



Ellen Shankman

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Vendor	Timeframe	Spend	Terms
Adora	Through Mar 31, 2025	\$750.00 \$1500.00	Free Freight, net 30 Free Freight, net 60
Aeromax, Inc.	Through Mar 31, 2025	\$200.00 \$400.00 \$600.00	5% discount 10% discount Free Freight
Baby Paper	2025 Sales Program	\$350.00	Free Freight
BB Too	2025 Sales Program	\$350.00 \$750.00	Free Freight Free Freight, net 60, 5% discount
Bluemarble	Through Mar 31, 2025	\$200.00 \$750.00	5% freight cap Free Freight
Brybelly	2025 Sales Program	\$500.00	Free Freight
Castle Toys	Through Mar 25, 2025	\$375.00 \$600.00 \$1000.00	½ Free Freight Free Freight, net 30 Free Freight, net 60
CharmIt!	Through Mar 25, 2025	\$500.00 \$600.00	Free Freight Free Freight, \$25.00 off!
Constructive Eating	2025 Sales Program	\$600.00	Free Freight
Crocodile Creek	2025 Sales Program	\$750.00 \$1250.00 \$2000.00	Free Freight Free Freight, net 60 Free Freight, net 75
Daron	2025 Sales Program	\$800.00	Free Freight, net 30
Duncan	Through Mar 31, 2025	\$500.00 Special 1 Special 2 Special 3	Free Freight, after discounts 10% discount off entire order when buying 4 categories. 2-sided display = free with \$1000 net purchase 3-sided display = free with \$1500 net purchase 20% off items: 3927TT Tic Tac Toe; 3871NF Nova Flow attached juggling sets 3872NF Light Up Nova Flow Juggling sets
Enchantmints	2025 Sales Program	\$750.00	Free Freight
Friendly Loom/ Harrisville Designs	2025 Sales Program	\$400.00	Free Freight

Gotta Get It Gifts!	2025 Sales Program	\$750.00	Free Freight
Hauck	2025 Sales Program	\$250.00	15% freight cap
		\$500.00	Free Freight, net 30
		\$1000.00	Free Freight, net 60
	Early Buy Through Mar 31, 2025	\$2000.00	Free Freight, 7/1 dating
		\$3000.00	Free Freight, 10/1 dating
		\$5000.00	Free Freight, 12/1 dating
Hootenanny Games	2025 Sales Program Through Mar 31, 2025	Flat Rate \$350.00	\$9.00 per case Free Freight
		**	Place an order, receive 5% reorder credit toward your next order in 2025
Humango	2025 Sales Program	\$300.00 \$750.00	Opening order – Free Freight Free Freight
Manhattan Toy	2025 Sales Program	\$750.00	Free Freight
Marky Sparky	2025 Sales Program	\$350.00	Free Freight, net 30
		\$450.00	Free Freight, net 45
		\$2500.00	Free Freight, net 60, 5% discount
One For Fun	Through May 31, 2025	\$300.00	Free Freight, net 30
		\$500.00	Free Freight, net 60
		\$750.00	Free Freight, net 90
		\$1000.00	Free Freight, net 90, 5% discount
Pickle Everything!	Through Mar 31, 2025	\$200.00	Free Freight, 10% discount
		\$80.00	Free Freight on Pickle Everything
		\$160.00	Free Freight on any order containing Eat Your Words and G’Nuzzle
Piggy Paint	2025 Sales Program	\$500.00	Free Freight
Pink Poppy USA	2025 Sales Program	\$350.00	Free Freight, net 30
		\$750.00	Free Freight, net 60
		\$1500.00	Free Freight, net 60, 5% Discount
		\$2500.00	Free Freight, net 90, 5% Discount
Plan Toys	Through Mar 31, 2025 Eco-Easter Earth Day Program See rep for details	\$500.00	Free Freight, net 30
		\$1000.00	Free Freight net 60
		\$1500.00	Free Freight, net 90, 2% discount
		\$3000.00	Free Freight, net 120, 5% discount
		\$5000.00	Free freight 6/30 dating, 5% discount
Playhouse	Through Mar 31, 2025	\$250.00	10% discount
		\$500.00	Free Freight, 10% discount
PlaySTEM	2025 Sales Program	\$200.00	5% freight allowance
		\$500.00	Free Freight
Popular Playthings	2025 Sales Program	\$500.00	Free Freight, net 30
		\$750.00	Free Freight, net 30, 5% discount
Premier Kites	Through Mar 15, 2025	\$200.00	Net 60
		\$500.00	5% discount, net 60
		\$1000.00	2.5% discount, Free Freight, net 60
		\$2000.00	10% discount, Free Freight, net 90
Rival Flyer	2025 Sales Program	\$90.00	Free Freight, \$7.50 each
		Order 24	Free Freight, \$6.50 each
Robotime	2025 Sales Program	\$200.00	5% Freight Allowance
		\$500.00	Free Freight

Sassy Baby	2025 Sales Program	\$400.00 ***	Free Freight 5% discount for new customers
Scentco	2025 Sales Program	\$400.00 \$600.00 \$250.00	½ Free Freight Free Freight, net 60 New customers, Free Freight
School Zone Publishing	2025 Sales Program	\$500.00 \$1500.00	Free Freight, if paid with credit card Free Freight, net 30
SpinCopter	2025 Sales Program	\$1500.00 \$750.00	Free Freight ½ Free Freight 15% freight cap 10% discount on Bubble Blaster & Bubble Bow!!
StarLux Games	2025 Sales Program March special	1 case \$299.00 \$499.00	Shipping is 15% of order total Shipping is 10% of order total Free Freight Free Freight any order that includes StarShooters
Tangle	Through Mar 31, 2025	\$700.00 \$1200.00	Free Freight Free Freight + 5% discount if prepaid
Tedco	Through Mar 31, 2025	\$700.00 \$1200.00	½ Free Freight Free Freight Limit 1 case Hoberman's for Free Freight HS104, M1301, M1336
Top Secret Toys	2025 Sales Program	\$500.00	Free Freight
Trophy Music Co.	2025 Sales Program	\$750.00 \$1000.00 \$1250.00 New cust.	½ Free Freight ¾ Free Freight Free Freight 15% off first order of \$250 or more
Ukidz	2025 Sales Program	\$500.00 \$1000.00	½ Free Freight Free Freight See your rep for free demo programs
University Games/ The Learning Journey	2025 Sales Program	\$1000.00 \$1500.00	Free Freight Free Freight, net 60
Wenno	2025 Sales Program	\$350.00 \$750.00 \$1500.00	Free Freight Free Freight, net 60 Free Freight, net 60, 5% discount
Word Teasers	2025 Sales Program	\$350.00	Free Freight
Zorbitz	2025 Sales Program	\$250.00 \$500.00	Free Freight Free Freight, 5% discount