

# Beth Sergeant

Full Stack Web Developer

A dedicated and versatile full stack web developer passionate about designing dynamic user experiences with beautifully crafted code. With seven years of professional experience in real estate making clients dreams into realities and negotiating all aspects of the deal, brings forth strong verbal and written communication skills, a relentlessly high standard of customer service excellence and finding creative solutions in collaborative and agile environments. Contributes extensive and diversified perspective on developing meaningful and interactive client experiences to web development.

## CONTACT INFORMATION

**Location**

New York, NY

**Phone**

702-481-2735

**E-mail**

ersergeant@gmail.com

**Portfolio**

[https://ersjava.github.io/beth\\_sergeant](https://ersjava.github.io/beth_sergeant)

**GitHub**

<https://github.com/ersJava>

**LinkedIn**

<https://www.linkedin.com/in/beth-sergeant-69202656>

## TECHNICAL SKILLS

HTML/HTML5

CSS3 & CSS animation

JavaScript

JQuery.js

Responsive Design

Twitter Bootstrap

Node.js

Express

Version control/ Git

Debugging

Unit testing

Curious about other languages and platforms

## APPLICATIONS BUILT

**LIRI BOT**

<https://github.com/ersJava/LIRI>

<https://ersjava.github.io/LIRI>

- Language Interpretation and Recognition Interface that will search Spotify for songs, Bands in Town for concerts, and OMDb for movie
- Node.js, Axios, Moments.js

**NAME THAT SONG**

[https://github.com/jixuni/party\\_like\\_its\\_1999](https://github.com/jixuni/party_like_its_1999)

[https://jixuni.github.io/party\\_like\\_its\\_1999](https://jixuni.github.io/party_like_its_1999)

- Test music knowledge by guessing the song through lyrics and multiple hints
- HTML, CSS3, JavaScript, Ajax, multiple APIs

**CRYSTAL COLLECTOR**

[https://github.com/ersJava/crystal\\_collector](https://github.com/ersJava/crystal_collector)

[https://ersjava.github.io/crystal\\_collector/index.html](https://ersjava.github.io/crystal_collector/index.html)

- Fun and interactive game collecting crystals to match the total score to a random number without going over
- HTML, CSS3, jQuery

## PROFESSIONAL EXPERIENCE

2018-07 -  
2019-01

**Leasing Professional**

*Greystar, New York, NY*

- Independently manage the leasing, closing and move in process with all new residents consistently achieving 97% occupancy in a 392 unit luxury building
- Conduct tours for a diverse group of prospective residents and highlighted selling features and benefits of the community and neighborhood to capture the highest rents
- Create and prepare weekly reports on building activity, prices and comps to maximize revenue and capture all marketplace

opportunities

2016-05 -  
2018-07

Leasing Professional

The Durst Organization, New York, NY

- Top producing agent for 3 separate lease ups in luxury unit portfolio with a 28% conversion rate
- Successfully leased 160 apartments, a yearly revenue of \$11.2M.
- Recognized by management as a strong team leader and trained all new leasing associates.

2014-06 -  
2016-05

Real Estate Salesperson

Compass, New York, NY

- Exclusive listing agent for high-end, luxury rental property and rents ranging from 10K-35K
- Developed and implemented creative marketing strategies and material and eased negotiations between landlord/seller to customer to increase property value and obtain the highest price
- Prepared and organized documents for co-op/condo board and interviews to ensure timely and successful closings

2012-08 -  
2014-07

Real Estate Salesperson

Citi-Habitats

- Developed professional relationships with brokers and landlords and maintained client relationships to gain referrals and repeat business which increased 50% business
- Increased company rentals by guiding and educating clients through the real estate process
- Awarded Rookie of the Year 2013

EDUCATION

Columbia University

Columbia Engineering Coding BootCamp - Full Stack Web Development

An intensive 6 month long boot camp dedicated to designing and building web applications. Skills learned consisted of HTML5, CSS3, JavaScript, jQuery, Twitter Bootstrap, Firebase, Node.js, MySQL, Handlebars, MongoDB, Express.js, Handlebars & ReactJS