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ON

PREDICTING LOAN DEFAULTS

Overview

This paper seeks to use existing data from lenders to fully understand the myriad of factors that affect the probability that the borrower will default on the loan, also known as the loan being charged off. Further, the paper will utilize the results to build a model, which can be used to predict the chance an borrower defaults, and based on the risk, either deny or grant a loan. In the paper, important code blocks and graphs will be included, but the code will be included in the end as well. The paper will be divided into several sections as follows:

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1] Brief Explanation of Loans and Terms

Before delving into the data and the math behind the paper, note the following important terminology that will be repeated throughout the paper. Also included are the factor names, both in the abbreviated form as they appear in the raw data, the full name, and the definition.

- 1) <u>Lender:</u> The party that transfers money to another party, with the expectation of being paid back usually with interest (defined later)
- 2) Borrower: The party that accepts money from the lender
- 3) <u>Interest:</u> Money paid at a set rate by the borrower to the lender until all the money from the loan is returned
- 4) <u>Default:</u> When the borrower does not pay back the loan, it is said that the borrower defaulted.

 Used in conjunction, when a loan is not repaid, the loan is said to be <u>charged off</u>.
- 5) Loan Amount (loan amnt): The dollar size of the loan
- 6) <u>Interest Rate (int_rate):</u> Amount of interest due per period
- 7) Grade (grade): The credit worthiness of a borrower based on past financial history
- 8) Employment Length (emp length): Length of time the borrower has been employed
- 9) <u>Home Ownership (home_ownership):</u> Whether the borrower has property and how they control it whether it be rent, own, or mortgage
- 10) Mortgage: When a bank takes ownership of a borrower's home in exchange for a loan. Once the loan is repaid, the ownership of the home is transferred back to the borrower.
- 11) Annual Income (annual inc): Income received per year by the borrower
- 12) Loan Status (loan status): Whether the loan was charged off (defaulted) or full paid

2 Preparing the Data

The data collected for the purposes of building this model is from the popular loan company,

Lending Club - see the reference page for specific links. The data is all the loans made by Lending Club

from the year 2007 to 2011.

There are important points to note regarding the data and how it was collected. Because the data is all loans from Lending Club, it is not a sample but a population. Thus, note that it would be trivial to carry out forms of testing since we are not trying to make assumptions on a population based on the sample, rather we already have the sample. Instead, we can use this complete population to train a model and forecast future loan defaults.

Since this data is from Lending Club, we cannot reliably extrapolate this model to other forms of loans, or loans given in different time periods since different times or companies may have different borrower demographics and habits.

The following is the process of cleaning the data. Only the important parts of the code will be included, while the complete code will be attached at the end.

```
#install.packages("openxlsx")
library("openxlsx")

loans <- read.xlsx("loan trial .xlsx", 1, colNames = TRUE)
library("dplyr")
library("stringr")
library("tidyr")
#install.packages("gmodels")
library("gmodels")
head(loans)
colnames(loans)</pre>
```

Firstly, we load the data into the R library. Using the head function we can preview the loan data and using the colnames we can find out column names of this dataset, and then subset the important factors.

```
36 loans2 <- loans[, c(3, 7, 9, 12, 13, 14, 17)]
37 summary(loans2)
38 colnames(loans2)
```

After subsetting we can see that our new dataset has the following variables.

```
> summary(loans2)
                       int_rate
                                                                emp_length
                                                                                   home_ownership
 loan_amnt
                                             grade
                                          Length: 42538
Length: 42538
                     Length: 42538
                                                              Length: 42538
                                                                                   Length: 42538
Class : character
                     Class : character
                                          Class : character
                                                              Class :character
                                                                                   Class : character
Mode :character
                     Mode :character
                                          Mode :character
                                                              Mode
                                                                    :character
                                                                                   Mode
                                                                                         :character
  annual_inc
                     loan_status
Length: 42538
                     Length: 42538
Class :character
Mode :character
                     Class :character
                     Mode :character
 colnames (loans2)
[1] "loan_amnt"
                      "int_rate"
                                         "grade"
                                                           "emp_length"
                                                                              "home_ownership"
[6] "annual_inc"
                      "loan_status'
```

As visible in the code above, each variable is visible, but in an odd format. For example, the loan amount should be a numeric value, yet all the numbers are formatted as variables. After reformatting this dataset with functions we get:

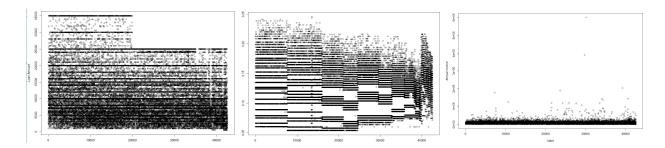
```
> summary(loans4)
   loan_amnt
                     int_rate
                                   grade
                                                  emp_length
                                                                 home ownership
                                                                                    annual_inc
           500
                        :0.0542
                                   A:10179
                                             10+ years:
                                                                                              1896
                                                         9369
 Min.
                 Min.
                                                                MORTGAGE: 18959
                                                                                  Min.
 1st Qu.: 5200
                 1st Qu.:0.0963
                                   B:12389
                                                         5058
                                                                                  1st Qu.:
                                                                                             40000
                                              < 1 year :
                                                                NONE
 Median: 9700
                                      8740
                                                         4743
                                                                           136
                 Median :0.1199
                                   c:
                                              2 years
                                                                OTHER
                                                                                  Median:
                                                                                             59000
       :11090
                 Mean
                        :0.1217
                                   D: 6016
                                             3
                                               years
                                                         4364
                                                                OWN
                                                                           3251
                                                                                  Mean
                                                                                             69137
                 3rd Qu.:0.1472
 3rd Qu.:15000
                                   E: 3394
                                             4 years
                                                         3649
                                                                RENT
                                                                         :20181
                                                                                  3rd Qu.:
                                                                                             82500
                                                         3595
                                                                                         :6000000
        :35000
                        :0.2459
                                   F: 1301
 Max.
                 Max.
                                              1 vear
                                                                                  Max.
                                       512
                                              (Other)
                                                       :11753
  loan_status
 Min.
       :0.0000
 1st Ou.: 0.0000
 Median :0.0000
       :0.1512
 Mean
 3rd Qu.: 0.0000
 Max.
       :1.0000
```

Notice how the loan status has changed from characters to 0's and 1's. We have reformatted the data so that 0's represent fully paid loans, and 1's represent a defaulted loan. The loan amount, interest rate, annual income, and loan status are all numerics, while the credit grade, employment rate, home ownership are factors, or categorical variables.

Finally, using this summary, we will remove any extreme data points. Since we have a very large dataset of 50,000 data points, applying the conventional rule of

1.5 * Interquartile Range + Q3 and Q1 - 1.5 * Interquartile Range will remove many data points not around the median. Rather, we will look at graphs and determine any extreme or improbable values.

```
110 plot(loans4$loan_amnt, ylab = "Loan Amount")
111 plot(loans4$int_rate, ylab = "Interest Rate")
112 plot(loans4$annual_inc, ylab = "Annual Income")
```



Most notably, the maximum value in the annual income - rightmost graph - is 6 million dollars. It makes little sense for multi millionaires to get small loans from Lending Club, so we will remove these outliers that could skew the results. The others seem centered and without any large outliers.

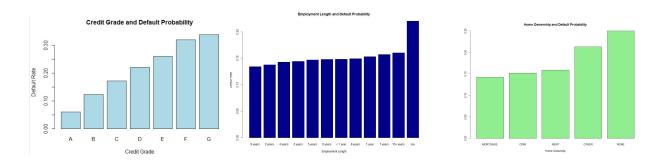
3 Graphing Variables

This section is devoted to understanding at first, different implications of these variables by graphing them. In later chapters, we will build a GLM - general logistic model - to quantify this relationship between borrower traits and default rate.

Note that with categorical data, this is rather simple, as the relationship can be easily plotted. However with numerical variables, it is hard to find any meaning in a graph of this data considering there are thousands of different numbers in the data, yet the outcome can only be a binomial "0" or "1."Thus, we will only graph the categorical variables, and wait till we run regression to understand the implications of the numeric variables.

```
grade_plot <- CrossTable(loans4$grade , loans4$loan_status, prop.r = TRUE, prop.c = FALSE, prop.t = FALSE, prop.chisq = FALSE)
grade_rate <- grade_plot5prop.row[,2]
parplot(grade_rate, xlab= "Credit Grade", ylab = "Default Rate", main = "Credit Grade and Default Probability", col = "lightblue")
el_plot <- CrossTable(loans4$emp_length, loans4$loan_status, prop.r = TRUE, prop.c = FALSE, prop.t = FALSE, prop.chisq = FALSE)
el_rate <- el_plot5prop.row[,2]
parplot(el_rate2, xlab= "Employment Length", ylab = "Default Rate", main = "Employment Length and Default Probability", col = "darkblue")

home_plot <- CrossTable(loans4$home_ownership, loans4$loan_status, prop.r = TRUE, prop.c = FALSE, prop.t = FALSE, prop.chisq = FALSE)
home_plot <- CrossTable(loans4$home_ownership, loans4$loan_status, prop.r = TRUE, prop.c = FALSE, prop.chisq = FALSE)
home_rate <- home_plot5prop.row[,2]
home_rate2 <- home_rate2(prop.chisprop.row[,2])
```



With these graphs, we can see that as credit grade worsens from "A" down, the default rates rise. This is rather intuitive, the lessening trustworthiness rating would indicate a greater chance a borrower doesn't pay back his debt. The other two variables seem less straightforward. One would think that the longer one works the more reliable that party is, yet the graph shows a pattern where the longer a borrower works the more likely they are to default. Further, one would think that a borrower who owns his house would have less financial pressures and thus less likely to default, yet a borrower who already has his house on mortgage for some reason is less likely to default then a homeowner.

With this information, we can already see how not every variable collected in this dataset is useful. While some have clear implications on default rates, others are unclear and insignificant.

4] Sampling and Building the Training and Testing Data

With this data, we hope to build a model that can accurately predict future defaults. To do this we run regression to get a generalized logistic model. However, first we will introduce the concept of overfitting.

For the sake of explanation, let's take an example of a weather station. Let's say that a statistician has decided to build a model to predict the weather. He takes the forecast data for the past two week and finds the pattern that every wednesday it rains. Now the statistician is excited that he has found a pattern yet when he attempts to model the future, he finds that his predictions are horrible wrong. What happened was the issue of overfitting. If the dataset is too specific and complex, then the model will begin to describe not relationships between variables but the random error in data.

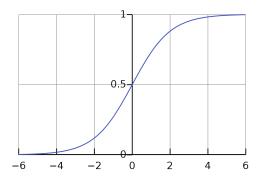
To avoid this problem, we split our data of 42,592 loans into two categories, training and testing data. This way, we can build our model in only the training data, and test it on different loan entries to make sure our model is predicting relationships, not simply remembering irrelevant random errors in data. The following code will randomize the order of loans, then split the data in a set of 32,592 loans in training data, and 10,000 loans in testing data. We will never touch the testing data until we want to evaluate the model, no part of the testing data will be used to build the model.

```
121 loans5 <- loans4[sample(nrow(loans4)),]
122 training <- loans5[1:32529,]
123 testing <- loans5[32530:42529,]
```

5] General Logistic Model and Significance

We will use the general logistic model for this study. It is the most commonly used model for predicting binary events - that is events with only two outcomes "0" and "1," The model is based on logistic regression that would determine the probability of a success, or a "1." While the math behind the GLM is very convoluted and complicated, the following is a simple explanation of logistic regression.

Firstly, let us understand a logistic function. A logistic function is a function that takes an input, $t \in |R|$ and outputs a value between 0 and 1. The function is $\sigma(t) = \frac{1}{1+e^{-t}}$. The graph is shown below.



Now, let us assume that there are two explanatory variables, x_1 and x_2 with coefficients β_1 and β_2 that affect some event x. Then, we can write this as $t = \beta_0 + \beta_1 x_1$ and $\beta_2 x_2$ and to create the equation, $p(x) = \frac{1}{1+e^{-(\beta_0+\beta_1 x_1 and \beta_2 x_2)}}$ to calculate the probability of event x occurring. β_0 is the intercept, or the default

probability when all other explanatory variables are 0. The generalized logistic model will calculate the optimal coefficients, β_1 , β_2 to create a model that is most accurate.

Let us know calculate the general logistic model. In our initial generation:

```
126 glm(formula = loan_status ~ grade, family = "binomial", data = training)
127 glm(loan_status ~ ., family = "binomial", data = training)
128 test_model <- glm(loan_status ~ ., family = "binomial", data = training)
129 summary(test_model)
glm(formula = loan_status ~ ., family = "binomial", data = training)
Deviance Residuals:
Min 1Q Median 3Q
-1.2244 -0.6212 -0.5038 -0.3417
                                      3.9469
Coefficients:
                     Estimate Std. Error z value Pr(>|z|)
-3.143e+00 1.230e-01 -25.551 < 2e-16
2.705e-06 2.431e-06 1.113 0.26585
(Intercept)
                                                        2e-16
                                               1.113
loan_amnt
int_rate
                      8.661e+00
                                  1.400e+00
                                               6.185 6.21e-10
gradeB
                      4.906e-01
                                  7.613e-02
                                               6.444 1.16e-10
                      6.296e-01
                                  1.032e-01
                                               6.100 1.06e-09 ***
gradeC
gradeD
                      8.060e-01
                                  1.288e-01
                                               6.257
                                                      3.92e-10
gradeE
                      8.973e-01
                                  1.538e-01
                                               5.833
                                                      5.45e-09
                                                               ***
                                               5.519 3.42e-08 ***
gradeF
                      1.018e+00
                                  1.845e-01
                      1.012e+00
                                  2.168e-01
                                               4.670 3.01e-06
gradeG
emp_length1 year
                      1.489e-02
                                    .126e-02
                                               0.209
                                                      0.83448
emp_length10+ years 1.562e-01
emp_length2 years -1.557e-01
                                              2.661
-2.284
                                  5 869e-02
                                                      0.00778
emp_length2 years
                                  6.818e-02
                                                      0.02236
emp_length3 years
                     -3.745e-02
                                  6.874e-02
                                              -0.545
                                                      0.58589
                     -8.057e-02
emp_length4 years
                                    .249e-02
                                              -1.112
                                                      0.26634
emp_length5 years
                      3.995e-02
emp_length6 years
                      1.755e-03
                                  8.274e-02
                                               0.021
0.975
                                                      0.98308
                      8.549e-02
                                  8.768e-02
emp_length7 years
                                                      0.32955
emp_length8 years
                      8.710e-02
                                  9.419e-02
                                               0.925
                                                      0.35508
                     -8.760e-02
emp_length9 years
                                  1.046e-01
                                              -0.838
                                                      0.40224
                      5.411e-01
                                  9.884e-02
emp_lengthn/a
home_ownershipNONE
                     -9.129e+00
                                  1.136e+02
                                              -0.080
                                                      0.93597
home_ownershipOTHER 3.932e-01
                                  2.441e-01
                                               1.611
                                                      0.10727
                     -1.502e-02
                                  6.336e-02
home_ownershipOWN
home_ownershipRENT -8.818e-03
                                  3.602e-02
                                             -0.245
                                                      0.80661
                     -5.030e-06 4.861e-07 -10.348
annual_inc
                                                      < 2e-16
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
```

With this generation of the model, we can see the model generated the coefficients for each explanatory variable, as well as a p value, or a probability of an event occurring at random. The lower the p-value the lower this extreme of a result occurred simply by a chance, so the more significant the results. In the table, significance is denoted by the number of stars. As expected, the credit grade, income, interest rate, and employment grade are strongly correlated to the default rate, while the loan amount and homeownership are not.

In our final model, we will disregard home ownership and the loan amount variables because of their insignificance.

```
134 complete_model <- glm(loan_status ~ int_rate + grade + annual_inc + emp_length, family = "binomial", data = training)
```

6| Forecasting and Types of Accuracy

With our generated model, we can now predict future defaults. Lets begin to evaluate our model with the testing data that we had set aside.

We can see that for this particular borrower, based on his answers to the explanatory variables, he has a 19.24344% percent chance of defaulting. In reality, the borrower did not default, denoted by the "0" in the loan status.

Lets predict the default rate for the entire testing dataset.

```
143 model_results <- predict(complete_model, newdata = testing, type = "response")
```

Now that we have an entire list of default rates, lets begin to evaluate our model. Before we begin our evaluation, we need to discuss how loans are approved. Banks and lending institutions will set a cutoff level, or a level that defines the acceptable amount of risk. For example, with a cutoff of 0.25, the bank will grant a loan to any person with a predicted default rate of at or below 25%, and reject any loan application above 25%. The accuracy of this model will vary at different cutoff levels, and we will manipulate the cutoff level to get different results.

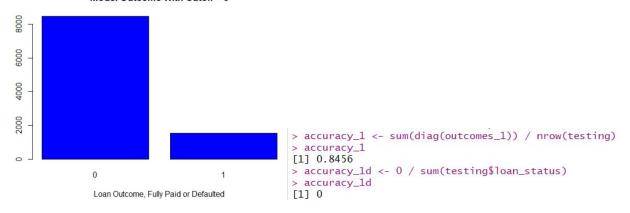
To read the barplots attached, the bars are divided into green and blue sections. The x axis displays the actual outcome (default or paid) while the blue bars represent loans the model accepted and green represents the loans the model rejected.

Cutoff = 1.00

At a cutoff of 1, we are saying that anyone with a risk below 100% can get a loan, basically anyone with a heartbeat. The outcome:

```
149 cutoff <- 1
150 results_1 <- ifelse(model_results > cutoff,1,0)
151 sum(results_1)
152 outcomes_1 <- table(results_1, testing$loan_status)
153 barplot(outcomes_1, xlab = "Loan Outcome, Fully Paid or Defaulted", col = c(rep(c("blue", "green"))), main = "Model Outcome With Cutoff = 0")
154 accuracy_1 <- sum(diag(outcomes_1)) / nrow(testing)
155 accuracy_1 <- 0 / sum(testing$loan_status)
157 accuracy_1d <- 0 / sum(testing$loan_status)
```

Model Outcome With Cutoff = 0

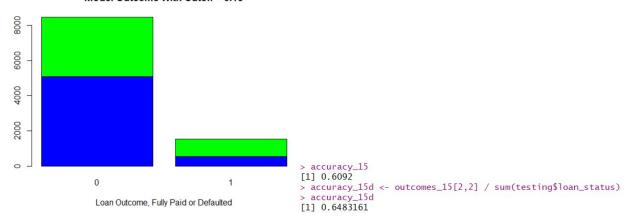


From the barplot, we can see that the model accepted all the loans, and out of those loans, more than 8000 were fully paid while around 2000 defaulted. Thus, its accuracy overall is 84.56%. However, accuracy is defined as $\frac{right\ choices}{total\ choices}$ where $right\ choices = correct\ paid\ back + correct\ defaults$. It is likely that it is more important to find a potential default that a potential borrower who will repay the loan ince that represents a loss of money from the bank. We can see that since the model did not accurately identify any of the defaulters and reject them, it has an default accuracy of 0%.

<u>Cutoff = 0.15 More Conservative Model</u>

```
160 cutoff < .15
161 results_15 <- ifelse(model_results > cutoff,1,0)
162 sum(results_15)
163 outcomes_15 <- table(results_15, testing$loan_status)
164 barplot(outcomes_15, xlab = "Loan outcome, Fully Paid or Defaulted", col = c(rep(c("blue", "green"))), main = "Model Outcome With Cutoff = 0.15")
165 accuracy_15 <- sum(diag(outcomes_15)) / nrow(testing)
166 accuracy_15d <- outcomes_15[2,2] / sum(testing$loan_status)
168 accuracy_15d <- outcomes_15[2,2] / sum(testing$loan_status)
168 accuracy_15d <- outcomes_15[2,2] / sum(testing$loan_status)
```

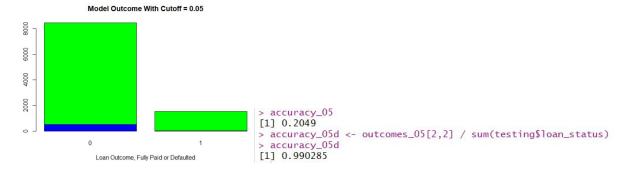
Model Outcome With Cutoff = 0.15



As we decrease the loan cutoff, we can see that the model is now beginning to reject applicants. It correctly diagnoses 60.92% of the loans. Its loan default accuracy is also improved at 64.82%.

Cutoff = 0.05, Aggressive Model

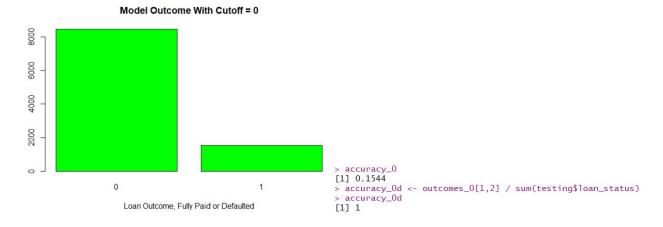
```
171 cutoff <- .05
172 results_05 <- ifelse(model_results > cutoff,1,0)
173 sum(results_05)
174 outcomes_05 <- table(results_05, testing$loan_status)
175 barplot(outcomes_05, xlab = "Loan Outcome, Fully Paid or Defaulted", col = c(rep(c("blue", "green"))), main = "Model Outcome With Cutoff = 0.05")
176 accuracy_05 <- sum(diag(outcomes_05)) / nrow(testing)
177 accuracy_05|
178 accuracy_05|
179 accuracy_05|
170 accuracy_05|
170 accuracy_05|
171 accuracy_05|
172 accuracy_05|
173 accuracy_05|
174 accuracy_05|
175 accuracy_05|
176 accuracy_05|
177 accuracy_05|
178 accuracy_05|
179 accuracy_05|
170 accuracy_05|
170 accuracy_05|
171 accuracy_05|
172 accuracy_05|
173 accuracy_05|
174 accuracy_05|
175 accuracy_05|
176 accuracy_05|
177 accuracy_05|
178 accuracy_05|
179 accuracy_05|
170 accuracy_05|
170 accuracy_05|
171 accuracy_05|
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179 accuracy_05|
170 ac
```



Now that the cutoff level is extremely low, the model can almost perfectly filter out the future defaulters. It does however come at a large cost of also excluding many loan applicants that would have paid back their loans. The default accuracy was at 99.02%, yet the overall accuracy was only 20.49%.

$\underline{\text{Cutoff}} = 0.00$

```
182 cutoff <- .00|
183 results_0 <- ifelse(model_results > cutoff,1,0)
184 sum(results_0)
185 outcomes_0 <- table(results_0, testing$loan_status)
186 barplot(outcomes_0, xlab = "Loan Outcome, Fully Paid or Defaulted", col = "green", main = "Model Outcome With Cutoff = 0")
187 accuracy_0 <- outcomes_0[1,2] / nrow(testing)
188 accuracy_0
189 accuracy_0d <- outcomes_0[1,2] / sum(testing$loan_status)
190 accuracy_0d</pre>
```



This cutoff level was rather trivial to do, but it serves to complete our demonstration of the importance of the cutoff rate. This model perfectly removes all the defaulters, yet suffers from a mere 15.44% accuracy and will earn no money since it rejected all its loan applications - since every loan has some chance of defaulting.

7] Conclusion and Future Implications

An important discussion touched upon at the end of this paper is the proper cutoff level. While it is important to have a cutoff level small enough that we can properly reject all the future defaulters, it is also important to have an cutoff level high enough that the bank can lend enough money and earn money on interest. Each bank will determine how risky they want their lending strategy to be and select the optimal cutoff level accordingly.

The methods used in this paper are currently in place in virtually every sector. We can see modelling used in risk analysis, be it insurance, lending, trading and stock strategies, or in consulting.

Any field with a need to predict or forecast future outcomes utilities modelling to some degree. Most high

level fields also employ much more advanced models used rather than just logistic regression. A more interesting utilization of modelling is its application to the healthcare industry, from insurance to identifying diseases and predicting outbreaks. Machine learning seems to be the next step after modelling, where trends and defining lines are identified without clear rules or paths as seen in statistical modelling.

In all, in this paper, we identified significant explanatory variables that would affect default rates, build a model based on these variables, and then evaluated the model over the testing data. Thus, this paper has shown how data can be used not only to identify important trends, but that using logistic regression and the GLM, we have the ability to quantify these relationships and then apply them to forecast future events. In the process, we have found that interest rate, credit grade, income, employment length are all significant factors, while loan amount and household ownership are insignificant. All this can be used to more efficiently filter loan applications and accept only the optimal ones.

8] Code

```
ls()
rm(list=ls())
getwd()
setwd("C:/Users/ethan/Desktop/loan project/")
list.files()
#install.packages("openxlsx")
library("openxlsx")
loans <- read.xlsx("loan trial .xlsx", 1, colNames = TRUE)</pre>
library("dplyr")
library("stringr")
library("tidyr")
#install.packages("gmodels")
library("gmodels")
head(loans)
colnames(loans)
tempDF <- loans</pre>
tempDF[] <- lapply(loans, as.character)</pre>
colnames(loans) <- tempDF[1, ]</pre>
loans <- loans[-1 ,]</pre>
tempDF <- NULL
colnames(loans)
loans2 <- loans[, c(3, 7, 9, 12, 13, 14, 17)]
summary(loans2)
colnames(loans2)
loans3 <- loans2</pre>
loans3$loan_amnt <- as.numeric(loans2$loan_amnt)</pre>
loans3$annual_inc <- as.numeric(loans2$annual_inc)</pre>
loans3$int_rate <- as.numeric(loans2$int_rate)</pre>
loans3$home_ownership <- as.factor(loans2$home_ownership)</pre>
loans3$loan_status <- as.factor(loans2$loan_status)</pre>
loans3$grade <- as.factor(loans2$grade)</pre>
loans3$emp length <- as.factor(loans2$emp length)</pre>
summary(loans3)
loans4 <- na.omit(loans3)</pre>
summary(loans4)
loans4$loan_status <- sapply(loans4$loan_status, tolower)</pre>
temp_list <- loans4$loan_status</pre>
temp_list[grepl("paid", loans4$loan_status)] <- 0</pre>
##search for charged, replace with 1's
temp_list[grepl("charged", loans4$loan_status)] <- 1</pre>
head(temp_list)
loans4$loan_status <- temp_list</pre>
temp_list <- NULL</pre>
```

```
loans4$loan_status <- as.numeric(loans4$loan_status)</pre>
summary(loans4)
CrossTable(loans4$grade , loans4$loan_status, prop.r = TRUE,
           prop.c = FALSE, prop.t = FALSE, prop.chisq = FALSE)
CrossTable(loans4$emp_length, loans4$loan_status, prop.r = TRUE,
           prop.c = FALSE, prop.t = FALSE, prop.chisq = FALSE)
CrossTable(loans4$home_ownership, loans4$loan_status, prop.r = TRUE,
           prop.c = FALSE, prop.t = FALSE, prop.chisq = FALSE)
grade_plot <- CrossTable(loans4$grade , loans4$loan_status, prop.r = TRUE,</pre>
                          prop.c = FALSE, prop.t = FALSE, prop.chisq = FALSE)
grade_rate <- grade_plot$prop.row[,2]</pre>
barplot(grade rate, xlab= "Credit Grade", ylab = "Default Rate", main = "Credit
Grade and Default Probability", col = "lightblue")
el_plot <- CrossTable(loans4$emp_length, loans4$loan_status, prop.r = TRUE,
                      prop.c = FALSE, prop.t = FALSE, prop.chisq = FALSE)
el rate <- el plot$prop.row[,2]
el_rate2 <- el_rate[order(el_rate)]</pre>
barplot(el_rate2, xlab= "Employment Length", ylab = "Default Rate", main =
"Employment Length and Default Probability", col = "darkblue")
home_plot <- CrossTable(loans4$home_ownership, loans4$loan_status, prop.r = TRUE,
                         prop.c = FALSE, prop.t = FALSE, prop.chisq = FALSE)
home_rate <- home_plot$prop.row[,2]</pre>
home rate2 <- home rate[order(home rate)]</pre>
barplot(home_rate2, xlab= "Home Ownership", ylab = "Default Rate", main = "Home
Ownership and Default Probability", col = "lightgreen")
plot(loans4$loan amnt, ylab = "Loan Amount")
plot(loans4$int_rate, ylab = "Interest Rate")
plot(loans4$annual_inc, ylab = "Annual Income")
income_outliers <- which(loans4$annual_inc > 3000000)
loans4 <- loans4[-income outliers,]</pre>
loans5 <- loans4[sample(nrow(loans4)),]</pre>
training <- loans5[1:32529,]</pre>
testing <- loans5[32530:42529,]
glm(formula = loan status ~ grade, family = "binomial", data = training)
glm(loan_status ~ ., family = "binomial", data = training)
test_model <- glm(loan_status ~ ., family = "binomial", data = training)</pre>
summary(test model)
complete_model <- glm(loan_status ~ int_rate + grade + annual_inc + emp_length,</pre>
family = "binomial", data = training)
predict(complete_model, newdata = testing[1,], type = "response")
testing$loan_status[1]
model_results <- predict(complete_model, newdata = testing, type = "response")</pre>
head(model results)
cutoff <- 1
```

```
results 1 <- ifelse(model results > cutoff,1,0)
sum(results 1)
outcomes 1 <- table(results 1, testing$loan status)</pre>
barplot(outcomes_1, xlab = "Loan Outcome, Fully Paid or Defaulted", col =
c(rep(c("blue","green"))), main = "Model Outcome With Cutoff = 0")
accuracy_1 <- sum(diag(outcomes_1)) / nrow(testing)</pre>
accuracy 1
accuracy_1d <- 0 / sum(testing$loan_status)</pre>
accuracy 1d
cutoff <- .15
results 15 <- ifelse(model results > cutoff,1,0)
sum(results 15)
outcomes 15 <- table(results 15, testing$loan status)</pre>
barplot(outcomes_15, xlab = "Loan Outcome, Fully Paid or Defaulted", col =
c(rep(c("blue", "green"))), main = "Model Outcome With Cutoff = 0.15")
accuracy_15 <- sum(diag(outcomes_15)) / nrow(testing)</pre>
accuracy 15
accuracy_15d <- outcomes_15[2,2] / sum(testing$loan_status)</pre>
accuracy_15d
cutoff <- .05
results 05 <- ifelse(model results > cutoff,1,0)
sum(results 05)
outcomes 05 <- table(results 05, testing$loan status)</pre>
barplot(outcomes_05, xlab = "Loan Outcome, Fully Paid or Defaulted", col =
c(rep(c("blue","green"))), main = "Model Outcome With Cutoff = 0.05")
accuracy_05 <- sum(diag(outcomes_05)) / nrow(testing)</pre>
accuracy 05
accuracy_05d <- outcomes_05[2,2] / sum(testing$loan_status)</pre>
accuracy_05d
cutoff <- .00
results 0 <- ifelse(model results > cutoff,1,0)
sum(results 0)
outcomes 0 <- table(results 0, testing$loan status)</pre>
barplot(outcomes_0, xlab = "Loan Outcome, Fully Paid or Defaulted", col = "green",
main = "Model Outcome With Cutoff = 0")
accuracy_0 <- outcomes_0[1,2] / nrow(testing)</pre>
accuracy 0
accuracy_0d <- outcomes_0[1,2] / sum(testing$loan_status)</pre>
accuracy_0d
```

9] References

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