

CURRICULUM VITAE



FIRZA HINDRAWARDANA

MALANG, 23 FEBRUARI 1995

EDUCATIONAL BACKGROUND

FAKULTAS ILMU KEOLAHRAGAAN (UNIVERSITAS NEGERI MALANG)

2013-2017

SKILL

POSSIBLE ABILITIES:

- INDONESIAN LANGUAGE SKILLS (AKTIF)
- ENGLISH LANGUAGE SKILLS (PASIF)

COMPUTER CAPABILITY :

- MS. WORD
- MS. EXEL
- POWER POINT

ORGANIZATIONAL EXPERIENCE:

PECINTA ALAM SMA NEGERI 2 MALANG

2010-2013

PECINTA ALAM, FUTSAL, BULUTANGKIS UNIVERSITAS NEGERI MALANG

2013-2016

JOB EXPERIENCE:

AUTO 2000 MALANG SUKUN (SALES OTOMOTIVE TOYOTA)

2017-2018

- Maintaining relationships with existing customers and acquiring new customers.

PT. BERLIAN BUSUR BIRU SURABAYA (SURVEYOR)

2018-2019

- Determining the paint specifications for Jotun products to identify which paint can be applied to the area that will be worked on.

PT. GAHARU ALAM SEJAHTERA SIDOARJO (FINANCE, ADMIN)

2019-2022

- Creating completed invoices
- Paying overdue debts
- Procuring equipment to be used in projects/field
- Determining volume, specifying paint specifications, and maintaining communication with contacts

PT. SINARMAS DISTRIBUSI NUSANTARA MALANG (SALESMAN)

2022-2023

- Maintaining and managing active outlets
- Building and maintaining relationships between sales and outlets
- Managing the order process from the outlet until delivery
- Conducting routine visits to outlets every two weeks
- Resolving billing issues at the outlet

- Maintain and acquire customers.
- Promote and sell products, especially Jotun paints.
- Manage orders, deliveries, and billing.
- Conduct bi-weekly site visits.
- Procure equipment and determine paint specifications.
- Monitor market trends and competitors.

Candidate Cover Sheet

Beeline Req ID	46206-1
Requisition Date	05 Maret, 2025
Department submitted for	Grabfood
Candidate Name	Firza Hindrawardana
Current Location	Malang
Current Notice Period & Expected Start Date	-
How did Supplier find the Candidate	<input checked="" type="checkbox"/> Competitively Sourced by Supplier <input type="checkbox"/> Pre-Identified (referred by Grab)
Has the candidate worked with Grab before?	No
If yes, please indicate the last Employment Date & Duration with Grab.	-
If yes, please indicate the Department & Manager Name (or email)	Departement : Manager:
Final Bill Rate	Rp 4.491.433 //month

Advise 'why' the candidate is recommended for the role based on the Job Description & Manager brief

Kandidat merupakan lulusan S1, memiliki pengalaman sebagai *sales, surveyor dan admin* sehingga terbiasa berinteraksi dengan customer/client dan juga terbiasa kerja dilapangan (canvassing) dengan target. Memiliki kemampuan Microsoft Office (Microsoft Word, Microsoft Excel, Microsoft Power Point), memiliki komunikasi yang baik serta memiliki kendaraan pribadi.

Please provide any additional skill sets that can complement the role.

(no)

Supplier Declaration:

Desi Recruiter

YES / NO — please circle