Edgardo Daniel Scrimaglia
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LinkedIn Profile

PROFESSIONAL SUMMARY

Innovative and results-driven technology executive with over 25 years of experience in software development, network automation, and strategic leadership. Proven track record in founding startups, leading R&D teams, and driving network transformation through programmability and automation. Extensive background in NetDevOps, AI protocol design, and advanced networking technologies.

CORE COMPETENCIES

- Software & Automation Development

- Network Architecture & Automation

- Product Innovation & R&D Leadership

- Strategic Planning & Execution

- Team Building & Talent Development

- Cloud & Infrastructure Solutions

- Public Speaking & Technical Training

PROFESSIONAL EXPERIENCE

OctUPus
Co-Founder & Automation Studio VP
Sep 2021 – Present
- Led R&D initiatives and developed tools such as Entropy (CM), Fedele (SoT), CLI-Automation, and others.
- Defined product strategy and mentored innovation.
- Educated clients and teams in NetDevOps.
- Python and AI protocol developer.

Logicalis Argentina
R&D Engineer
Jan 2017 – Jul 2021
- Spearheaded networking programmability and automation projects.
- Developed NEP@L framework (Network Programmability Automation).
- Focused on API scripting, IaC, CaC, NaC practices.

Italtel (Peru/Colombia)
Engineering Director
Jan 2015 – Dec 2016
- Managed cross-functional teams of 40+ professionals.
- Oversaw business development in LTE, HCS, Cloud, and IoT.
- Controlled P&L and designed new partnership strategies.

AvaNetworks
Founder & Entrepreneur
Jan 2012 – Dec 2014
- Founded a startup offering innovative software and hardware solutions.
- Designed wireless networks in urban areas.

Grupo Galmes
Chief Technology Officer
Nov 2010 – Oct 2011
- Directed presales, post-sales, infrastructure, and portfolio operations.
- Managed alliances and strategic data center services.

InterWave Global
Consulting Engineer / Business Development Manager
Jul 2009 – Oct 2011
- Built VAS/SaaS business strategies and partnerships.
- Led market segmentation and revenue planning.
- Promoted mobile tech solutions like mWallet, GPS tracking, and streaming.

Hewlett Packard (Latin America)
Alliance Manager
Feb 2005 – Jun 2009
- Led HP-Cisco strategic alliances.
- Developed channel strategies for Unified Communications and Data Center.
- Managed regional forecasts and funding initiatives.

Cisco Systems (Chile & Argentina)
Consulting Engineer / Systems Engineer
Oct 1997 – Aug 2003
- Specialized in routing, switching, and convergence technologies.
- Delivered enterprise and SP solutions across South America.
- Field expert on Catalyst 6500, Metro Ethernet, QoS, WLAN, and IP Telephony.

Logicalis Argentina
Consulting Engineer / Instructor
Jun 1995 – Oct 1997
- Delivered design and consulting for multiservice networks.
- Certified Cisco Instructor in multiple core and advanced courses.

EDUCATION

Universidad Tecnológica Nacional (UTN), Argentina
Systems Analyst (1985 – 1991)

Universidad Austral IAE
Executive Marketing Program (2007)
- Marketing in Action, Commercial Planning & Strategy

CERTIFICATIONS

- Cisco Certified Internetwork Expert (CCIE) #2101

- Certified Cisco Systems Instructor #97068

- Cisco Sales Specialist, IP Communication Sales Specialist

- Meraki Certified

TECHNICAL SKILLS

- Programming: Python, C++, FastAPI, Django, Pydantic

- APIs: REST, AI Model Control Protocol (MCP)

- Automation: Netmiko, Ansible, Jenkins, CI/CD

- Cloud: Azure, AWS

- DevOps: Docker, Kubernetes, Elasticsearch, Logstash, NGINX

COURSES & TRAINING

- Advanced Ansible, Azure Fundamentals, Kubernetes

- AWS Architecture, Software Testing, WiMAX, Cisco Bootcamps

- Presentation & Time Management (Andersen Consulting)

PUBLIC SPEAKING

- Cisco Live 2019 (Mexico), TIC Forum, DevNet, Telco Day

- LTE & OTT Applications, Networkers Argentina

- CCIE Bootcamp, Cisco Enterprise Solutions

ACADEMIC EXPERIENCE

Professor - Networking
UTN – Facultad Regional Cordoba
- CCNA 2/3/4: Routing, Switching, WAN
- Advanced Networking (CCNP level)
- Network Automation I

LANGUAGES & CITIZENSHIP

- Languages: Spanish (native), English (conversational)

- Citizenship: Argentina, Italy (EU)