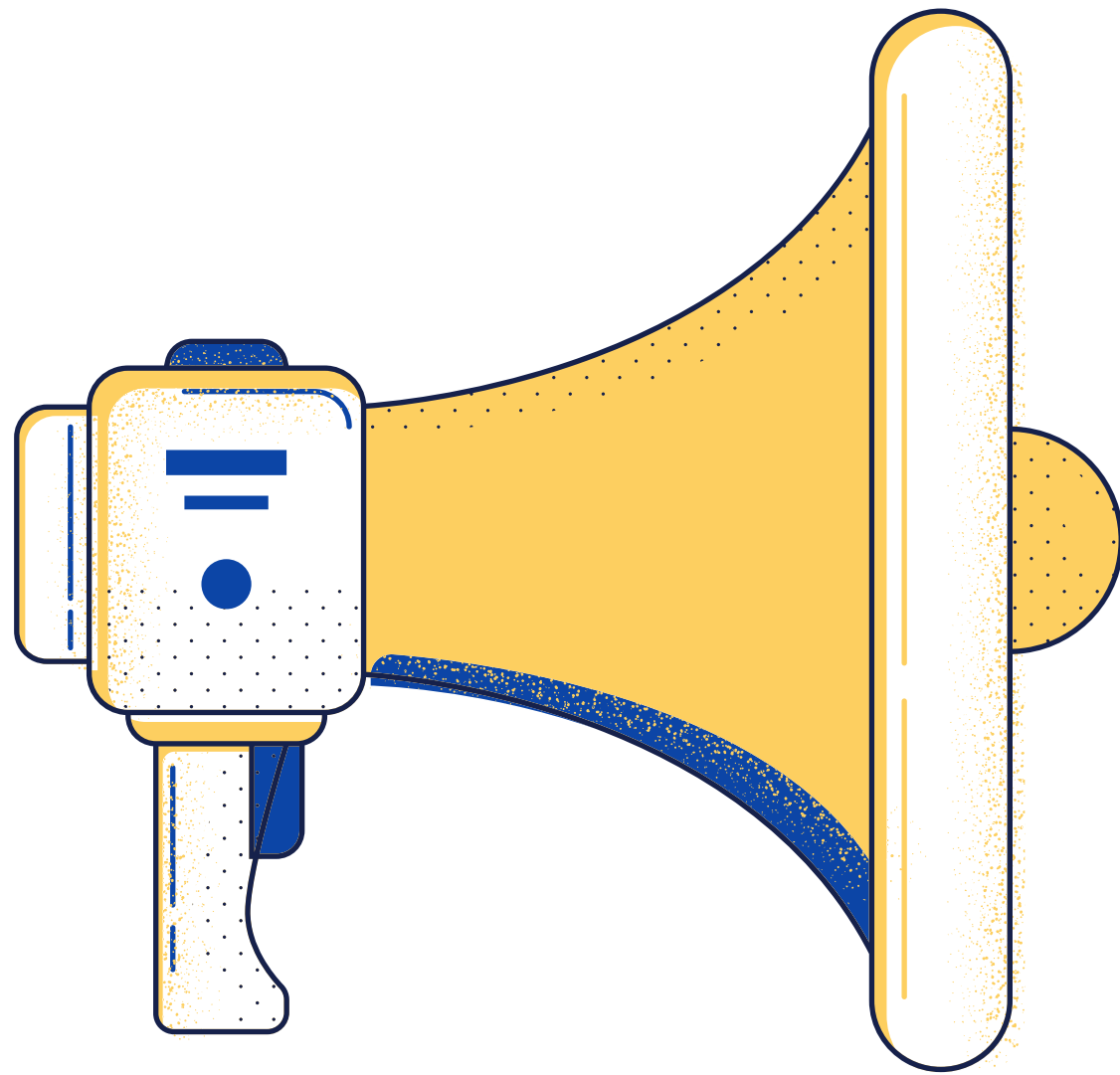


# Modeling groceries price

Senior Consultant  
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- Model: [Here](#)
- Data: [Here](#)





**How might we  
understand the variance  
of grocery prices by  
product, country, and  
store brand?**

# DATA OVERVIEW

## Example usage of data

- The base price of 1 liter of full cream milk might be 0.70 €.
- ALDI stores is only 0.9 times as expensive as the average store.
- Germany stores might be 1.4 times more expensive than average country' stores.

Conclusion: 1 liter of full cream milk in an ALDI store in Berlin =  
 $0.70 \text{ €} \times 0.9 \times 1.4 = 0.88 \text{ €}$  with some random variation around that value.



## 10 Products

- Apple
- Bananas
- Tomatoes
- Potatoes
- Flour
- Rice
- Milk
- Butter
- Egg
- Chicken Breast

## 4 Countries

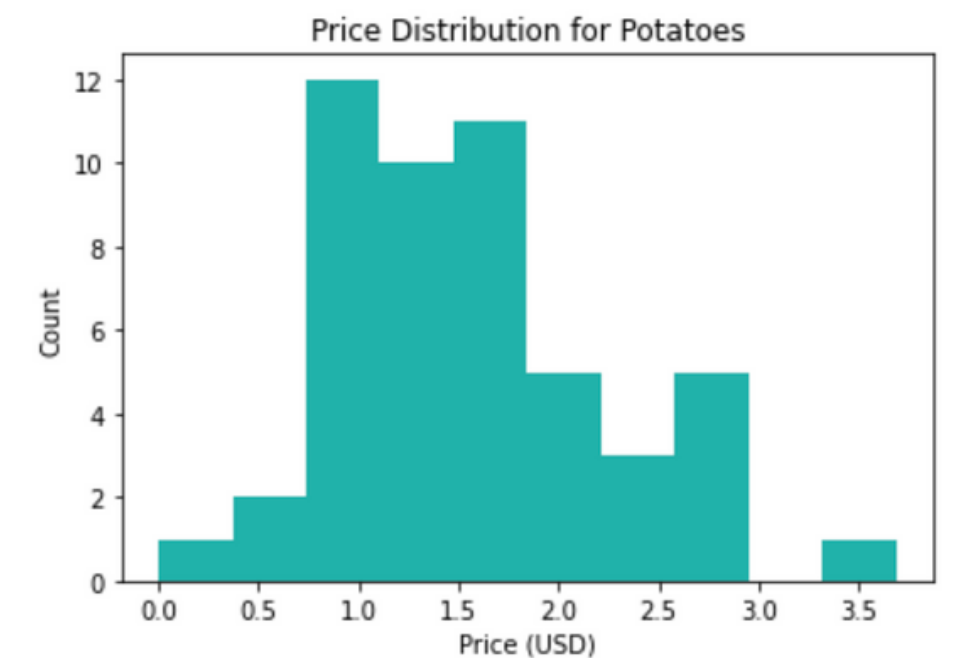
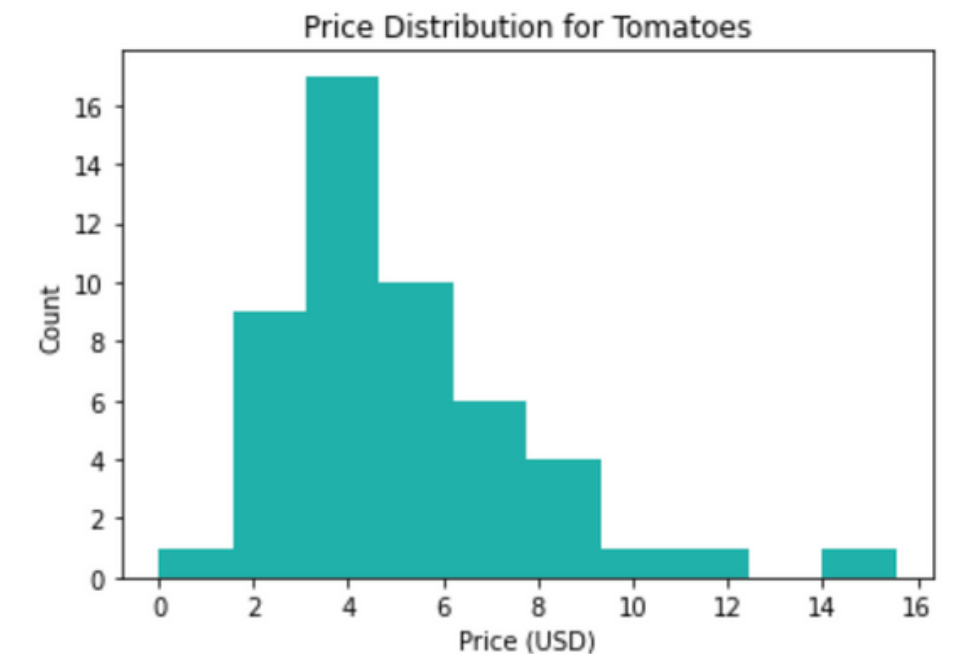
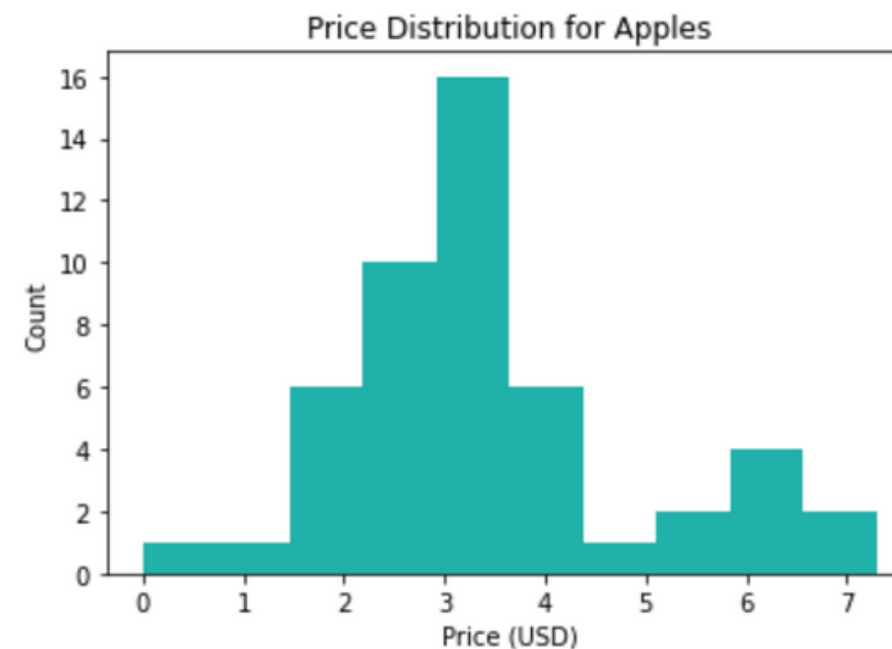
- UK
- US
- Germany
- Korea

## 3 Store Brands

- Cheap
- Mid-range
- Luxury

# EXPLORE PRICE DATA

We explored the price data after cleaning and normalizing the data, such as deleting unreasonable prices and converting currency into USD. Here, we show the price distribution across different products.



Note: We converted product, currency, brand into ids, so Stan model can read it easily.



# BUILDING UP THE MODEL

## Priors

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We assume three priors

1. **base prices** ~ lognormal distribution
2. **Store multiplier** ~ lognormal distribution
3. **Brand multiplier** ~ lognormal distribution

We assume different base prices for different products. From price data exploration, we know most product prices follow a lognormal or normal distribution. Since multipliers should be positive continuous values, we assume they are lognormal distribution too.

## Likelihood

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We multiply base price, brand multiplier, and store multiplier and fit in a normal distribution model. In addition, we simulate sigma square from a gamma distribution for the variance in the normal distribution.

## Parameters

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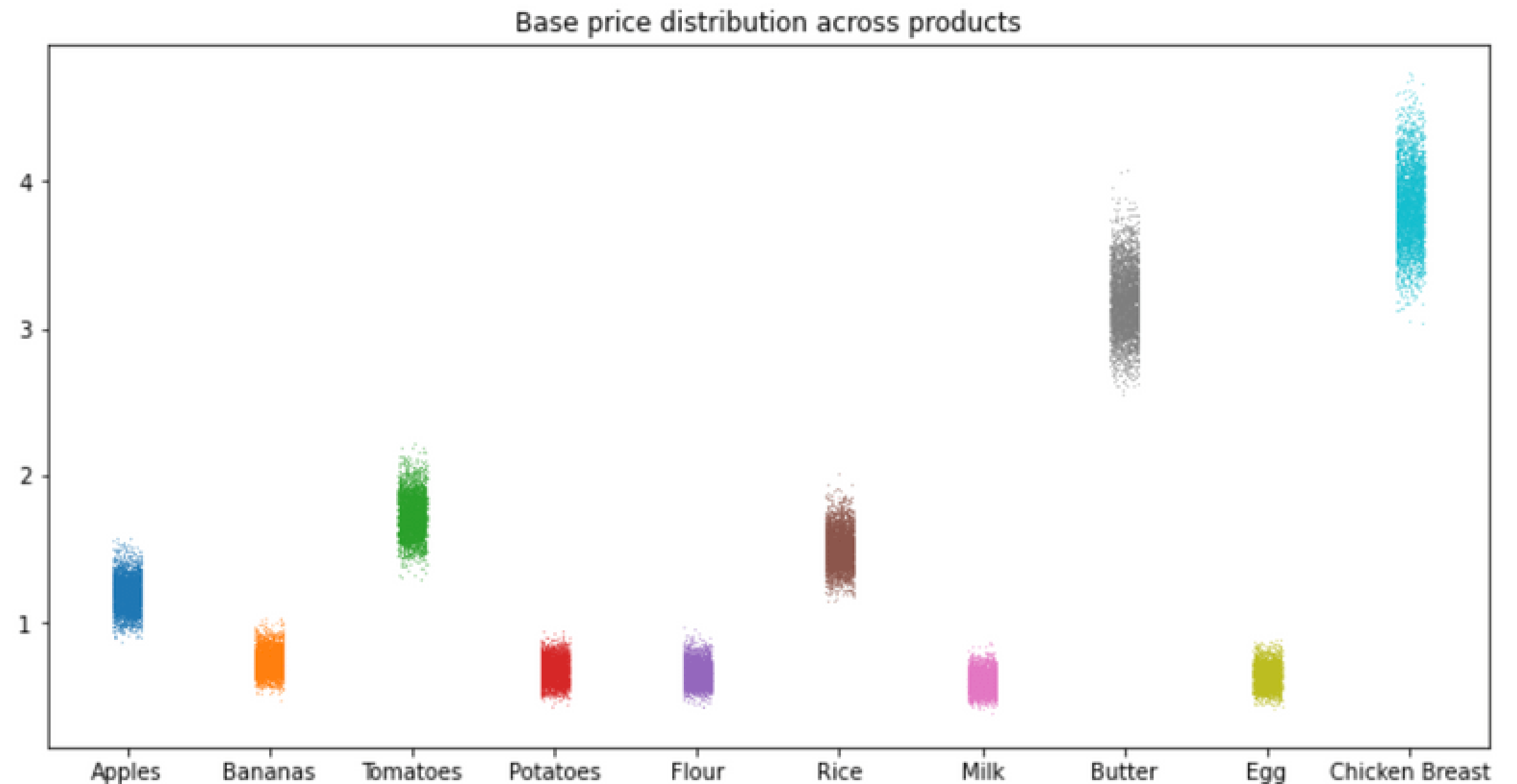
The unknown parameter in the Stan model includes brand\_multiplier, country\_multiplier, base\_price, sigma square.

# RESULTS

Base prices: Chicken breast has the highest base price.

Base price is the universal price before adjusting for country and brand differences.

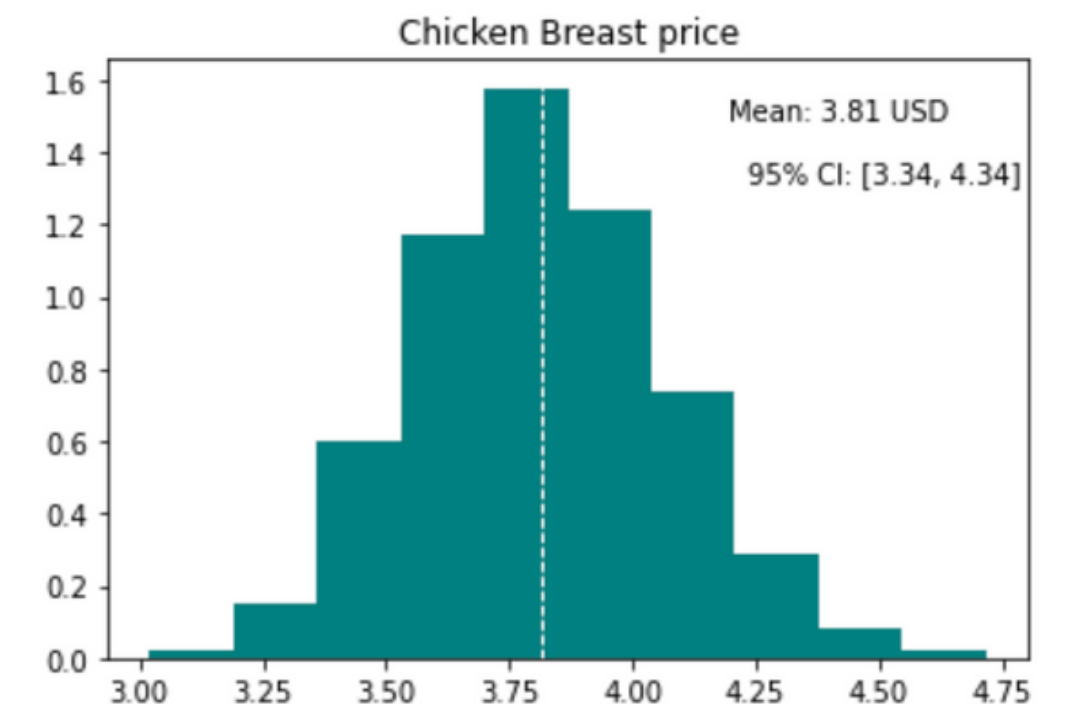
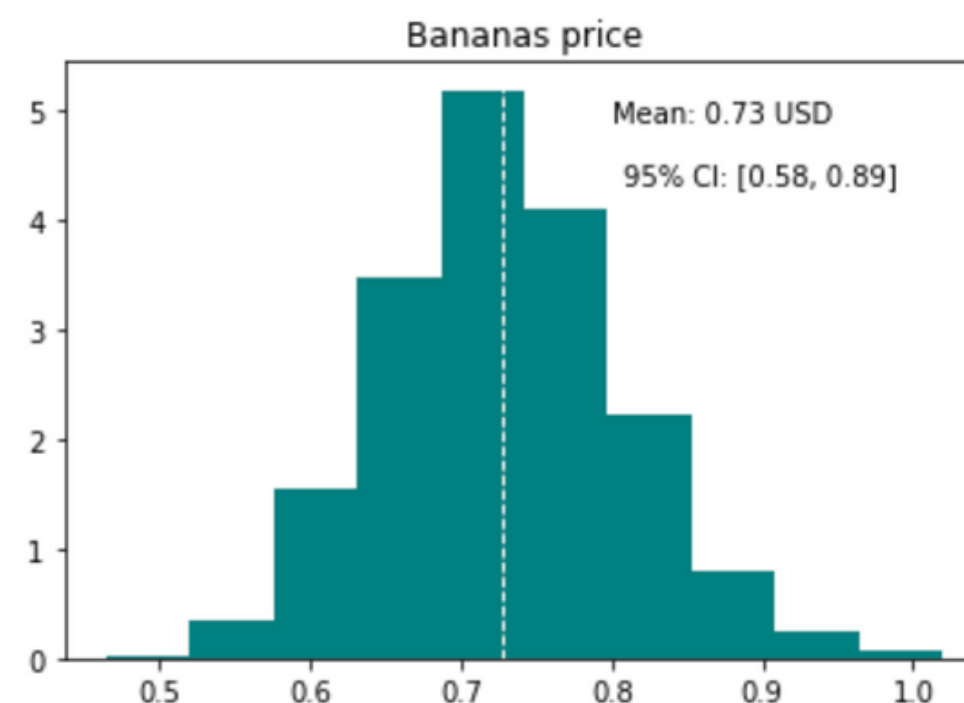
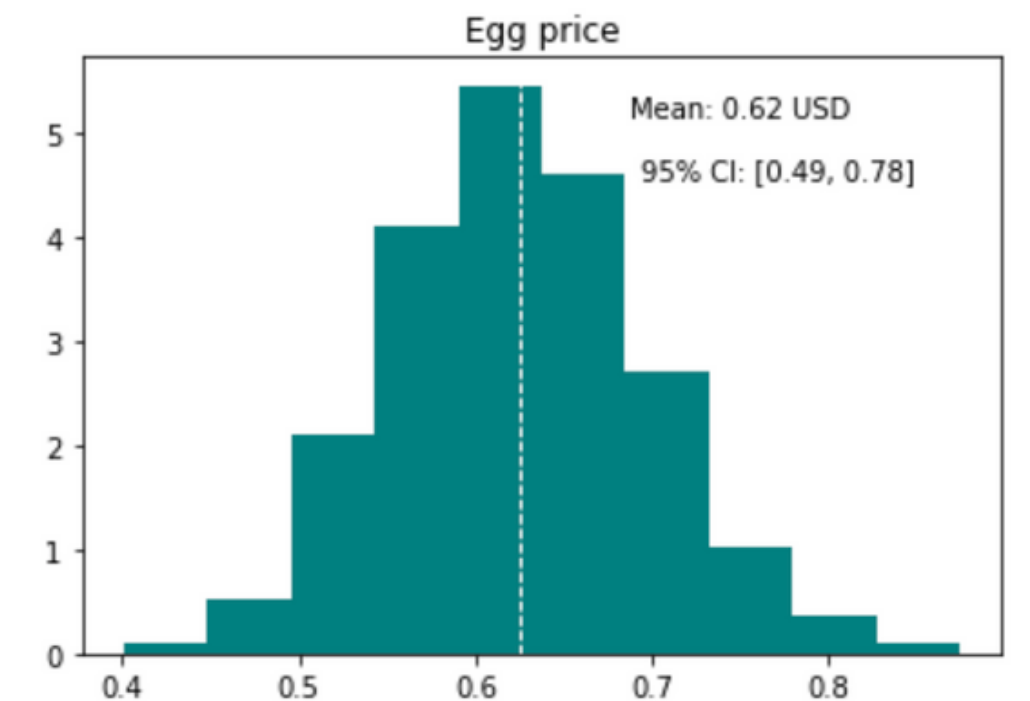
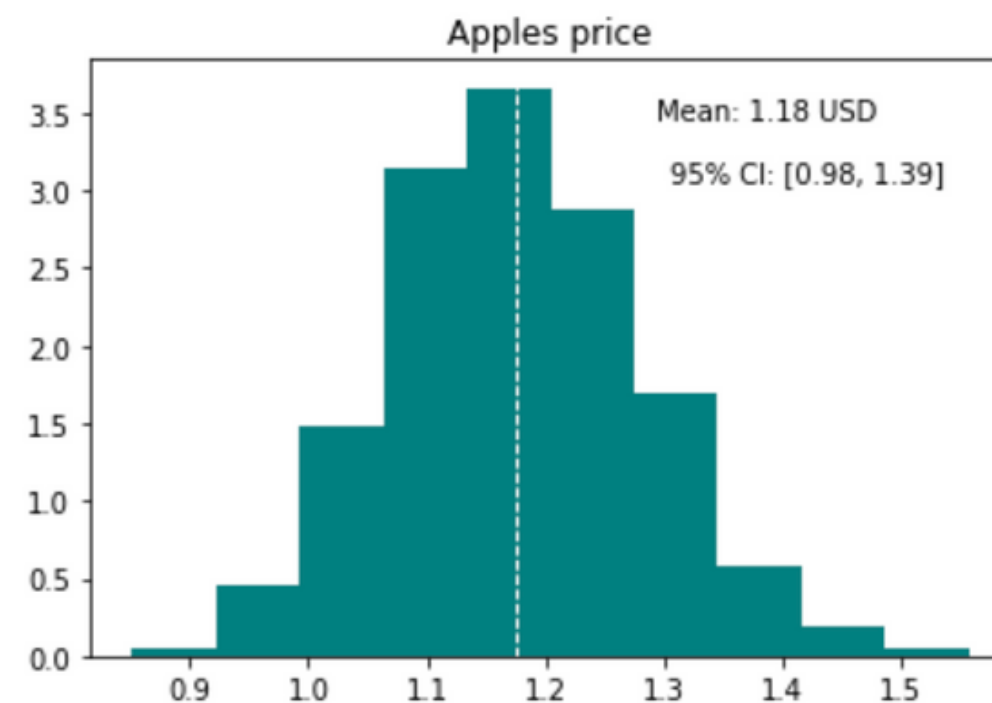
We can see that chicken breast has the highest base price but with the most variability. Eggs, bananas, milk, flour, potatoes have a low base price.



# RESULTS

## Base prices breakdown

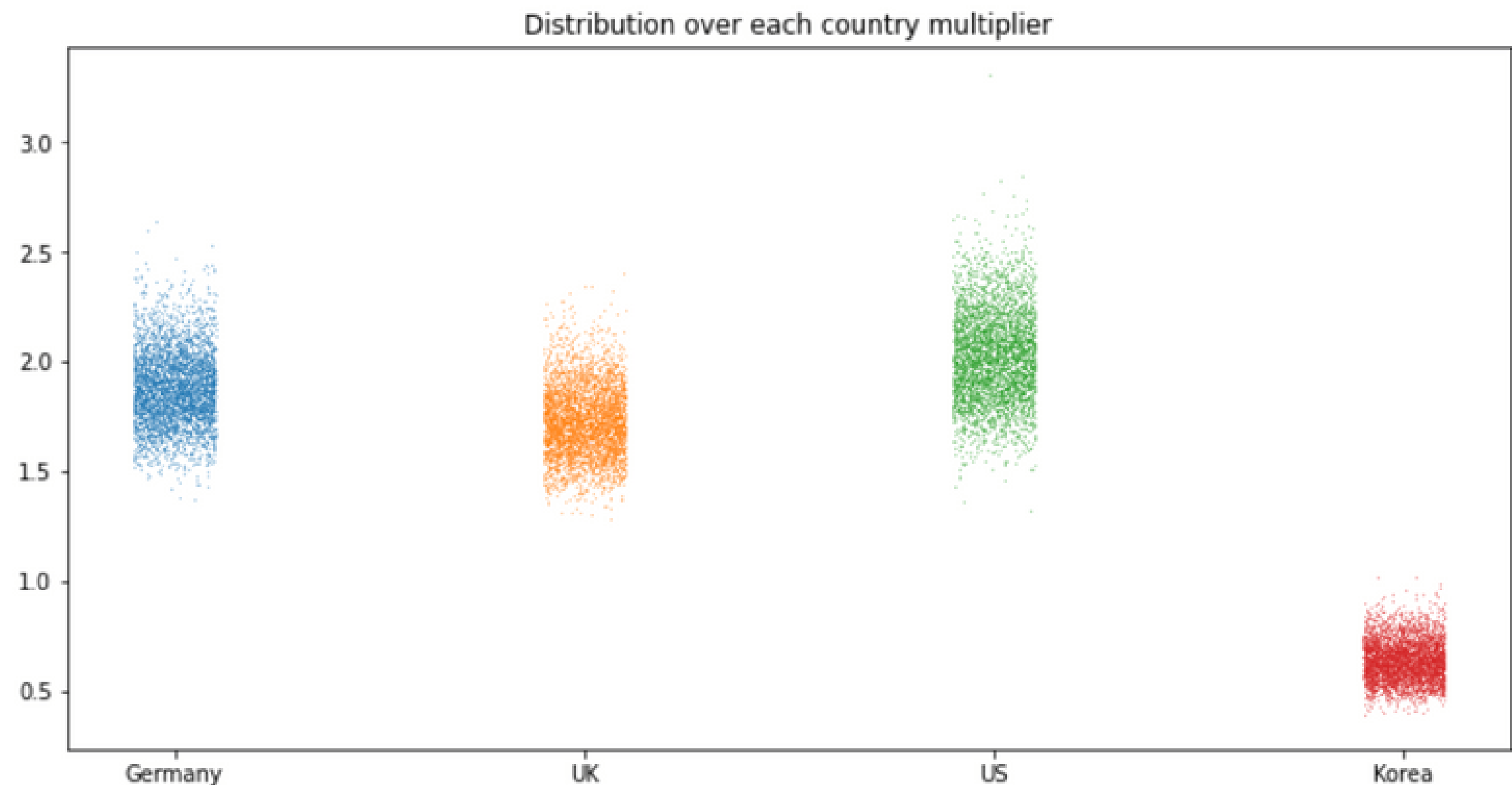
These are the mean and confidence interval for price distribution. We take apples, eggs, bananas, and chicken breast base prices as an example.



# RESULTS

Country multiplier: The U.S. has the highest country multiplier, while Korea has the lowest.

- Germany
  - Mean: 1.87(USD)
  - CI: [1.57,2.23 ]
- U.K.
  - Mean: 1.72(USD)
  - CI: [1.44,2.05 ]
- U.S.
  - Mean: 2.01(USD)
  - CI: [1.65,2.44 ]
- Korea
  - Mean: 0.63(USD)
  - CI: [0.47,0.82 ]





# RESULTS

Brand multiplier: Luxury > Mid-range > Budget

- Budget
  - Mean: 1.29(USD)
  - CI: [1.07, 1.55]
- Mid-range.
  - Mean: 1.74(USD)
  - CI: [1.46, 2.07]
- Luxury
  - Mean: 1.81(USD)
  - CI: [1.5, 2.18]



# RESULTS

Correlation between rent and price: There isn't a strong correlation.



We don't consider Korea and U.S. because there aren't enough data points. For Germany and U.K., there isn't a strong correlation.

Germany

|                     | <b>average_rent</b> | <b>price</b> |
|---------------------|---------------------|--------------|
| <b>average_rent</b> | 1.000000            | -0.090596    |
| <b>price</b>        | -0.090596           | 1.000000     |

U.K.

|                     | <b>average_rent</b> | <b>price</b> |
|---------------------|---------------------|--------------|
| <b>average_rent</b> | 1.00000             | 0.03777      |
| <b>price</b>        | 0.03777             | 1.00000      |