# **Applied Statistical Methods**

#### Statisitical Learning Using Regression Models

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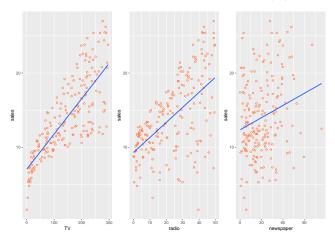
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#### **Outline**

- Introduction to Statistical Learning
- Interactions in Regression Models
- Non-linear effects of predictors

- Statistical learning arose as a subfield of Statistics.
- Statistical learning can be classified as supervised learning and unsupervised learning
- Supervised learning: Use a data set X to predict or detect association with a response y.
  - Regression
  - Classification
  - Hypothesis Testing
- Unsupervised learning: Discover the signal in X, or detect associations within X.
  - Dimension Reduction
  - Clustering

Example: Suppose that we are statistical consultants hired by a client to
provide advice on how to improve sales of a particular product. The
Advertising data set consists of the sales of that product in 200 different
markets, along with advertising budgets for the product in each of those
markets for three different media: TV, radio, and newspaper.



 Shown are Sales vs TV, Radio and Newspaper, with a blue linear-regression line fit separately to each. Can we predict Sales using these three? Perhaps we can do better using a model

Sales 
$$\approx f(TV, Radio, Newspaper)$$

- ullet Here Sales is a response or target that we wish to predict. We generically refer to the response as Y .
- The variable TV is a feature, or input, or predictor; we name it  $X_1$ .
- Likewise name Radio as  $X_2$ , and so on.

We can refer to the input vector collectively as

$$X = \begin{pmatrix} X_1 \\ X_2 \\ X_3 \end{pmatrix}$$

Now we can write our model as

$$Y = f(X) + \varepsilon$$

where  $\boldsymbol{\varepsilon}$  captures measurement errors and other discrepancies.

What is f(X) good for?

- With a good f we can make predictions of Y at new points X = x.
- We can understand which components of  $X = (X_1, X_2, ..., X_p)$  are important in explaining Y, and which are irrelevant. Here p is the number of features/predictors.
  - ► For example Seniority and Years of Education have a big impact on Income, but Marital Status typically does not.
- Depending on the complexity of f, we may be able to understand how each component  $X_i$  of X affects Y.
- Is there an ideal f(X)? In particular, what is a good value for f(X) at any selected value of X, say X=4? There can be many Y values at X=4. A good value based on our knowledge in regression is the regression function

$$E(f(X)|X=4)$$

which means expected value (average) of Y given X = 4.

- Given any x,  $\varepsilon = Y f(x)$  is the irreducible error i.e. even if we knew f(x), we would still make errors in prediction, since at each X = x there is typically a distribution of possible Y values. There are many possible estimates of f(x).
- The ideal or optimal predictor of Y with regard to mean-squared prediction error: f(x) = E(Y|X=x) is the function that minimizes  $E[(Y-g(X))^2|X=x]$  over all functions g at all points X=x.
- For any estimate  $\hat{f}(x)$  of f(x), we have

$$E[(Y - \hat{f}(X))^2 | X = x] = [f(x) - \hat{f}(x)]^2 + Var(\varepsilon).$$

#### Methods to estimate f

• We will assume we have observed a set of training data

$$(x_1, y_1), \ldots, (x_n, y_n).$$

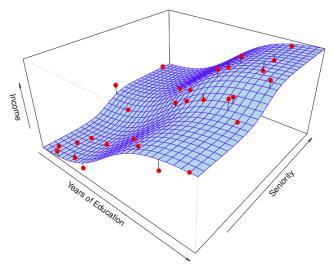
We must then use the training data and a statistical method to estimate f.

- Statistical Learning Methods:
  - Parametric Methods
  - Non-parametric Methods

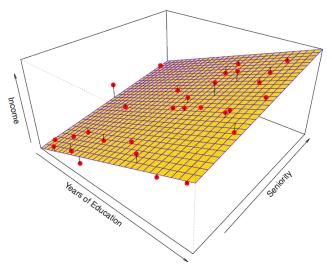
#### Parametric Methods:

- It reduces the problem of estimating f down to one of estimating a set of parameters.
- They involve a two-step model based approach
  - ► STEP 1: Make some assumption about the functional form of f. For example, we propose a linear regression model.
  - STEP 2: Use the training data to fit the model i.e. estimate the unknown parameters in the proposed model.
- Even if the standard deviation is low we could get a bad answer if we use the wrong model. See the graphs about the true model and a fitted model using linear regression model.

• True model between Income and the two variables Seniority and Years of Education.

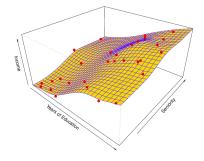


• Linear regression model fit to the simulated data.



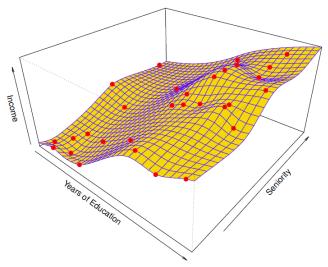
#### Non-parametric Methods

- They do not make explicit assumptions about the functional form of f.
- Advantages: They accurately fit a wider range of possible shapes of f.



- Non-parametric methods can also be too flexible and produce poor estimates for f
  when overfitting occurs.
- Disadvantages:
  - ▶ A very large number of observations is required to obtain an accurate estimate of f.

• A fitted model makes no errors on the training data! Also known as overfitting.



#### Some trade-offs

- Prediction accuracy versus interpretability.
  - A simple method such as linear regression produces a model which is much easier to interpret (the Inference part is better).
  - Even if you are only interested in prediction, it is often possible to get more accurate predictions with a simple, instead of a complicated model.
- Good fit versus over-fit or under-fit.
  - ▶ How do we know when the fit is just right?
- Parsimony versus black-box.
  - We often prefer a simpler model involving fewer variables over a black-box predictor involving them all.

# Supervised vs. Unsupervised Learning

- We can divide all statistical learning problems into Supervised and Unsupervised situations
- Supervised Learning:
  - Supervised Learning is where both the predictors,  $X_1, \ldots, X_p$ , and the response, Y are observed.
  - Most of this course will deal with supervised learning.
- Unsupervised Learning:
  - ▶ In this situation only the  $X_i$ 's are observed.
  - We need to use the Xi's to guess what Y would have been and build a model from there.
  - A common example is market segmentation where we try to divide potential customers into groups based on their characteristics.
  - ▶ We will consider unsupervised learning at the end of this course.

Consider the advertising data with a MLR fit

```
import pandas as pd
import statsmodels.api as sm
import statsmodels.formula.api as smf
from statsmodels.formula.api import ols
Advertising=pd.read_csv("../data/Advertising.csv")
Advertising.columns
```

```
## Index(['ID', 'TV', 'radio', 'newspaper', 'sales'], dtype='object')
fit1=ols('sales~TV+radio+newspaper', data=Advertising).fit()
```

 Note that the average effect on sales of a one-unit increase in TV is always 0.045765, regardless of the amount spent on radio.

## OLS Regression Results ## Dep. Variable: sales R-squared: 0.897 ## Model: OLS Adj. R-squared: 0.896 ## Method: Least Squares F-statistic: 570.3 Wed. 22 Mar 2023 Prob (F-statistic): 1.58e-96 ## Date: ## Time: 22:02:10 Log-Likelihood: -386.18## No. Observations: 200 AIC: 780.4 ## Df Residuals: BTC: 793.6 196 ## Df Model: ## Covariance Type: nonrobust ## std err t P>|t| Γ0.025 0.975] coef Intercept 2.9389 0.312 9.422 0.000 2.324 3.554 ## TV 0.0458 0.001 32.809 0.000 0.043 0.049 ## radio 0.1885 0.009 21.893 0.000 0.172 0.206 ## newspaper -0.0010 0.006 -0.177 0.860 -0.013 0.011 ## Omnibus: Durbin-Watson: 2.084 60.414

print(fit1.summary())

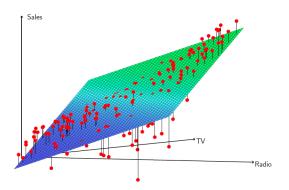
• update the model by removing newspaper

```
fit1=ols('sales~TV+radio', data=Advertising).fit()
```

R code

```
library(readr)
Advertising = read_csv("../data/Advertising.csv")
fit1=lm(sales~TV+radio+newspaper, data=Advertising)
fit1
fit1=lm(sales~TV+radio, data=Advertising);
fit1
```

- But suppose that spending money on radio advertising actually increases the
  effectiveness of TV advertising, so that the slope term for TV should increase as
  radio increases.
- In this situation, given a fixed budget of \$100,000, spending half on radio and half on TV may increase sales more than allocating the entire amount to either TV or to radio.
- In marketing, this is known as a *synergy effect, and in statistics it is referred to* as an interaction effect.



• When levels of either TV or radio are low, then the true sales are lower than predicted by the linear model. But when advertising is split between the two media, then the model tends to underestimate sales.

Model takes the form

sales = 
$$\beta_0 + \beta_1 \times TV + \beta_2 \times radio + \beta_3(radio \times TV) + \varepsilon$$
  
=  $\beta_0 + (\beta_1 + \beta_3 \times radio) \times TV + \beta_2 \times radio + \varepsilon$ 

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fit2=ols('sales~TV+radio+TV\*radio', data=Advertising).fit() print(fit2.summary())

```
##
                         OLS Regression Results
## Dep. Variable:
                            sales
                                                              0.968
                                  R-squared:
## Model:
                              OLS Adj. R-squared:
                                                              0.967
                     Least Squares F-statistic:
## Method:
                                                              1963.
                   Wed, 22 Mar 2023 Prob (F-statistic):
                                                          6.68e-146
## Date:
## Time:
                          22:02:14 Log-Likelihood:
                                                            -270.14
## No. Observations:
                              200
                                  AIC:
                                                              548.3
## Df Residuals:
                              196
                                  BTC:
                                                              561.5
## Df Model:
## Covariance Type:
                   nonrobust
  ##
                coef std err t P>|t|
                                                   [0.025 0.975]
## Intercept 6.7502 0.248 27.233 0.000
                                                    6.261
                                                             7.239
## TV
             0.0191
                        0.002 12.699 0.000
                                                    0.016
                                                             0.022
## radio
              0.0289
                        0.009 3.241 0.001
                                                    0.011
                                                             0.046
## TV:radio 0.0011 5.24e-05 20.727 0.000
                                                    0.001
                                                              0.001
## Omnibus:
                          128.132 Durbin-Watson:
                                                              2.224
## Prob(Omnibus):
                            0.000 Jarque-Bera (JB):
                                                           1183.719
## Skew:
                           -2.323 Prob(JB):
                                                          9.09e-258
                          13 975 Cond No.
## Kurtosis.
                                                           1 800+04
```

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#### Interpretation

- The results suggests that interactions are important.
- The p-value for the interaction term  $TV \times radio$  is extremely low, indicating that there is strong evidence for  $H_a: \beta_3 \neq 0$ .
- $\bullet$  The  $R^2$  for the interaction model is 96.8%, compared to only 89.7% for the model that predicts sales using TV and radio without an interaction term.

```
fit2.rsquared
## 0.9677905498482523
fit1.rsquared
## 0.8971942610828957
fit2.rsquared_adj
## 0.9672975480602154
fit1.rsquared_adj
```

## 0.8961505479974429

# Hierarchy

- Sometimes it is the case that an interaction term has a very small p-value, but the associated main effects (in this case, TV and radio) do not.
- The hierarchy principle: If we include an interaction in a model, we should also include the main effects, even if the p-values associated with their coefficients are not significant.
  - ► The rationale for this principle is that interactions are hard to interpret in a model without main effects their meaning is changed.

 Consider the Credit data set, and suppose that we wish to predict balance using income (quantitative) and student (qualitative).

```
Credit= pd.read_csv("../data/Credit.csv")
fit3=ols('Balance~Income+Student', data=Credit).fit()
print(fit3.summary())
```

```
##
                       OLS Regression Results
## Dep. Variable:
                         Balance R-squared:
                                                          0.277
## Model:
                            OLS Adj. R-squared:
                                                          0.274
## Method:
                  Least Squares F-statistic:
                                                          76.22
                 Wed, 22 Mar 2023 Prob (F-statistic):
## Date:
                                                  9.64e-29
## Time:
                        22:02:19 Log-Likelihood:
                                                        -2954.4
## No. Observations:
                            400 AIC:
                                                          5915.
## Df Residuals:
                            397
                                BTC:
                                                          5927.
## Df Model:
                              2
               nonrobust
## Covariance Type:
## -----
##
                 coef std err t P>|t| [0.025 0.978
```

## Intercept 211.1430 32.457 6.505 0.000 147.333 274.9 ## Student[T.Yes] 382.6705 65.311 5.859 0.000 254.272

0.000

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## Tncome 5.9843 0.557 10.751
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With interactions

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```
fit4=ols('Balance~Income*Student', data=Credit).fit()
print(fit4.summary())
```

OIC Pogragaion Pogulta

##	ULS Regression Results						
##							
##	Dep. Variable:	Balance		R-sq	uared:		0.280
##	Model:	OLS		Adj.	R-squared:		0.274
##	Method:	Least Squares		F-sta	atistic:		51.30
##	Date:	Wed, 22 Mar 2	2023	${\tt Prob}$	(F-statistic):		4.94e-28
##	Time:	22:02:21		Log-l	Likelihood:		-2953.7
##	No. Observations:		400	AIC:			5915.
##	Df Residuals:		396	BIC:			5931.
##	Df Model:		3				
##	Covariance Type: nonrobust						
##						======	
##		coef	std	err	t	P> t	[0.025
##							
##	Intercept	200.6232	33.	698	5.953	0.000	134.373
##	Student[T.Yes]	476.6758	104.	.351	4.568	0.000	271.524
##	Income	6.2182	0.	592	10.502	0.000	5.054
##	<pre>Income:Student[T.Yes]</pre>	-1.9992	1.	.731	-1.155	0.249	-5.403
##							

Applied Statistical Methods

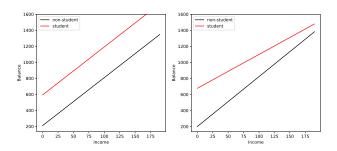
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• Plot group regression line for no-interaction model

```
import matplotlib.pyplot as plt
import numpy as np
#min(Credit['Income']) and max(Credit['Income'])
income = np.linspace(0,190)
b0=fit3.params['Intercept']
b1=fit3.params['Student[T.Yes]']
b2=fit3.params['Income']
c0=fit4.params['Intercept']
c1=fit4.params['Student[T.Yes]']
c2=fit4.params['Income']
c3=fit4.params['Income:Student[T.Yes]']
fig, (ax1,ax2) = plt.subplots(1,2, figsize=(12,5))
ax1.plot(income, b0+b2*income, 'k')
ax1.plot(income, b0+b2*income+b1, 'r')
ax2.plot(income, c0+c2*income, 'k')
ax2.plot(income, c0+c1+c2*income+c3*income, 'r')
for ax in fig.axes:
   ax.legend(['non-student', 'student'], loc=2)
   ax.set xlabel('Income')
   ax.set vlabel('Balance')
   ax.set vlim(vmax=1600)
```

```
## <matplotlib.legend.Legend object at 0x000002183DC6A170>
## Text(0.5, 0, 'Income')
## Text(0, 0.5, 'Balance')
## (135.15824958790256, 1600.0)
## <matplotlib.legend.Legend object at 0x000002183DC6A260>
## Text(0.5, 0, 'Income')
## Text(0, 0.5, 'Balance')
## (136.70869106777747, 1600.0)
```

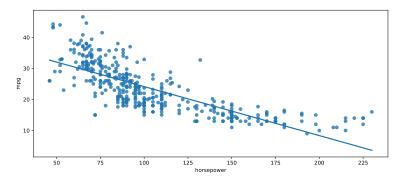


R code

### Non-linear effects of predictors

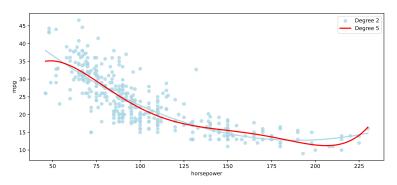
• There is a nonlinear relationship between mpg and horsepower

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
Auto= pd.read_csv("../data/Auto.csv")
sns.regplot(data=Auto,x='horsepower',y='mpg',ci=None)
plt.show()
```



#### Non-linear effects of predictors

```
import matplotlib.pyplot as plt
import seaborn as sns
sns.regplot(data=Auto,x='horsepower',y='mpg',ci=None,
label='Degree 2', order=2, color='lightblue')
sns.regplot(data=Auto,x='horsepower',y='mpg',ci=None,
label='Degree 5', order=5, scatter=False, color='red')
plt.legend()
plt.show()
```



#### Non-linear effects of predictors

• The figure suggests that the polynomial of degree may provide a better fit

```
fit = ols('mpg~horsepower + I(horsepower**2)', data = Auto).fit()
print(fit.summary())
```

```
OLS Regression Results
##
## Dep. Variable:
                                  mpg R-squared:
                                                                      0.688
## Model:
                                  OLS Adj. R-squared:
                                                                      0.686
                        Least Squares F-statistic:
## Method:
                                                                      428.0
                      Wed, 22 Mar 2023 Prob (F-statistic):
## Date:
                                                                    5.40e-99
## Time:
                             22:02:35 Log-Likelihood:
                                                                     -1133.2
## No. Observations:
                                  392
                                      AIC:
                                                                       2272.
## Df Residuals:
                                  389
                                       BTC:
                                                                       2284.
## Df Model:
## Covariance Type:
                           nonrobust
##
                         coef std err t P>|t|
                                                                  [0.025
                     56.9001 1.800 31.604
                                                       0.000 53.360
## Intercept
            -0.4662 0.031 -14.978 0.000 -0.527
## horsepower
## I(horsepower ** 2) 0.0012 0.000 10.080
                                                       0.000
                                                                  0.001
                               16.158 Durbin-Watson:
## Omnibus:
                                                                       1.078
## Prob(Omnibus):
                                0.000 Jarque-Bera (JB):
                                                                      30.662
                              O 218 Prob (IR)
                                                                    2.20a - 0.7
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```

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