

# Eric Sultini

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## EDUCATION

**Università di Bologna Cesena, Italy** Digital Transformation Management Expected 2024

**Dickinson College Carlisle, United States** B.A. International Business & Management May 2022

**Old Saybrook High School Old Saybrook, United States** High Honors, Scholar Athlete & All-State T&F June 2018

## PROFESSIONAL EXPERIENCE

**QVC Philadelphia, USA** *Buying Intern* January 2022 – September 2022 • Work closely with cross-functional teams and national brand vendors to facilitate new item onboarding process for a successful televised broadcasting.

- Utilize business intelligence and OLAP tools to generate weekly sales metrics, ad-hoc projects, and data visualizations.
- Re-hired for second internship and additional extension, helped train new team member. Transfer data to design, create and maintain new system via excel to improve office efficiency and organization.
- Seek and analyze data from a variety of sources to inform category trends and opportunities.

**Praescent Analytics Washington, USA** *Human Resource Internship* May 2021 – August 2021 • Recruit talent to fulfill high clearance Data Analytics, Data Science, and intelligence positions on behalf of numerous government agencies, including DHS, DIA, FBI, OIG, NYPD, and IRS.

- Source an average of 50 resumes per day, create 18 job descriptions from scratch and maintain at least 5 job requisitions at any one time.
- Ongoing research projects for salary reporting and weekly briefings to headquarters regarding news in both national security and technology development.

**Connecticut Senate Connecticut, USA** *Campaign Team Member* August 2017 – November 2017 • Initiated student volunteer effort for two campaign victories on behalf of local state senator & recruited teams to represent each congressional district on election day.

**Summer & Secondary Work:** Cocotte: *Café Waiter & Attendant* 5/21 – 8/21 | Domino's Pizza: *Delivery Driver* 5/21 – 8/21 | Saybrook Pizza and Restaurant: *Delivery Driver & Food Preparation* 8/20 -12/20 | Caffè Marche: *Barista & Gelato* 5/18 – 8/19 | Deacon Timothy Pratt Bed & Breakfast Inn: *Hospitality Assistant* 5/18 – 8/19 | Action Sports Bicycle Center: *Sales Associate* 5/18 – 1/19 | Deacon Timothy Pratt Bed & Breakfast Inn: *Hospitality Assistant* 5/18 – 8/19 | Hallmark: *Restaurant Team Member* 5/17 – 8/17 | Running Rams: *Camp Counselor* 6/16 – 6/18 | Chalker Beach Store: *Store Supervisor* 6/16 – 8/16 |

**Volunteer:** Founder and first Co-President of Health Club to engage community into fitness/nutrition practices while also raising money for Drug Rehabilitation & Other Health Crises. Student News Reporter, School Newspaper, Ecology Club, Interact Club, Amnesty International.

## SKILLS

**Technical:** Python, JavaScript, HTML/CSS, React, Django, SPSS, MicroStrategy, Tableau, SQL, Excel.

**Professional:** Restaurant, Hospitality, Recruitment and selection, Data Analytics, Product Promotions, HR Reporting Skills, Sales, Hospitality, Van Driver.

**Languages:** English (Native), Italian (Beginner), Spanish (Intermediate).