



START-UPS AND SMALL & MEDIUM SIZED ENTERPRISES PRACTICE GROUP

NAIROBI

MOMBASA

KAMPALA

DAR ES SALAAM

KIGALI



OUR PRESENCE

**Head Office, Nairobi:**

I&M Bank House, 7th Floor
2nd Ngong Avenue
P.O. Box 22588 - 00505 | Nairobi, Kenya
Tel: +254 20 221 0978 | +254 20 221 1077
Cell: +254 716 209 673
Email: law@cmadvocates.com

Mombasa Office:

Links Plaza 4th Floor
Links Road, Nyali
P.O. Box 90056 - 80100 | Mombasa, Kenya
Tel: +254 41 447 0758 | +254 41 447 0548
Cell: +254 746 995 283
Email: mombasaoffice@cmadvocates.com

Tanzania Office:

Oyster Pearl Galleria, 7th Floor
370 off Chole Road
Oysterbay Peninsula
P.O. Box 77044 | Dar es Salaam, Tanzania
Tel: +255 713 411 721 | +255 654 702 304
+255 682 495 603
Email: law@cymbellattorneys.com

Uganda Office:

Plot 49, Ntinda Rd,
Rovis Apartments, First Floor
Tel: +256 776 739 643
Email: law@cymbelladvocates.com

Rwanda Office:

Kigali Heights Building,
West Wing, Third Floor
Tel: +250 252 580 152
Email: law@cmadvocates.rw



THE FIRM

At CM Advocates LLP, we pride ourselves on being able to provide our clients with consistently timely, high quality, innovative and commercially relevant legal advice. Since technical know-how is not adequate, we constantly seek to build excellent working relationships with our clients and clearly understand their businesses and the realities and imperatives they face. Our strategy is to build teams that are specific to our clients' needs and also combine specialist legal skills, industry experience and practical know-how.

Our focus is getting to the core of our clients' legal needs, creating and adding value to them; by delivering timely, innovative and commercially-sound advice and legal solutions. We have set up robust systems to ensure consistently high quality out-put in every assignment we undertake and we are uncompromising in our quality control. Moreover, we always seek to protect our clients' interests, mitigate their risks and create superior outcomes for them.

Our achievements for clients are made possible by our professional team of technically and commercially brilliant lawyers led by our Managing Partner at the fore front of every transaction, who are singularly focused on their clients' success. In other words, our pride is to make you succeed in your business or project.

We have a culture of professionalism, team work and respect, where talented professionals with different views, experiences and backgrounds can thrive. To remain on the cutting edge, we put extra emphasis on continuous learning, knowledge sharing and peer reviews. This has enabled the Firm to carve a niche for itself in the existing as well as new and emerging branches of law. The Firm's local and international clientele cuts across various sectors of our economy like financial services, real estate development, manufacturing, telecommunication, agribusiness, tourism and hospitality, energy and mining.

OUR PRACTICE AREAS

1. Anti-Bribery & Anti-Corruption
2. Asset Tracing & Recovery
3. Aviation Law
4. Capital Markets
5. Charities and Not-for-Profit Organizations (NPOs)
6. Commercial/Business Law
7. Construction & Infrastructure Law Unit
8. Corporate Law
9. Cyber Security, Privacy & Data Protection
10. Debt Recovery, Restructuring & Insolvency
11. Dispute Resolution
12. Employment, Labour Relations and Immigration Law Advisory
13. Energy, Mining & Extractive Industries
14. Entertainment & Sports Law
15. Family Law, Estate Planning & Probate Administration
16. Forensics & Investigations, Risk & Compliance
17. IP & TMT (Telecommunications, Media & Technology)
18. Lobbyist & Policy Practice
19. Multi-lateral Organizations. Foreign Embassies & Consultants
20. Non-Compete, Non-Solicit & Trade Secret Practices
21. Private Equity & Venture Capitalist
22. Real Estate, Banking & Finance
23. Shipping, Logistics & Admiralty Law
- 24. Start-ups & Small & Medium Sized Enterprises**
25. Tax Law Advisory

START-UPS AND SMALL & MEDIUM SIZED ENTERPRISES

Our approach to Start-ups and Emerging Companies draws from our interdisciplinary team-based approach to client service. This leverages the experience of our lawyers across all of the firm's practice groups to ensure that our clients are offered top-notch legal services covering a wide array of industries and legal disciplines.

We advise start-ups and high-growth companies at every stage of their evolution and on the full spectrum of their legal issues. Our lawyers have acted for entrepreneurs and emerging companies as well as lenders, private equity and venture capital companies that offer them debt or equity financing. Therefore, we fully understand the issues that start-ups grapple with. Our legal and commercial awareness skills enable us to offer practical and economically sound legal advisory services start-ups and high-growth companies.

We assist companies at all stages of their lifecycle. Typically, we begin with a free consultation to assess the company's business model and legal requirements. These ranges from drafting and review of commercial agreements, tax law advisory, corporate structuring, corporate governance to labour and employment issues. At this stage besides our legal services, in liaison with our other advisory businesses, we also advise such start-ups on marketing and business development, strategy as well as best financing options.

From there, we often work with startups to identify and address their unique legal requirements and needs. Moreover, we also offer such companies legal, compliance, company secretarial and corporate governance advisory services.

At an opportune time, we represent these companies in their capital raising efforts or funding transactions, shareholders' agreements, joint ventures, acquisitions by strategic investors, other shares deals, exit strategies, mergers or restructuring.

In the event of a dispute, our Dispute Resolution lawyers work together to advance our clients' causes in a timeous and cost-effective manner.

Young Innovators' Plan

As part of our commitment to the success of the new generation of innovators, and entrepreneurs, CM Advocates offers a proprietary Young Innovators Plan. After an initial free consultation to fully understand your startup's needs and objectives, our team will prepare a customized package of legal services, which will be provided to you at a concessionary rate. Our Young Innovators Plan provides legal services in the following areas:

- Business set up, formation and structure
- Governance and company Secretarial
- Financing, including identifying



potential investors

- Intellectual property - patents, trademarks and copyrights
- Labor and employment issues
- Contracts and agreements
- Real estate
- Legal and Regulatory compliance
- Tax and estate planning
- Dispute resolution
- Mergers, acquisitions and other strategic transactions

Our plan is designed to help startups and entrepreneurs commence their business without exposing them to legal risks that can cripple their business- even as they grapple with the challenges of limited resources, time, and funding.