

Summary

Finance professional with experience in: Debt and FX Markets, Equity Trading, Mutual funds, ETF's, Asset/Investment Management, Accounting and Fiscal Consultant. Interested in: Hedge Funds, Equity Trading, Fixed Income and FX Trading, Global Markets, Derivatives, Investment Management, Private Banking and Sales.

Work Experience

JC Consulting Group www.grupojc.com.mx

Mexico City, Mexico

Corporate Sales Director

Feb 2013 – Currently

- Manage and expand base of clients in Mexico City, Guadalajara and Queretaro.
- Responsible for the overall achievement of company's sales goals.
- Manage company's sales force, projecting annual sales, tracking sales performance, and interacting with other areas of the company to ensure the business orders are correctly executed.

RILSA www.dineroalacarta.mx

Mexico City, Mexico

CEO

Sep 2012 – Currently

- In charge of the entire management organization nationwide.
- Set annual budget, investment planning and implementation.
- In charge of fund raising with investors (AUM 10 MM USD in 3 months), and keeping a way to find more potential investors.
- Build and manage investment funds in such areas as home building and parking lots, towards an initial public offering of 2 REIT's. AUM 20 MM USD per year.

Scotiabank Casa de Bolsa www.scotiabank.com.mx

Mexico City, Mexico

Private Banker / Asset Manager

Jun 2011 – Sep 2012

- Manage and expand the base of clients.
- Investment and brokerage client management.
- Trading of equity, debt, funds, ETF's
- Advising in investment strategies

Santander Casa de Bolsa www.santander.com.mx

Mexico City, Mexico

Private Banker / Asset Manager

April 2007- March 2011

- As a Private Banker; managed and expanded the base of clients, AUM: \$75 MM USD
- Planned, structured and developed the investment strategies for clients
- Portafolio Management
- Managed a small equity fund \$10MM USD

Invex Casa de Bolsa www.invex.com

Mexico City, Mexico

Private Banker

Dec 2005 – April 2007

- Manage current clients
- Expand base of clients

DuPont www.dupont.com

Sales Manager

Mexico City, Mexico

June 2005 – Dec 2005

- Review customers for authorize credit, based on its liquidity and debt

Education

Universidad de Cantabria Business School

Master Internacional en Banca y Mercados Financieros

Santander, Spain & Mexico City, Mexico

Sep 2006 – Feb 2008

Universidad Anahuac Business School

BS International Business

Mexico City, Mexico

Nov 2005

Other Studies & Certifications

- Asesor en Estrategias de Inversion – Asociacion Mexicana de Intermediarios Bursatiles Mexico City
- Fluent in English and Spanish
- Experience in software such as Bloomberg Professional, Reuters Financial Software, and SAP.

Other Related Experience & Interests

- Raced over fifteen 10km races
- One half marathon
- Training for the Chicago Marathon Oct. 2013