

ERNEST AW

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Education

- BSc Accounting & Finance**, London School of Economics and Political Science (U.K.) **Sep'15 – Present**
- Achieved 1:1 in First-Year
- Singapore-Cambridge GCE 'A' Levels**, Hwa Chong Institution (Singapore) **Jan'07 – Dec'12**
- Achieved 5 Distinctions

Experience

- Analyst & Web Developer (Part-time)**, Insbee Pte Ltd (Singapore) **Aug'16 – Present**
- Conducted market analysis on consumer behaviours toward motor-insurance in the South-East Asia
- Participated in the development and design of the front-end web and mobile user experience
- Co-Founder**, Crowdable (Singapore) **Jun'16 – Sep'16**
- Co-founded a partnership that focused on community buying and bulk discounts
- Negotiated and executed a total of 32 B2B and B2C deals over a 3-month period
- Developed and deployed a cross-platform website with payment gateways and forum functionality
- Summer Intern**, Train Hub Facilities Pte Ltd (Singapore) **Jul'16 – Aug'16**
- Assisted CEO in the acquisition, establishment, and launch of one commercial property project
- Designed, developed, and deployed a cross-platform website to enable online rental bookings
- Summer Intern**, Property Brain (U.K.) **May'16 – Jul'16**
- Conducted geo-spatial analysis of student accommodation developments in Central London
- Participated in deal-sourcing for one commercial acquisition and redevelopment project
- Founder**, Joy Junk (Singapore) **Mar'15 – Sep'15**
- Founded a sole proprietorship that focused on the sales and distribution of arcade machines
- Executed a business plan that yielded a 15x return on invested capital over 2 months
- Collaborated with business partners to facilitate a gaming convention that hosted 12,000 people
- Military Officer (Special Forces)**, Singapore Armed Forces (Singapore) **Feb'13 – Dec'14**
- Commanded a detachment of 15 soldiers in special operations, and won 'Best Operational Unit'
- Planned and executed high-risk military operations for up to 180 soldiers with a zero accident record
- Completed Officer Cadet School in the top 80th percentile amongst 500 officer cadets

Extra-Curricular Activities

- Director, Corporate Affairs**, Asia Investment Banking Conference (Hong Kong) **Nov'15 – Sep'16**
- Initiated and launched a new FinTech segment into the event with 6 partnering FinTech firms
- Secured sponsorship of £21,200 from 29 financial and finance-related institutions
- Participated in execution of the conference for over 450 delegates and industry professionals
- Team Leader**, LSESU Business and Finance Group (U.K.) **Oct'15 – Mar'16**
- Led a team of 8 students to spearhead new events for the largest society on campus
- Planned and executed an intercollegiate M&A and trading competition for over 250 participants
- Team Captain**, Hwa Chong Institution Water Polo Team (Singapore) **Jan'07 – Dec'12**
- Led a team of 13 players to win 8 national championship titles
- Achieved 2 overseas tournament titles as vice-captain of the National Youth Water Polo Team
- Initiated and organised monthly team-based community service with the Epilepsy Care Group