

# SOUROV GUHA

✉ B.ED College, KB Aman Ali Road, Chawkbazar, Chittagong

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## WORK EXPERIENCES

### • Dotlines Bangladesh Limited

April, 2020 – Present

Designation: Territory In-charge

Department: Retail & Partnership Development

#### Responsibilities:

- \* Potential partner on-boarding & Supervision.
- \* Develop & supervise district wise extensive retail channel through partners.
- \* Generate sales volume and revenue target through the retail channel in assigned territory.
- \* Market analysis according to the customer behavior & regular market visit for new opportunities.

### • Shuruchi Group

Aug, 2018 – Mar, 2020

Designation: Officer

Department: Sales & Marketing

#### Responsibilities:

- \* Establish regular customer visit and respond to customer.
- \* Collect sales order according to the policy from the clients daily and it to be done properly.
- \* Encourage agents to boost up product sales at the same time.
- \* Visit customers to promote tools & Hardware sales.

### • Robi Axiata Limited

May, 2015 – Nov, 2016

Designation: Customer Service Executive

Department: Telecommunications

#### Responsibilities:

- \* To get insight about consumer problems.
- \* Rendering service through knowledgeable way.
- \* Provided tailored help to the customers with analytical ability.
- \* Maintain company's reputation through sheer personality and services.



## CAREER OBJECTIVE

To enter in a well organization in a suitable position having the intention to work with honesty, sincerity and to learn, grow and eventually take greater responsibilities and face the challenges of the time, gain experience and skill for successful career.

## LANGUAGE PROFICIENCY

Bengali ●●●●●  
English ●●●●●

## PERSONAL DETAILS

Date of Birth : 23<sup>rd</sup> February, 1992

#### Permanent Address :

Village: East Gomdandi, P.O: Boalkhali,  
Upazila: Boalkhali, District: Chattogram

Nationality : Bangladeshi

Religion : Hinduism

Marital Status : Single

Blood Group : B<sup>+</sup>

## HOBBIES

- ☐ Travelling ☐ Music  
☐ Watching Movies ☐ Playing Cricket