

Ethan Coyle

Navigating IT Strategies, Governance, and Frameworks for Efficiency and Growth

In a digital landscape that is constantly evolving in software development and healthcare governance, critical questions arise that one must gain a competent understanding to be able fully understand all the intricacies involved. One question that arises from this evolution is the question as to how organizations can effectively balance onshore and offshore resources in software development and optimize their productivity as well as their cost-efficiency. Another question that arises is the role that Total Cost Ownership (TCO) plays in the strategic decision making of an allocation of resources within an organization. After gaining insight to this, one must also make a shift over to the healthcare sector to gain insight as to the governing structure of federalism can impact the generation of revenue in a business, especially in times of crises like pandemics. Lastly, in the realm of IT governance and service management, one must gain a comprehensive knowledge of the pivotal features that frameworks like COBIT and ITIL offer, and how they can contribute to organizational efficiency and excellence. For one to fully comprehend all the intricacies that lie in this, they must delve into the intricacies of resource allocation, the significance of TCO, the influence that federalism has on organizational revenue, and the transformative power of IT frameworks that driving business growth and efficiency. Through this exploration, one can then be able to shed light on the pivotal dynamics which shape each of these domains and steer towards a future of efficient and strategic business operation.

In the dynamically and ever-evolving realm of software development, the strategic and efficient allocation of resources inside of development practices has emerged as a paramount cornerstone of success in the industry and across organizations. The approach entails the delicate

equilibrium brought on between onshore and offshore resources. The equilibrium between these two resources each present their own unique set of advantages as well as challenges. The resources inside of an organization that are located onshore are housed within the country that the organization is housed often come with the distinct advantage of more beneficial geographical location to the organization and are often associated and located inside of higher-cost living regions.” It is much easier to contact the company that is present onshore. Even if the company is in a different state, it can be easier to travel there than overseas. Travel time and hassle-free processes are more beneficial in onshore development than in international travel, which, mostly in person, is impossible.”(Sharma, 2023). The proximity of this location of resources can allow for an effortless team collaboration through the benefit of shared-time zones, immediate communication and easier collaboration through more face-to-face interactions. When reviewing some of the disadvantages of on shore development resources researcher Virendra Sharma stated that “Onshore development can cost more than offshore development as the companies are forced to pay a premium in some countries to collaborate with the developers in their home countries.”(Sharma,2023). Continuing, he stated that due to the higher living costs that are associated with the employment of onshore development, there is a lot of competitive price tags that employing resources elsewhere cannot be competed with resulting in higher premiums and costs(Sharma, 2023). While this can benefit an organization in many ways, it can also present a disadvantage such as higher labor expenses associated with the location of the onshore development teams. On the other hand, offshore resources are often situated outside of the proximity of the centralized organization. An example of this is a business, whose main office is in the United States, employs what is called “offshore” development personnel located in a different country such as Vietnam or Japan. One major

benefit of employing such personnel is cost saving. While the cost associated with more employment in a business in their home country, like in the example employing personnel in locations such as Vietnam can drastically reduce cost due to the cost reduction of doing business in another country which can present an extremely compelling option for several organizations wishing to save on costs. In addition to saving on business costs, software maintenance that needs to be done routinely, software testing, and software support are exemplary tasks that can be efficiently and effectively managed by employing offshore resources.

While offshore resources present several benefits, they also present numerous challenges that can be brought into question. One major hurdle is the difference in the time zones. While the employment of local onshore resources adds the benefit of having a team of resources that can collaborate in a real-time environment without delay, the difference associated with offshore adoption of resources can sometimes add a significant difference in that real-time collaboration resulting in longer periods of delays. For instance, an issue that is extremely critical and requires immediate attention might experience higher delays in resolution by hours and sometimes days. “Companies usually use virtual communication like email, video calls, messengers on social media platforms because it takes much time and money to move to the offshore team to make face-to-face discussions. However, it is not as effective as direct interactions.”(Tran,2022). The cultural disparities and the diversity of language barriers presented by offshore resources can also present an impeding issue associated with communicating effectively and the understanding of certain project requirements. The ability to overcome these challenges necessitates the implementation of a well-rounded and extremely robust project management strategy to establish a clear set of communication channels for the copesetic and complete understanding of ongoing issues and processes as well as periodically establishing a way to instill a periodic face-to-face

encounter between onshore and offshore resources. This harmonious balance can have the potential to harness the benefits of the employment of both onshore and offshore resources creating a more seamless integration and successful business operation. Additionally, when effective communication can be instantiated, the time zone difference allows for a seamless flow of management allowing the organization to potentially be able to monitor and manage their business twenty-four hours a day efficiently. This strategy optimizes productivity and cost-efficiency by judiciously allocating certain tasks based on the specific collaboration needs within the organization and required coordination efforts. In an analysis over the effectiveness of hiring offshore and onshore development resources, Researcher Kelton Reid stated, “Onshore is often best for larger, labor-intensive development projects that require multiple disciplines and/or custom software design.”(Reid, 2020). Reid continued by stating that “Offshore can be utilized for maintenance of ongoing projects, simpler one-off jobs, or upgrades to well-established infrastructure”(Reid, 2020). Phases of projects that demand collaboration in real time can be assigned and retained by onshore resources to ensure a more meticulous oversight. Conversely, tasks of more routine or transactional nature that could potentially save the organization on costs might be allocated to offshore resources. This hybrid blend can help to ensure that crucial aspects of organizational development are controlled and closely monitored while also capitalizing on the benefit of the effective cost savings associated with employment offshore.

In tandem with informed management decision making, the ability to understand the TCO is vital. In an analytic review over what Total Cost Ownership entails, researcher Alexandria Twin stated, “Companies use total cost of ownership over the long term as a framework for analyzing business deals.” (Twin 20223). She further went on to say that “Looking at total cost of ownership is a way of taking a more comprehensive approach that

assesses the purchase from a broad perspective. This analysis includes the initial purchase price as well as all direct and indirect expenses.”(Twin, 2023). The TCO encompasses a thorough and extensive array of cost components, software licensing, training, maintenance and upgrades, labor infrastructure, and hardware infrastructure. The costs encompassed by hardware encompass the investments in the physical assets such as computers, networking equipment and computers which are a vital part of development, testing and phases of production in organizations. The cost of hardware can significantly vary depending on the complexity and scale of the software that is being developed. An example of this might be when an organization wants to create and develop a high-traffic web application. The development and creation of such a task might require a substantial server infrastructure which can create a significant impact on the TCO. Licenses for software are also another substantial aspect which often involves costs and expenses related to the operating systems, project management software, development tools and numerous other essential components. The costs associated with licensing constitute a major component to the TCO, particularly if the organization software development relies heavily on proprietary tools to develop and manage their projects. In a study over the TCO in businesses and operation and resource costs, researcher Dave Wallen Stated that having knowledgeable personnel or professional who run software often gains optimal results. However, hiring in-house technicians or third-party consultants to manage the software translates into additional costs.”(Wallen, 2020). In contrast to licensing costs being high, the ability to leverage open-source tools can function as a drastic cost reduction strategy. While this approach might not always be the best, especially with the handling of privileged data, if certain aspects of cost can be freed up by this leveraging strategy, then it could help to reduce the associated cost with the TCO. Labor costs also contribute a significant portion of the TCO. Labor costs with the TCO consist of salaries,

benefits, training as well as professional development of the organizational workforce.

However, one important aspect to keep in mind is that skilled labor sometimes equates to slightly higher cost. While the cost might be higher, the potential to deliver and develop a higher quality product is more likely to be produced which necessitates a balancing of cost and labor.

The costs of maintenance and upgrades are a more ongoing expense which is vital for software patching, updates, hardware maintenance and upgrades. These expenses are necessary to ensure an optimal and efficient security and performance strategy inside of an organization. Over the life cycle of the software, these costs can significantly accumulate. The software complexity and the rate at which technological advances often dictate the expenses incurred. Expenses related to training are also incurred in the education of employees with new tools, technologies, or processes within the organization which contribute to the improvement of productivity within the business. The evolution of technology that continuously evolves necessitates a need to continuously train and educate employees, making it a vital part of the TCO. For example, if a software development company decides that they want to transition to a new framework for development, the training cost associated with the transition would encompass the education via online courses, workshops or hiring outside educators to train the existing workforce in the utilization of the new technology to ensure effective and efficient knowledge of the usage of the new technology. The infrastructure communication costs in the TCO involve the ability to maintain an extremely robust network. This network includes internet services, conferences through video technology, as well as collaborative platforms. In the advent of remote work and globalized employment within organizations, these costs and countless more related to various communication alleys have increased significantly. The ability to communicate efficiently and effectively is a key element that is vital for successful software development and

the cost of creating a reliable and efficient communication infrastructure is a critical component of the TCO.

The influence that TCO has on the decisions regarding management is profound and impacts both the technological investment and the allocation of resources in an organization. Insights given by TCO help to empower the organization to efficiently distribute their resources across projects while considering individual costs associated with the resource distribution and their potential returns on investment. Being able to understand the long terms costs that are associated with the employment and adoption of various technologies can aid in the strategic planning and decision-making process to align the various technologies incorporated with the objectives and budgets in organizations for the long term. Moreover, TCO analysis in organizations can also reveal opportunities across various sectors in which costs to the organization can be reduced such as the renegotiation of contracts with vendors, hardware consolidation and solutions, or streamlined processed that can be adopted to cut labor costs. TCO thus becomes vital in factoring in the strategic planning to ensure that the organization's decisions align with the financial health and sustainability of the business.

If one shifts their focus to the domain of healthcare, the governing structure of federalism plays a vital and pivotal role in the generation of revenue. "Fiscal federalism are monetary principles and general framework designed for assigning functions to the different levels of government through appropriate fiscal tools for carrying out those functions."(Bello, 2023). This is particularly evident during critical and disrupting periods like pandemics. Federalism often involves the distribution of powers and responsibilities between central (federal) government and the state or regional governments. This structure that is created provides a framework for more

effective and collaborative decision making as well as the distribution of resources efficiently. With this effectiveness, the ability to address healthcare challenges becomes more easily managed. In the context of healthcare governance, revenue generation is significantly impacted and fosters collaboration and innovation through joint efforts between multiple entities. This collaboration often leads to innovative solutions to be developed which attract funding and investments from a plethora of sources. Additionally, a more unified approach under federalism can also attract funding which include grants, organizational philanthropy as well as international funding sources. When strategically channeled in organizations and innovative responses to pandemics, these funds can aid to significantly augment revenue. Furthermore, federalism ensures that the streamlined regulations and standards of compliance in the healthcare sector become more appealing to private sector investment as well as numerous stakeholders. Aligning these regulations can encourage participation from private sectors which further aids in the generation of revenue within the healthcare sector. For example, during the pandemic of COVID-19, the collaborative efforts between federal and state governments within the United States was critical. The federal government was able to provide funding and general guidelines for states and citizens while the state governments were able to implement measures based on the unique scenarios that they each faced. This decentralized approach enabled a more tailored response to the pandemic allowing the leveraging of federal resources as well as state level responses.

For one to gain a deep understanding of useful features for IT solutions, one must delve into the intricacies associated with Control Objectives for Information and Related Technologies or COBIT and Information Technology Infrastructure Library (ITIL). These two IT solutions are stalwarts in the realm of service management as well as IT governance respectively and are

renowned for the transformative impacts that they have on modern organizations. “COBIT helps align business goals with IT goals by establishing links between the two and creating a process that can help bridge a gap between IT — or IT silos — and outside departments.” (White,2019). COBIT offers a framework that is robust that defines control objectives that are precise for the plethora of IT processes in organizations. These objectives serve as beacons to their ability to guide organizations to harmonize their IT operations with business objectives on a much broader level. This harmonization allows COBIT to implement and weave efficiency on an operational level into the strategic goals of the organization allowing the enterprise to be propelled to a heightened state of productivity and efficacy. A feature of COBIT that stands out is the provisioning of maturity models allowing organizations to possess the means to assess and elevate the maturity levels of their IT processing. It is through this evaluation that areas that are primed for enhancement are revealed which leaves no effectiveness and efficiency across all IT processes inside of an organization. Furthermore, the forte of COBIT lies in its direct process-oriented approach which places an intricately well-defined set of processes to fortify internal organizational control over IT. The standardized approach to the promotion of consistent processes then becomes an instrumental factor in business operation control which is a cornerstone for robust IT functions and resiliency. It can also be noted that COBIT does not veer away from the pertinent realm presented in organizational risk management either. COBIT offers a in depth comprehensive framework to help identify, mitigate and manage IT risks throughout organizations which emphasize significant contribution to the overarching goals of organizational continuity and resilience to risks.

In an article written by Simplilearn, it is stated that ITIL is “a set of best practices for delivering IT services—it standardizes the selection, planning, delivery, and support of IT

services to maximize efficiency and maintain predictable levels of service. (Simplilearn,2013).

ITIL provides a compendium of practices that are best for service management in business IT, incorporates pivotal stages such as design, strategy, operational and continual service improvements in IT services into a singular comprehensive lifecycle. This lifecycle approach plays an instrumental role in providing organizations with an overall view of their service management which allows more meticulous executions of services related to planning and strategies. One hallmark that can be noted about ITIL is the intricate process framework that it provides. This framework outlines the best and most suited practice for each stage of the servicing lifecycle. The intricate detailing of this outline ensures that a consistent and high-quality delivery service is always present in an organization which aligns with the key aspiration of ITIL in its ethos for excellence. In addition, ITIL defines a distinct set of functions and roles to ensure that responsibilities and accountability for effective service deliveries is always present. This helps to significantly contribute to the allocation of tasks and responsibilities by helping to culminate the overall efficacy and efficiency of service operations. At its core, ITIL adopts a more customer-centric approach which helps to aid in the imperative nature of understanding and meeting various customer needs through a highly defined and standardize set of services provided by IT services within an organization. By keeping these services inline within one another to assist with the requisites laid down by customers, organizations can elevate customer satisfaction, deliver exceptional value, as well as cultivate a long-lasting relationship with their partnered clientele. In an extensive analytic paper written by Narges Zeinoladedin , Soroush Afiati Mehrvarz and Neda Rahbar, it was said that “the benefits the ITIL and COBIT provided for organizations were mainly improving delivery of services, internal communication, identifying the areas of weakness and having consistency for the way things need to be done in

organizations.” When conjoined together into one framework pairing both the ITIL and the COBIT practices it has been shown to improve the overall quality of services provided both in the organizational sector as well as aligning organizations with satisfying their goals. In addition, the combination of the two can provide a thorough and more competent handling of their customer base. Summing all that into one, it can be apparent that the combined efforts by both employment strategies in an organization can lead to the promotion of organizational competence and business progression.

Overall, the influence that COBIT and ITIL wield in the domain of IT governance and service management is indeed profound. COBIT’s meticulous framework helps to aid and delineate organizational control objectives helping them to excel in operational efficiency as well as the alignment of organizational strategy. In an article written by IT Governance, it states that the employment of COBIT enables an organization to build a more holistic framework for the governance and management of IT that is built on seven enablers including processes, organization structure, culture and ethics, information, people, policies and frameworks , people, skills and competencies, information and ethical behavior(It Governance,2019). The robust approach set forth by COBIT in the realm of risk management also seeks to significantly contribute to the resiliency and continuity of the business ideologies and goals. On the other hand, the structured approach set forth by ITIL which pertains to a more customer-centric approach and a set of organizational best practices helps to create a more holistic and consistent IT service delivery. In tandem with one another, these frameworks stand as organizational beacons that help guide businesses toward excellence in service delivery as well as operational excellence which makes them indispensable assets in the growing and expanding digital landscape that organizations find themselves facing.

In conclusion, for one to gain a comprehensive understanding of the strategic nature of the employment of offshore and onshore resource, they must gain a comprehensive understanding of how TCO is essential for the ability of an organization to thrive in an ever-evolving landscape. The balance between onshore and offshore resources helps to empower businesses to efficiently optimize productivity as well as cost effectiveness through adopting a hybrid strategy. This approach done by these entities ensures that the critical aspects of development performed in organizations are carefully monitored and addressed while simultaneously capitalizing on the cost-saving potential offered by offshore resources. Parallel to this, the healthcare sector further exemplifies the impact that governance models such as federalism have on the generation of revenue especially during global pandemics such as COVID-19. The vital role that federalism plays in the ability to foster combined collaborative efforts, attracting funding and regulation streamlining just further compounds on the significance of the necessity to be able to response to healthcare challenges that arise. Furthermore, COBIT and ITIL allow for intricate insights and guidance while both having their own distinct features and benefits that are crucial components to IT governance and service management withing businesses. The emphasis that COBIT places on control objectives, maturity models and its process-oriented approach as well as ability to counteract risk management threats provides a rounded and well-structured approach to foundational governance in organizations. Simultaneously, the structured service lifecycle, processing frameworks, functionality definitions and roles, and the customer-centric approach employed by ITIL, aids to ensure that an organization can perform a comprehensive approach when it comes to customers and its approach to IT service management. Both of these frameworks help to ensure that the employing entity is able to deliver high-quality services that are in line with the

objectives of the business as well as the expectations of their customers which further elucidates how informed business strategies, cost management , governance model innovation and the creation of robust IT frameworks can collectively drive the growth and efficiency inside of software development and healthcare sectors of business. As the evolving landscape of the digital world evolves, the ability to embrace these frameworks and strategies is instrumental in the intricate navigation of the growing domain of software development and healthcare.

Work Cited

- Bello, Matthew. (2023). Revenue Generation, Fiscal Federalism, and the National Question in Nigeria. 7. 33-46.
- It Governance. (2016). *COBIT 5 framework for the governance of enterprise IT*.
Itgovernance.co.uk. <https://www.itgovernance.co.uk/cobit>
- Reid, K. (2020, October 6). *Pros and Cons of Hiring Offshore Vs. Onshore Developers*.
Esteemed.io. <https://esteemed.io/blog/2020/10/06/pros-and-cons-of-hiring-offshore-vs.onshore-developers/>
- Simplilearn. (2013, February 9). *ITIL: Key Concepts and Summary*. Simplilearn.com;
Simplilearn. <https://www.simplilearn.com/itil-key-concepts-and-summary-article>
- Sharma, V. (2023, March 2). *Onshore vs Offshore Software Development: Advantages & Disadvantages*. Tech Blog | Mobile App, ECommerce, Salesforce Insights.
<https://www.emizentech.com/blog/onshore-vs-offshore-software-development.html>
- Tran, E. (2022, February 8). *The Pros and Cons of Offshore Development Services You Should Know*. BSS Commerce. <https://bsscommerce.com/blog/pros-and-cons-of-offshore-development-services/>
- Twin, A. (2021, October 30). *Total Cost of Ownership (TCO): Asset Costs Over the Long Term*.
Investopedia. <https://www.investopedia.com/terms/t/totalcostofownership.asp>
- Wallen, D. (2020, November 11). *Total Cost of Ownership: Why It is Important for Businesses*.
Spanning. <https://spanning.com/blog/total-cost-of-ownership-why-its-important-for-businesses/>

White, S. K. (2019, January 15). *What is COBIT? A framework for alignment and governance.*

CIO. <https://www.cio.com/article/228151/what-is-cobit-a-framework-for-alignment-and-governance.html>

Zeinolabedin, N. (2014). How COBIT can Complement ITIL to Achieve BIT. *Electrical &*

Computer Engineering: An International Journal, 3(2), 1–11.

<https://doi.org/10.14810/ecij.2014.3201>