



宗海婧

居住地：江苏省无锡市

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求职意向：2018 暑期实习，一周可提供五整天

>>教育背景

2015.09 - 2019.06

江南大学

国际经济与贸易专业

GPA: 3.34/4 (排名 :30/157 ,top20%)

商学院

主修课程：高等数学、宏微观经济学、统计学、计量经济学、证券投资学

>>交换经历

2017.07

香港中文大学及英国保诚保险公司

海外交流及名企实习

- 在全英文环境中接触市场营销相关知识；
- 团队合作，研究香港保险市场与内地保险市场的差异，并推出新保险产品“女性生育险”。

2016.07-2016.08

英国曼彻斯特大学

海外游学

- 在全英文环境学习经济全球化、金融衍生品相关知识；
- 团队合作，研究热点经济话题，如脱欧对英国 FDI 影响等，并进行 presentation 展示。

>>研究经历

2017.04 - 2018.05

大学生创业创新项目

团队负责人

- 课题为“无锡市住房价格变化对居民生活的影响机制研究”；
- 主要负责协调团队合作、分配任务；
- 团队已完成对无锡市房地产市场的实地调研、数据收集、文献查阅工作，已进入论文发表阶段，预计 9 月前见刊。

2018.03 - 2018.07

核心期刊论文写作

导师：徐海俊

- 题目为《农村贫困的原因分析——基于江苏、山东、安徽三省贫困村的实证研究》，目前已经完成文献查阅，正在进行数据处理和实证模型的建立，预计 7 月前发表。

>>实习经历

2017.06 - 2017.08

吉致汽车金融有限公司；上海

市场营销部

- 进行经销商信息维护，将新合作的经销商信息录入系统，并集齐这些经销商的纸质材料后，转给风险部门进行评估；
- 整理经销商寄来的增值税发票并登记入账，运用 excel 和会计知识分析发票金额与实际不符的情况下可能存在的问题；
- 联系全国各个大区大区经理，为其提供业务支持（准备贷款材料、抵押备案材料等）。

>>学生工作

2017.09 - 2019.06

江南大学商学院国贸 1504 班

学习委员

- 负责与任课老师及时取得联系，执行任课老师的安排。

>>技能证书

- 雅思：6.5；六级：549；BEC：中级
- 全国计算机二级(VB 语言程序设计)：可以熟练操作 MS Office 软件

>>荣誉奖励

2015 - 2017

连续两年获得江南大学学业三等奖学金；校级
连续两年获得江南大学本科生先进宿舍奖学金；校级

2017.09

江南大学远翔奖学金（Top 20%）；校级

2016.09

江苏高校境外学习政府奖学金；省级

EDUCATION BACKGROUND

09/2015-09/2019 Jiangnan University (JNU)

Major: International Economics and Trade

School of Business

GPA: 3.34/4.0 (top 20%)

EXCHANGE EXPERIENCE

07/2017 Chinese University of Hong Kong & Prudential Investment, Loan, and Assurance Company

- Exposed to marketing-relevant knowledge in English-speaking environment.
- Cooperated with team members to research on differences of insurance market in Hong Kong and the Mainland, and promoted a new insurance product "Maternity Insurance for Women".

07/2016-08/2016 University of Manchester

- Involved in overseas learning project of Economic Globalization and Financial Derivatives.
- Cooperated with team members to research on hot economic issues such as the Influences of Brexit on British FDI, and made presentation with PPT.

RESEARCH EXPERIENCE

04/2017-05/2018 Students Entrepreneurship and Innovation Program

Team Leader

- Initiated a project *Research on the Influences of the Housing Price in Wuxi on the Residents*.
- Responsible for the overall arrangement, led the team, and arranged tasks.

03/2018-07/2018 Core Journals paper writing

Tutor: Xu Haijun

- The topic is "Analysis of Rural Poverty - Based on the Empirical Study of Poor Villages in Three Provinces of Jiangsu, Shandong and Anhui". A review of the literature has been completed, and data processing and empirical models are being established. It is expected to be published before July.

INTERN EXPERIENCE

06/2017-08/2017 MKT Dept., Genius Auto Finance Co., Ltd.

shanghai

- Archived the information of distributors, input the new information in the system, collected the documents, and submitted to the risk department for assessment.
- Sorted out and registered VAT invoices, and verified accuracy with Excel and accounting knowledge.
- Contacted with the sales managers to provide sales support.

STUDENT WORK

09/2017-Present Class 1504, JNU

Commissioner in Charge of Studies

- Contacted with teachers, and dealt with class affairs.

HONORS & REWARDS

2015-2017 Third Class Academic Scholarship; JNU (Twice)

Undergraduate Advanced Dormitory Scholarship; JNU(Twice)

09/2017 Yuanxiang Scholarship, JNU

09/2016 Government Scholarship for Overseas Study

➤ SKILLS & PROFESSIONAL CERTIFICATE

- English: IELTS: 6.5; CET-6: 549; Certificate: BEC vantage Level;
- Computer: Proficient in MS Office. Certificate: NCRE Level 2 (VB)