

Individual 1 ...AGGATCGTGCATGGCTAGCTGATTCCGTATCCGTTC...

Individual 2 ...AGGATCGTGCATGGCTAGCTGATTCCGTATCCGTTC...

Individual 3 ...AGGATCGTGCATGGCTGGCTGATTCCGTATCCGTTC...

Individual 4 ...AGGATCGTGCATGGCTAGCTGATTCCGTATCCGTTC...

The variant sites are called Single Nucleotide Polymorphisms (SNPS)