BETH SERGEANT

FULL STACK ENGINEER

INFO

ADDRESS
New York, New York

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LINKS

https://github.com/ersJava

https://ersjava.github.io/Portfolio

https://www.linkedin.com/in/beth-sergeant-69202656

SKILLS

HTML5, CSS3, BootStrap, Media Queries
● ● ○ ○ ○

JavaScript, jQuery, Node.js, Express.js, Handlebars
● ● ○ ○ ○

MySQL, Firebase, APIs, MongoDB
● ● ○ ○ ○

Chrome developer tools
● ● ○ ○ ○

GitHub, Slack
● ● ● ○ ○

Team leadership
● ● ● ● ●

Collaborative
● ● ● ● ●

Self-managing
● ● ● ● ●

Adaptable
● ● ● ● ●

Detail-orientated
● ● ● ● ●

PROFILE

Passionate Full-Stack Developer committed to achieving a successful end-to-end experience that users will love! Bringing forth strong verbal and written communication skills with a collaborative spirit seeking to assist at all times. Former New York Real Estate entrepreneur and NFL Cheerleader looking to share the same enthusiasm, ambition and focus in a fast pace and dynamic environment.

EDUCATION

Columbia University in the City of New York   New York

Columbia Engineering Coding BootCamp - Full Stack Web Development
An intensive 6 month long boot camp dedicated to designing and building web applications. Skills learned consisted of HTML5, CSS3, Javascript, jQuery, Bootstrap, Firebase, Node.js, MySQL, Handlebars, MongoDB, Express.js, Handlebars & ReactJS

PROJECTS

LIRI BOT | https://github.com/ersJava/LIRI | https://ersjava.github.io/LIRI
Independent project
- Language Interpretation and Recognition Interface that will search Spotify for songs, Bands in Town for concerts, and OMDB for movies
- Tools/languages used: Node.js, Axios, Moments.js

NAME THAT SONG
https://github.com/jixuni/project_1-groupies- | https://jixuni.github.io/project_1-groupies-/
Backend development in collaborative project
- Test music knowledge by guessing the song through lyrics and multiple hints
- Tools/languages used: HTML, CSS3, JavaScript, Ajax, multiple APIs

CRYSTAL COLLECTOR
https://github.com/ersJava/unit-4-game1 | https://ersjava.github.io/unit-4-game1/index.html
Independent project
- Fun and interactive game collecting crystals to match the total score to a random number without going over
- Tools/languages used: HTML, CSS3, jQuery

EMPLOYMENT HISTORY

Onsite Leasing Professional, Greystar   New York
Jul 2018 – Present
- Independently manage the leasing, closing and move in process with all new residents consistently achieving 97% occupancy in a 392 unit luxury building

- Conduct tours for a diverse group of prospective residents and highlighted selling features and benefits of the community and neighborhood to capture the highest rents
- Create and prepare weekly reports on building activity, prices and comps to maximize revenue and ensure marketplace opportunities

Onsite Leasing Professional, The Durst Organization New York
May 2016 – Jul 2018

- Top producing agent for 3 separate lease ups in luxury unit portfolio with a 28% conversion rate
- Successfully leased 160 apartments, a yearly revenue of $11.2M.
- Recognized by management as a strong team leader and trained all new leasing associates.

Real Estate Agent, COMPASS New York
Jun 2014 – May 2016

- Exclusive listing agent for high-end, luxury rental property and rents ranging from 10K-35K
- Developed and implemented creative marketing strategies and material and eased negotiations between landlord/seller to customer to increase property value and obtain the highest price
- Prepared and organized documents for co-op/condo board and interviews to ensure timely and successful closings

Real Estate Agent, Citi-Habitats New York
Aug 2012 – Jul 2014

- Developed professional relationships with brokers and landlords and maintained client relationships to gain referrals and repeat business which increased 50% business
- Increased company rentals by guiding and educating clients through the real estate process
- Awarded Rookie of the Year 2013