

# Eric Sun

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## EDUCATION

### Western University

*Bachelor of Science in Computer Science*

**London, Ontario**

Expected Apr 2021

- **GPA:** 3.8/4.0 (Dean's Honor List)
- **Relevant Coursework:** Data Structures & Algorithms, Information Systems, Business Analysis
- **Skills:** Java, Kotlin, Python, Azure DevOps, SQL, MongoDB
- Leadership role on campus accelerator, helping start-ups progress from product ideation to launch

## WORK EXPERIENCE

### Microsoft

*Program Manager Intern*

**Vancouver, British Columbia**

Jan 2020 – Apr 2020

- Reworking the Microsoft News app for the new Surface Duo (dual-screen phone) experience
- Leading product vision and roadmap through stakeholder meetings, sprint planning, prioritization
- Analyzed existing app telemetry for new feature insights and user research
- Defined success criteria and performance metrics
- Frequent presentations to sponsors, company executives and other project stakeholders

### Shoelace

*Product Intern*

**Toronto, Ontario**

Apr 2019 – Aug 2019

- Developed user personas from analyzing onboarding and app data. Resulted in sales process improvements and insight into market opportunities, leading to product positioning pivot
- Forecasted revenue & churn to inform product pricing decisions, resulting in a 10% increase in MRR
- Led company-wide data project to optimize processes and shift to data-driven decision making
- Produced churn and market sizing analysis for Series A pitch deck, leading to a successful round
- Created onboarding product tour and in app feature announcements to increase app engagement

### Wave

*E-Commerce Manager*

**San Francisco, California**

Jun 2018 – Aug 2018

- Singlehandedly developed, designed and maintained online Shopify storefront
- Led all marketing efforts including email campaigns, Facebook retargeting, copy, and branding
- Researched and A/B tested various product sourcing models and strategies
- Analyzed data on site traffic & advertising campaigns for pricing and operational decision making

## PROJECTS

### Personal Website (HTML, CSS)

Jun 2019 – Aug 2019

- Web application used as a personal profile and resume

### Freestyle (Kotlin, Android)

Jun 2019 – Aug 2019

- Enables users to practice freestyle rapping via a round timer and random word generator
- Retrieved data from Wordnik's Random Word API; used async tasks for request handling

### Tabata Timer (Kotlin, Android)

May 2019 – Jun 2019

- Simple timer made for custom Tabata (high intensity interval training) workouts
- Implemented persistent data storage and asynchronous programming concepts