



## Reading &gt; Lesson 7: Sentence Addition Questions &gt; Exercise 7.1

**FOCUS:** Understanding paragraph organization and cohesion and answering sentence addition questions.

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**DIRECTIONS:** Read the new sentence and the passage that follows. Click on the square [...] that marks the best position for the sentence.

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- 1 Look at the four squares [...] that indicate where the following sentence could be added to the passage.

**How paralinguistic communication is used varies depending on the ethnic and cultural contexts.**

Click on the square [...] that marks the best position for the sentence.

As a form of nonverbal communication, *paralinguistic communication* refers to communication that is conveyed by the pitch and loudness of the speaker's voice, its rhythm, emphasis, and frequency and length of pauses. [...] The way a baby communicates its needs to its parent illustrates how paralinguistic communication works. [...] A baby's cry varies in its pitch, loudness, and frequency to convey hunger, anger, or discomfort to parents. [...] During interactions between Japanese and American businesspeople, long periods of silence are interpreted differently. Japanese consider periods of silence as desirable opportunities for collecting their thoughts, whereas Americans try to avoid silence in conversation. [...] Placing more emphasis on verbal communication as a source of information, Americans may not be tolerant of silent gaps in conversation. However, understanding such cross-cultural differences in the art of paralinguistic communication is a significant tool in achieving successful communication, especially with someone from a different culture.