

Jakarta, 19 December 2011

From

Yosephine Sentosa

Sales Executive

Pullman Jakarta Central Park

Podomoro City

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Web site. www.pullmanjakartacentralpark.com

To

Koeshartanto

Group Human Resource Director

Agung Podomoro Group

Podomoro City

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Jakarta 11470

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Terms : **Valid** January 1, 2012 – December 30, 2012

Page(s) : 6 pages

Ref. No. : PJCP/Corp-0029/2012

Dear Mr. Koeshartanto,

Warm Greetings from **Pullman Jakarta Central Park Hotel**

Thank you very much for your interest in **Pullman Jakarta Central Park**

Discover **Pullman Jakarta Central Park**, set in the heart of metropolis West Jakarta, the iconic **Pullman Jakarta Central Park** offers International travelers a soulful sanctuary on the pulse of Jakarta city. Whether travelling for business or pleasure, our playful Jakarta city hotel is refreshing mix of high-tech hospitality and glamorous urban living. No matter what inspires you, **Pullman Jakarta Central Park** indulges your passion.

The upper 12-floor Hotel offer 317 modern art stylish guest rooms, suites, executive floor and up market state of the art "Fit and Spa Lounge" complete with seven private fully equipped rooms, **COLLAGE**, is an all day international dining offering a scrumpton line-up for buffet breakfast, lunch and dinner. Located at the upper Hotel L Floor affording a panoramic view of the Jakarta skyline, Zen Garden and Swimming Pool and the Bunk, is an interactive and cozy Bar Lounge to chill-out.



Pullman Jakarta Central Park is the first and unique 5 (Five) Star International hotel in West Jakarta. Conveniently located in the heart of metropolis West Jakarta, closed to Central Business District area, and adjacent to awarded shopping mall as "Highly commended in Asia Pacific and Best Retail Development in Indonesia by Asia Pacific Property Awards 2011"

For the upcoming contracting period from **January 1, 2012 to December 30, 2012**, we are pleased to offer the following Corporate accommodation discounted rates. The offer includes Room and breakfast as well as a host of Corporate Benefits.

PULLMAN JAKARTA CENTRAL PARK

h7536@accor.com

Podomoro City Jl. Let. Jend. S. Parman Kav. 28

Jakarta 11470 - Indonesia

T. +62 (21) 29 20 00 88 - F. +62 (21) 29 20 00 99

www.pullmanjakartacentralpark.com - www.accorhotels.com

Handwritten signature and initials.

PRODUCTION:

The special rates as outlined below are extended based on the understanding that **Agung Podomoro Group** will use your best efforts to direct all of your business travelers to stay at **Pullman Jakarta Central Park** hotel based on an estimated **500** room nights is expected length of this contract, and a quarterly review will be conducted with your account manager.

VALIDITY: January 1, 2012 to December 30, 2012

| Room Type | Published Rate without breakfast | Preferred Rate including breakfast | |
|-------------------------|-------------------------------------|--|------------------|
| | Single/Double | Single | Double |
| Superior Room | IDR 2,000,000,++ | IDR 778,000,++ | IDR 878,000,++ |
| Deluxe Room | IDR 2,050,000,++ | IDR 828,000,++ | IDR 928,000,++ |
| Executive Superior Room | IDR 2,475,000,++ | IDR 1,128,000,++ | IDR 1,228,000,++ |
| Executive Deluxe Room | IDR 2,525,000,++ | IDR 1,178,000,++ | IDR 1,278,000,++ |
| Executive Suite Room | IDR 3,275,000,++ | IDR 1,928,000,++ | IDR 2,028,000,++ |
| Presidential Suite | IDR 6,775,000,++ | Special rates are available upon request | |

DURATION:

- All prices above are in Rupiah and subject to 21% applicable government tax and service charged.
- The above rates are subject to availability at all times and blackout dates will apply as well as certain minimum night stay restrictions.
- Should the preferred rate not be available, the best available rates will prevail. Please note that the above rates are applicable to individual reservations only. Group bookings are considered to be ten (10) rooms or more
- All reservations and room rates **are not based on last room availability**
- These rates are valid from the dates specified above and do not automatically renew thereafter. At the expiration of this period a new rate may be negotiated

RATE FLEXIBILITY:

In regards with last room availability terms and the difference in nature of individual and group bookings, we are unable to guarantee that the preferred rate will be offered for individual or for groups. We guarantee to offer you, our published rate at the specific date/s with 10% less from the published rate.

TRAVELER BENEFITS BY USING ALL RATES QUOTED ABOVE:

As a Preferred Account of **Pullman Jakarta Central Park**, your travelers will receive the following amenities and services:

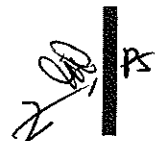
- Complimentary international buffet breakfast at Collage (All day Dining Restaurant). The additional breakfast will be charged at IDR 155,000,++ (subject to 21% applicable government tax and service charged) per person.
- Complimentary internet access in room
- During special promotion period, all the special rates are available for your company

HOTEL COMPLIMENTARY SERVICES:

The following special services are offered by **Pullman Jakarta Central Park** to your guests at no additional charge:

- A|Club membership reward points and benefits (this is not automatic membership – please contact: A|Club Customer Support Phone contact: Indonesia: 18 038 527 456 for details); available from 9:00 a.m. – 18:00 p.m. Monday to Saturday Jakarta local time.
- Daily newspaper delivery
- Access to Fit & Spa Lounge (outdoor swimming pool, gymnasium, Hamam)

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GUEST ROOM AMENITIES:

SUPERIOR ROOM

- Complimentary 24 hours HSIA/Wi-Fi internet access in room and public areas
- In-room yoga mat and dumbbells
- In – room coffee and tea making facilities
- In – room private safes designed for laptops
- In-room Iron and Iron board
- Three (3) telephones (one cordless)

DELUXE ROOM - with additional:

- Complimentary welcome fruit on the day of arrival
- I-pod Docking Stations

EXECUTIVE SUPERIOR AND DELUXE – with additional:

- Personalized check in and check out service at the Executive Lounge
- VIP welcome amenities
- Access to the Executive Lounge
- Complimentary evening cocktails & canapés at the Executive Lounge between 6pm to 8pm
- Complimentary local calls
- Complimentary 24 hours per day, in-room broadband high-speed Internet or Wi-Fi in public areas
- Complimentary daily newspaper (local or English)
- Breakfast at the Executive Lounge or Collage Restaurant
- Complimentary use of Executive lounge meeting room for maximum 2 (two) hour per stay (non-accumulative and subject to availability)
- Complimentary 1 (one) time pressing (one pair of suit or 2 garments) during your stay
- Late check out until 3 pm (subject to availability)
- E-newspaper menu (chargeable)
- In-room espresso machine
- Pillow menu
- Complimentary shoe shine service

EXECUTIVE SUITE - with additional:

- Breakfast at the Executive Lounge or Collage Restaurant or Room service
- In-room DVD player with Home Theatre System
- Complimentary use of Executive lounge meeting room for maximum 2 (two) hour per stay (non-accumulative, however first priority)

The Executive Lounge is located on the upper 12th floor and is open from 6:30 to 22:30 daily.

PULLMAN CHILDREN POLICY:

Complimentary breakfast and stay for 1 child under 12, sharing parent's room. Additional child aged above 6, but less than 12; breakfast will be charged at 50 (fifty) % from normal selling price. There will be an additional charge for extra bed, if required at IDR 400.000,++ including breakfast per person

AIRPORT TRANSPORTATION: (The transportation prices above may changes at anytime)

- The airport transfer (Maximum of 3 (three) persons with luggage)
- Silver Bird C Class IDR 212,000nett per car per way
- Silver Bird E Class or Toyota Alphard IDR 255,000nett per car per way
- Transportation pick up cancellation policy is required 24 hours prior to arrival and in the event of no-show, Full charged will be applied per car per way

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- When you arrive at the airport after immigration process, kindly approach our airport representative with the **"Pullman Jakarta Central Park"** signage at Terminal 2 (International)

**** In case of general assistance please contact tel. +62 (21) 292 000 88**

RESERVATIONS:

Individual reservations can be made through reservation department at

Telephone : +62 (21) 29 20 00 88
Fax : +62 (21) 29 20 00 99
Email : reservation@pullmanjakartacentralpark.com

Or through Indonesia Accor's toll free number at **007 – 803 – 011 – 0350**, and www.pullmanjakartacentralpark.com or www.pullmanhotels.com or www.accorhotels.com

When making reservations, your travelers need to identify themselves and request the preferred corporate rate using the company name.

TRACKING:

Tracking will be coordinated by **Pullman Jakarta Central Park**. Callers must request the Agung Podomoro Group rate at time of booking. Guests are asked to present corporate identification at time of check in. This will ensure that the proper rate and tracking credit are given.

REQUEST FOR SPECIAL ACCOMMODATIONS:

Request for specific rooms, suites or bed types will be accommodated whenever possible. We consider it part of our standard of service to arrange for any necessities your valued associates may require while in Jakarta

CANCELLATIONS & GUARANTEE OF ROOM RESERVATIONS:

Pullman Jakarta Central Park has a 7 (seven) days prior to arrival, non-refundable cancellation policy. If stay is shortened or cancelled within 7 (seven) days of arrival all deposit on file will be totally non-refundable.

CHECK-IN/CHECK-OUT:

Official check-in is starting from 14:00 p.m. and check-out time is 12:00 p.m. (Noon) Requests for late check-out or early check-in are subject to availability on the day however is chargeable.

EARLY DEPARTURES:

To avoid an early departure fee, kindly reconfirm your departure date **upon arrival**, an early departure charge at room rate will be applied if the departure date is earlier than the original committed date of check in.

EARLY CHECK IN/LATE DEPARTURE:

- Guest arrive prior 9:00 a.m. early check in will be charged 100% from room rate
- Guest arrive after 9:00 a.m. : Subject to room availability
- Late check out prior 6:00 p.m., late check out will be charged 50% from room rate
- Late check out after 6:00 p.m. onward, a one night full charge will be applied

NO SHOW CHARGE:

One night room charge will be levied for any no shows on arrival date of confirmed bookings. Space for subsequent nights will be released for resale.

BILLING PROCEDURES:

All guestroom charges including room and tax and/or incidentals will be the responsibility of the individual traveler. If a traveler does not have a credit card, a cash deposit will be required upon check in at the front desk

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If charges are to be direct billed to Agung Podomoro Group prior credit arrangements and notification to our reservations office is required. In addition to a completed credit application, we require a letter on company letterhead authorizing billing. This information must be updated annually. All direct billing authorized by your company is guaranteed for payment and payment is due upon receipt of invoice, but no later than 14 (fourteen) days after **Pullman Jakarta Central Park** billing date

DEPOSIT POLICY:

Reservation made by the individual, organization, travel agent, or third party representative must be guaranteed for the entire length of stay with money order, or major credit card

All payments are to be made in IDR (Indonesia Rupiah) or its equivalent in US dollars upon check-out.

The bank details for electronic transfer payments are follows:

Name : PT CENTRAL PESONA PALACE
Bank : Bank Central Asia (BCA)
Kantor Cabang Pembantu (Branch Office)
Ruko Garden Shopping Arcade
Central Park Beaufort & EC
Podomoro City, Jakarta Barat 11470
Account No : IDR 548.558.5599
Swift Code : CENA IDJA

Name : PT CENTRAL PESONA PALACE
Bank : CIMB NIAGA Bank
Kantor Cabang Pembantu (Branch Office)
Central Park Mall Complex
Podomoro City, Jakarta Barat 11470
Account No : IDR 941.01.00032.00.2
USD 941.02.00010.00.7
Swift Code : BNIAIDJA

Please provide the hotel with copy of transfer slip

TERMINATION

Either party may terminate this offer at anytime

No walk Policy – It is the intention of **Pullman Jakarta Central Park** to never walk one of our preferred customers with a guaranteed reservation. However in the event that a guest must be walked, we will transport the guest to the hotel, pay for a phone call home and transport them back to **Pullman Jakarta Central Park** for a complimentary stay the next evening.

We are confident this policy will ensure the complete satisfaction of all our preferred guests and prove our intention of not inconveniencing our most valued customers

Terms of this agreement are subject to a quarterly review at which time room night production will be measured and evaluated. **Pullman Jakarta Central Park** reserves the right to cancel or alter terms of this agreement with thirty days written notice if volume is not on pace to meet the annual room night commitment.

LONG TERM STAY RATES - MINIMUM STAY OF 14 (FOURTEEN) NIGHTS AND ABOVE

The hotel is able to offer a comprehensive range of room types for long term stay, please contact us to check on the availability and rate.

ENVIRONMENTAL CONSERVATION MEASURES

Pullman Jakarta Central Park is devoted to decreasing waste of resources and energy and encourages its guests to assist with environmental protection. During your stay at our hotel, we kindly request you to do:

- Re-use your towels and reduce the consumption of disposable items.
- Smoke only in designated smoking areas.
- Hand-over used batteries to the Front Desk for safe disposal.

Thank you for your cooperation and support in protecting the environment we all live in!

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FORCE MAJEURE/EXCLUSION OF LIABILITY:

The performance of this Agreement is subject to acts of God, government authority, disaster, war, acts of terrorism, or other cause beyond the parties' control, which make it inadvisable, commercially impracticable, illegal or impossible to perform as originally contracted under this

Agreement. It is provided that this Agreement may be terminated for any one or more of such reasons by written notice from one party to the other without liability.

Please confirm the above rates, terms and conditions by signing and initialing each page, then return back to us the enclosed copy of the Corporate Rate Agreement 2012. We shall have your Special Corporate Accommodation Rates loaded into our system afterwards.

If you have any questions please do not hesitate to contact **Yosephine Sentosa**

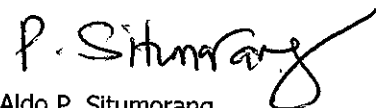
We thank **Mr. Koeshartanto** for considering Pullman Jakarta Central Park for your corporate accommodation needs in Jakarta, and we are looking forward to the pleasure of serving you and your clients.

Proposed by



Yosephine Sentosa
Sales Executive
Pullman Jakarta Central Park
e-Mail: h7536-sm8@accor.com

Acknowledge and approved by



Aldo P. Situmorang
Director of Sales & Distribution
Pullman Jakarta Central Park
Date: 19 December 2011

Accepted by:



Koeshartanto
Group Human Resource Director
Agung Podomoro Group
Date

Cc: Reservation Department
Income Audit

Pullman Jakarta Central Park

