

# Using R in Academic Finance

Sanjiv R. Das

Professor, Santa Clara University

Department of Finance

<http://algo.scu.edu/~sanjivdas/>

# Outline

- High-performance computing for Finance
- Modeling the optimal modification of home loans using R
- Identifying systemically risky financial institutions using R network models.
- Goal-based portfolio optimization with R
- Using R to deliver functions/models on the web, and for pedagogical purposes.

R works well with Python and C.

# R/Finance 2011: Applied Finance with R

April 29 & 30, Chicago, IL, USA

[home](#) [agenda](#) [travel](#) [committee](#) [2009 Conference](#) [2010 Conference](#)



ONEMARKETDATA



lemnica<sup>tm</sup>

The **2011 presentations** are now online.

R/Finance 2012 will take place May 10 to 12, 2012!

<http://www.rinfinance.com/RinFinance2010/agenda/>

<http://cran.r-project.org/web/views/Finance.html>



www.joim.com

JOURNAL OF INVESTMENT MANAGEMENT, Vol. 7, No. 4, (2009), pp. 1–12

© JOIM 2009

---

## SURVEYS AND CROSSOVERS

---



### FINANCIAL APPLICATIONS WITH PARALLEL R

*Sanjiv R. Das<sup>a,\*</sup> and Brian Granger<sup>b</sup>*

*The use of statistical packages in finance has two functions. One, econometric analysis of large volumes of data, and two, programming financial models. A popular package for these purposes is R. In this article we will examine two canonical applications of parallel programming for option pricing. We use the ParallelR package developed by REvolution Computing. We price options using trees and Monte Carlo simulation. Both these approaches are commonly used for option pricing and are amenable to parallelization and grid computing. In this paper we demonstrate the application using the widely used mathematical/statistical R package.*

## Calling C from R: An Example of Tax-optimized Portfolio Rebalancing

### **THE IMPORTANCE OF REBALANCING, JANUARY 1996 - DECEMBER 2009**

During This Period, an Annually Rebalanced Portfolio Provided Lower Volatility and Higher Return

|  | <i>Average<br/>Annual<br/>Return</i> | <i>Risk*</i><br><i>(Volatility)</i> |
|--|--------------------------------------|-------------------------------------|
| 60% Russell 3000/40% Barclays Aggregate Bond: Annually Rebalanced† | 10.07                                | 11.84                               |
| 60% Russell 3000/40% Barclays Aggregate Bond: Never Rebalanced†    | 8.76                                 | 13.12                               |

\*Standard deviation of return.

†Stocks represented by a Russell 3000 Total Stock Market Fund. Bonds represented by a Barclays Aggregate Total Bond Market Fund. (Taxes not considered.)

## Calling C from R: An Example of Tax-optimized Portfolio Rebalancing

```
#include <stdio.h>
#include <math.h>
#include <stdlib.h>
#include <time.h>
#include <string.h> /* memset */
#include <unistd.h> /* close */

#define max( a, b ) ( ((a) > (b)) ? (a) : (b) )
#define min( a, b ) ( ((a) < (b)) ? (a) : (b) )

***** PROCESS EACH ITERATION TO GET FINAL WEALTH *****
void ProcessWealth(double *w_in, int *n_in, int *T_in, int *ppy, int *dead_in,
                    double *h_in, double *r_in, double *fl_in, double *fu_in,
                    double *tau_g_in, double *tau_l_in, double *limit_in,
                    double *S, double *W) {
    int n = n_in[0];
    int i, j, J, k, t;
    double Cash, LB, sumN, f, reduction, cfLoss, yr, pvLB;
    double B[n], N[n];
    double w = w_in[0];
    double wealth = W[0];
    int T = T_in[0];
    int periods_per_year = ppy[0];
    double h = h_in[0];
    double r = r_in[0];
    double f_l = fl_in[0];
    double f_u = fu_in[0];
    double tau_g = tau_g_in[0];
    double tau_l = tau_l_in[0];
    double limit = limit_in[0];
    int dead = dead_in[0];

    Cash = (1.0 - w)*wealth;           /* initialize cash balance */
    J = 1;                            /* number of bases */
    B[0] = S[0];                      /* a vector that represents stock basis */
    N[0] = w*wealth/B[0];              /* vector of number of shares for each basis */
    LB = 0.0;                          /* loss balance ( > 0 for loss, < 0 for gain) */
```

## R CMD SHLIB tax.c

```
4 dyn.load("tax.so")
5
6 #SHELL FUNCTION TO CALL C CODE
7 PW = function(w_in,n_in,T_in,ppy,dead_in,h_in,r_in,fl_in,fu_in,tau_g_in,tau_l_in,limit_in,S,W) {
8     pw = .C("ProcessWealth",w_in,n_in,T_in,ppy,dead_in,h_in,r_in,fl_in,fu_in,tau_g_in,tau_l_in,limit_in,S,W)
9 }
10
11 #FUNCTION TO RETURN EXPECTED UTILITY (TWO PARAMETERS {w,delta})
12 EU2 = function(p,n_in,T_in,ppy,dead_in,h_in,r_in,tau_g_in,tau_l_in,limit_in,Smat,W,alpha) {
13     w_in = max(0,min(1,as.double(p[1]))); fl_in = max(0,as.double(w_in - p[2])); fu_in = min(1,as.double(w_in + p[2]));
14     m = length(Smat[,1])
15     finalW = matrix(0,m,1)
16     for (j in seq(1,m)) {
17         Srow = as.double(Smat[j,])
18         finalW[j] = PW(w_in,n_in,T_in,ppy,dead_in,h_in,r_in,fl_in,fu_in,tau_g_in,tau_l_in,limit_in,Srow,W)[[14]][1]
19     }
20     eu = mean((finalW^(1-alpha))/(1-alpha))
21     eu = -100000000000.0*eu    #To be used for maximization if a minimizer is used, else comment it out
22 }
23
24 ##### INITIALIZE VARIABLES THAT ARE PASSED TO FUNCTION #####
25 w_in = as.double(0.5)          # Initial portfolio weight
26 n_in = as.integer(480)        # Total number of periods
27 T_in = as.integer(40)         # Number of years
28 ppy = as.integer(12)          # Number of rebalances per year (periods per year)
29 dead_in = as.integer(1)       # dead = 1 means dead at time T, dead = 0 means alive at time T
30 h_in = as.double(1.0/ppy)     # Length of each period
31 r_in = as.double(0.03)         # Annual risk-free rate
32 fl_in = as.double(0.00)        # Lower bound
33 fu_in = as.double(1.00)        # Upper bound
34 tau_g_in = as.double(0.15)    # Capital gain tax rate
```

Topic 1

# **MODIFYING HOME LOANS WITH R MODELS**

THE PRINCIPAL PRINCIPLE: Optimal Modification of Distressed Home Loans  
(Why Lenders should Forgive, not Foresake Mortgages)

STRATEGIC LOAN MODIFICATION: An Options based response to strategic default  
(joint work with Ray Meadows)



Money

**Hot Topic Videos:**

Tiger Woods • Health Care • TSA Leaks

Se

Home Video News Politics Blotter Health Entertainment

Money

Tech Travel

World N

**More Money:** Tiger Woods Endorsements | Google Work-From-Home Lawsuit | AIG | Holiday Shopping | Stock

Watch  
Video



**WATCH:** Global Warming Controversy Heats Up



**WATCH:** Missing Men Brainwashed by Al Qaeda?



[Home](#) > [Money](#)

## CitiMortgage CEO Sanjiv Das helps people keep their homes

By Stephanie Armour, USA TODAY

April 27, 2009

**USA TODAY**  
1 comment

Share this story with friends

Digg submit

Facebook

Twitter

E-mail

RSS

Print

Font Size A A A

Reddit

StumbleUpon

More

There is very little in Sanjiv Das' uncluttered office.

Just snapshots of his wife and his 20-year-old daughter, Natasha. No pictures of his favorite sports: golf and cricket.

Das has moved around the world, run credit card acquisitions for American Express in India, and handled the mortgage business for Citibank in Sydney. But none of it compares to what he's doing now



[Students: Obama's stimulus gives up to \\$2,500 a year.](#)



Are you  
smoking  
yourself to  
death?



ARTICLE

COMMENTS (0)

SLIDESHOW

SAVE EMAIL



**PUT YOUR  
BUSINESS ON  
THE MAP.**

Buy one BlackBerry®  
and get another free\*\*

New!  
BlackBerry Curve™  
**\$29.99**

2009-10-27-V1.0 (PAGE 12) 2009  
HARDWARE: 2.8" QVGA, 3G, Wi-Fi,  
GPS, 3D Accelerometer, 5 MP camera.  
PREREQUISITES: 16GB 1-year  
POSTAGE: \$100.00. EXCL. TAXES.  
SOLD AS IS. NO WARRANTY.



> Learn More

## A tale of two Das: Citi CEO, academic and mortgages



All Years  
NEW YORK  
Wed Feb 24, 2010 2:06pm  
EST

NEW YORK (Reuters) - Sanjiv Ranjan Das, a professor at California's Santa Clara University, last fall attacked the problem of "underwater" mortgages often cited as an Achilles' heel to the U.S. housing market.

### HOUSING MARKET

He had a special fan: Sanjiv Das, the top executive at CitiMortgage, the nation's fourth-largest home loan lender and servicer of \$723 billion in mortgages.

## HAMP UPDATE

June 4, 2010

### Announcing HAMP Principal Reduction Alternative

Yesterday, June 3, 2010, [Supplemental Directive 10-05: Modification of Loans with Principal Reduction Alternative](#), was issued offering mortgage relief to eligible homeowners whose homes are worth significantly less than the remaining amounts owed under their first lien mortgage loans. The Principal Reduction Alternative (PRA) guidance applies to non-GSE loans eligible for the Home Affordable Modification Program (HAMP) only.

#### **Principal Reduction Alternative (PRA)**

With this new guidance, servicers are required to evaluate all HAMP-eligible loans with a mark-to-market loan-to-value (MTMLTV) greater than 115% to determine if a principal reduction is beneficial. If the evaluation shows the net present value (NPV) for a HAMP modification using PRA is positive, servicers are encouraged to offer the principal reduction to the borrower. An updated NPV model reflecting principal reduction will be available to use for this evaluation. Additional details are as follows:

- **Effective Date** -- The PRA Effective Date (i.e., the date the principal reduction evaluation is required) will be either October 1, 2010, or the date of the HAMP NPV Model 4.0 release (whichever is later). However, servicers may immediately offer PRA for HAMP-eligible modifications as long as the reduction follows all PRA requirements.
- **Application** -- PRA is earned over a three-year period and is initially treated as a PRA Forbearance. Each year (for three years) that the borrower is in good standing on the anniversary of their trial period effective date, one-third of the original PRA forbearance amount will be reduced. This reduced amount will be applied to their unpaid principal balance.
- **Second Lien** -- Servicers participating in the Second Lien Program (2MP) will be required to provide a principal reduction on the borrower's second mortgage in proportion to any principal reduction offered on the borrower's first mortgage.
- **Investor Incentive** -- Investors will receive an incentive based on loan delinquency, LTV ratio, and the amount of the principal reduction. Note: Guidance on principal reduction and related investor incentives will be forthcoming for loans in active HAMP Trial Period Plans or that were permanently modified prior to June 3, 2010 (i.e., the SD 10-05 effective date).

## **Game** theoretic problem:

Lender determines the loan modification that maximizes value of loan given that the borrower will act strategically in his best interest.

# Model

Home value

$$\frac{dV(t)}{V(t)} = (r - \delta)V(t) dt + \sigma_1 dZ_1(t) + \sigma_2 dZ_2(t)$$

HJM

$$df(t, T) = \alpha(t, T) dt + \beta(t, T) dZ_1(t), \quad \forall T.$$

Correlation

$$Corr(dV/V, df) = \frac{\sigma_1}{\sqrt{\sigma_1^2 + \sigma_2^2}}$$

# Discrete-time Implementation

$$V(t+1) = \begin{cases} V(t) \exp \left( +\sigma_1 \sqrt{h} + \sigma_2 \sqrt{h} \right), & \text{w/prob } q/2 \\ V(t) \exp \left( +\sigma_1 \sqrt{h} - \sigma_2 \sqrt{h} \right), & \text{w/prob } (1-q)/2 \\ V(t) \exp \left( -\sigma_1 \sqrt{h} + \sigma_2 \sqrt{h} \right), & \text{w/prob } q/2 \\ V(t) \exp \left( -\sigma_1 \sqrt{h} - \sigma_2 \sqrt{h} \right), & \text{w/prob } (1-q)/2 \end{cases}$$

$$f(t+1, T) = \begin{cases} f(t, T) + \alpha(t, T) h + \beta(t, T) \sqrt{h}, & \text{w/prob } \frac{1}{2} \\ f(t, T) + \alpha(t, T) h - \beta(t, T) \sqrt{h}, & \text{w/prob } \frac{1}{2} \end{cases}$$

$$\sum_{t=1}^T \alpha(t, T) = \frac{1}{h^2} \ln \left[ \cosh \left( \sum_{t=1}^T \beta(t, T) h^{\frac{3}{2}} \right) \right], \quad \forall T$$

# Martingale system

$$\begin{aligned} V(t) e^{(r(t)-\delta)h} &= E[V(t+1)] \\ &= V(t) \exp(+\sigma_1 \sqrt{h} + \sigma_2 \sqrt{h}) \times q/2 \\ &\quad + V(t) \exp(+\sigma_1 \sqrt{h} - \sigma_2 \sqrt{h}) \times (1-q)/2 \\ &\quad + V(t) \exp(-\sigma_1 \sqrt{h} + \sigma_2 \sqrt{h}) \times q/2 \\ &\quad + V(t) \exp(-\sigma_1 \sqrt{h} - \sigma_2 \sqrt{h}) \times (1-q)/2 \end{aligned}$$

# Risk-neutral Probabilities

$$q = \frac{2 e^{(r(t)-\delta)h} - (u_2 + u_4)}{u_1 + u_3 - u_2 - u_4}$$

$$u_1 = \exp(+\sigma_1\sqrt{h} + \sigma_2\sqrt{h})$$

$$u_2 = \exp(+\sigma_1\sqrt{h} - \sigma_2\sqrt{h})$$

$$u_3 = \exp(-\sigma_1\sqrt{h} + \sigma_2\sqrt{h})$$

$$u_4 = \exp(-\sigma_1\sqrt{h} - \sigma_2\sqrt{h})$$

# Modeling the Mortgage

Loan balance

$$L(t+1) = L(t) \left[ (1+i) - \frac{i}{1 - (1+i)^{-(N-t)}} \right]$$

Default put

$$P(T) = \max(0, S - V(T) - K_R)$$

Lender's value on default

$$B^l(T) = \phi \cdot V(T)$$

Borrower's liability

$$B^b(T)$$

Deadweight cost of foreclosure

$$(1 - \phi) V(T)$$

Refinancing option

$$B^b(t) > L(t) + S?$$

# “Iso-Service” Surface

$$A \leq A_{max} \longrightarrow \text{choose} \longrightarrow \{T, L_t, r_L\}$$

Loan balance = \$300,000

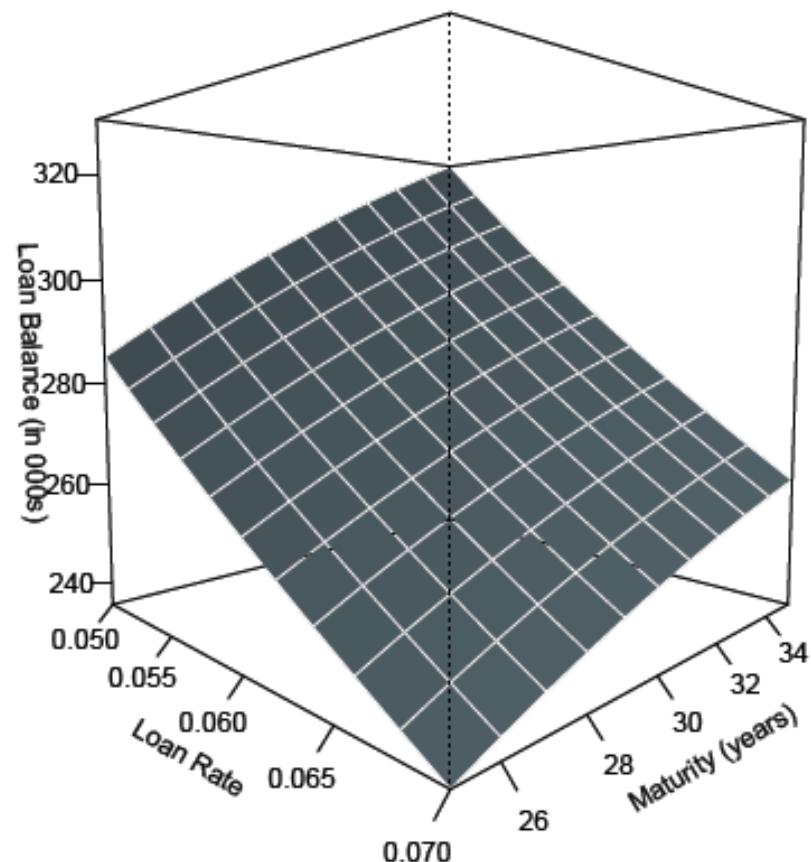
Home value = \$250,000

Remaining maturity = 25 years

A = \$1,933 per month

$A_{max}$  = \$20,000 per year  
(\$1,667 per month)

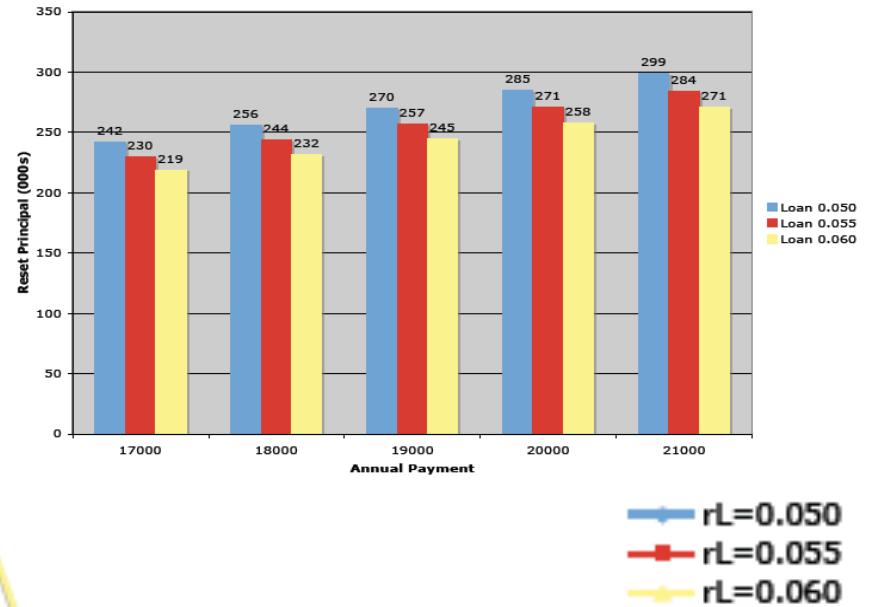
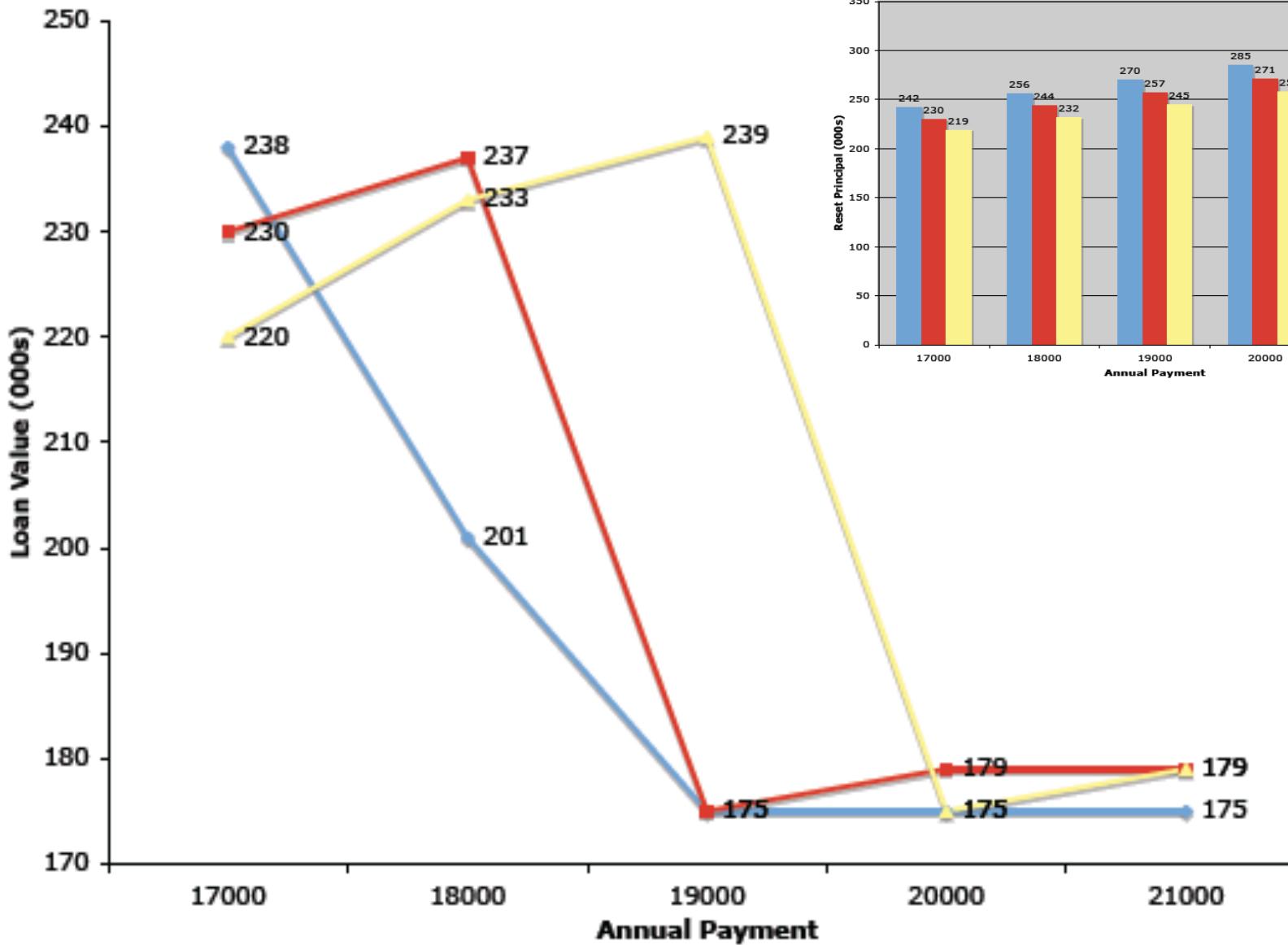
$$L_0 = \frac{A_{max}}{m} \left[ \frac{1 - (1 + r_L/m)^{-N}}{r_L/m} \right]$$



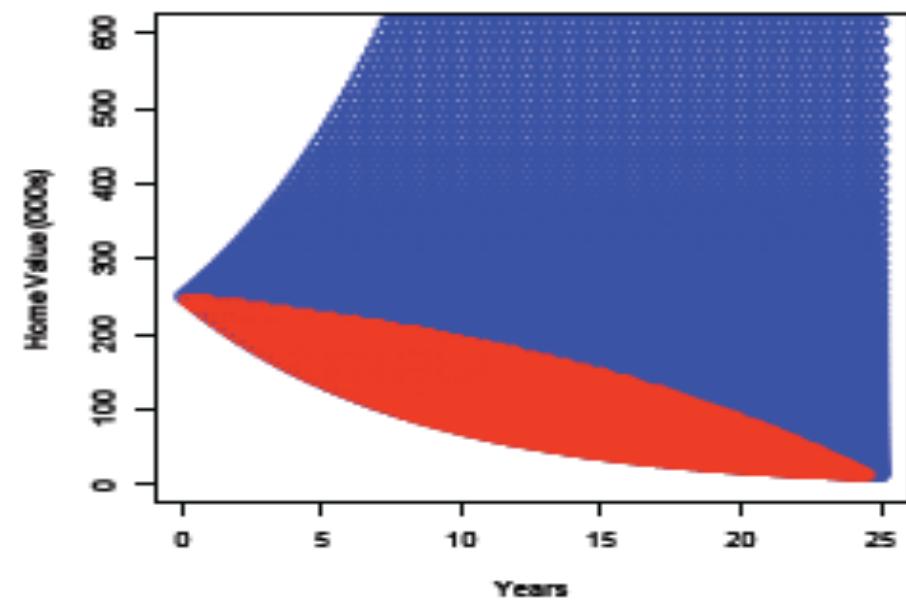
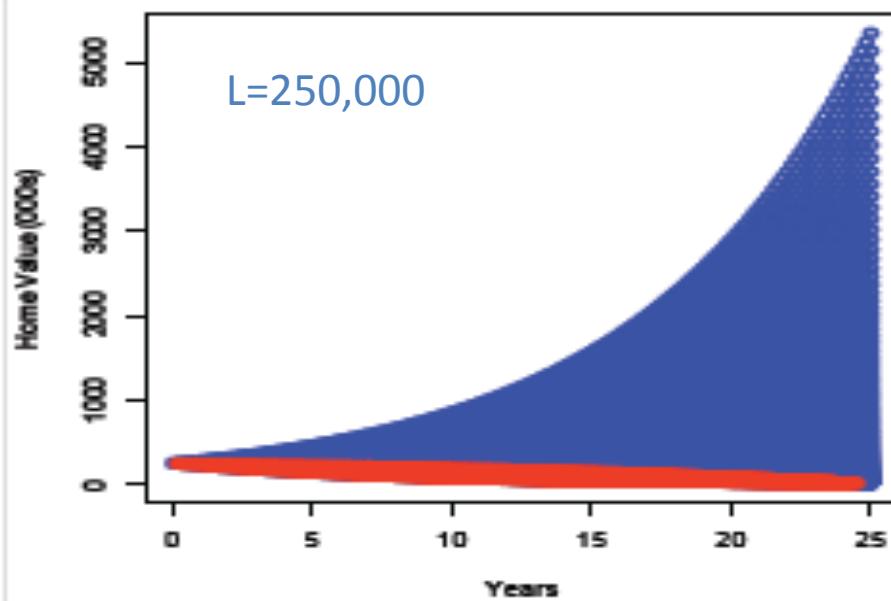
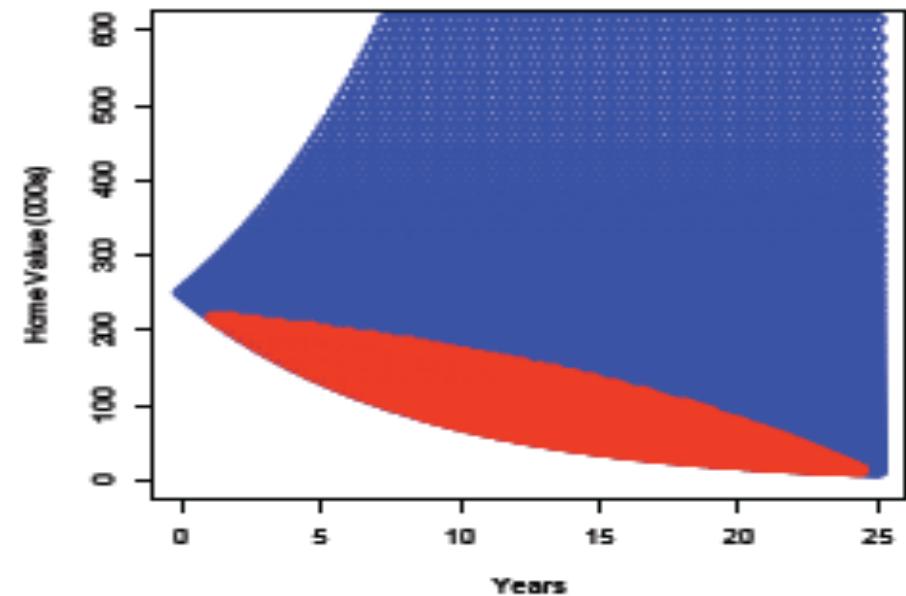
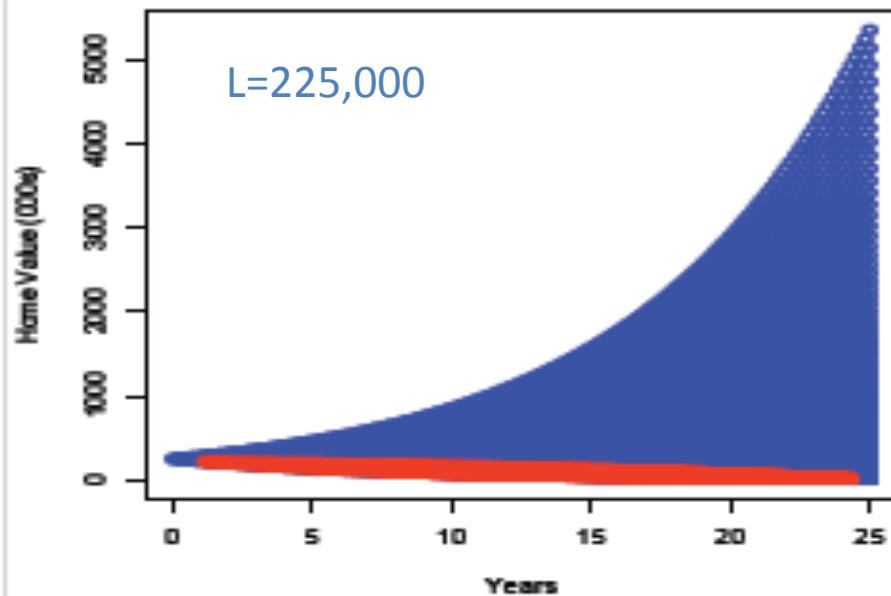
# Some R

```
33 # Generate the forward rates and spot rates lattices
34 # Note that in R, the indexes run backward, i.e., (j,i,t), its weird but works
35 F = array(0,dim=c(maxm,maxm,maxm))
36 spotRF = array(0,dim=c(maxm,maxm))
37 F[,1,1] = fwdr[1]
38 spotRF[1,1] = fwdr[1]
39 for (t in 1:(maxm-1)) {
40   for (i in 1:t) {
41     f0 = F[1:(maxm-t+1),i,t]
42     sig0 = fsig[t:maxm]
43     u = hjm(f0,sig0,h)
44     lenu = length(u[,1])
45     F[(1:lenu),i,t+1] = u[,1]
46     F[(1:lenu),i+1,t+1] = u[,2]
47     spotRF[t+1,i] = F[1,i,t+1]
48     spotRF[t+1,i+1] = F[1,i+1,t+1]
49     #Inspection of spotRF shows that rates percolate down the tree, not across.
50   }
51 }
52
53
54
55 # Create the stock price tree, spot rates (R)
56 # Stock prices percolate down the tree, not across.
57 R = array(0,dim=c(maxm,maxm,maxm))
58 R[1,1,1] = spotRF[1,1]
59 V = array(0,dim=c(maxm+1,maxm+1,maxm+1))
60 u1 = exp(sig1*sqrt(h)+sig2*sqrt(h));
61 u2 = exp(sig1*sqrt(h)-sig2*sqrt(h));
62 u3 = exp(-sig1*sqrt(h)+sig2*sqrt(h));
63 u4 = exp(-sig1*sqrt(h)-sig2*sqrt(h));
64 shift_V = matrix(c(u1,u3,u2,u4),2,2)
65 V[1,1,1] = v0;
66 for (t in 2:(maxm+1)) {
67   for (i in 1:(t-1)) {
68     for (j in 1:(t-1)) {
69       V[j:(j+1),i:(i+1),t] = V[j,i,t-1]*shift_V
70       if (t<=maxm) { R[j,i:(i+1),t] = spotRF[t,j] }
71     }
72     if (t<=maxm) { R[t,i:(i+1),t] = spotRF[t,t] }
73   }
74 }
```

# Values of Iso-Service Loans



# Default Put Exercise Region



# Cure risk and Re-default Risk

The risk of unnecessary relief, i.e., the borrower would not have ultimately defaulted.

Providing futile relief, leading to ultimate default anyway.

$$\text{Loan Value} = \mathcal{B}(A) \cdot \left[ 1 - N\left(\frac{A - \mu_I}{\sigma_I}\right) \right] + \phi V_0 \cdot N\left(\frac{A - \mu_I}{\sigma_I}\right)$$

Value of loan accounting for willingness to pay

A: borrower income available for housing service, with mean  $\mu$  and std. dev  $\sigma$ .

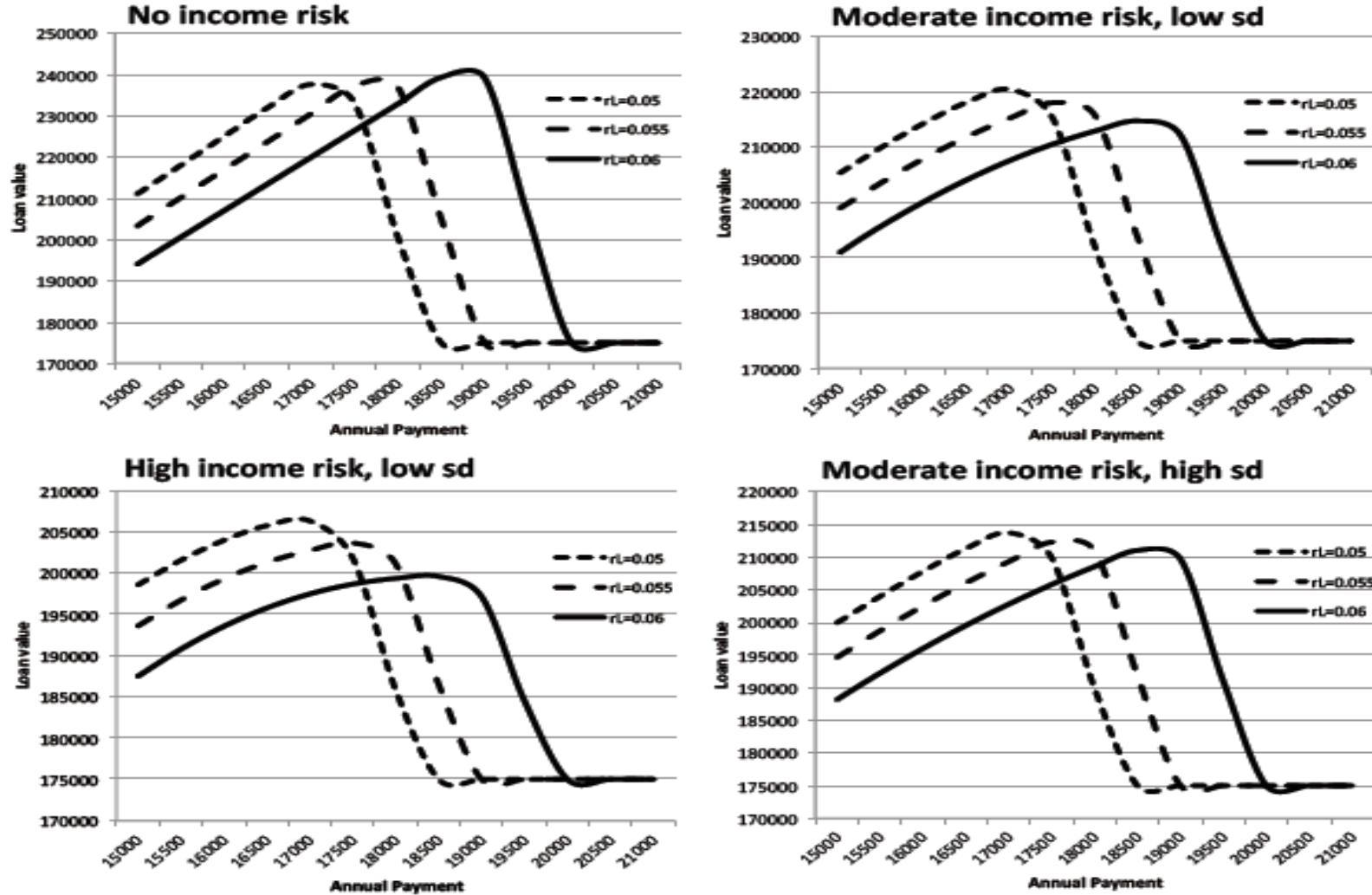


Figure 3: Loan values for differing income risk. We vary the annual payment from \$15,000 to \$21,000. For each of the these payments, we vary the loan rate in the set  $r_L = \{5.0\%, 5.5\%, 6.0\%\}$ . The parameters used for this graph are: home value volatility parameters  $\sigma_1 = 0.02$  and  $\sigma_2 = 0.03$ , service flow level  $\delta = 0.01$ , interest rate volatility per annum  $\beta = 0.0050$  (i.e., 50 bps), time step  $h = 1/4$ , loan rate  $r_L = 0.06$ , relocation costs  $K_R = 0$  (increased in a later example), foreclosure recovery rate  $\phi = 0.7$ , loan maturity  $T = 25$  years, and a flat forward rate curve at 5%. The mean and standard deviation of the ability to pay (income risk) is varied across the plots: (a) top left plot, no risk; (b) top right, mean ability to pay \$20,000 per year, sd=\$5,000, moderate risk; (c) high income risk, mean=\$17000, sd=\$5000; (d) moderate income risk, with high range, mean=\$20,000, sd=\$10,000.

# Logit: Explaining Re-default

| Monthly Payment Amount after Modification |          |          |          |          |          |          |          |          |          |          |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2007                                      | < 450    |          | 450-620  |          | 620-820  |          | 820-1120 |          | > 1120   |          |
|   | Est.     | $\chi^2$ |
| Intercept                                 | -2.91090 | 9.935    | -3.23960 | 14.896   | -1.75030 | 5.092    | -2.71130 | 9.844    | -1.47930 | 5.899    |
| $\Delta$ Rate                             | -0.11310 | 0.796    | -0.28570 | 4.212    | -0.31070 | 3.931    | -0.33240 | 5.760    | -0.36810 | 8.224    |
| $\Delta$ Term                             | -0.00640 | 5.427    | -0.00133 | 0.220    | 0.00114  | 0.079    | 0.00016  | 0.002    | -0.00038 | 0.008    |
| $\Delta$ Principal                        | -0.00017 | 5.323    | -0.00007 | 2.303    | -0.00007 | 5.633    | -0.00004 | 3.567    | -0.00004 | 7.157    |
| LTV                                       | 0.02270  | 6.143    | 0.02530  | 8.212    | 0.00163  | 0.040    | 0.02200  | 6.358    | 0.00141  | 0.043    |
| Debt Ratio                                | -0.02110 | 2.021    | -0.01060 | 0.802    | -0.00291 | 0.056    | -0.01790 | 3.182    | -0.01150 | 1.357    |
| PPC                                       | -0.01000 | 0.421    | -0.01340 | 1.888    | -0.00324 | 0.033    | -0.00463 | 0.106    | 0.00077  | 0.004    |
| Re-Default                                | 43       |          | 59       |          | 66       |          | 89       |          | 93       |          |
| No Default                                | 230      |          | 330      |          | 382      |          | 459      |          | 545      |          |
| Wald Stat                                 | 18.9061  | 0.0043   | 18.8779  | 0.0044   | 15.1021  | 0.0195   | 23.4206  | 0.0007   | 20.8749  | 0.0019   |
| Monthly Payment Amount after Modification |          |          |          |          |          |          |          |          |          |          |
| 2008                                      | < 450    |          | 450-620  |          | 620-820  |          | 820-1120 |          | > 1120   |          |
|   | Est.     | $\chi^2$ |
| Intercept                                 | -0.66310 | 3.595    | -1.77870 | 18.532   | -2.47180 | 39.303   | -1.77290 | 22.438   | -1.89300 | 39.145   |
| $\Delta$ Rate                             | 0.13490  | 7.877    | -0.16530 | 4.650    | -0.01360 | 0.037    | -0.30900 | 14.547   | -0.14070 | 4.826    |
| $\Delta$ Term                             | 0.00077  | 0.408    | 0.00028  | 0.042    | 0.00024  | 0.038    | -0.00138 | 1.399    | 0.00035  | 0.143    |
| $\Delta$ Principal                        | -0.00005 | 2.328    | -0.00008 | 18.808   | -0.00006 | 21.597   | -0.00007 | 47.587   | -0.00004 | 41.344   |
| LTV                                       | -0.00267 | 0.675    | 0.00806  | 4.207    | 0.01370  | 13.809   | 0.00653  | 3.627    | 0.00859  | 12.609   |
| Debt Ratio                                | -0.01710 | 5.000    | -0.00693 | 1.027    | -0.00356 | 0.344    | -0.00025 | 0.002    | -0.00113 | 0.068    |
| PPC                                       | -0.02540 | 12.026   | -0.00572 | 0.453    | -0.01130 | 1.826    | 0.00540  | 0.417    | -0.00754 | 1.286    |
| Re-Default                                | 177      |          | 205      |          | 286      |          | 375      |          | 522      |          |
| No Default                                | 747      |          | 819      |          | 1000     |          | 1071     |          | 1564     |          |
| Wald Stat                                 | 32.3832  | < 0.0001 | 42.1224  | < 0.0001 | 46.1375  | < 0.0001 | 83.5345  | < 0.0001 | 81.2047  | < 0.0001 |

.....//.....//.....//.....//.....//.....

# Reduced-Form Analysis of SAMs

$$dH_t = \mu H_t dt + \sigma H_t dZ_t \quad \text{Home values}$$

Normalize initial home value to 1. The option to default is ITM when ( $H > L$ ).

There is a home value  $D$  at which the borrower will default.  $D$  is a “default level” or default exercise barrier.

$D$  is a function of the lender share  $\theta$ , we write it as  $D(L, \theta)$ .

$D$  increases in  $L$  and in  $\theta$ .

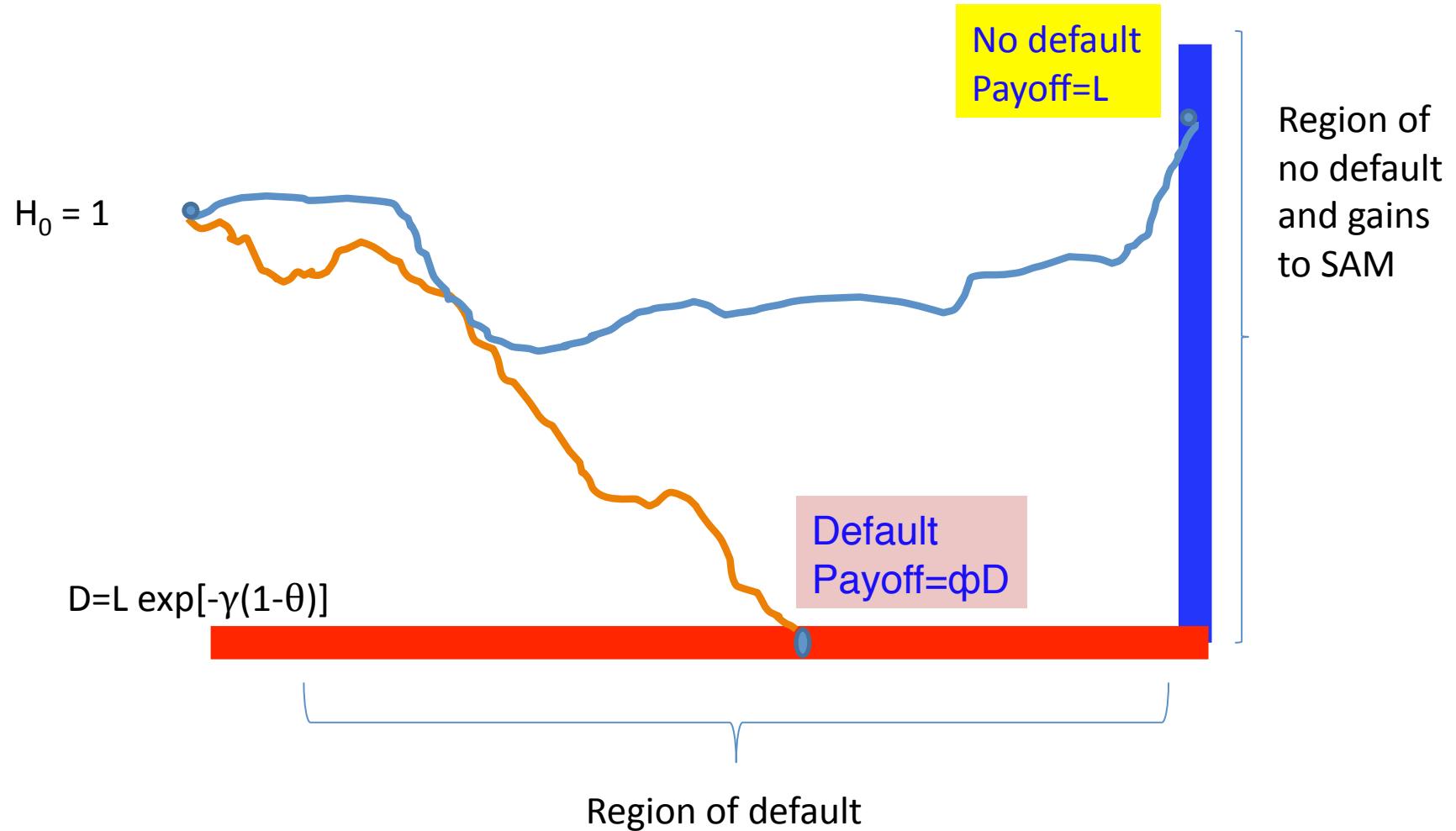
Foreclosure recovery as a fraction of  $H$  is  $\phi$ .

# Default Barrier and Lender Share

$$D = L \exp[-\gamma(1 - \theta)]$$

- (1) The greater the willingness to pay ( $\gamma$ ), the lower is the default level of home value  $D$ .
  - (2) When  $\gamma = \infty$ , the willingness to pay is infinite, the default level  $D = 0$ . The borrower never defaults unless the home value goes to zero.
  - (3) When  $\gamma = 0$ , there is no willingness to pay and the default level is  $D = L$ , i.e., the borrower defaults the moment the home value drops infinitesimally below LTV at the time zero.
- 
- (1) The greater the lender's share ( $\theta$ ), the higher is the default level of home value  $D$ . The likelihood of default is therefore greater.
  - (2) When the lender share  $\theta = 0$ , the default level is  $L e^{-\gamma}$ .
  - (3) When  $\theta = 1$ , the default level is  $D = L$ . The borrower defaults the moment there is negative equity.

# Barrier Model Intuition



# A Barrier Option Decomposition

Non-default component

$$Le^{-rT} \int_{D(L,\theta)}^{\infty} p(H_T|H_t > D, \forall t < T) dH_T$$

where  $p(H_T|H_t > D, \forall t < T)$  is the density of the terminal home value conditional on no interim default.

Default component

$$\phi D \int_0^T e^{-rt} f(t; D) dt$$

where  $f(t; D)$  is the first-passage time density for  $H_t = D$ .

Shared Appreciation component

$$e^{-rT} \int_K^{\infty} (H_T - K) p(H_T|H_t > D, \forall t < T) dH_T$$

$$\frac{\partial F}{\partial H} [\mu - \lambda \sigma] H + \frac{1}{2} \frac{\partial^2 F}{\partial H^2} \sigma^2 H^2 + \frac{\partial F}{\partial t} = rF$$

# The Closed-Form Solution

$$\text{LOANVAL} \equiv V(H, L, K, r, T, \phi, \theta, \mu, \lambda, \sigma, \gamma)$$

$$\begin{aligned} &= Le^{-rT} \left[ N(d'_2) - (D/H)^{2(R/\sigma^2)-1} \cdot N(d'_{2b}) \right] \\ &\quad + \phi D \left[ (D/H)^{b_1} \cdot N(a_1) + (D/H)^{b_2} \cdot N(a_2) \right] \\ &\quad + \theta \left[ C_{SAM}(H, K) - D^{2(R/\sigma^2)-1} \cdot C_{SAM}(D^2/H, K) \right] \end{aligned}$$

$$D = L \exp[-\gamma(1 - \theta)]$$

$$d'_2 = \frac{\ln(H/D) + (R - 0.5\sigma^2)T}{\sigma\sqrt{T}}$$

$$d'_{2b} = \frac{\ln(D/H) + (R - 0.5\sigma^2)T}{\sigma\sqrt{T}}$$

$$a_1 = \frac{\ln(D/H) + \sqrt{2r\sigma^2 + (R - 0.5\sigma^2)^2} \cdot T}{\sigma\sqrt{T}}$$

$$a_2 = \frac{\ln(D/H) - \sqrt{2r\sigma^2 + (R - 0.5\sigma^2)^2} \cdot T}{\sigma\sqrt{T}}$$

$$b_1 = \frac{(R - 0.5\sigma^2) + \sqrt{2r\sigma^2 + (R - 0.5\sigma^2)^2}}{\sigma^2}$$

$$b_2 = \frac{(R - 0.5\sigma^2) - \sqrt{2r\sigma^2 + (R - 0.5\sigma^2)^2}}{\sigma^2}$$

$$C_{SAM}(x, y) = xe^{-(r-R)T} N(d'_1) - ye^{-rT} N(d'_1 - \sigma\sqrt{T})$$

$$d'_1 = \frac{\ln(x/y) + (R + 0.5\sigma^2)T}{\sigma\sqrt{T}}$$

# SAM or not?

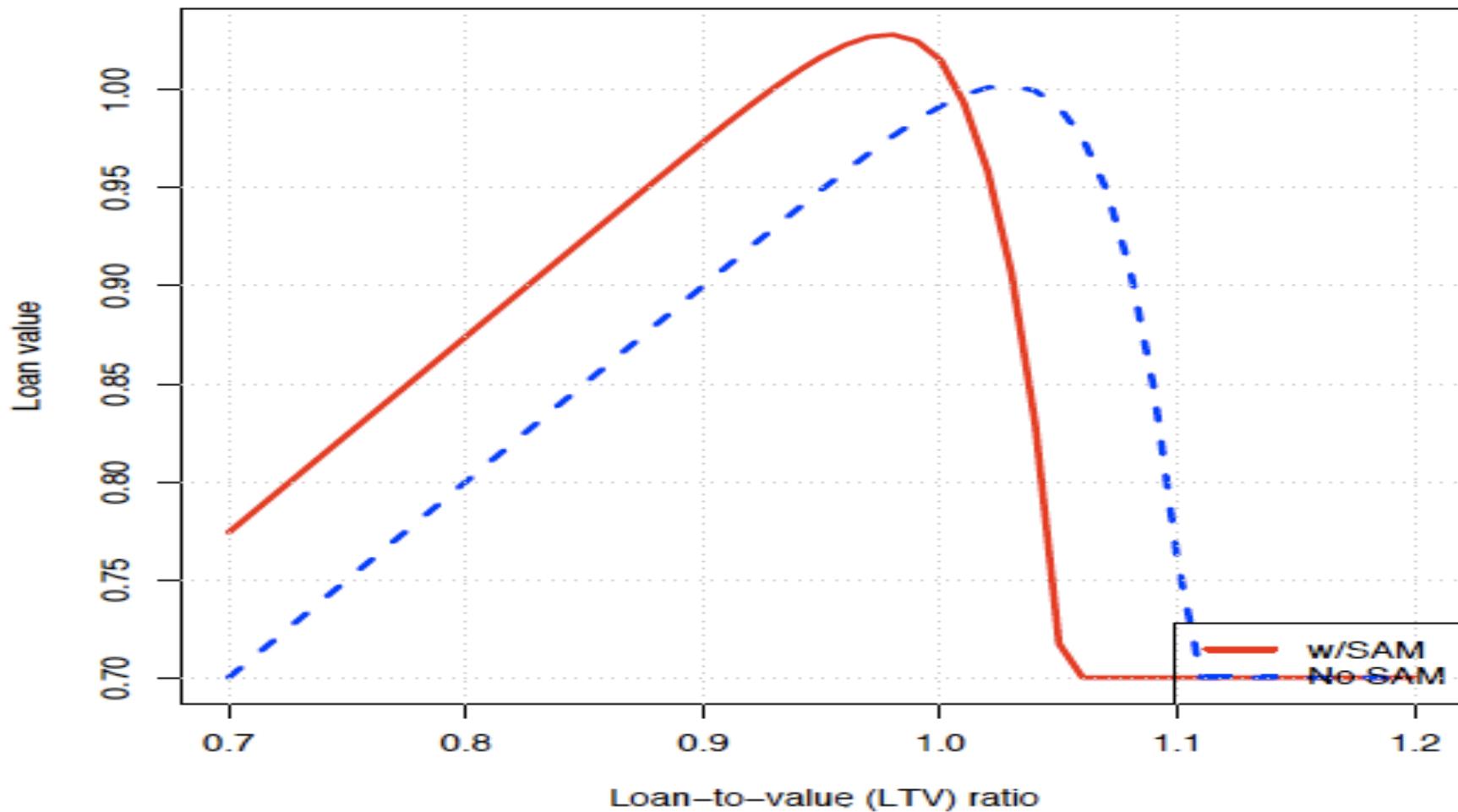


Fig. 2. Loan value as LTV is varied for loans with and without appreciation sharing. The parameters for the plot are as follows: willingness to pay coefficient  $\gamma = 0.1$ , home price volatility  $\sigma = 0.04$ , foreclosure fraction  $\phi = 0.7$ , risk-free rate  $r = 0.02$ , the house value growth rate  $\mu = 0.04$ , price of risk  $\lambda = 0.25$ , and the horizon of the model  $T = 5$  years. The appreciation share fraction is  $\theta = 0.50$  for the case when a SAM is applied, and  $\theta = 0$  when there is no share appreciation.

Topic 2

## **MANAGING SYSTEMIC RISK BY ANALYZING NETWORKS USING R**

### **THE MIDAS PROJECT @IBM**

Paper: “Unleashing the Power of Public Data for Financial Risk Measurement, Regulation, and Governance” (with Mauricio A. Hernandez, Howard Ho, Georgia Koutrika, Rajasekar Krishnamurthy, Lucian Popa, Ioana R. Stanoi, Shivakumar Vaithyanathan) IBM Almaden)

# Midas Financial Insights

## Annual Report

**FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934  
  
For the fiscal year ended December 31, 2009  
  
Commission file number 1-9924

**Citigroup Inc.**  
(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)  
  
52-1568099  
(IRS Employer  
Identification No.)  
  
399 Park Avenue, New York, NY  
(Address of principal executive offices)  
10043  
(Zip code)  
  
Registrant's telephone number, including area code: (212) 559-1000  
  
Securities registered pursuant to Section 12(b) of the Act: See Exhibit 99.02  
  
Securities registered pursuant to Section 12(g) of the Act: none  
  
Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. X Yes □ No  
  
Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. □ Yes X No  
  
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months.  
  
X Yes □ No

## Proxy Statement

### Table of Contents



Citigroup Inc.  
399 Park Avenue  
New York, NY 10043

March 12, 2010

Dear Stockholder:

We cordially invite you to attend Citi's annual stockholders' meeting. The meeting will be held on Tuesday, April 20, 2010, in New York City. The entrance to the Hilton is on the Avenue of the Americas (6th Ave.) between West 53rd and West 54th. At the meeting, stockholders will vote on a number of important matters. Please take the time to carefully read each of the proxy statements. The Board would also like to recognize our retiring directors, C. Michael Armstrong, John M. Deutch and Anne M. Mulcahy and thank them for their hard work and insight. These directors have been an invaluable source of strength for Citi.

Thank you for your support of Citi.

Sincerely,

Richard D. Parsons  
Chairman of the Board

This proxy statement and the accompanying proxy card are being  
mailed to stockholders on or about March 12, 2010.

## Loan Agreement

**EXHIBIT 10.32B**  
**EXECUTION COPY**  
**(M5594)**  
**REPT:**  
**10943**  
**(D)**

**\$800,000,000  
CREDIT AGREEMENT  
(364-DAY COMMITMENT)  
dated as of June 12, 2009**

Among

**THE CHARLES SCHWAB CORPORATION**  
and

**CITIBANK, N.A.**  
as Administrative Agent

and

**THE OTHER FINANCIAL INSTITUTIONS PARTY HERETO**  
and

**BANK OF AMERICA, N.A.**

**PNC BANK, NATIONAL ASSOCIATION**  
and

**WELL'S FARGO BANK, NATIONAL ASSOCIATION**

as Co-Documentation Agents

## Insider Transaction

### SEC Form 4 FORM 4 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Filled pursuant to Section 14(d)(1) of the Securities Exchange Act of 1934, Section 14(a) of the Public Utility Holding Company Act of 1935 or Section 20(b) of the Investment Company Act of 1940.

Check the box if no longer subject to  
Section 14(d). If Form 4 or Part V applicable,  
may continue. See Instruction 1(b).

**CITIGROUP INC (C)**

**3 Date of earliest Transaction (Month/Day/Year)  
10/01/2009**

**4 If Amendment, Date of Original Filed (Month/Day/Year)  
10/04/2009**

**5 Relationship of Reporting Person(s) to Issuer  
(Check all applicable)  
X Director  
Officer (give title)  
10% Owner  
Other (specify below)**

**6 Individual or joint/Group Filing (Check Applicable Line)  
X Form filed by One Reporting Person  
Form filed by More than One Reporting Person**

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1 Transaction Date (Month/Day/Year) | 2 Securities Acquired (or Disposed of) or Beneficially Owned<br>(Check all applicable)<br>X Direct<br>Indirect<br>Reported<br>Borrowed<br>(Indirect & Reported)<br>(Indirect & Borrowed) | 3 Date Acquired (Month/Day/Year) | 4 Date Disposed of (Month/Day/Year) | 5 Nature of Securities<br>(Check all applicable)<br>X Common Stock<br>Preferred Stock<br>Options<br>Convertible<br>Securities | 6 Amount or Number of Securities<br>(Check all applicable)<br>X Price<br>Amount<br>Code (Instr.) | 7 Nature of<br>Beneficial<br>Ownership<br>(Check all applicable)<br>X Direct<br>Indirect<br>Reported<br>Borrowed<br>(Indirect & Reported)<br>(Indirect & Borrowed) |
|-------------------------------------|--|----------------------------------|-------------------------------------|---|--|--|
| 10/01/2009                          | X  | 10/01/2009                       | 10/01/2009                          | X Common Stock  | \$0  | D  |

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned  
(e.g., puts, calls, warrants, options, convertible securities)**

| 8 Date Acquired (Month/Day/Year) | 9 Date Exercisable and/or<br>Terminable (Month/Day/Year) | 10 Title and Amount or Number of Derivative Security (Check all applicable)<br>X Common Stock<br>Preferred Stock<br>Options<br>Convertible<br>Securities | 11 Price<br>Amount<br>Code (Instr.) | 12 Nature of<br>Derivative<br>Security<br>(Check all applicable)<br>X Direct<br>Indirect<br>Reported<br>Borrowed<br>(Indirect & Reported)<br>(Indirect & Borrowed) |
|----------------------------------|--|--|-------------------------------------|--|
|                                  |  |  |                                     |  |

## Raw Unstructured Data

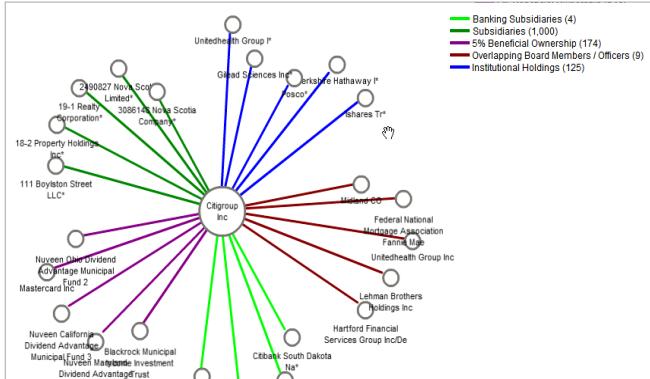
### Extract



## Raw Unstructured Data

### Integrate

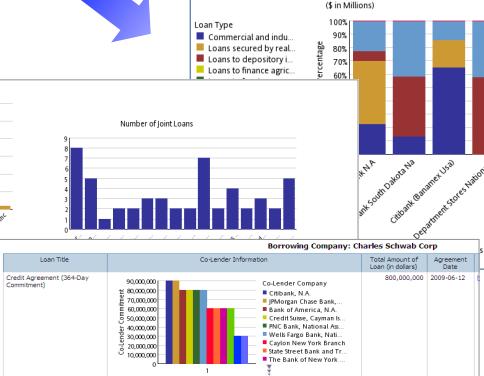
## Related Companies



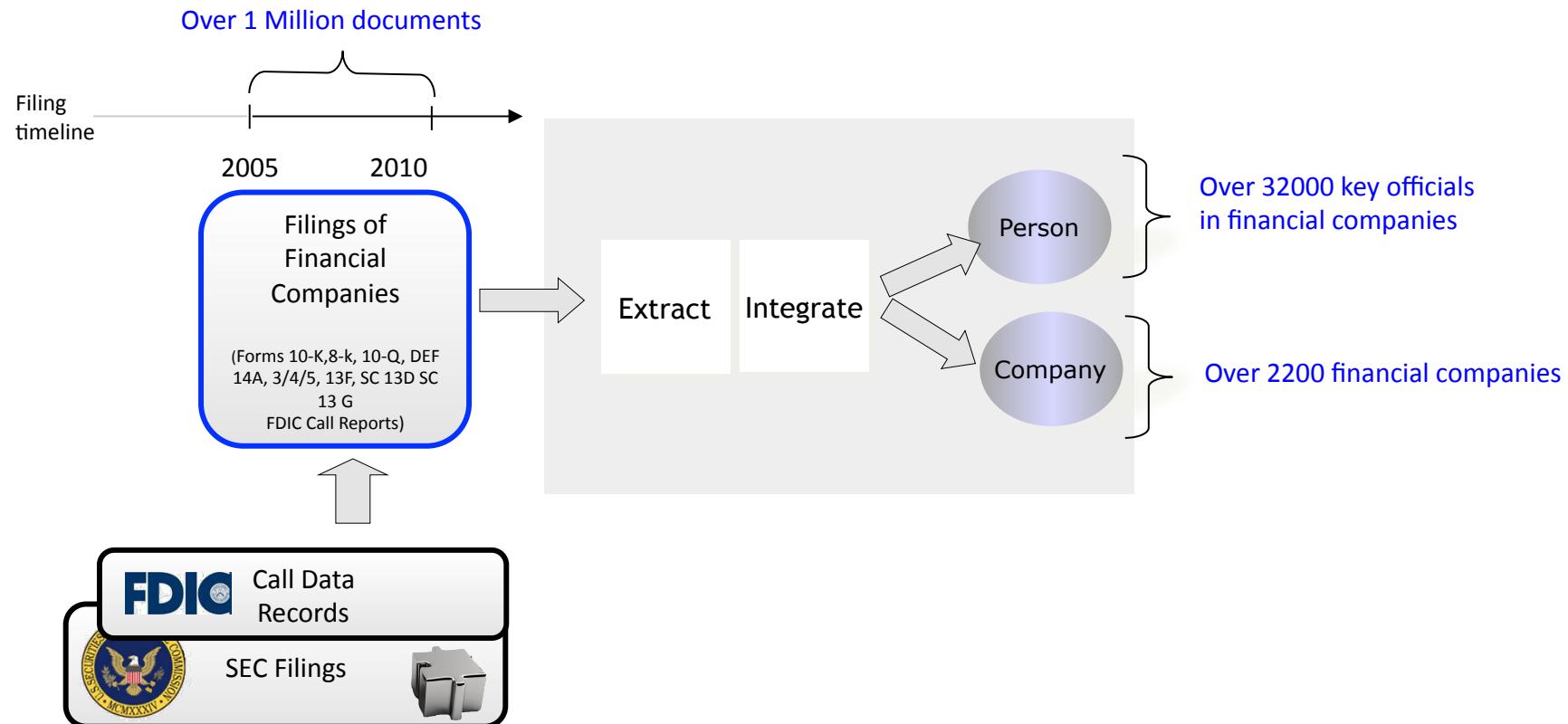
## Data for Analysis



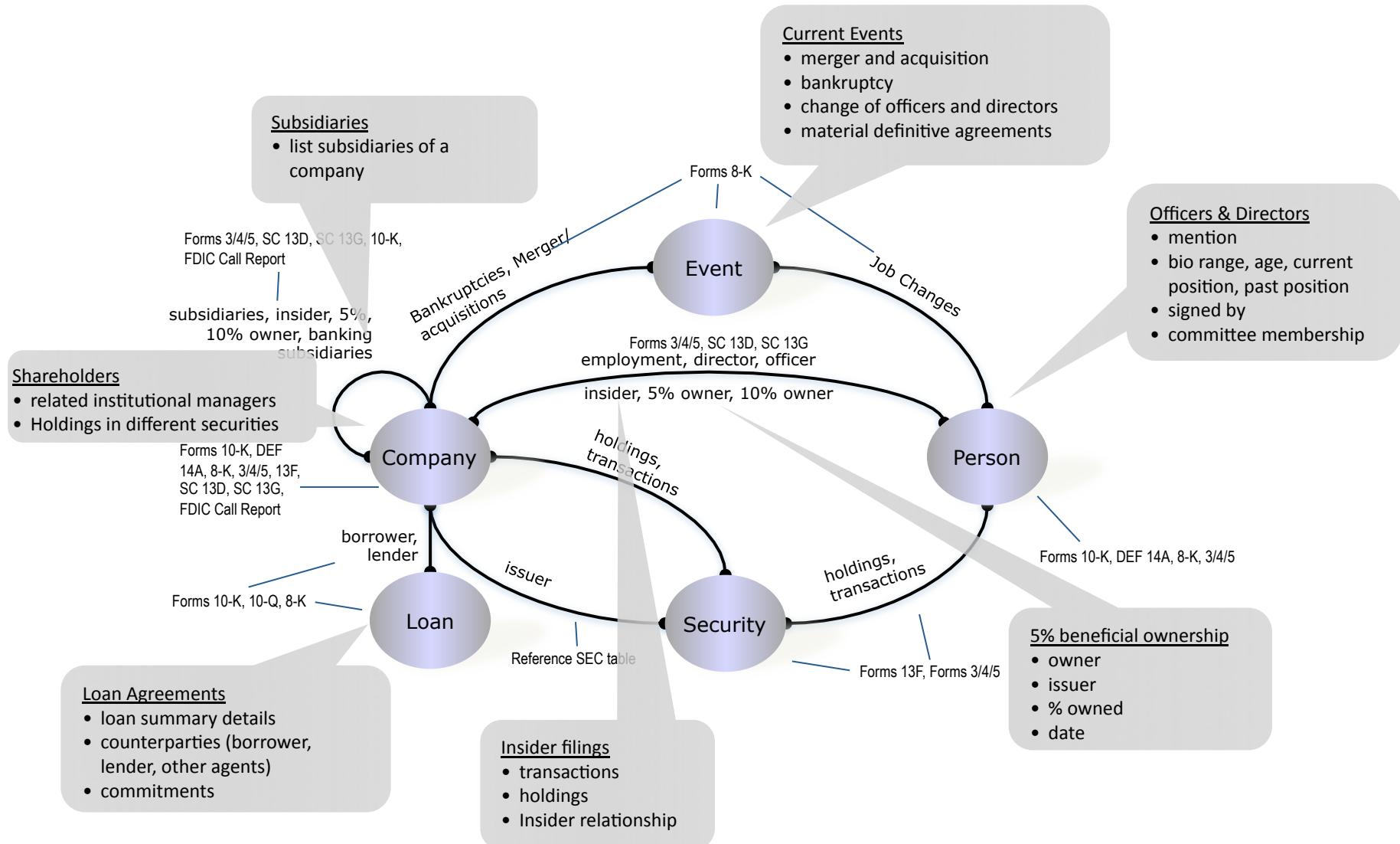
## Data for Analysis



# Example of Midas Financial Insights



*Midas provides Analytical Insights into company relationships by exposing information concepts and relationships within extracted concepts*



# Systemic Analysis

## Systemic Analysis

- Definition: the measurement and analysis of relationships across entities with a view to understanding the impact of these relationships on the system as a whole.
- Challenge: requires most or all of the data in the system; therefore, high-quality information extraction and integration is critical.

## Systemic Risk

- Current approaches: use stock return correlations (indirect). [Acharya, et al 2010; Adrian and Brunnermeier 2009; Billio, Getmansky, Lo 2010; Kritzman, Li, Page, Rigobon 2010]
- Midas: uses semi-structured archival data from SEC and FDIC to construct a co-lending network; network analysis is then used to determine which banks pose the greatest risk to the system.

# Co-lending Network

- Definition: a network based on links between banks that lend together.
- Loans used are *not* overnight loans. We look at longer-term lending relationships.  
$$\mathbf{L} \equiv \{\mathcal{L}_{ij}\}, i, j = 1 \dots N$$
- Lending adjacency matrix:  
$$\mathbf{L} \in R^{N \times N}$$
- Undirected graph, i.e., symmetric  
$$x_i, i = 1 \dots N.$$
- Total lending impact for each bank:

# Centrality

- Influence relations are circular:

$$x_i = \sum_{j=1}^N L_{ij} x_j, \forall i.$$

$$\mathbf{x} = \mathbf{L} \cdot \mathbf{x}, \text{ where } \mathbf{x} = [x_1, x_2, \dots, x_N]' \in R^{N \times 1}$$

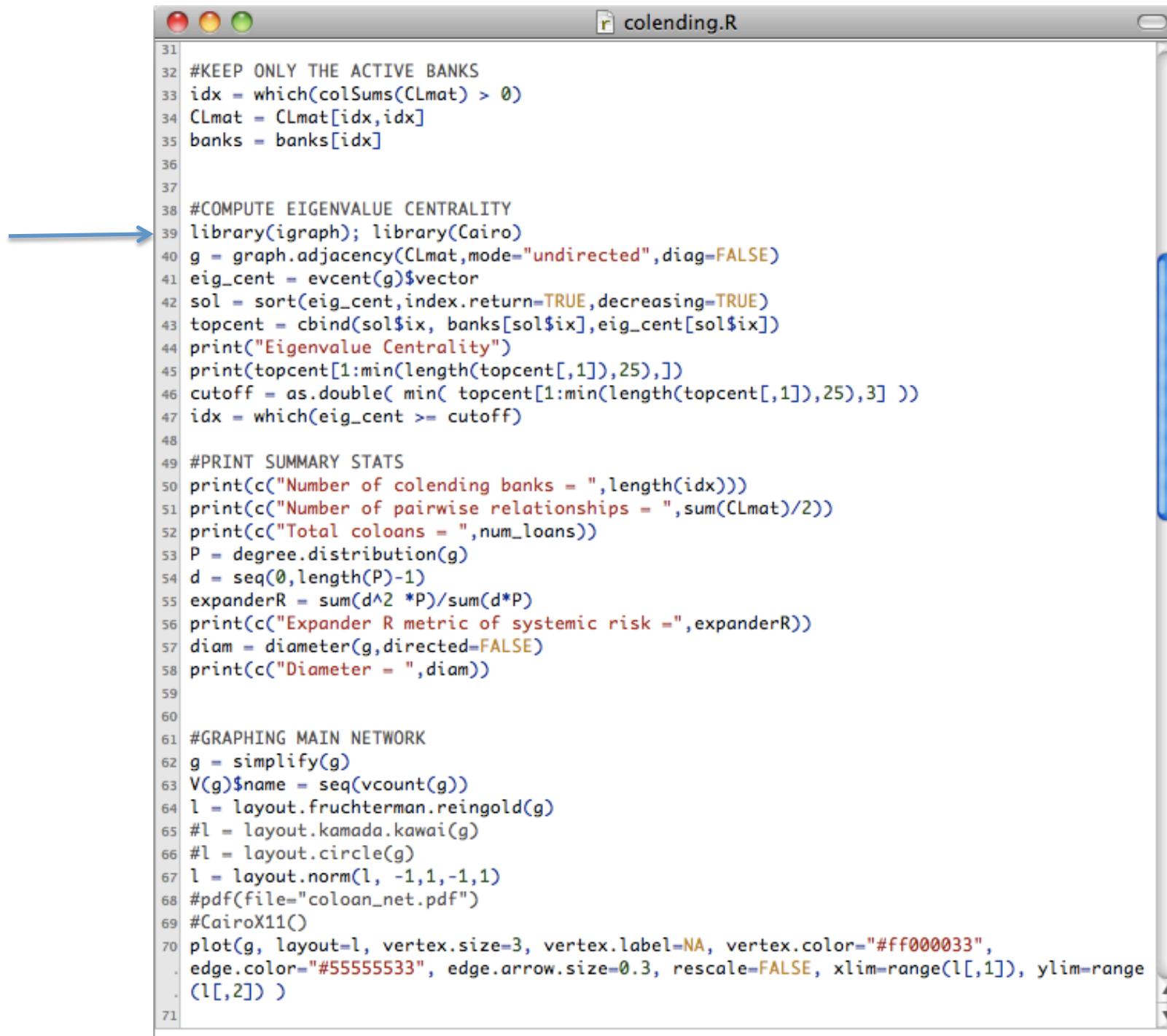
- Pre-multiply by scalar to get an eigensystem:

$$\lambda \mathbf{x} = \mathbf{L} \cdot \mathbf{x}$$

- Principal eigenvector of this system gives the “centrality” score for a bank.
- This score is a measure of the systemic risk of a bank.

# Data

- Five years: 2005—2009.
- Loans between FIs only.
- Filings made with the SEC.
- No overnight loans.
- Example: 364-day bridge loans, longer-term credit arrangement, Libor notes, etc.
- Remove all edge weights  $< 2$  to remove banks that are minimally active. Remove all nodes with no edges. (This is a choice for the regulator.)

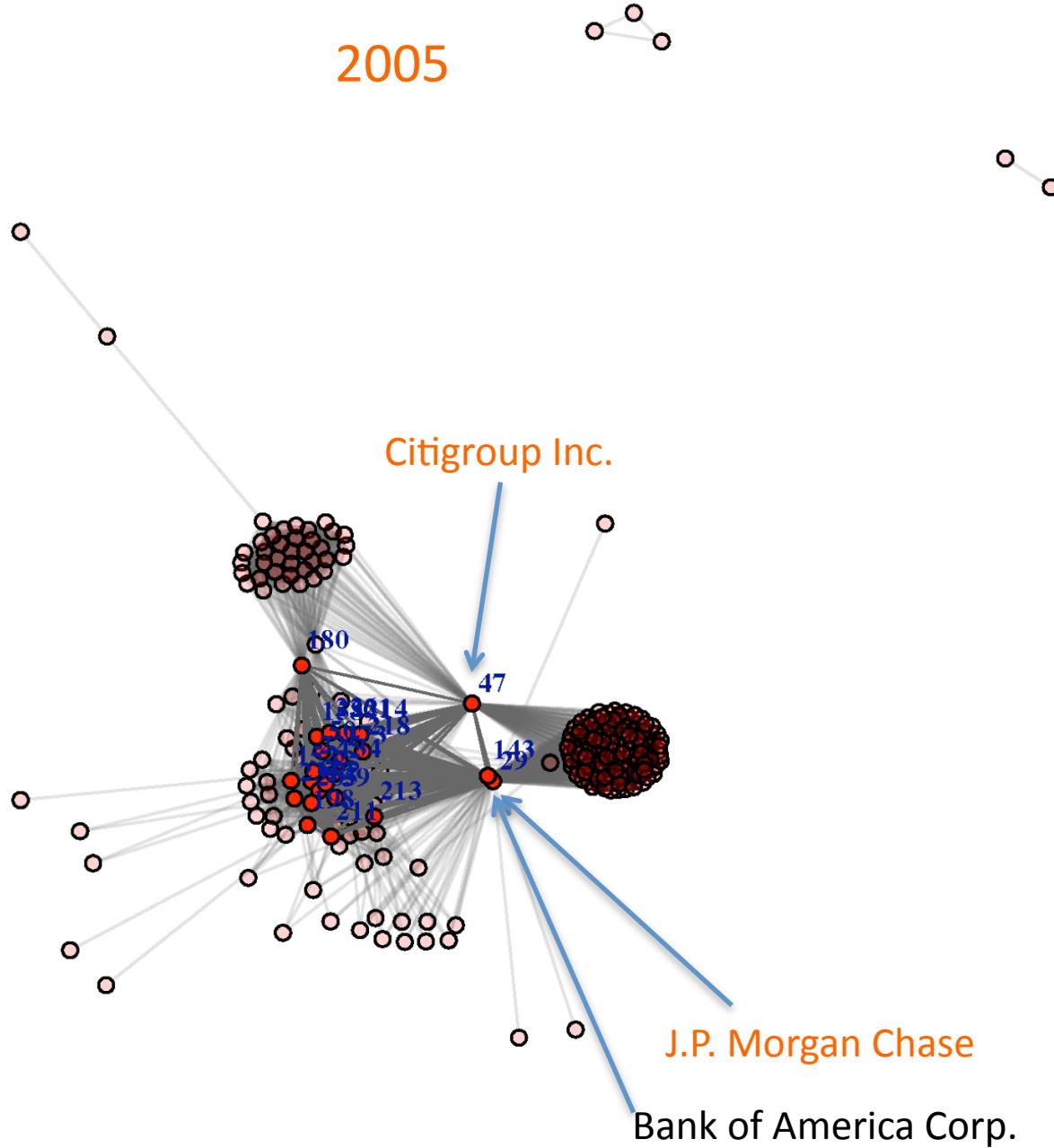


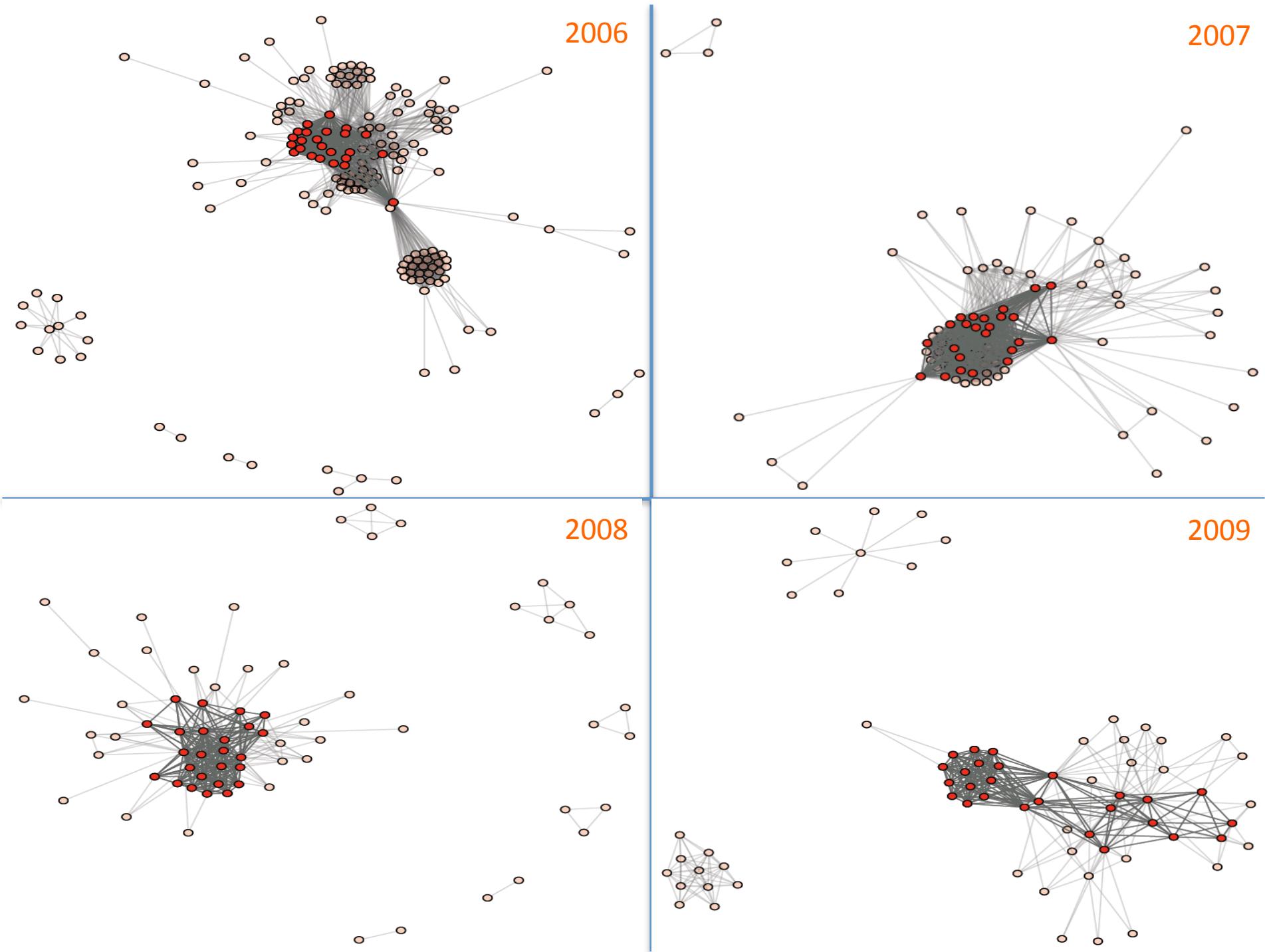
```
31 #KEEP ONLY THE ACTIVE BANKS
32 idx = which(colSums(CLmat) > 0)
33 CLmat = CLmat[idx, idx]
34 banks = banks[idx]
35
36
37 #COMPUTE EIGENVALUE CENTRALITY
38 library(igraph); library(Cairo)
39 g = graph.adjacency(CLmat, mode="undirected", diag=FALSE)
40 eig_cent = evcent(g)$vector
41 sol = sort(eig_cent, index.return=TRUE, decreasing=TRUE)
42 topcent = cbind(sol$ix, banks[sol$ix], eig_cent[sol$ix])
43 print("Eigenvalue Centrality")
44 print(topcent[1:min(length(topcent[,1]),25),])
45 cutoff = as.double( min( topcent[1:min(length(topcent[,1]),25),3] ) )
46 idx = which(eig_cent >= cutoff)
47
48 #PRINT SUMMARY STATS
49 print(c("Number of colending banks = ",length(idx)))
50 print(c("Number of pairwise relationships = ",sum(CLmat)/2))
51 print(c("Total coloans = ",num_loans))
52 P = degree.distribution(g)
53 d = seq(0,length(P)-1)
54 expanderR = sum(d^2 *P)/sum(d*P)
55 print(c("Expander R metric of systemic risk =",expanderR))
56 diam = diameter(g,directed=FALSE)
57 print(c("Diameter = ",diam))
58
59
60 #GRAPHING MAIN NETWORK
61 g = simplify(g)
62 V(g)$name = seq(vcount(g))
63 l = layout.fruchterman.reingold(g)
64 #l = layout.kamada.kawai(g)
65 #l = layout.circle(g)
66 l = layout.norm(l, -1,1,-1,1)
67 #pdf(file="coloan_net.pdf")
68 #CairoX11()
69 plot(g, layout=l, vertex.size=3, vertex.label=NA, vertex.color="#ff000033",
70 . edge.color="#55555533", edge.arrow.size=0.3, rescale=FALSE, xlim=range(l[,1]), ylim=range
71 (l[,2]) )
```

 colending.R

```
72
73 #OVERLAY TOP CENTRALITY NODES ON GRAPH
74 g2 = subgraph(g, V(g)[idx]-1)
75 l2 = l[ V(g)[idx], ]
76 plot(g2, layout=l2, vertex.size=3, vertex.label=V(g2)$name, vertex.color="#ff0000",
. edge.color="#555555", vertex.label.dist=0.5, vertex.label.cex=0.8, vertex.label.font=2,
. edge.arrow.size=0.3, add=TRUE, rescale=FALSE )
77 #plot(g2, layout=l2, vertex.size=3, vertex.label=NA, vertex.color="#ff0000",
. edge.color="#555555", vertex.label.dist=0.5, vertex.label.cex=0.8, vertex.label.font=2,
. edge.arrow.size=0.3, add=TRUE, rescale=FALSE )
78
79 #DEGREE CENTRALITY
80 deg_cent = degree(g)
81 #sol = sort(deg_cent, index.return=TRUE, decreasing=TRUE)
82 #topcent = cbind(banks[sol$ix],deg_cent[sol$ix])
83 #print("Degree Centrality")
84 #print(topcent[1:min(length(topcent[,1]),25),])
85
86 #BETWEENNESS CENTRALITY
87 bet_cent = betweenness(g,directed=FALSE)
88 #sol = sort(bet_cent, index.return=TRUE, decreasing=TRUE)
89 #topcent = cbind(banks[sol$ix],bet_cent[sol$ix])
90 #print("Betweenness Centrality")
91 #print(topcent[1:min(length(topcent[,1]),25),])
92
93 #CLOSENESS CENTRALITY
94 clo_cent = closeness(g)
95 #sol = sort(clo_cent, index.return=TRUE, decreasing=TRUE)
96 #topcent = cbind(banks[sol$ix],clo_cent[sol$ix])
97 #print("Closeness Centrality")
98 #print(topcent[1:min(length(topcent[,1]),25),])
99
```

2005





# Network Fragility

- Definition: how quickly will the failure of any one bank trigger failures across the network?
- Metric: expected degree of neighboring nodes averaged across all nodes.  $R \geq 2$

$E(d^2)/E(d) \equiv R$ , where  $d$  stands for the degree of a node.

- Neighborhoods are expected to “expand” when
- Metric: diameter of the network.

# Top 25 banks by systemic risk

| Year | #Colending banks | #Coloans | Colending pairs | $R = E(d^2)/E(d)$ | Diam. |
|------|------------------|----------|-----------------|-------------------|-------|
| 2005 | 241              | 75       | 10997           | 137.91            | 5     |
| 2006 | 171              | 95       | 4420            | 172.45            | 5     |
| 2007 | 85               | 49       | 1793            | 73.62             | 4     |
| 2008 | 69               | 84       | 681             | 68.14             | 4     |
| 2009 | 69               | 42       | 598             | 35.35             | 4     |

| (Year = 2005) |                                  |                       |
|---------------|----------------------------------|-----------------------|
| Node #        | Financial Institution            | Normalized Centrality |
| 143           | J P Morgan Chase & Co.           | 1.000                 |
| 29            | Bank of America Corp.            | 0.926                 |
| 47            | Citigroup Inc.                   | 0.639                 |
| 85            | Deutsche Bank Ag New York Branch | 0.636                 |
| 225           | Wachovia Bank NA                 | 0.617                 |
| 235           | The Bank of New York             | 0.573                 |
| 134           | Hsbc Bank USA                    | 0.530                 |
| 39            | Barclays Bank Plc                | 0.530                 |
| 152           | Keycorp                          | 0.524                 |
| 241           | The Royal Bank of Scotland Plc   | 0.523                 |
| 6             | Abn Amro Bank N.V.               | 0.448                 |
| 173           | Merrill Lynch Bank USA           | 0.374                 |
| 198           | PNC Financial Services Group Inc | 0.372                 |
| 180           | Morgan Stanley                   | 0.362                 |
| 42            | Bnp Paribas                      | 0.337                 |
| 205           | Royal Bank of Canada             | 0.289                 |
| 236           | The Bank of Nova Scotia          | 0.289                 |
| 218           | U.S. Bank NA                     | 0.284                 |
| 50            | Calyon New York Branch           | 0.273                 |
| 158           | Lehman Brothers Bank Fsb         | 0.270                 |
| 213           | Sumitomo Mitsui Banking          | 0.236                 |
| 214           | Suntrust Banks Inc               | 0.232                 |
| 221           | UBS Loan Finance Llc             | 0.221                 |
| 211           | State Street Corp                | 0.210                 |
| 228           | Wells Fargo Bank NA              | 0.198                 |

Topic 3

## **PORTFOLIO OPTIMIZATION USING R**

The research papers for this work are on my web page – just google it.

<http://algo.scu.edu/~sanjivdas/research.htm/>

1. Das, Markowitz, Scheid, and Statman (JFQA 2010), “Portfolio Optimization with Mental Accounts”
2. Das & Statman (2008), “Beyond Mean-Variance: Portfolio with Structured Products and non-Gaussian returns.”

# Standard Optimization Problem

$$\max_w w' \mu - \frac{\gamma}{2} w' \Sigma w$$

Mean      Risk aversion      Covariance matrix

$$w' \mathbf{1} = 1 \quad \mathbf{1} = [1, 1, \dots, 1]' \in R^n$$

Portfolio weights

SOLUTION:

$$w = \frac{1}{\gamma} \Sigma^{-1} \left[ \mu - \left( \frac{\mathbf{1}' \Sigma^{-1} \mu - \gamma}{\mathbf{1}' \Sigma^{-1} \mathbf{1}} \right) \mathbf{1} \right] \in R^n$$

See D, Markowitz, Scheid, Statman (JFQA 2010)

# Solution Math

To solve this maximization problem, we set up the Lagrangian with coefficient  $\lambda$ :

$$(A-1) \quad \max_{w,\lambda} L = w' \mu - \frac{\gamma}{2} w' \Sigma w + \lambda [1 - w' \mathbf{1}].$$

The first-order conditions are

$$(A-2) \quad \frac{\partial L}{\partial w} = \mu - \gamma \Sigma w - \lambda \mathbf{1} = 0,$$

$$(A-3) \quad \frac{\partial L}{\partial \lambda} = 1 - w' \mathbf{1} = 0.$$

Note that equation (A-2) is a system of  $n$  equations. Rearranging equation (A-2) gives

$$(A-4) \quad \Sigma w = \frac{1}{\gamma} [\mu - \lambda \mathbf{1}],$$

and premultiplying both sides of this equation by  $\Sigma^{-1}$  gives

$$(A-5) \quad w = \frac{1}{\gamma} \Sigma^{-1} [\mu - \lambda \mathbf{1}].$$

# Final solution

The solution here for portfolio weights is not yet complete, as the equation contains  $\lambda$ , which we still need to solve for. Premultiplying equation (A-5) by  $\mathbf{1}'$  gives

$$(A-6) \quad \mathbf{1}' w = \frac{1}{\gamma} \mathbf{1}' \Sigma^{-1} [\mu - \lambda \mathbf{1}],$$

$$(A-7) \quad 1 = \frac{1}{\gamma} [\mathbf{1}' \Sigma^{-1} \mu - \lambda \mathbf{1}' \Sigma^{-1} \mathbf{1}],$$

which can now be solved for  $\lambda$  to get

$$(A-8) \quad \lambda = \frac{\mathbf{1}' \Sigma^{-1} \mu - \gamma}{\mathbf{1}' \Sigma^{-1} \mathbf{1}}.$$

Plugging  $\lambda$  back into equation (A-5) gives the closed-form solution for the optimal portfolio weights:

$$w = \frac{1}{\gamma} \Sigma^{-1} \left[ \mu - \left( \frac{\mathbf{1}' \Sigma^{-1} \mu - \gamma}{\mathbf{1}' \Sigma^{-1} \mathbf{1}} \right) \mathbf{1} \right] \in R^n.$$

This optimal solution  $w$  is an  $n$ -vector and is easily implemented, given that it is analytical.

## Example: Construction of Portfolios: Available securities

|                 | Expected returns | Standard deviations |
|-----------------|------------------|---------------------|
| Bond            | 5%               | 5%                  |
| Low-risk stock  | 10%              | 20%                 |
| High-risk stock | 25%              | 50%                 |

The correlation between the two stocks is 0.2.  
Other correlations are zero.

# Investor goals (sub-portfolios)

## Investor Goals & Sub-Portfolios

| Goal (Sub-Portfolio)      | Current Allocation | Time Horizon | Annualized Return Goal | Total Accumulation Goal |
|---------------------------|--------------------|--------------|------------------------|-------------------------|
| <b>Bequest</b>            | \$200,000          | 25 years     | 26.35%                 | \$69,248,625            |
| <b>Education</b>          | \$200,000          | 3 years      | 12.18%                 | \$282,343               |
| <b>Retirement Account</b> | \$600,000          | 15 years     | 10.23%                 | \$2,586,118             |

# Sub-portfolios and overall portfolio

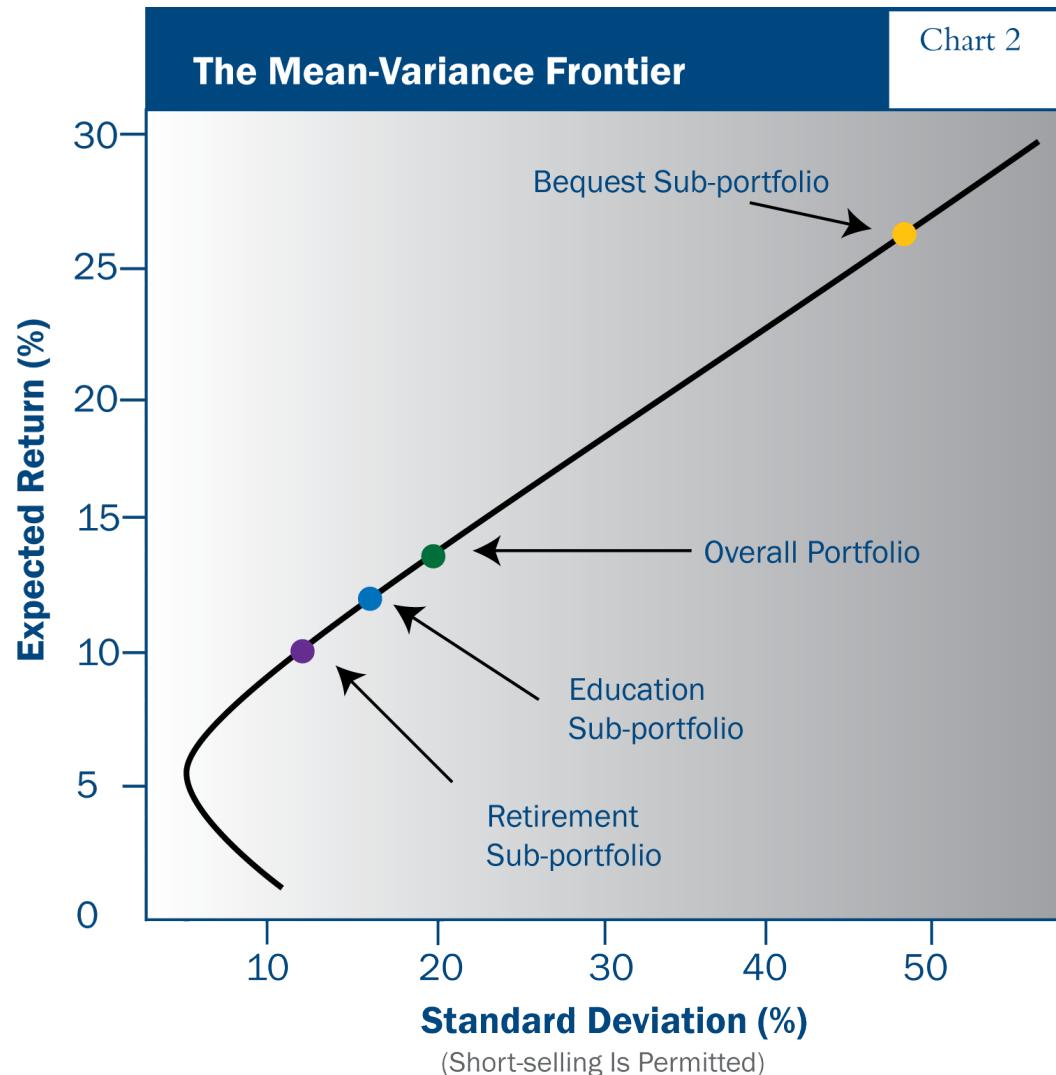
## The Three Goal Sub-portfolios and the Overall Portfolio

| Assets                 | Retirement<br>Sub-portfolio | Education<br>Sub-portfolio | Bequest<br>Sub-portfolio | Overall<br>Portfolio |
|------------------------|-----------------------------|----------------------------|--------------------------|----------------------|
| <b>Bond</b>            | 53.94%                      | 37.87%                     | (78.90%)                 | 24.16%               |
| <b>Low Risk Stock</b>  | 26.56%                      | 34.99%                     | 96.20%                   | 42.17%               |
| <b>High Risk Stock</b> | 19.50%                      | 27.14%                     | 82.70%                   | 33.67%               |
| Total Weights          | 100%                        | 100%                       | 100%                     | 100%                 |
| Expected Return        | 10.23%                      | 12.18%                     | 26.35%                   | 13.84%               |
| Std. Deviation         | 12.30%                      | 16.57%                     | 49.13%                   | 20.32%               |

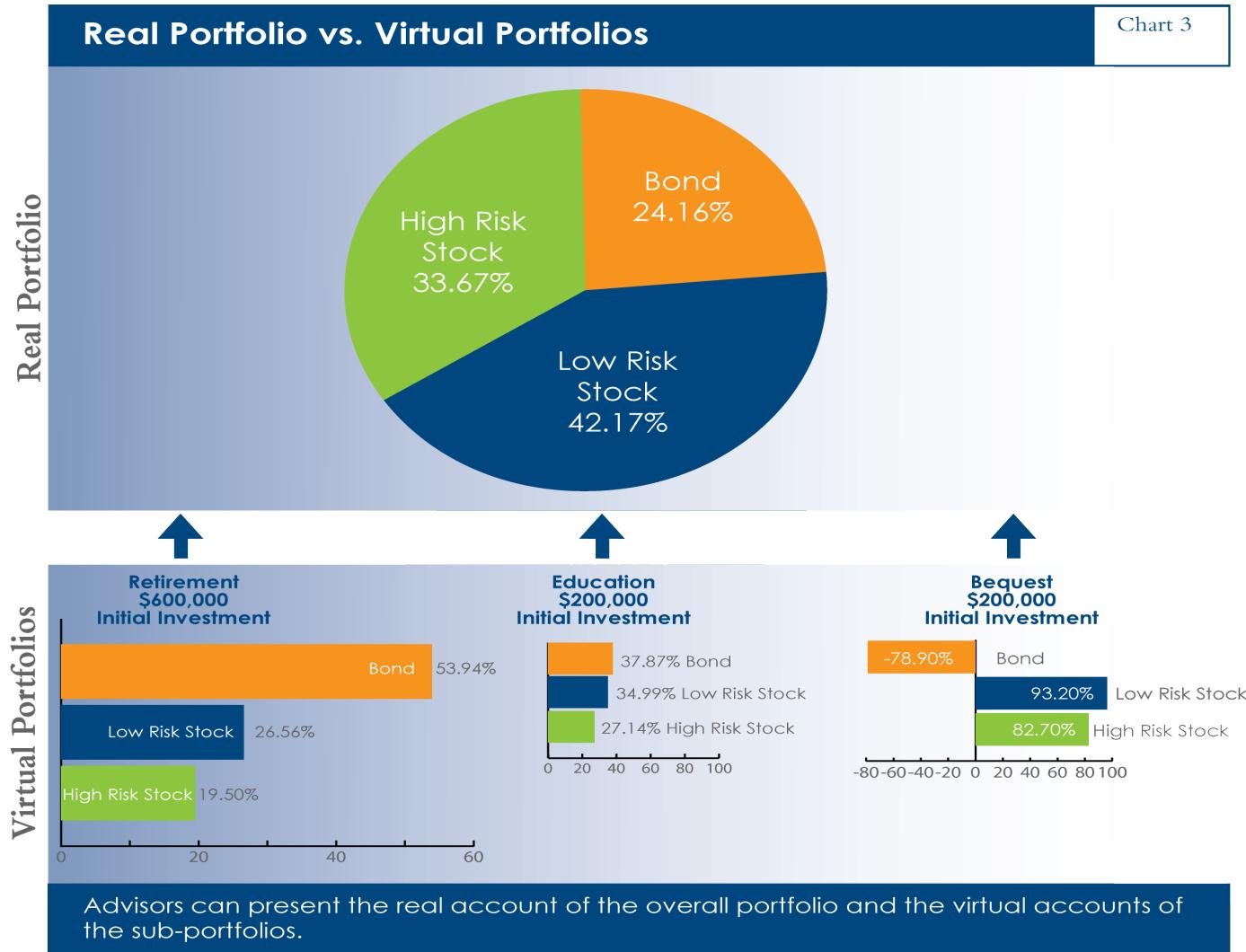
The expected return of the overall portfolio is the weighted average of the expected returns of the sub-portfolios.

The risk of the overall portfolio is *not* the weighted average of the risk of the sub-portfolios.

# Mean-variance efficient frontier



## Real portfolios versus virtual portfolios



# An alternate problem

$$\max_w \quad w' \mu, \quad \text{s.t. } \text{Prob}[r \leq H] \leq \alpha$$

$$H \leq w' \mu + \Phi^{-1}(\alpha) [w' \Sigma w]^{1/2} \quad \text{For normal returns}$$

$$w = \frac{1}{\gamma} \Sigma^{-1} \left[ \mu - \left( \frac{\mathbf{1}' \Sigma^{-1} \mu - \gamma}{\mathbf{1}' \Sigma^{-1} \mathbf{1}} \right) \mathbf{1} \right] \in R^n$$

Solve for  $\gamma$

$$H = w(\gamma)' \mu + \Phi^{-1}(\alpha) [w(\gamma)' \Sigma w(\gamma)]^{1/2}$$



mv\_var.R

```
1 #MENTAL ACCOUNT OPTIMIZERS
2 #Sanjiv Das, July 2007
3 # This is basically the mean-variance problem with the VaR
4 # and short selling constraint
5 # Min beta/2 * Var(p), st E(rp)=ER,
6 # H < E(rp) + phiinv(alpha)*Std(p)
7 # w > 0 (for all assets)
8 # sum(w)=1
9
10 library(quadprog)
11 library(minpack.lm)
12
13 #-----
14 #Function for the basic Markowitz Model
15 markowitz = function(mu,cv,Er) {
16     n = length(mu)
17     wuns = matrix(1,n,1)
18     A = t(wuns) %*% solve(cv) %*% mu
19     B = t(mu) %*% solve(cv) %*% mu
20     C = t(wuns) %*% solve(cv) %*% wuns
21     D = B*C - A^2
22     lam = (C*Er-A)/D
23     gam = (B-A*Er)/D
24     wts = lam[1]*(solve(cv) %*% mu) + gam[1]*(solve(cv) %*% wuns)
25 }
```



mv\_var.R

```
28 #-----
29 #Function for standard Markowitz model with no short sales allowed
30 # min 1/2 * (w' cv w)
31 # st: w' 1 = 1
32 #      w' mu = Er
33 #      w >= 0
34 markowitz_nss = function(mu,cv,Er) {
35     n = length(mu)
36     wuns = matrix(1,n,1)      #For the fully invested constraint
37     zers = matrix(0,n,1)      #For the short sale lower bound on wts
38     Bmat = diag(n)           #Setting up the w>LB constraints
39     Amat = cbind(mu,wuns,Bmat) #Complete lhs constraint matrix
40     bvec = c(Er,1,t(zers))   #rhs of constraints
41     dvec = matrix(0,n,1)
42     sol = solve.QP(cv,dvec,Amat,bvec,meq=2)
43 }
44
45 #-----
46 #Function for constrained Markowitz model in beta form
47 # max w'*mu - beta/2 * (w' cv w)
48 # st: w' 1 = 1
49 #      w >= LB
50 #      w <= UB
51 mv_constr = function(mu,cv,LB,UB,beta) {
52     n = length(mu)
53     bcv = beta * cv           #Multiply the cv by beta for obj fn
```

# Risk as probability of losses

## Sub-portfolio Risk Defined by the Probability of Losses

|                                    | Retirement<br>Sub-portfolio                                 | Education<br>Sub-portfolio                                  | Bequest<br>Sub-portfolio                                     |
|------------------------------------|---|---|--|
| Expected Return                    | 10.23%  | 12.18%  | 26.35%   |
| Std. Deviation                     | 12.30%  | 16.57%  | 49.13%   |
| Probability-Based<br>Risk Language | No more than a 5%<br>probability of losing<br>more than 10% | No more than a 15%<br>probability of losing<br>more than 5% | No more than a 20%<br>probability of losing<br>more than 15% |

Mean-variance problem: Minimize Risk (variance) subject to minimum level of Expected Return.

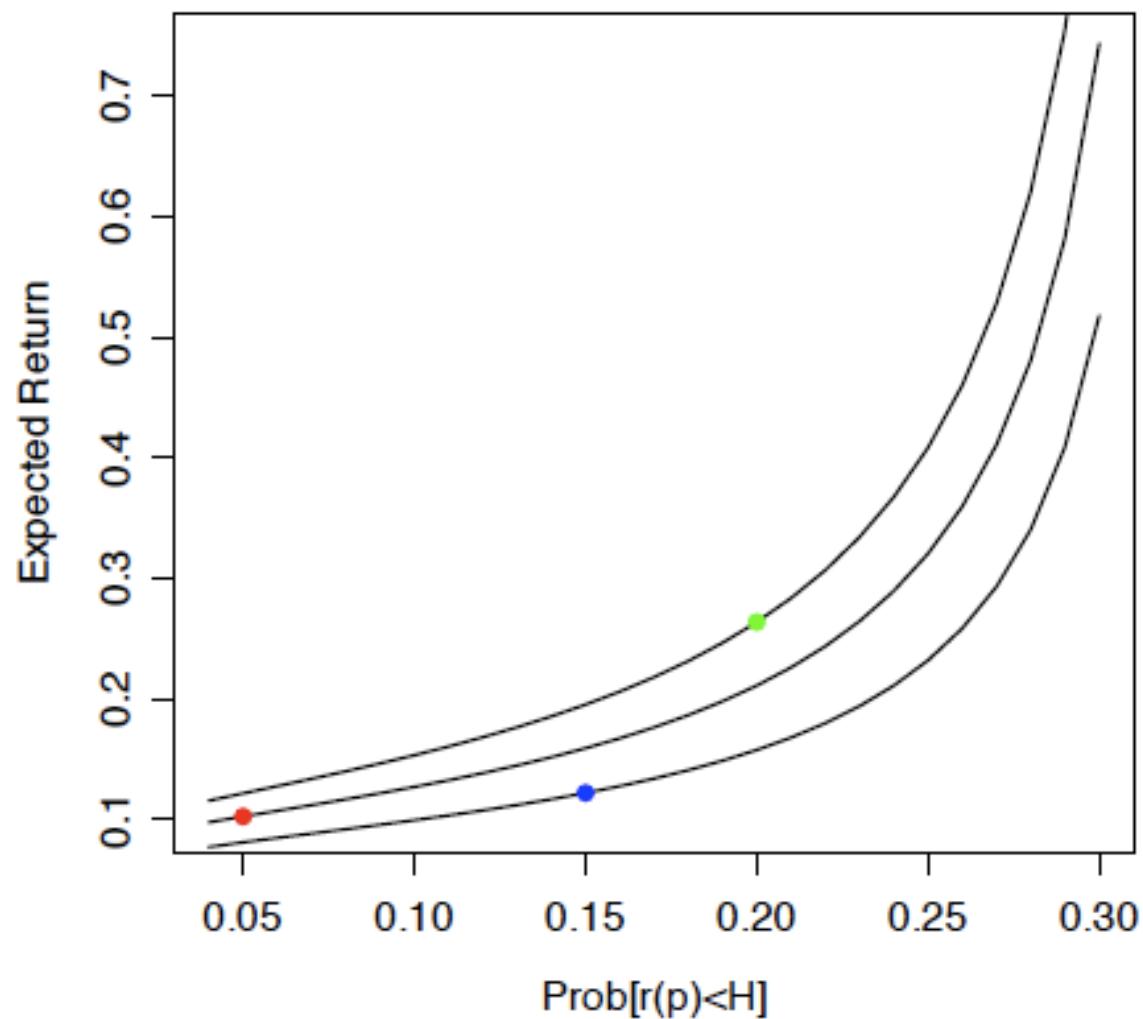


Behavioral portfolio theory: Maximize Return subject to a maximum probability of falling below a threshold.

# Subportfolio Scenarios

| Risk aversion:    | $\gamma = 3.7950$           | $\gamma = 2.7063$          | $\gamma = 0.8773$        | 60:20:20 mix           |
|-------------------|-----------------------------|----------------------------|--------------------------|------------------------|
|                   | Retirement<br>Sub-portfolio | Education<br>Sub-portfolio | Bequest<br>Sub-portfolio | Aggregate<br>Portfolio |
| Threshold ( $H$ ) | Prob[ $r < H$ ]             | Prob[ $r < H$ ]            | Prob[ $r < H$ ]          | Prob[ $r < H$ ]        |
| -25.00%           | 0.00                        | 0.01                       | 0.15                     | 0.03                   |
| -20.00%           | 0.01                        | 0.03                       | 0.17                     | 0.05                   |
| -15.00%           | 0.02                        | 0.05                       | 0.20                     | 0.08                   |
| -10.00%           | 0.05                        | 0.09                       | 0.23                     | 0.12                   |
| -5.00%            | 0.11                        | 0.15                       | 0.26                     | 0.18                   |
| 0.00%             | 0.20                        | 0.23                       | 0.30                     | 0.25                   |
| 5.00%             | 0.34                        | 0.33                       | 0.33                     | 0.33                   |
| 10.00%            | 0.49                        | 0.45                       | 0.37                     | 0.42                   |
| 15.00%            | 0.65                        | 0.57                       | 0.41                     | 0.52                   |
| 20.00%            | 0.79                        | 0.68                       | 0.45                     | 0.62                   |
| 25.00%            | 0.89                        | 0.78                       | 0.49                     | 0.71                   |
| Mean return       | 10.23%                      | 12.18%                     | 26.35%                   | 13.84%                 |
| Std. deviation    | 12.30%                      | 16.57%                     | 49.13%                   | 20.32%                 |

# Efficient Frontiers in the BPT (Mental Account) World



# Short-Selling Constraints

$$\begin{aligned} \max_w \quad & w' \mu \quad \text{s.t.} \\ & w' \mathbf{1} = 1 \\ & w \geq L \\ & w \leq U \\ & w' \mu + \Phi^{-1}(\alpha) \sqrt{w' \Sigma w} \geq H \end{aligned}$$

Linear program with *non-linear* constraints. This is not a standard quadratic programming problem (QP) like the Markowitz model.

MVT uses a standard QP: *quadratic* objective function with *linear* constraints.

# Modified Problem

$$\text{Solve}_{\gamma} \quad w(\gamma)' \mu + \Phi^{-1}(\alpha) \sqrt{w(\gamma)' \Sigma w(\gamma)} = H,$$

$w(\gamma)$  is the solution to the following optimization program:

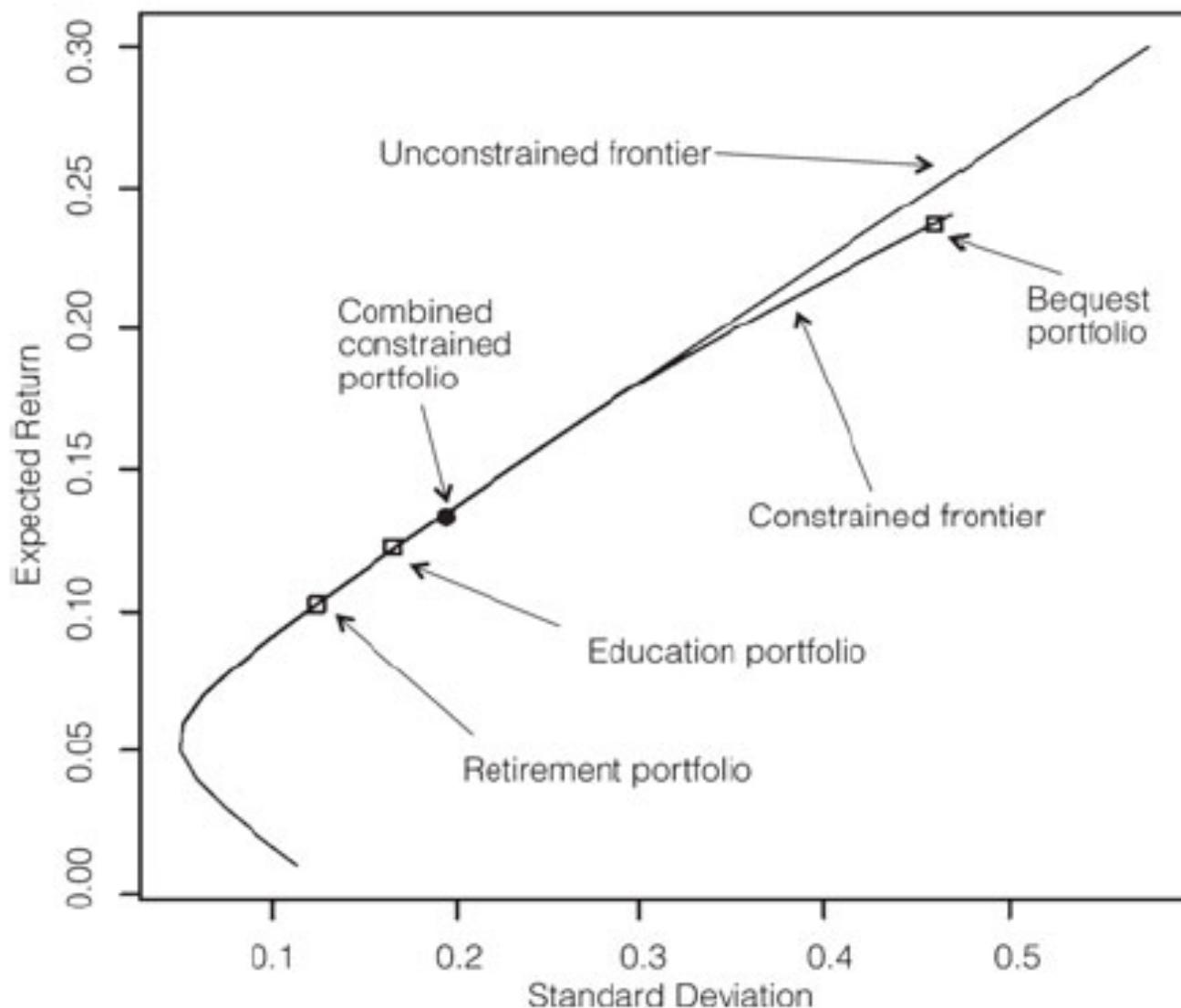
$$\begin{aligned} \max_w \quad & w' \mu - \frac{\gamma}{2} w' \Sigma w \quad \text{s.t.} \\ & w' \mathbf{1} = 1, \end{aligned}$$

Standard QP problem  
with linear constraints

$$\begin{aligned} & w \geq L, \\ & w \leq U. \end{aligned}$$

Amenable to industrial optimizers; we use the R system with the **quadprog** package and **minpack.lm** library.

# MV Frontier with Short-selling



# Deviating from Normality with Copulas

$$\begin{aligned} F(r_1, r_2, \dots, r_n) &= C[F_1(r_1), F_2(r_2), \dots, F_n(r_n)] \\ &= C(u_1, u_2, \dots, u_n) \\ f(r_1, \dots, r_n) &= \frac{\partial^n F}{\partial r_1 \dots \partial r_n} \\ &= \frac{\partial C}{\partial u_1 \dots \partial u_n} \times \frac{\partial u_1}{\partial r_1} \times \dots \times \frac{\partial u_n}{\partial r_n} \\ &= c(u_1, \dots, u_n) \times f_1(r_1) \times \dots \times f_n(r_n) \\ &= c(u_1, \dots, u_n) \prod_{i=1}^n f_i(r_i) \end{aligned}$$

# Gaussian Copula

$$C_\rho(u_1, \dots, u_n) = \Phi[\Phi^{-1}(u_1), \dots, \Phi^{-1}(u_n)]$$

$$\begin{aligned} c_\rho(u_1, \dots, u_n) &= \frac{\partial^n C_\rho[F_1(r_1), F_2(r_2), \dots, F_n(r_n)]}{\partial r_1 \dots \partial r_n} \\ &= \frac{f(r_1, \dots, r_n)}{\prod_{i=1}^n f_i(r_i)} \\ &= \frac{1}{\sqrt{|\rho|}} \exp \left[ -\frac{1}{2} \mathbf{r}' (\rho^{-1} - \mathbf{I}) \mathbf{r} \right] \end{aligned}$$

$$f(\mathbf{r}) = \frac{1}{\sqrt{|\rho|}} \exp \left[ -\frac{1}{2} \mathbf{r}' (\rho^{-1} - \mathbf{I}) \mathbf{r} \right] \times \prod_{i=1}^n f_i(r_i)$$

# Extended Optimization Problem

$$\max_{w \in R^n} \quad E[w' \mathbf{r}] \equiv \int_{\mathbf{r}} [w' \mathbf{r}] \cdot f(\mathbf{r}) \cdot d\mathbf{r},$$

subject to

$$w' \mathbf{1} = 1$$

$$w \geq L_l$$

$$w \leq L_u$$

$$\text{Prob}[w' \mathbf{r} \leq H] \leq \alpha$$

$$f(\mathbf{r}) = \frac{1}{\sqrt{|\rho|}} \exp \left[ -\frac{1}{2} \mathbf{r}' (\rho^{-1} - \mathbf{I}) \mathbf{r} \right] \times \prod_{i=1}^n f_i(r_i)$$

```

78 #COPULA MV PROBABILITY FUNCTION
79 #USES CREATE_COPULA_DENSITY and CREATE_COPULA_MARGINALS
80 #Works for up to 2-4 assets (easily extended to more assets w/ more code)
81 #cv is nxn, df relate to T-distrbn
82 #m is the number of values on the support of each asset
83 copula_prob = function(cv,df,m,zlim) {
84   n = length(cv[,1])
85   z = seq(-zlim,zlim,len=m)
86   #Expand grid depending on how many assets there are
87   if (n==2) { r = as.matrix(expand.grid(z,z)) }
88   if (n==3) { r = as.matrix(expand.grid(z,z,z)) }
89   if (n==4) { r = as.matrix(expand.grid(z,z,z,z)) }
90   #Compute correlation matrix
91   sig = sqrt(diag(cv))
92   sigk = kronecker(t(sig),sig)
93   cr = cv/sigk    #Correlation matrix = cr
94   #Call copula density and marginals
95   copdens = create_copula_density(cr,n,m,r)
96   copmarg = create_copula_marginals(df,n,m,r)
97   dz = z[2]-z[1]
98   probs = (copdens * copmarg) * (dz^n)
99   probs = probs/sum(probs)
10 }

```

```

40
41 #CALL OPTIMIZER
42 w = results[idxmax,1:3]      #Starting parameter values
43 w = 0.999*w/sum(w)+0.000001 #Make sure the start values satisfy constraint
44 #sol = optim(w,objfn,method="L-BFGS-B",lower=c(0,0,0),upper=c(1,1,1),ret=R,pr=pr,H=H,alpha=alpha)
45 #sol = optim(w,objfn,ret=R,pr=pr,H=H,alpha=alpha)  #if there are no bounds
46 sol = constrOptim(w,objfn,grad=NULL,ui=rbind(c(-1,-1,-1),c(1,0,0),c(0,1,0),c(0,0,1)),ci=c
47 (-1,0,0,0),outer.eps=1e-09,ret=R,pr=pr,H=H,alpha=alpha)
48 print(sol)
49 w = sol$par
50 #w[length(w)] = 1-sum(w[1:(length(w)-1)])
51 print("Optimal weights"); print(w)
52 momts=moments4return(w,R,pr); print("Optimized moments"); print(momts)
53 probh=prob_fail(w,R,pr,H); print("Prob[r<H]"); print(probh)
54 result_matrix = rbind(result_matrix,c(0,w,0,probh,momts,0,0,0))
55

```

# Solution

Table 1: Optimal portfolio allocations when the distribution of joint returns is Student-t. Using the same input data as in section 2.3, the portfolio is optimized when the asset distributions are multivariate Student-t, with declining degrees of freedom ( $dof$  in the table) (i.e. increasing tail fatness). When  $dof = \infty$ , the joint distribution converges to the limiting multivariate normal. The threshold return is  $H = -0.10$  and the permissible probability of failing to reach this threshold is  $\alpha = 0.05$ . The portfolio expected return is maximized subject to the constraint that the maximum probability of failing to reach the threshold  $H$  is  $\alpha$ . We report the weights in each of the three assets:  $\{w_1, w_2, w_3\}$  and the expected return of the optimized portfolio. The weight of the low risk asset is  $w_1$ , that of the medium risk asset is  $w_2$  and of the high risk asset is  $w_3$ .

| $dof$ | Risk of Asset |        |      | $E(r)\%$ |
|-------|---------------|--------|------|----------|
|       | Low           | Medium | High |          |
| $w_1$ | $w_2$         | $w_3$  |      |          |
| 1000  | 0.58          | 0.21   | 0.21 | 10.20    |
| 50    | 0.59          | 0.21   | 0.20 | 10.02    |
| 10    | 0.60          | 0.25   | 0.15 | 9.30     |
| 5     | 0.79          | 0.06   | 0.15 | 8.24     |

# Non-Linear Products

$$\max_w \int_{u \in U} [w' r(u)] \cdot p[r(u)] \cdot \prod_{i=1}^n dr_i(u)$$

$U$  is a set of states over  
 $n$  assets

$r(u)$  is a  $n$ -vector of random returns

$$\sum_{i=1}^n w_i = 1, \quad w_i \geq 0$$

$$\int_{u:[w'r(u)] < H} p[r(u)] \cdot \prod_{i=1}^n dr_i(u) \leq \alpha$$

Assume that of the  $n$  securities,  $n'$  are “primary” assets  
 $(n - n')$  securities are “derivative” assets

Formally,  $U' = \{r(u)\}, u = 1, \dots, m^{n'}$ . It is then easy to expand this state space  $U'$  into the full state space  $U$  by augmenting the space with the returns of the derivative assets, that are easily written as functions of the primary assets. We note that  $U$  may be represented by a matrix of returns, i.e.,  $U \in R^{m^{n'} \times n}$ . The returns of all assets in each state are given by the rows of this matrix.

Compute  $p[r(u)]$

# Restatement of the problem

$$\max_w \int_{u \in U} [w' r(u)] \cdot p[r(u)] \cdot \prod_{i=1}^n dr_i(u)$$

$$-X \left[ \alpha - \int_{u: [w' r(u)] < H} p[r(u)] \prod_{i=1}^n dr_i(u) \right]^2$$

$$\text{where } w_n = 1 - \sum_{i=1}^{n-1} w_i$$

This is a quadratic optimization with linear constraints.

Not a quadratic optimization with non-linear constraints.

# Introducing Structured Products

**Can we improve the risk-adjusted returns in a portfolio by using puts and calls?**

**Derivatives are very risky.**

Optimal mental account allocations when put options are included as the fourth security. The top panel of the table shows basic statistics of the returns of puts. The threshold return is varied in the range  $H = \{-10\%, -5\%, 0, +1\%, +2\%\}$  and the maximum probability of failing to reach these thresholds is  $\alpha = 0.05$ . The risk free rate is set to 3%. The expected return of the mental account is maximized subject to the constraint that the maximum probability of failing to reach the threshold  $H$  is  $\alpha$ . We report the weights in each of the four securities:  $\{w_1, w_2, w_3, w_4\}$  (corresponding to the low, medium, and high-risk securities, and the put), and the expected return and standard deviation of the optimized mental account. The first line of the table shows the mental account when puts are not available and the remaining lines show it when they are.

| Panel A: Put Return Statistics |           |          |              |
|--------------------------------|-----------|----------|--------------|
| Strike                         | Put Price | Put Mean | Put Variance |
| 0.8                            | 0.0086    | -0.3114  | 11.8849      |
| 0.9                            | 0.0277    | -0.3941  | 3.5614       |
| 1                              | 0.0646    | -0.3847  | 1.6320       |
| 1.1                            | 0.1204    | -0.3358  | 0.9379       |
| 1.2                            | 0.1922    | -0.2730  | 0.5980       |
| 1.3                            | 0.2752    | -0.2122  | 0.3962       |
| 1.4                            | 0.3649    | -0.1617  | 0.2665       |

**And so ....**

# Are puts optimal?

Panel B:  $H = -10\%, \alpha = 0.05$

| Strike | LowRisk | MedRisk | HighRisk | LongPut | $Pr[r < H]$ | Portfolio Return Moments |         |          |          |
|--------|---------|---------|----------|---------|-------------|--------------------------|---------|----------|----------|
|        | $w_1$   | $w_2$   | $w_3$    | $w_4$   |             | Mean                     | Std Dev | Skewness | Kurtosis |
| No put | 0.5871  | 0.2052  | 0.2077   | -       | 0.0498      | 0.1018                   | 0.1226  | 0.0000   | 0.0000   |
| 0.8    | 0.5773  | 0.2058  | 0.2139   | 0.0029  | 0.0497      | 0.1020                   | 0.1235  | 0.0335   | -0.0184  |
| 0.9    | 0.5862  | 0.2054  | 0.2082   | 0.0003  | 0.0496      | 0.1018                   | 0.1227  | 0.0031   | -0.0020  |
| 1      | 0.5873  | 0.2034  | 0.2078   | 0.0000  | 0.0496      | 0.1017                   | 0.1225  | 0.0001   | 0.0000   |
| 1.1    | 0.5796  | 0.2112  | 0.2081   | 0.0011  | 0.0498      | 0.1018                   | 0.1229  | 0.0046   | 0.0001   |
| 1.2    | 0.5897  | 0.2011  | 0.2091   | 0.0000  | 0.0499      | 0.1019                   | 0.1229  | 0.0000   | 0.0000   |

But ...

# Puts are needed when the threshold return is high

|        | Panel C: $H = -5\%, \alpha = 0.05$ |                  |                   |                  |             | Portfolio Return Moments |         |          |          |
|--------|------------------------------------|------------------|-------------------|------------------|-------------|--------------------------|---------|----------|----------|
| Strike | LowRisk<br>$w_1$                   | MedRisk<br>$w_2$ | HighRisk<br>$w_3$ | LongPut<br>$w_4$ | $Pr[r < H]$ | Mean                     | Std Dev | Skewness | Kurtosis |
| No put | 0.6964                             | 0.2008           | 0.1028            | 0.0000           | 0.0498      | 0.0806                   | 0.0793  | 0.0000   | 0.0000   |
| 0.8    | 0.6986                             | 0.1998           | 0.1016            | 0.0000           | 0.0491      | 0.0803                   | 0.0788  | 0.0008   | -0.0010  |
| 0.9    | 0.6982                             | 0.2002           | 0.1016            | 0.0000           | 0.0491      | 0.0803                   | 0.0788  | 0.0003   | -0.0002  |
| 1      | 0.6971                             | 0.2000           | 0.1028            | 0.0001           | 0.0495      | 0.0805                   | 0.0792  | 0.0011   | -0.0005  |
| 1.1    | 0.6962                             | 0.2000           | 0.1035            | 0.0003           | 0.0496      | 0.0806                   | 0.0793  | 0.0032   | 0.0000   |
| 1.2    | 0.6977                             | 0.1994           | 0.1029            | 0.0000           | 0.0495      | 0.0805                   | 0.0792  | 0.0000   | 0.0000   |

Panel D:  $H = 0\%, \alpha = 0.05$

|         | LowRisk<br>$w_1$        | MedRisk<br>$w_2$ | HighRisk<br>$w_3$ | LongPut<br>$w_4$ | $Pr[r < H]$ | Portfolio Return Moments |         |          |          |
|---------|-------------------------|------------------|-------------------|------------------|-------------|--------------------------|---------|----------|----------|
| Strike  | $w_1$                   | $w_2$            | $w_3$             | $w_4$            | $Pr[r < H]$ | Mean                     | Std Dev | Skewness | Kurtosis |
| No put  | Infeasible: No solution |                  |                   |                  |             |                          |         |          |          |
| 0.8-1.1 | Infeasible: No solution |                  |                   |                  |             |                          |         |          |          |
| 1.2     | 0.0488                  | 0.7996           | 0.0043            | 0.1473           | 0.0495      | 0.0433                   | 0.0688  | 2.4538   | 6.5319   |
| 1.3     | 0.2459                  | 0.6007           | 0.0104            | 0.1430           | 0.0495      | 0.0446                   | 0.0422  | 2.4319   | 8.7183   |

For high thresholds the investor cannot get an acceptable portfolio without puts.

# Should investors use calls?

**Calls are risky too.**

The expected return of the call ranges from 32% to 51%.

The variance of return is very large. For example, the one-standard deviation of return for the at-the-money option is 158% ( $= \sqrt{249\%}$ , square-root of the variance).

---

Panel A: Call Return Statistics

| Strike | Call Price | Call Mean | Call Variance |
|--------|------------|-----------|---------------|
| 0.8    | 0.2322     | 0.3173    | 0.6582        |
| 0.9    | 0.1543     | 0.4050    | 1.2599        |
| 1      | 0.0941     | 0.4844    | 2.4928        |
| 1.1    | 0.0529     | 0.5111    | 4.8543        |
| 1.2    | 0.0277     | 0.4362    | 8.8926        |

---

**But have attractive and high mean returns!**

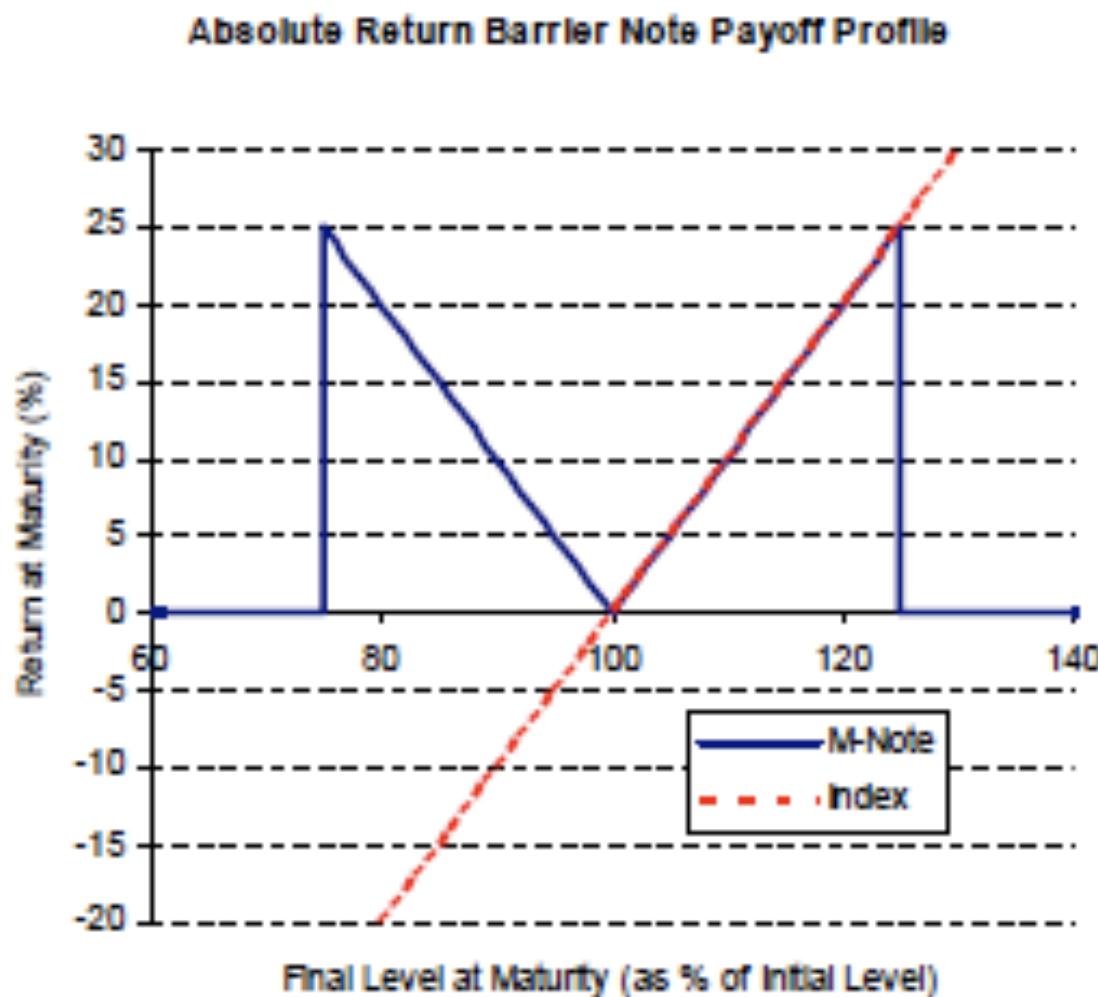
# Calls give better portfolios

Panel B:  $H = -10\%$ ,  $\alpha = 5\%$

| Strike  | <i>w</i> <sub>1</sub> | <i>w</i> <sub>2</sub> | <i>w</i> <sub>3</sub> | <i>w</i> <sub>4</sub> | $Pr[r < H]$ | Portfolio Return Moments |         |          |          |
|---------|-----------------------|-----------------------|-----------------------|-----------------------|-------------|--------------------------|---------|----------|----------|
|         | LowRisk               | MedRisk               | HighRisk              | LongCall              |             | Mean                     | Std Dev | Skewness | Kurtosis |
| No Call | 0.5871                | 0.2052                | 0.2077                | 0.0000                | 0.0498      | 0.1018                   | 0.1226  | 0.0000   | 0.0000   |
| 0.8     | 0.7419                | 0.0027                | 0.1524                | 0.1030                | 0.0496      | 0.1081                   | 0.1296  | 0.1186   | -0.1196  |
| 0.9     | 0.7968                | 0.0008                | 0.1005                | 0.1019                | 0.0496      | 0.1063                   | 0.1395  | 0.3934   | -0.1643  |
| 1       | 0.6978                | 0.1000                | 0.1498                | 0.0514                | 0.0496      | 0.1072                   | 0.1403  | 0.4424   | 0.0592   |
| 1.1     | 0.7954                | 0.0032                | 0.1483                | 0.0531                | 0.0497      | 0.1043                   | 0.1546  | 0.9297   | 1.0514   |
| 1.2     | 0.5948                | 0.1995                | 0.2017                | 0.0040                | 0.0495      | 0.1019                   | 0.1244  | 0.0817   | 0.0479   |

**Improvement is greater  
than 60 bps !**

## Structured Product: The Barrier-M-note



# Barrier-M Note

$$r_4 = \begin{cases} |r_2| & \text{if } |r_2| \leq 0.25 \\ 0 & \text{if } |r_2| > 0.25 \end{cases}$$

- (1) A long call at strike \\$1.
- (2) A long put at strike \\$1.
- (3) A short call at strike  $\$(1 + M)$ .
- (4) A short put at strike  $\$(1 - M)$ .
- (5)  $M$  short cash-or-nothing calls at strike  $\$(1 + M)$ .
- (6)  $M$  short cash-or-nothing puts at strike  $\$(1 - M)$ .

$$CON_{call}[\text{Strike} = 1 + M] = e^{-rT} N \left[ \frac{\ln(1/(1 + M)) + (r - \sigma^2/2)T}{\sigma\sqrt{T}} \right]$$

$$CON_{put}[\text{Strike} = 1 - M] = e^{-rT} N \left[ - \left( \frac{\ln(1/(1 - M)) + (r - \sigma^2/2)T}{\sigma\sqrt{T}} \right) \right]$$

# “Truncated Straddle”

## Barrier-M-note

Table 7

Optimal portfolio allocations when Barrier-M notes are added to the initial three securities. The expected return of a mental account is maximized subject to the constraint that the maximum probability of failing to reach the threshold  $H = -10\%$  is  $\alpha = 0.05$ . We report the weights in each of the four securities:  $\{w_1, w_2, w_3, w_4\}$  (corresponding to Low, Medium, and high-risk securities, and the barrier note), and the expected return and standard deviation of the optimized mental account. The first line of the table shows the mental account when Barrier-M notes are not allowed and the second line when they are. The expected return of the note is 7.51% and its standard deviation is 7.06%.

| $H = -10\%, \alpha = 0.05$ |         |         |          |           |             |                          |         |          |          |
|----------------------------|---------|---------|----------|-----------|-------------|--------------------------|---------|----------|----------|
| Strike                     | LowRisk | MedRisk | HighRisk | Long Note | $Pr[r < H]$ | Portfolio Return Moments |         |          |          |
|                            | $w_1$   | $w_2$   | $w_3$    | $w_4$     |             | Mean                     | Std Dev | Skewness | Kurtosis |
| No note                    | 0.5871  | 0.2052  | 0.2077   | -         | 0.0498      | 0.1018                   | 0.1226  | 0.0000   | 0.0000   |
| Barrier: $\pm 0.25$        | 0.0009  | 0.0426  | 0.2635   | 0.6929    | 0.0495      | 0.1237                   | 0.1405  | 0.0131   | 0.0048   |

**Return pick-up greater than 250 bps!**

# Equity-Indexed Product

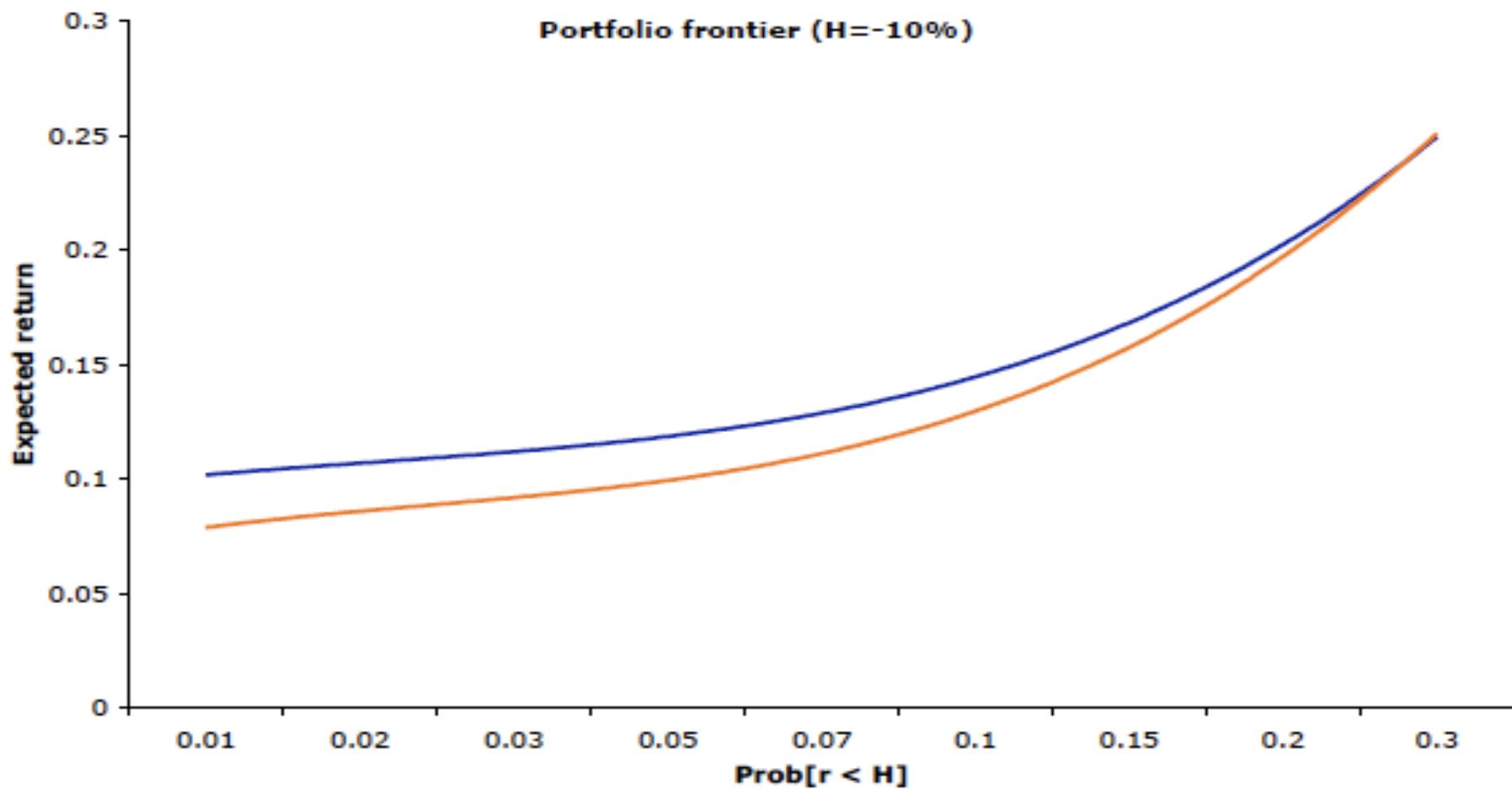


Figure 4: Risk-return frontiers with and without annuities in the portfolio. The graph plots represent behavioral portfolio frontiers. The plot has risk on the x-axis, represented by the probability of portfolio returns dropping below a given threshold of  $-10\%$ . Expected returns of the portfolio are shown on the y-axis. The specific annuity used is one that has capital protection and an upside cap of 15% with no fees. The higher line is for the portfolio with annuities and the lower line for the portfolio without annuities. As risk increases expected returns increase as well.

# Conclusion

- Investors find it easier to think in terms of mental accounts or sub-portfolios when trying to reach their separate financial goals.
- Behavioral portfolio theory deals with maximizing return subject to managing the risk of loss. This problem has a mathematical mapping into mean-variance optimization, yet is much more general.
- Even with short-selling prohibited, the loss from sub-portfolio optimization is smaller than the loss from misestimating investor preferences.
- Reporting performance by sub-portfolio enables investors to track their goals better.
- Goal-based optimization enables choosing portfolios even when normality is not assumed.
- Goal-based optimization provides a framework for including structured products in investor portfolios.

The research papers for this work are on my web page – just google it.

<http://algo.scu.edu/~sanjivdas/research.htm/>

1. Das, Markowitz, Scheid, and Statman (JFQA 2010), “Portfolio Optimization with Mental Accounts”
2. Das & Statman (2008), “Beyond Mean-Variance: Portfolio with Structured Products and non-Gaussian returns.”

Topic 4

## **PEDAGOGICAL USES FOR R USING THE WEB**

<http://sanjivdas.wordpress.com/>

Use the Rcgi package from David Firth: <http://www.omegahat.org/CGIwithR/>

You need two program files to get everything working.

- (a) The html file that is the web form for input data.
- (b) The R file, with special tags for use with the CGIwithR package.

But first, let's create the html file for the web page that will take these three input values. We call it "mortgage\_calc.html". The code is all standard, for those familiar with html, and even if you are not used to html, the code is self-explanatory.

```
01 <html>
02 <head>
03 <title>Monthly Mortgage Payment Calculator</title>
04 </head>
05
06 <FORM action="/cgi-bin/R.cgi/mortgage_calc.R" method="POST">
07 <body>
08 Loan Principal: <INPUT name="L" value="" size=5><p>
09 Annual Loan Rate: <INPUT name="rL" value="" size=5><p>
10 Remaining months: <INPUT name="N" value="" size=5><p>
11
12 <P><INPUT type="submit" size=3>
13
14 </body>
15 </html>
```

Notice that line 06 will be the one referencing the R program that does the calculation. The three inputs are accepted in lines 08–10. Line 12 sends the inputs to the R program.

# R Code called from CGI

```
01 #!/usr/bin/R
02
03 tag(HTML)
04   tag(HEAD)
05     tag(TITLE)
06       cat("Mortgage Monthly Payment Calculator")
07     untag(TITLE)
08   untag(HEAD)
09
10 tag(h3)
11   cat("Mortgage Monthly Payment Calculator")
12 untag(h3)
13
14 lf(2)
15 tag(BODY)
16
17 tag(p)
18   tag(b)
19     cat("Inputs:")
20   untag(b)
21
22 tag(p)
23 L = as.numeric(scanText(formData$L))
24 cat("Loan Principal: ")
25 cat(L)
26
27   tag(p)
28     rL = as.numeric(scanText(formData$rL))
29     cat("Annual Loan Rate: ")
30     cat(rL)
31
32   tag(p)
33     N = as.numeric(scanText(formData$N))
34     cat("Remaining months: ")
35     cat(N)
36   untag(p)
37
38 lf(2)
39 tag(p)
40   cat("Monthly Loan Payment: ")
41 untag(p)
42
43 r = rL/12
44 mp = r*L/(1-(1+r)^(-N))
45 cat(mp)
46
47 untag(BODY)
48 untag(HTML)
```

1. Make sure that your Mac is allowing connections to its web server. Go to System Preferences and choose Sharing. In this window enable Web Sharing by ticking the box next to it.
2. Place the html file "mortgage\_calc.html" in the directory that serves up web pages. On a Mac, there is already a web directory for this called "Sites". It's a good idea to open a separate subdirectory called (say) "Rcgi" below this one for the R related programs and put the html file there.
3. The R program "mortgage\_calc.R" must go in the directory that has been assigned for CGI executables. On a Mac, the default for this directory is "/Library/WebServer/CGI-Executables" and is usually referenced by the alias "cgl-bin" (stands for cgi binaries). Drop the R program into this directory.
4. Two more important files are created when you install the "Rcgi" package. The CGIwithR installation creates two files:
  - (a) A hidden file called ".Rprofile"
  - (b) A file called R.cgi

Place both these files in the directory: /Library/WebServer/CGI-Executables

If you cannot find the .Rprofile file then create it directly by opening a text editor and adding two lines to the file:

```
#! /usr/bin/R  
library(CGIwithR, warn.conflicts=FALSE)
```

Now, open the R.cgi file and make sure that the line pointing to the R executable in the file is showing

```
R_DEFAULT=/usr/bin/R
```

The file may actually have it as "#! /usr/local/bin/R" which is for Linux platforms, but the usual Mac Install has the executable in "#! /usr/bin/R" so make sure this is done.

Make both files executable as follows:

```
chmod a+rx .Rprofile  
chmod a+rx R.cgi
```

5. Finally, make the ~/Sites/Rcgi/ directory write accessible:

```
chmod a+wx ~/Sites/Rcgi
```

Just being patient and following all the steps makes sure it all works well. Having done it once, it's easy to repeat and create several functions. You can try this example out on my web server at the following link.

[http://algo.scu.edu/~sanjivdas/Rcgi/mortgage\\_calc.html](http://algo.scu.edu/~sanjivdas/Rcgi/mortgage_calc.html)

High-performance  
computing (parallelR)

Network modeling

Optimization

Q?

Web functions

Calling C from R

Lattice dynamic  
optimization

High-dimensional  
distributions with  
copulas