

Representative Name	Rep Code	Percentage
Calit Dangeratation Name	Dan Cada	Davisantana
Split Representative Name	Rep Code	Percentage

This information helps us comply with various securities regulations and rules and the USA PATRIOT Act, a Federal law that requires all

Use for new clients or current client information updates.

Tell of about Toursell				applicant. The information also may be suitable for you. We kee	
Owner (Individual, Trust, Corpor					
Contact Information					
Mr. Mrs. Ms	Dr.	Sr.	Jr.	☐ II, III, IV ☐ Co	orp. Trus
First Name (Entity Name)	Middle Nar	me	Last Name		
Permanent Address				Apt/Suite No.	
City		State ZIP C	ode	Country	
Work Phone Hom  Please check if you have been at yo	e Phone ur current home address	Mobile Phone for less than one ye	ear.	Email Address	
Mailing Address (if different from above	?)			Apt/Suite No.	
City  Are you: Single Married  SA PATRIOT Act Information	Domestic Partner		P Code dowed Num	Country ber of Dependents:	
equired by Federal law. Please note: if value and the information of t					your account.
Date of Birth (mm/dd/yyyy)	Social Security	or Taxpayer ID No.	Countr	y of Citizenship	
ID No. (Select one): Driver's License	Passport Stat	te ID	vernment-issu	ed ID	
Issue Date (mm/yyyy)	Expiration Date	e (mm/yyyy)	Place/	Country of Issuance	
mployment Status					
	Self-Employed Not	Employed Re	etired* 🗌 S	tudent Other:	
Job Title		Occupat	ion (* <mark>or forme</mark>	r occupation if retired)	
Employer		Years wi	th this Employ	er	
Business Address				Apt/Suite No.	
City	S	itate ZIP C	ode	Country	

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Co-Owner Custo	odian 🗌 Bene	ficiary	Trustee .	Authorized Person POA
ontact Information		,		
Mr. Mrs.	Ms. Dr.	I	Sr	
First Name	Midd	le Name	Last Na	ame
Permanent Address				Apt/Suite No.
City		State	ZIP Code	Country
Work Phone Ho	ome Phone	Mobile	Phone	Email Address
Please check if you have been at you	r current home addre	ss for less than o	ne year.	
Mailing Address (if different from ab	ove)			Apt/Suite No.
City		State	ZIP Code	Country
re you: Single Married	Domestic Partner			Number of Dependents:
SA PATRIOT Act Information				
	we cannot verify the	information yo	u provide, we may	be required to restrict or deny your account.
l applicants please provide the informa				
Date of Birth (mm/dd/yyyy)	Social Secur	ity or Taxpayer	ID No.	Country of Citizenship
ID No. <i>(Select one)</i> : Driver's Lice	nse Passport	State ID	Other Governme	ent-issued ID
Issue Date (mm/yyyy)	Expiration Da	ate (mm/yyyy)		Place/Country of Issuance
mployment Status				
are you currently?	Self-Employed	Not Employed	Retired*	Student Other:
re you currentiy: Employed	Sell-Liliployed	i Not Employed		Student Guner.
Job Title			Occupation (*or f	former occupation if retired)
			Secondation ( OI I	<u> </u>
Employer			Years with this En	nplover
			. 50.5( ()	
Business Address				Apt/Suite No.
				•

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Please Tell U	Js about Yoursel	- CONTINUED				
Trusted Contact Pe	erson Information					
information about yo your current contact	our account to that p information, health	erson in the following	circumstances: to address po of any legal guardian, execute	ssible financial ex	ontact person listed below and disclose exploitation, to confirm the specifics of der of a power of attorney, or as	
I choose no	ot to provide th	is information.				
OR						
First Name			Middle Name	Last Name		
Address				Apt/Suite N	lo.	
City			State	ZIP Code	Country	
Relationship to Pri	mary Applicant/C	o-Applicant:				
Industry and Other	r Affiliations					
Primary Applicant	Co-Applicant	Are you, your spouse, dependents:	, or any other immediate fan	nily members, incl	luding parents, in-laws, siblings, and	
Yes No	Yes No		nager, registered representa		ple, a sole proprietor, partner, officer, ociated person of a broker-dealer firm)	
	If yes, please specify entity below. If this entity requires its approval for you to open this account, please provide a copy of the required authorization letter (with this Application).					
☐ Broker-Dealer or Municipal Securities Dealer ☐ Investment			nt Adviser			
	☐ FINRA or other Self-Regulatory Organization* ☐ State or Federal Securities Regulator					
	(*Including a national securities exchange, registered securities association, registered clearing agency or the Municipal Securities Rulemaking Board.)					
	Name of entity(ies):					
∐ Yes	Yes No No An officer, director or 10% (or more) shareholder in a publicly owned company?					
	Name of company and symbol:					

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Please Tell Us about Yourself - CONTINUED

We understand the sensitivity of this information, but we have a duty to determine if your investment is right for you and this information helps with that review. We keep this information confidential.

### Financial Situation and Needs, Liquidity Considerations, and Tax Status (Joint/Household if Applicable)

Please tell us your best estimate as to:						
ANNUAL INCOME <sup>1</sup> (from all sources)	NET WORTH <sup>2</sup> (excluding your residence)	LIQUID NET WORTH <sup>3</sup>	TAX RATE (highest marginal)			
\$25,000 and under \$25,001-50,000 \$50,001-100,000 \$100,001-250,000 \$250,001-500,000 Over \$500,000	\$25,000 and under \$25,001-50,000 \$50,001-200,000 \$200,001-500,000 \$500,001-1,000,000 \$1,000,001-3,000,000 Over \$3,000,000	\$25,000 and under \$25,001-50,000 \$50,001-200,000 \$200,001-500,000 \$500,001-1,000,000 \$1,000,001-3,000,000 Over \$3,000,000	☐ 0-10% ☐ 11-21% ☐ 22-35% ☐ Over 35%			
ANNUAL EXPENSES <sup>4</sup> (recurring)	SPECIAL EXPENSES <sup>5</sup> (future, non-recurring)	LIQ	UIDITY NEEDS			
	None Expected  \$50,000 and under  \$50,001-100,000  \$100,001-250,000  \$250,001-500,000  Over \$500,000  Timeframe for special expenses if marked:  Within 2 years  3-5 years  6-10 years  sources such as employment, alimony,	investments in your portfolio(s) value from, for example, the lack costs or penalties is: (check one)  Very important Important Does not matter				
Net worth is the value of your assets minus your liabilities. For purposes of this application, assets include stocks, bonds, mutual funds, other securities, bank accounts, and other personal property. Do not include your primary residence among your assets. For liabilities, include any outstanding loans, credit card balances, taxes, etc. Do not include your mortgage.						
<sup>3</sup> <b>Liquid net worth</b> is your net worth minus assets that cannot be converted quickly and easily into cash, such as real estate, business equity, personal property and automobiles, expected inheritances, assets earmarked for other purposes, and investments or accounts subject to substantial penalties if they were sold or if assets were withdrawn from them.						

- Annual expenses might include mortgage payments, rent, long-term debts, utilities, alimony, or child support payments, etc.
- Special expenses might include a home purchase, remodeling a home, a car purchase, education, medical expenses, etc.



# **Investment Risk Tolerance**

Investing involves risk. Different investment products and strategies involve different degrees of risk. The higher the expected returns of a product or strategy, the greater the risk that you could lose most of your investment. Investments should be chosen based on your objectives, timeframe, and tolerance for market fluctuations.

Please select the degree of risk you (and any co-applicants, if applicable) are willing to take with the assets in your accounts.

Conservative. I (we) want to preserve my (our) initial principal, with minimal risk, even if that means account(s) do not generate significant income or returns and may not keep pace with inflation.

Moderately Conservative. I (we) am (are) willing to accept low risk to my (our) initial principal, including low volatility, to seek a modest level of portfolio returns.

Moderate. I (we) am willing to accept some risk to my (our) initial principal and tolerate some volatility to seek higher returns and understand I (we) could lose a portion of the money invested.

Moderately Aggressive. I (we) am willing to accept high risk to my (our) initial principal, including high volatility, to seek high returns over time, and understand I (we) could lose a substantial amount of the money invested.

Significant Risk. I (we) am (are) willing to accept maximum risk to my (our) initial principal to aggressively seek maximum returns, and understand I (we) could lose most, or all, of the money invested.

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1 Please To	ell Us about Yourself - CONTINUED				
Financial Invest	ment Experience				
We are collecting over time as yo	ng the information below to better under u work with us.	stand your inves	tment experien	ce. We recognize your resp	oonses may change
Please check t	he boxes that best describe your investmen	nt experience to (	date.		
	<u>Investment</u>	Years of Experience			
	Mutual Funds	None	1-5	Over 5	
	Interval Funds	None	<b>1-5</b>	Over 5	
	Variable Annuities	None	<b>1-5</b>	Over 5	
	Equity/Fixed Index Annuities	None	<u> </u>	Over 5	
	Buffered / Hybrid Annuities	None	<u> </u>	Over 5	
	Stocks	None	1-5	Over 5	
	Bonds	None None	<u> </u>	Over 5	
	Real Estate / REITS	None	1-5	Over 5	
Decision-Makin	g (check all that apply)				
☐ I consult with	my broker, investment adviser, CPA, or other fi	nancial profession	al.		
☐ I generally ma	ike my own decisions and/or consult with my co	o-applicant(s).			
☐ I discuss inves	tment decisions with family and/or friends.				
Other Investme					
	with additional information about your other in nts or strategies may be suitable for you. Pleas				le and identify what
Investment type/	/Description		Amount (	śus)	
Total Value of B	ank Accounts	Ş	<b>3</b>		
Total Mutual Fu	nd Accounts	\$	3		
Total Annuities		\$	3		
Total Brokerage	/Managed Accounts	Ş	3		
Total Life Insura	nce (cash value)	Ş	3		
Total Real Estate	e Assets (excluding your home)	Ş	3		
Total Other Asse	ets	\$	3		
TOTAL		 \$	<b>S</b>		

Please use additional space as needed

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# **Important Information**

#### **ARBITRATION**

This agreement contains a pre-dispute arbitration clause. By signing an arbitration agreement, the parties agree as follows:

- All of the parties to this Agreement are giving up the right to sue each other in court, including the right to a trial by jury, except as provided by the rules of the arbitration forum in which the claim is filed.
- · Arbitration awards are generally final and binding: a party's ability to reverse or modify an arbitration award is very limited.
- The ability of the parties to obtain documents, witness statements and other discovery is generally more limited in arbitration than in court proceedings.
- The arbitrators do not have to explain the reason(s) for their award.
- · The panel of arbitrators for securities matters typically will include a minority of arbitrators who were or are affiliated with the securities industry.
- For all other matters, including insurance and/or investment advisory related matters, the arbitrators selected by the claimant and the arbitrator selected by respondent shall, within ten days of their appointment, select a third neutral arbitrator. In the event that they are unable to do so, the parties or their attorneys may request the American Arbitration Association to appoint the third neutral arbitrator.
- The rules of some arbitration forums may impose time limits for bringing a claim in arbitration. In some cases, a claim that is ineligible for arbitration may be brought in court.
- · The rules of the arbitration forum in which the claim is filed, and any amendments thereto, shall be incorporated into this Agreement.

No person shall bring a putative or certified class action to arbitration, nor seek to enforce any pre-dispute arbitration agreement against any person who has initiated in court a putative class action; or who is a member of a putative class who has not opted out of the class with respect to any claims encompassed by the putative class action until:

- (i) the class certifications denied; or
- (ii) the class is decertified; or
- (iii) the client is excluded from the class by the court. Such forbearance to enforce an agreement to arbitrate shall not constitute a waiver of any rights under this Agreement except to the extent stated herein.

### **ARBITRATION PROVISION**

It is agreed that all controversies or disputes which may arise between you and us concerning any transaction or the construction, performance or breach of this Agreement or any other agreement between you and us, whether entered into prior to, on, or subsequent to the date of this Agreement, including any controversy concerning whether an issue is abatable, shall be determined by arbitration conducted before, and only before, an arbitration panel set up by the Financial Industry Regulatory Authority – Dispute Resolution (FINRA) in accordance with its arbitration procedures, and judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. Any of us may initiate arbitration by filing a written claim with the FINRA. Any arbitration under this agreement will be conducted pursuant to the Federal Arbitration Act. The venue for all arbitration proceedings arising out of or relating to this agreement shall be Pittsburgh, Pennsylvania. By signing this agreement, I (we) acknowledge and accept Pittsburgh, Pennsylvania as the arbitration hearing location.

#### RULES AND REGULATIONS

You hereby verify that you are of legal age under the laws of the state where you reside and that you are authorized to enter into this agreement.

#### JURISDICTION

This agreement and all documents incorporated by reference are governed by the laws of the State of Pennsylvania. This agreement shall apply and bind the parties in any and all questions arising under this Agreement, including questions of validity, interpretation and performance. This agreement binds your heirs, assigns, executors, successors, conservators and administrators.

## **AMENDMENT**

Except as herein otherwise expressly provided, no provision of this Agreement shall in any respect be waived, altered, modified or amended unless such waiver, alteration, modification or amendment be committed in writing and signed AND agreed to by an officer of Fortune Financial Services.

#### REPRESENTATIONS

You represent that if any one of the beneficiaries of said account or anyone else who has a beneficial interest in this same is an employee of any exchange, or of any corporation which any exchange controls, or of a member of any firm registered on any exchange or of a bank, trust company, insurance company or any corporation, firm or individual engaged in the business of dealing in securities either as a broker or principal, that the signed will abide by the rules of the regulatory agencies and your policies. If at any future time, any such persons become so employed, you will notify Fortune promptly. No one other than such beneficiaries has or will have an interest in the account except as you shall advise us in writing.

### **CONCERNS OR COMPLAINTS**

If you have any concerns or complaints regarding your account, you should contact our Compliance Department at 724-846-2488. Please direct any and all correspondence to: Fortune Financial Services, Inc., Attn: Compliance Department, 3582 Brodhead Road Suite 202, Monaca, PA 15061.

### FINRA PUBLIC DISCLOSURE PROGRAM ("BrokerCheck")

The Financial Industry Regulatory Authority (FINRA) requires that FINRA members provide the following information concerning the FINRA's public disclosure program: The FINRA public disclosure program hotline number is (800) 289-9999 and the FINRA website address is www.FINRA.org. An investor brochure that includes information describing the public disclosure program may be obtained from FINRA.

#### JOINT ACCOUNTS

(a) If this is a Joint Account, you agree that each applicant has the authority to act on behalf of all account owners to: order any transaction involving the account, including transactions that result in a negative account balance; receive any property in the account, including cash withdrawals; receive any communications concerning the account including confirmations and statements; and make or agree to any changes in the account or this agreement, including closing the account. Fortune is not required to verify with other account owners the authority for any instructions received from one of you and Fortune does not need to give notice of any transaction to any owner/applicant who did not order the transaction. Each and every account owner/applicant shall be individually liable for the full amount of any loan or balance due on this account.

(b) If one of you dies, the survivor(s) will give Fortune immediate written notice of the death. Fortune may take any action it may feel prudent to protect it from any tax, liability, penalty, or loss.

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## Important Information - CONTINUED

#### **CUSTOMER IDENTIFICATION**

Federal law requires all financial institutions to obtain, verify, and record information that identifies each person (or business) who opens an account. When you open an account, Fortune Financial Services will ask for your name, address, telephone number, date of birth, tax identification number and other information that will allow it to verify your identity. Fortune Financial Services may ask to see and make a copy of my driver's license, government-issued identification, or other identifying documents.

#### NOTICE

All communications may be sent to you at the address that Fortune Financial Services has on file for you, or at such address that you may thereafter provide to Fortune Financial Services in writing. You may communicate with Fortune Financial Services by mailing to the address of Fortune that was provided to you. We agree to communicate with you in writing to a PO Box if you so request, however we require a physical address (not a PO address) associated with your account.

#### FDIC DISCLOSURE

You acknowledge that securities you may invest in:

- Are not insured by the Federal Deposit Insurance Corporation (FDIC);
- · Are not deposits or other obligations of the financial institution and are not guaranteed by the financial institution; and
- Are subject to investment risks, including possible loss of the principal invested.

#### SIPC COVERAGE

You understand that Fortune Financial Services, Inc. is a member of the Securities Investor Protection Corporation (SIPC), which provides protection up to \$500,000 (including \$250,000 for claims of cash) per client as defined by SIPC rules. An explanatory brochure is available upon request or at www.sipc.org or via telephone at (202) 371-8300.

#### **BUSINESS CONTINUITY NOTICE**

In the wake of the terrorist attacks of 9/11, the American government has required Broker/Dealers to create and implement a business continuity plan. This plan is designed to explain how we would continue to function in case of a Serious Business Disruption (SBD). Our plan anticipates two kinds of SBD's, internal and external. Internal SBD's affect only our firm's ability to communicate and do business, such as a fire in our building. Our firm can give assurances that we have arranged for business to continue at an alternative location (complete with files and communications) both by mail and telephone within 24 hours. External SBD's will be addressed according to their severity. War, terrorist attack and other severe SBDs are addressed in our complete business continuity plan, a copy of which can be obtained by writing our home office at "3582 Brodhead Road Suite 202, Monaca, PA 15061" or may be downloaded from our Web site by visiting http://www.fortunefinancialservices.com//site/assets/files/1135/business\_continuity\_plan\_rev\_6-23-2021.pdf. You have access to your funds by contacting the investment company directly.

#### SEVERABILITY

If any provisions or conditions of this Agreement shall be held to be invalid or unenforceable by any court, regulatory or self-regulatory agency or body, such invalidity or unenforceability shall attach only to such provision or condition. The validity of the remaining provisions and conditions shall not be affected thereby, and this Agreement shall be valid and enforceable as if any such invalid or unenforceable provision were not contained herein.

#### PRIVACY POLICIES AND PRACTICES

Fortune Financial Services, Inc. is committed to maintaining the confidentiality, integrity and security of personal information entrusted to us by our current and potential financial service customers. We collect non-public, personal information about you from applications or other forms you complete as well as from your broker, so we can perform financial transactions for you. We restrict access to non-public, personal information about you to those employees who need to know that information in order to provide products or services to you. We do not disclose any non-public, personal information about our customers or former customers to anyone except as required or permitted by law. We may disclose information to non-affiliated parties as allowed by law, such as responding to a subpoena, preventing fraud, or complying with an inquiry from a government agency or regulator. Fortune Financial Services, Inc. may use personal information for the purpose of offering or furnishing other services. However, names and addresses have never been and never will be given or sold to third parties for outside use.

We appreciate the opportunity to be of service in your financial needs. If you have any questions regarding our privacy policies, contact Gregory J. Bentley, CEO at 724-846-2488.

## **CUSTOMER ACKNOWLEDGEMENTS**

Fortune Financial Services, Inc. conducts business in mutual funds and variable life insurance products (variable annuities and variable life insurance). Fortune Financial Services, Inc. is not involved in estate planning, accounting, tax preparation or advice, or traditional life insurance or fixed annuities. I (we) understand that my registered representative will receive compensation from the sponsoring company as described in the prospectus/policy.

I (we) acknowledge that I (we) have received a current prospectus for each mutual fund, variable annuity and/or variable life insurance product I (we) have chosen to purchase. I (we)understand that it is my (our) responsibility to read the prospectus provided to me (us) by my (our) financial representative as it contains important disclosures about this investment that I (we) should know. Federal securities laws require its distribution to me (us). Should I (we) have questions regarding the prospectus, I (we) will contact my (our) registered representative or the Fortune Financial Services, Inc. compliance department at 724-846-2488.

I (we) understand that liquidation proceeds may be more or less than my (our) initial investment depending on market conditions and product stipulations, as all investments involve a level of risk. Such risks are described in the prospectus/policy given to me (us). Should I (we) have any questions about such risks, I (we) will consult with my (our) registered representative or the Fortune Financial Services compliance department.

I (we) have been advised by my (our) representative of possible additional fees incurred by selling one investment and purchasing another. Those fees may include upfront fees, additional back-end surrender charges, or higher annual ongoing fees. Due to these reasons, short-term trading of mutual funds shares, and annuity/life insurance policies is not recommended.

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mber FINRA/SIPC

# Important Information - CONTINUED

I (we) understand that mutual fund shares and annuity/life insurance products are designed to be long-term investments and I (we) have other assets for short-term liquidity needs.

I (we) confirm that I (we) am (are) in receipt of the FINRA Customer Identification Program Notice and the Fortune Financial Services, Inc.'s Public Disclosure Notice, including the Privacy Notice and Business Continuity Plan summary, Form Client Relationship Summary (CRS), and, if a Qualified plan, the Department of Labor letter, which are required to be given to me (us) by my financial representative. Should I (we) have questions regarding these notices, I (we) will contact my (our) registered representative or the Fortune Financial Services, Inc.'s compliance department.



Review and Submit this Application

## **ACKNOWLEDGEMENTS**

Under penalties of perjury, I (we) certify that the Social Security and/or Taxpayer Identification Number provided herein is my (our) correct taxpayer identification number(s). Unless otherwise indicated. L(we) am (are) not subject to any backup withholding and L(we) am (are) a LLS. Person (including a LLS, resident alien)

	Trumber(3). Offiess 0	ther wise malcated, I (we) am (are) I	ot subject to any backup withholding and I (we) at	(are) a 0.5.1 erson (including a 0.5. resident alien).				
	Confirmation	<b>s and Signatures –</b> Pleas	e Read Carefully					
>	Tax Withholding	g Certifications						
,		oxes that apply, and sign and da Owner / Beneficiary / Trustee / A						
	U.S. Person: Under penalty of perjury, I certify that: (1) I am a U.S. citizen, U.S. resident alien or other U.S. person, and the Social Security Number or Taxpayer Identification Number provided in this Application is correct (or I am waiting for a number to be issued to me); and (2) I am not subject to backup withholding because: (a) I am exempt from backup withholding; or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends; or (c) the IRS has notified me that I am no longer subject to backup withholding.							
		Certification Instructions: You must check this box if you cannot certify to item (2) above, meaning that you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest are dividends on your tax return.						
	The Internal Reve backup withholdi Signatures	and I am submitting t treaty benefits. enue Service does not require yo	he applicable Form W-8 with this form to cer	ent alien, or other U.S. person for U.S. tax purposes, tify my foreign status and, if applicable, claim tax nt other than the certifications required to avoid				
			ave received and read this Form and any su accurate and you agree to notify us of any o	pplemental documents governing this relationship. You changes in the information provided.				
>	Owner Name (p	lease print below)	Owner Signature	Date				
<b>&gt;</b>	Co-Owner, et al	. Name (please print below)	Co-Owner, et al. Signature	Date				
	Representative	Signature		Date				
			INTERNAL USE ONLY					
	Approving Prin	ncipal Signature		OFAC review attached				

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Internal Use only