

ITC LTD - One Page Profile



ITC Ltd. is an Indian multinational conglomerate, headquartered in Kolkata, India. It has a presence across six business segments, namely FMCG, hotels, agribusiness, information technology, paper products, and packaging. It generates a plurality of its revenue from tobacco products. In terms of market capitalization, ITC is the second-largest FMCG company in India and the third-largest tobacco company in the world. It employs 36,500 people at more than 60 locations across India. Its products are available in 6 million retail outlets in India and exported to 90 countries.

INR(Crs.)

Key Financial Metrics	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Share Price 5Y
Total Sales	49387.7	49257.45	60644.54	70919.03	70866.22	
Sales Growth(Y-O-Y)	2.17%	-0.26%	23.12%	16.94%	-0.07%	
Gross Profit	27946.83	25548.73	30110.03	37635.94	38807.71	
Gross Profit Margin(%)	56.59%	51.87%	49.65%	53.07%	54.76%	
EBITDA	19343.54	17064.78	20623.15	25704.26	26232.56	
EBITDA Margin(%)	39.17%	34.64%	34.01%	36.24%	37.02%	
EBIT	17698.63	15419.19	18890.74	23895.25	24416.17	
EBIT Margin(%)	35.84%	31.30%	31.15%	33.69%	34.45%	
Net Profit Margin(%)	30.99%	26.72%	25.13%	27.06%	28.87%	
EPS(Rs.)	12.45	10.69	12.37	15.44	16.39	
EPS Growth(Y-O-Y)	21.22%	-14.13%	15.68%	24.85%	6.12%	
DPS	10.15	10.75	11.50	15.50	13.75	
DPS Growth(Y-O-Y)	76.52%	5.91%	6.98%	34.78%	-11.29%	

Key Financial Indicators	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Volume 5Y
P/E	13.79x	20.43x	20.26x	24.83x	26.14x	
EV/EBITDA	10.55x	15.50x	14.76x	18.36x	20.12x	
EV/Sales	4.13x	5.37x	5.02x	6.66x	7.45x	
P/B	3.23x	4.46x	4.95x	6.89x	7.18x	
ROE(%)	23.45%	21.81%	24.41%	27.75%	27.46%	
ROCE(%)	32.26%	28.53%	33.73%	39.33%	37.73%	

Top 10 Shareholders	No. of Shares Held(Cr.)	Holding(%)	Market Value	Shareholding Pattern
Tobacco Manufacturers (India) Limited	254.15	20.33%	121458.09	
Life Insurance Corporation of India	189.69	15.17%	90651.00	
Specified Undertaking of the Unit Trust of India	97.45	7.80%	46572.86	
Myddleton Investment Company Limited	48.63	3.89%	23240.85	
QIB - Insurance Company Registered	31.68	2.53%	15138.58	
GQG Partners Emerging Markets Equity Fund	22.89	1.83%	10936.92	
General Insurance Corporation of India	21.68	1.73%	10360.18	
The New India Assurance Company Limited	17.96	1.44%	8582.73	
SBI Nifty 50 ETF	17.08	1.37%	8162.39	
Rothmans International Enterprises Limited	15.50	1.24%	7405.29	

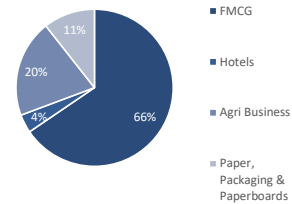
Managerial Remuneration	Designation	Remuneration	x of Median Salary	Capital Structure
Mr. Sanjiv Puri	CMD	25.18	401x	Share Price as on 12/11/2024 478
Mr. Sumant Bhargavan	Executive Director(ED)	11.92	191x	Number of Shares o/s 1,250
Mr. Supratim Dutta	ED & CFO	5.67	116x	Market Capitalization 5,97,590
Mr. Hemant Malik	ED	2.49	43x	Less: Cash & Equivalents -7218
The number of permanent employees as on 31st March, 2024 was 24,567.				Add: Total Debt 303
The median remuneration of employees increased by 5%				Add: Minority Interest 383
				Enterprise Value 5,91,058

Recent Updates	Segment-wise Revenue(Gross)
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Expanding into high-potential growth areas, ITC Foods has ventured into vermicelli, besan powder, rava, building on the portfolio of its brands, including Aashirvaad, Bingo and Sunfeast.

Diversified conglomerate ITC has said consumer spending on the company's FMCG products has increased 12 per cent to nearly Rs 32,500 crore in FY24 with over 25 crore households having access to its various brands

ITC is rapidly expanding its green logistics for mid-mile and last-mile deliveries as part of its commitment to sustainability. The company has increased the number of EV trips by 2.7 times compared to the previous year. ITS's multi-channel distribution network now covers seven million retail outlets.



Sources: ITC Annual Report 2024, ITC Website, The Economic Times, The Hindu Business Line, Screener, Investing.com, Equitymaster