



# Predicting House Prices

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# Agenda

- Research Overview
- Background & Data Description
- Exploratory Data Analysis
- Modeling Process
- Results
- Conclusion & Future Studies



# Research Overview

**Objective:** To predict the sale price given number of house features

**Tools:** Machine Learning algorithms in R

**Data:** Two sets of data - train data (with sale price) and test data (without) - provided by Kaggle

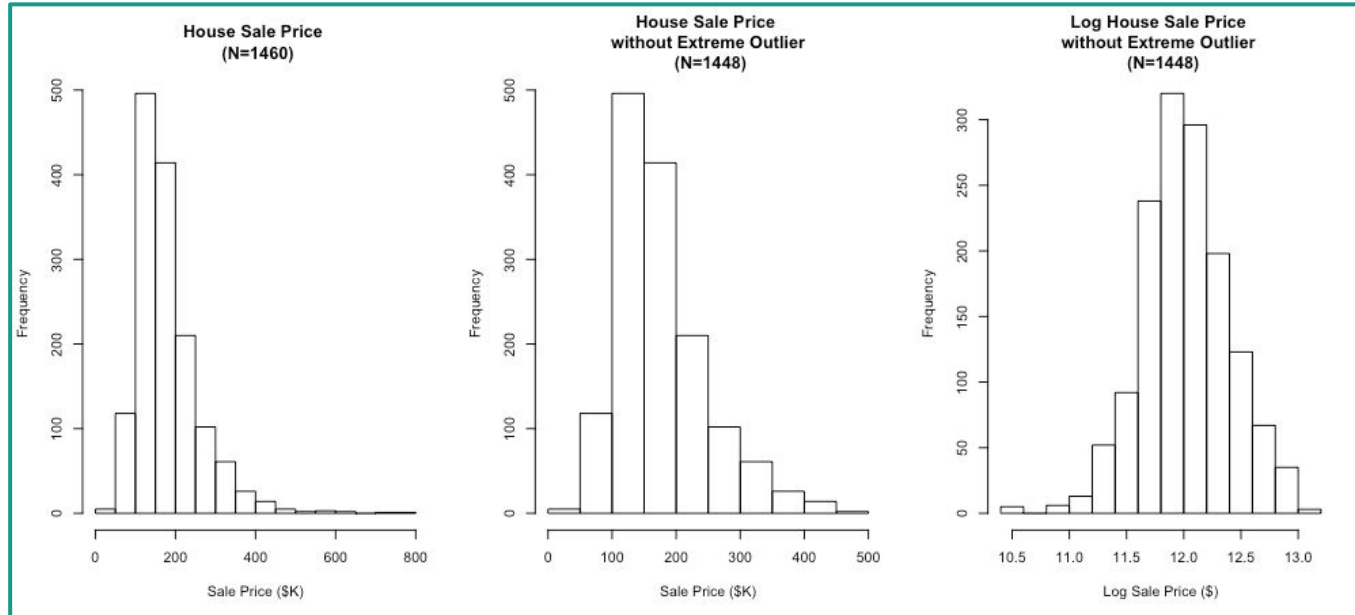
## Research Questions:

- Which model scored the best in predicting sale price for the test data?
- How similar or different was the test scores compared to the training/test error in cross validation?
- Was there any recurring predictors in fitted models?

# Background & Data Description

- Ames, Iowa dataset contains 2930 residential property observations between 2006 and 2010
- 80 variables that focus on the quality and quantity of the physical features of the house
  - 23 nominal - categorical feature identifying types of dwellings materials or environmental conditions
    - BldgType, HouseStyle, RoofStyle
  - 23 ordinal - a categorical feature providing ratings of the various items associated with the house
    - ExterCond, BsmtCond, KitchenQual
  - 14 discrete - quantifying the number of items included in the house
    - Fireplaces, FullBath
  - 20 continuous - related to the various area dimensions of the houses and lots, and specific rooms of the house
    - WoodDeckSF, LotArea
- 80 variables that focus on the quality and quantity of the physical features of the house

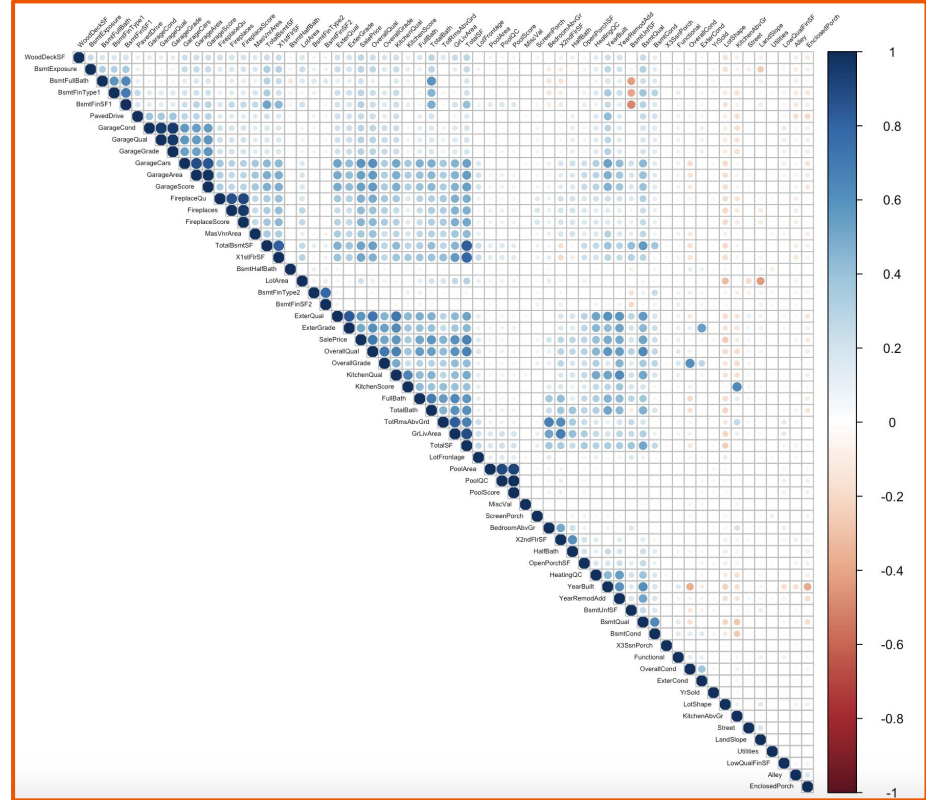
# Exploratory Data Analysis: Sale Price



Mean	180,921
SD	79,442.5
Min	34,900
1Q	129,975
Median	163,000
3Q	214,000
Max	755,000
No. Outliers	61
No. Extr Outliers	12
No. Outliers (Log)	28

# Exploratory Data Analysis: Correlation

Top 10 Variables against log Sale Price w/o outliers		AIC	R Squared (adjusted)
1	OverallQual	-182.18	0.65
2	Neighborhood	185.34	0.56
3	GrLivArea	456.35	0.46
4	GarageCars	474.86	0.45
5	ExterQual	504.13	0.44
6	BsmtQual	518.41	0.44
7	KitchenQual	542.87	0.43
8	GarageArea	581.58	0.41
9	GarageFinish	647.55	0.38
10	GarageYrBlt	652.27	0.29





# Exploratory Data Analysis: Ordinal vs. Categorical

Treatment of 15 ordinal variables by comparing AIC - 13 assigned as categorical and 2 ordinal/numerical

*Example: ExterQual: Evaluates the quality of the material on the exterior*

*Ex Excellent*

*Gd Good*

*TA Average/Typical*

*Fa Fair*

*Po Poor*

Factor Model AIC	Numerical Model AIC
504.13	570.25

# Exploratory Data Analysis: Missing & Outliers

After data cleaning and recoding, we were left with following variables:

Train				Test			
Variable	No. NAs	Variable	No. Extreme Outliers	Variable	No. NAs	Variable	No. Extreme Outliers
GarageYrBlt	81	EnclosedPorch	208	EnclosedPorch	251	FireplaceScore	730
Electrical	1	GarageGrade	169	ScreenPorch	140	GarageGrade	78
		BsmtFinSF2	167	KitchenAbvGr	66	GarageScore	78
		ScreenPorch	116	MiscVal	51	GarageYrBlt	78
		BsmtHalfBath	82	MasVnrArea	29	MSZoning	4
		KitchenAbvGr	68	LotArea	19	BsmtFullBath	2
		MiscVal	52	LowQualFinSF	14	BsmtHalfBath	2
		LotArea	34	OpenPorchSF	14	Functional	2
		MasVnrArea	28	X3SsnPorch	13	TotalBath	2





# Modeling Process: Variable Selection

## I. Selection based on Stepwise Backward:

"Street" "LotConfig" "LandSlope" "Neighborhood" "Condition1" "Condition2"  
"BldgType" "RoofMatl" "ExterQual" "Foundation" "Heating" "HeatingQC"  
"CentralAir" "PoolQC" "SaleType"

## II. Selection based on Correlation and VIF:

"OverallQual" "GrLivArea" "ExterQual" "TotalBath" "GarageScore"  
"X1stFlrSF" "FullBath"

## III. Selection based on Complete Dataset (No Imputation):

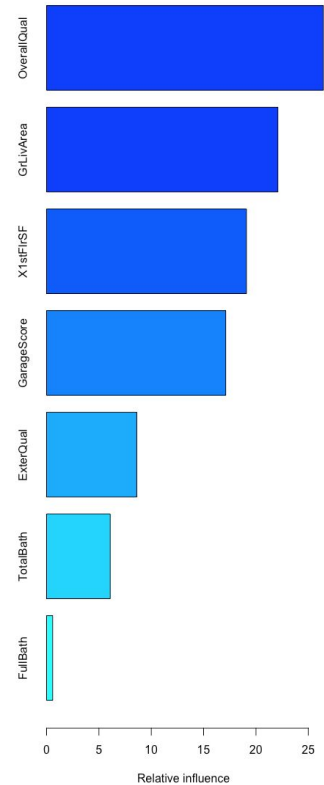
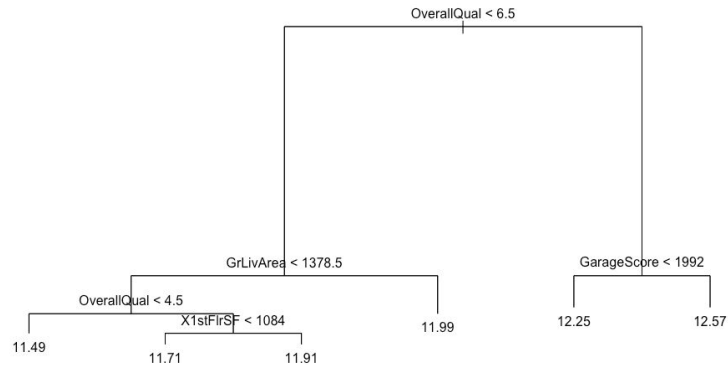
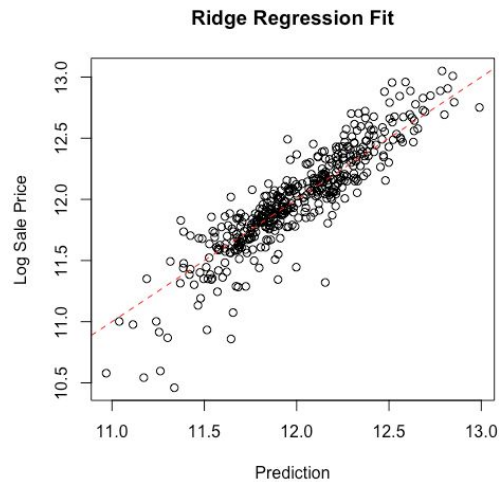


# Modeling Process: Modeling Method

I. Ridge Regression
II. Lasso Regression
III. Regression Trees
IV. Bagging & Random Forest

## Results - Aggregation

Variable Selection	Model	Kaggle Score	Train Error (MSE)	Test Error (MSE)
I	IV	13.54%	2.71%	5.51%
II	III	22.54%	4.35%	6.25%
I	III	26.17%	5.80%	8.30%
I	II	31.58%	4.45%	4.98%
I	I	32.98%	3.79%	4.79%
II	II	52.13%	2.52%	2.61%
II	I	52.98%	2.43%	2.47%





## Conclusion & Future Studies

- Random Forest Model performs the best in prediction
- Training/Test Error was lowest for regression models but yielded worst Kaggle score
- Variables like OverallQual, GrLivArea and ExterQual showed up the most among our models
- “Smart” imputation on missing values would improve the fit
- Automating the model fitting process with ranges of parameters and variable choices to come up with the best model would be ideal



**Questions? Thank you!**