



Quail Homes:  
Timeless Homes and Neighborhoods  
By Pat Stephens for The Columbian

Everyone admires mature neighborhoods where quality and value have held up over time, the neighborhoods that are in demand years after the building was completed. That's the kind of neighborhood that Quail Homes strives to build neighborhoods that will maintain quality and value, with the same feeling looking out 20 to 30 years in the future.

"We build quality homes, so that the future homeowner can look on their purchase as a long term investment that will appreciate over time," said Jon Girod, Quail Homes' principal. "It takes more planning and a lot of research to assure timeless appeal, but the end result is worth it."

The key features that make Quail's neighborhoods maintain their quality include move-in ready homes where everything is complete before move in. Yards are in, fences are in, and the neighborhoods are well planned. Neighborhood management functions will be in place, so that long term maintenance of common areas will be regularly completed. That homeowners' association will also be responsible for assuring that codes and covenants are followed throughout the neighborhood, and that homes maintain their appeal and long-term quality.

"We build for the people aiming to trade down, move up, or create a dual living arrangement in their homes," said Jon Girod, owner of Quail Homes. And universal design is a standard feature, with very subtle but functional features that make the homes we build accessible for those with mobility issues or special needs -- or just to make everyday living more safe and comfortable."

If you are at that stage of life where the kids are gone and you are ready for something different, Quail Homes is there to build you a smaller home with higher quality, perfect for your new lifestyle. If your family is growing, and you are feeling too crowded in your current home, you are probably ready to move up into a new larger Quail home, with floor plans that are flexible and that can be customized just for your family needs.

If you have some needs for a dual living arrangement in the home, Quail can build that for you too. "Many families are headed toward multi-generational living arrangements today, perhaps bringing parents into the home instead of moving them into a senior living facility, perhaps providing space for a caregiver or nanny, perhaps just giving teens or college students more privacy as they mature. Our homes can be designed to accommodate any of these needs, as family groups change over the years," Girod described.

"We build Parade of Homes quality into everything we do," said Girod. Upgraded windows, flooring, countertops and cabinets are standard in all of Quail's homes. "We put the money and the quality into the master baths and into the living areas, where people live, play, relax and entertain. For example, our dual-headed shower and upgraded tilework is now standard in our master baths."

"Some of our homebuyers come in to see us after looking around, frustrated and disappointed in the process of trying to build or buy a new home. We take the stress out of the process," said Girod. "We listen, figure out what people want in their homes, look at the trends, and come up with value and quality-oriented packages that make the process fun and relaxing for the home buyer."

With today's busy lifestyles, home buyers just don't have the time to run around picking out the accessories and interior finishes for a home, or build a fence or deck, or install the sprinkler system in the yard. So Quail Homes created their design center, where you go in and pick out the elements that you like from their packages, and then spend the bulk of the decision-making time working on the floor plan and space requirements to customize the rooms to fit your lifestyle.

No hours and hours of running around from store to store, no catalog ordering. It's all done for you right in the design center. "We put the fun back in the whole process," Girod said with a smile. "Our cabinets are by Merrilat, a national cabinet builder that is high quality. Their finish work is more sophisticated, using perhaps portrait maple with cherry accents, roll out trays, upgraded drawers, and varying heights in the baths and the kitchen. "We do many upgrades over standard new homes. Why do we do this? People appreciate it, it's that simple," Girod emphasized.

