**Corporate Development Summer Analyst**

**The Company**

Hyundai Capital/Card is a joint venture between Hyundai Motor Company and General Electric. Known for its well-designed credit cards, innovative marketing and aspiring corporate culture, it is one of the largest, most profitable companies in Korea with annual profits of over $1 billion USD. With a bright outlook and big ambitions, Hyundai Capital/Card seeks to further expand its domestic and international growth, and invites extremely qualified and creative candidates to join our mission.

**The Area**

The Corporate Development Team helps the company define strategic and global initiatives that contribute to the company’s growth. The team, currently small, is looking to grow with the addition of highly creative visionaries who excel at problem solving. The team consists of ex-consultants from leading strategy consulting firms such as McKinsey and Bain.

Note: There will be no operational improvement initiatives or in-house consulting, as we have separate, dedicated teams for those areas.

**The role**

Analysts will work with a Case / Project Leader to conduct analyses of our on-going projects. Current team projects include: creation of new and innovative business plans, M&A/buyout execution, due diligence, JV discussion, international growth strategy development, acquisition target assessment and industry analysis/assessment. Past intern analysts have also worked on Pan-Asia and Eastern European growth strategies, market / target assessment and global and regional macroeconomic analysis.

We seek highly motivated candidates who possess excellent verbal and written communication skills, analytical skills, proven leadership, interpersonal and relationship management skills, creativity and a focus on results.

*Preferred candidates will possess the following* (*in order of importance*):

1. Self-confidence with a sense of dignity and humor
2. Curiosity and an unquenchable desire to learn and understand
3. Strong research and analytical ability
4. Solid academic record, on track for a BA or BS degree from a top university

**Responsibilities**

Manage overall problem solving:

* + Identify and structure business opportunities
  + Gather and analyze data
  + Develop insightful recommendations and communicate compellingly
  + Build consensus among cross-functional teams and influence decision-making of top management
  + Lead execution against recommendations if necessary

To do the above, candidate must be able to perform the following duties exceptionally well:

* + Find relevant data and information (Google, LitSearch, National Bureau of Statistics, BoK, FSS, etc)
  + Conduct qualitative and quantitative analyses (i.e. pattern recognition and modeling)
  + Document and effectively articulate his/her findings and recommendations

**Start date**

June 2013

**Location**

Hyundai Capital/Card Global Headquarters, Youido, Seoul, South Korea

**Compensation**

Very competitive with good hours (i.e. strict 40-50 hours a week)

**Contact**

If you are interested, we will be happy to hear from you.

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**Our leadership model:**

* A good person – honest and committed beyond him/herself (i.e. team, colleagues, company, society / world)
* Has good judgment and insight into things – i.e. get six or seven times right out of ten and understand why things are the way they are
* Able to motivate his / her team by treating them with respect and dignity, and compensating them fairly both financially and non-financially, and helping them develop professionally
* Risk-taking – i.e. see and do things differently and stick his/her neck out for his team that does so
* Work with the team to practice and prepare endlessly until it is impossible for them not to get it right
* Enjoy the responsibility and ordeal associated to timely decision-making under uncertainty and with imperfect information and
* Have big enough conviction and confidence in the team so that the team would actually start to believe in themselves

**Our principles:**

1. We believe in having impact for the organization that we work for but also in personal development and growth
2. We believe in teamwork, creativity and imagination. Working with a group of creative and imaginative peers improves the quality of our output, the efficiency of our processes and the experience of our team
3. We believe in leadership. Good leaders make ordinary people do extraordinary things while bad leaders make extraordinary people do ordinary things. A leader must exhibit both exceptional judgment and be committed to helping his or her team develop judgment and motivation, all the while assuming full responsibility for the actions and outcome of his/her team
4. We believe in Google’s 70:20:10 rules. We are committed to the development of our team members and provide them with resources so that they can finish their everyday tasks in five hours and spend the other three hours for creative and innovative thinking or simply on what they find interesting and fun
5. We believe in 80:20. One will always have more issues to solve than time permits. Choosing issues wisely is critical to efficiency and results
6. We believe in common sense and sensible personal judgment. It is always better and more pleasant to exercise self-restraint than to have rules or be controlled by others
7. We believe in the necessity of risk-taking and delegation. Without taking risks, there is no upside. And without delegation, you will always be doing the same task or have no life outside work
8. We believe that integrity and decency come before business knowledge and skills. It is easier to help a decent person to develop business knowledge and skills than vice versa
9. We believe in the diminishing return of our working hours. If you have not found an answer or failed to define the problem between 9am and 5pm, it is not realistic to think that you will solve it between 6pm and 2am
10. A leader must spend 30+% of his/her day in People Development – i.e. recruiting / interviewing, developing (e.g. formal training / coaching or timely two-way feedback), evaluating, and engaging in two-way discussion with his/her colleagues

*Last updated on May 7, 2013*