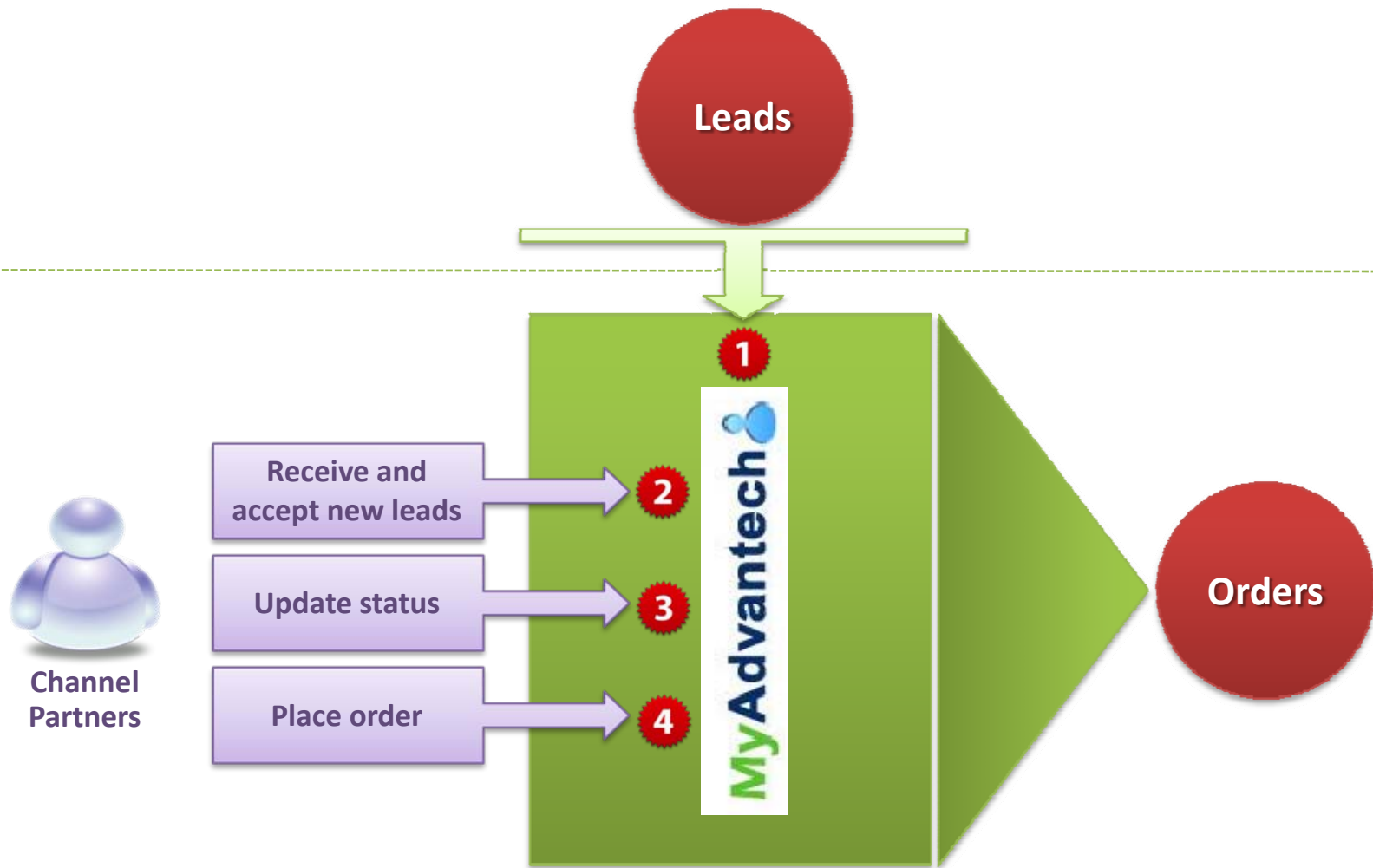


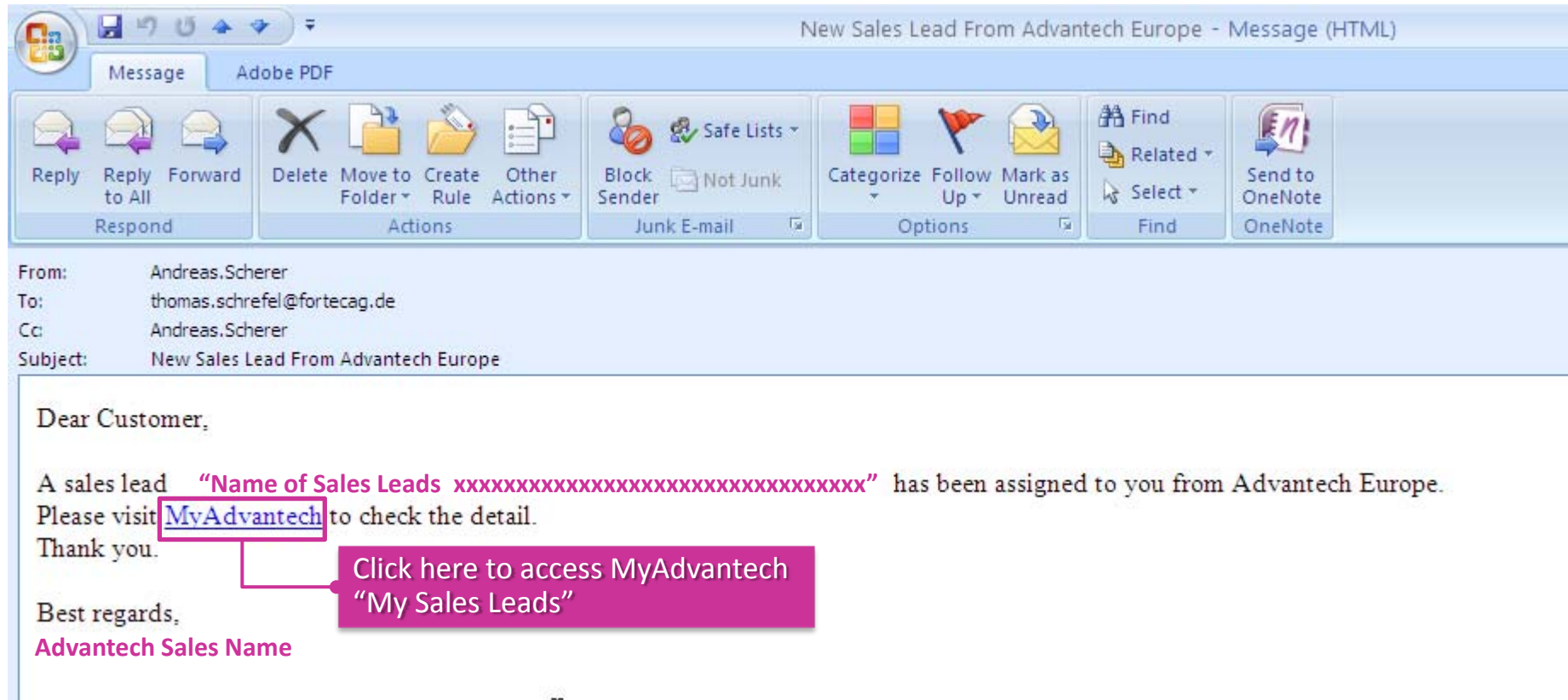
Sales Leads Management

On MyAdvantech

How to Manage Sales Leads on MyAdvantech?



Receive E-mail for New Sales Leads



Access “My Sales Leads”

MyAdvantech homepage

The screenshot shows the MyAdvantech homepage with a navigation bar at the top containing links: Home, Product, Support, Ordering, Contact US, and Logout. A search bar is located on the right of the navigation bar. The main content area is divided into several sections:

- MyAdvantech Billboard:** Contains a message about 2009Q2 pricing and a list of links including Terms & Conditions, RMA Policy, and eRMA.
- Search by Product:** A section with a search bar and a selection wizard for finding product materials.
- My Services:** A sidebar on the right with links to My Profile, My Interests, My Orders, My Dashboard, My Shopping Cart, My Subscription, and My Sales Leads. The "My Sales Leads" link is highlighted with a pink box and an annotation.
- Product Promotion:** A section featuring three product cards: ARK-6310-3M03E, UNO-1170-C12E, and UNO-1170-C11E. Each card includes a product image, description, price, and a "Click to Shop" button.
- Footer:** Contains links for About Advantech, Term of Sale, Privacy, Contact, and Feedback, along with the copyright notice: Copyright 2008 Advantech Europe GmbH.

Annotations include a pink box around the "MyAdvantech" logo and a pink callout box pointing to the "My Sales Leads" link in the "My Services" sidebar.

Click My Sales Leads


Trusted ePlatform Services

ADVANTECH

Accept Or Reject Leads

Home		Pro	rt	Co	Customer Info.		Creation Date	Leads Description	
Welcome		Leads Name		Forecast Amount					
My Sales Leads		Name	Currency	Amount	Account & Contact	Create Date	Description	Sales Team	
<div>3. Click Update</div> <div>Update Cancel Go</div> <div> <div>1. Click Edit</div> <div>Edit</div> </div>	<div>2. Change Status</div> <div> <div>Pending</div> <div>Accepted</div> <div>Invalid</div> <div>Lost</div> <div>Pass/Assign</div> <div>Pending</div> <div>Rejected</div> <div>Reverted</div> <div>Won</div> </div>	Sales Leads Name 1	EUR	10000.00	<div>Account Name</div> TEST Company <div>Account</div> +49 xxxxxxxxxxxx <div>Phone</div> <div>Lead Contact</div> Mr. Test Test <div>Contact Phone</div> +49 xxxxxxxxxxxx	12-03-2009	PC/104	Sales ABC	
		Electronica 08	EUR	1000.00	<div>Account Name</div> TEST Company <div>Account</div> +49 xxxxxxxxxxxx <div>Phone</div> <div>Lead Contact</div> Mr. Test Test <div>Contact Phone</div> +49 xxxxxxxxxxxx	02-12-2008	Interest on Q7 (DB)	Sales ABC	
		Electronica 08	EUR	10000.00	<div>Account Name</div> TEST Company <div>Account</div> +49 xxxxxxxxxxxx <div>Phone</div> <div>Lead Contact</div> Mr. Test Test <div>Contact Phone</div> +49 xxxxxxxxxxxx	02-12-2008	PCM-9342	Sales ABC	
		Sales Leads Name 2	EUR	5000.00	<div>Account Name</div> TEST Company <div>Account</div> +49 xxxxxxxxxxxx <div>Phone</div> <div>Lead Contact</div> Mr. Test Test <div>Contact Phone</div> +49 xxxxxxxxxxxx	14-11-2008	SQM-2355	Sales ABC	

Won or Lost Leads, Or Pending?

ADVANTECH MyAdvantech 

Home | Products | Reports | Sales | Customers | **Leads** | My Sales Leads

Welcome **My Sales Leads**

			Leads Name	Forecast Amount	Customer Info.	Creation Date	Leads Description	
			Name	Currency Amount	Account & Contact	Create Date	Description	Sales Team
3. Click Update	Update Cancel Go	Pending	Sales Leads Name 1	EUR 10000.00	Account Name TEST Company Account Phone +49 xxxxxxxxxxxx Lead Contact Mr. Test Test Contact Phone +49 xxxxxxxxxxxx	12-03-2009	PC/104	Sales ABC
		Accepted Invalid Lost						
		Pending	Electronica 08	EUR 1000.00	Account Name TEST Company Account Phone +49 xxxxxxxxxxxx Lead Contact Mr. Test Test Contact Phone +49 xxxxxxxxxxxx	02-12-2008	Interest on Q7 (DB)	Sales ABC
1. Click Edit	Edit Go	Rejected Rejected Won	Electronica 08	EUR 10000.00	Account Name TEST Company Account Phone +49 xxxxxxxxxxxx Lead Contact Mr. Test Test Contact Phone +49 xxxxxxxxxxxx	02-12-2008	PCM-9342	Sales ABC
2. Change Status								
	Edit Go	Accepted	Sales Leads Name 2	EUR 5000.00	Account Name TEST Company Account Phone +49 xxxxxxxxxxxx Lead Contact Mr. Test Test Contact Phone +49 xxxxxxxxxxxx	14-11-2008	SQM-2355	Sales ABC

Advantech Contact

About Advantech | Term of Sale | Privacy | Contact | Feedback
Copyright 2008 Advantech Europe GmbH

Place Order from My Sales Leads - I

My Sales Leads

Actions	Order	Status	Name	Currency	Amount	Account & Contact	Create Date	Description	Sales Team
Update Cancel	Go	Pending	Sales Leads Name 1	EUR	10000.00	Account Name: TEST Company Account Phone: +49 xxxxxxxxxx Lead Contact: Mr. Test Test Contact Phone: +49 xxxxxxxxxx	12-03-2009	PC/104	Sales ABC
Edit	Go	Pending	Electronica 08	EUR	1000.00	Account Name: TEST Company Account Phone: +49 xxxxxxxxxx Lead Contact: Mr. Test Test Contact Phone: +49 xxxxxxxxxx	02-12-2008	Interest on Q7 (DB)	Sales ABC
Edit	Go	Pending	Electronica 08	EUR	10000.00	Account Name: TEST Company Account Phone: +49 xxxxxxxxxx Lead Contact: Mr. Test Test Contact Phone: +49 xxxxxxxxxx	02-12-2008	PCM-9342	Sales ABC
Edit	Go	Accepted	Sales Leads Name 2	EUR	5000.00	Account Name: TEST Company Account Phone: +49 xxxxxxxxxx Lead Contact: Mr. Test Test Contact Phone: +49 xxxxxxxxxx	14-11-2008	SOM-2355	Sales ABC

1. Click Go to Access Shopping Cart

Place Order from My Sales Leads - II

Shopping Cart

Add Product to Cart Check Availability Search Product

Part No : Availability ? Search ?

Quantity :

Extended Warranty : without extended warranty

Add2Cart >>

Cart Description

Save Cart >>

Shopping Cart												
DEL	No.	Model No.	Part No.	Description	Extended Warranty	RoHS	Class	List Price	Disc.	Unit Price	Qty.	Sub Total
<input type="checkbox"/>		PCM-9342F	PCM-9342F-64A1E	EVA-X4150 SBC,64MB,VGA,LCD,PC/104	without extended warranty	RoHS					10	
												Total: €

Update

NEXT STEP: Order Information >>

2. Add Item and Qty into Cart

3. Click Next Step >> Standard Ordering Flow on MyAdvantech

Thank You