Beth Sergeant

Full Stack Web Developer

A dedicated and versatile full-stack web developer passionate about designing dynamic user experiences with beautifully crafted code. With seven years of professional experience successfully providing high-end customers with excellent service through savvy negotiations skills and strong written and verbal communication ability. Brings relentlessly high standard of customer service excellence while finding creative solutions in collaborative and agile environments. Contributes extensive and diversified perspectives on developing meaningful and interactive client experiences to web development.

CONTACT INFORMATION

Location
New York, NY

Phone
702-481-2735

E-mail
ersergeant@gmail.com

GitHub
https://github.com/ersJava

Portfolio
https://ersjava.github.io/ERS

LinkedIn
https://www.linkedin.com/in/beth-sergeant-69202656

TECHNICAL SKILLS

HTML/HTML5

CSS3 & CSS animation

JavaScript

jQuery

Responsive Design

Node.js

Express

Java

React

Git/Github

Unit Testing

Curious and always learning other languages and frameworks

APPLICATIONS BUILT

FRIEND FINDER

https://github.com/ersJava/FriendFinder

https://fathomless-plateau-41513.herokuapp.com

- Full stack web application that will ask simple questions to pair you with new friends.
- Node.js, Express, Bootstrap, HTML5

LIRI BOT

https://github.com/ersJava/LIRI

https://ersjava.github.io/LIRI

- Language Interpretation and Recognition Interface that will search Spotify for songs, Bands in Town for concerts, and OMDB for movie
- Node.js, Axios, Moments.js

NAME THAT SONG

https://github.com/ersJava/party_like_its_1999

https://ersjava.github.io/party_like_its_1999/

- Test music knowledge by guessing the song through lyrics and multiple hints
- HTML, CSS3, JavaScript, AJAX, multiple APIs

EDUCATION

Columbia University

Columbia Engineering Coding BootCamp - Full Stack Web Development
An intensive 6-month long boot camp dedicated to designing & building web applications. Skills learned consisted of HTML5, CSS3, JavaScript, jQuery, Bootstrap, Firebase, Node.js, MySQL, Handlebars, MongoDB, Express.js, Handlebars, Java, React, Git, Github, Heroku, APIs, JSON, AJAX, ORM, writing test & algorithms.

PROFESSIONAL EXPERIENCE

2018-07 - 2019-01

Leasing Professional

Greystar, New York, NY

- Independently manage the leasing, closing and move in process consistently achieving 97% occupancy in a 392 unit luxury building
- Conduct tours for a diverse group of prospective residents and highlight selling features and benefits of the community and neighborhood to capture the highest rents
- Create and prepare weekly reports on building activity, prices and comps to maximize revenue and capture all marketplace opportunities

2016-05 - 2018-07

Leasing Professional

The Durst Organization, New York, NY

- Top producing agent for 3 separate lease-ups in luxury unit portfolio with a 28% conversion rate
- Successfully leased 160 apartments; a yearly revenue of $11.2M.
- Recognized by management as a strong team leader and trained all new leasing associates.

2014-06 - 2016-05

Real Estate Salesperson

Compass, New York, NY

- Exclusive listing agent for high-end, luxury rental property
- Developed and implemented creative marketing strategies and materials successfully negotiating the sale whereby increasing property value to obtain the highest price
- Prepared and organized documents for co-op/condo board and interviews to ensure timely and successful closings

2012-08 - 2014-07

Real Estate Salesperson

Citi-Habitats

- Developed professional relationships with brokers and landlords and maintained client relationships to gain referrals and repeat business which increased 50% business
- Increased company rentals by guiding and educating clients through the real estate process
- Awarded Rookie of the Year 2013