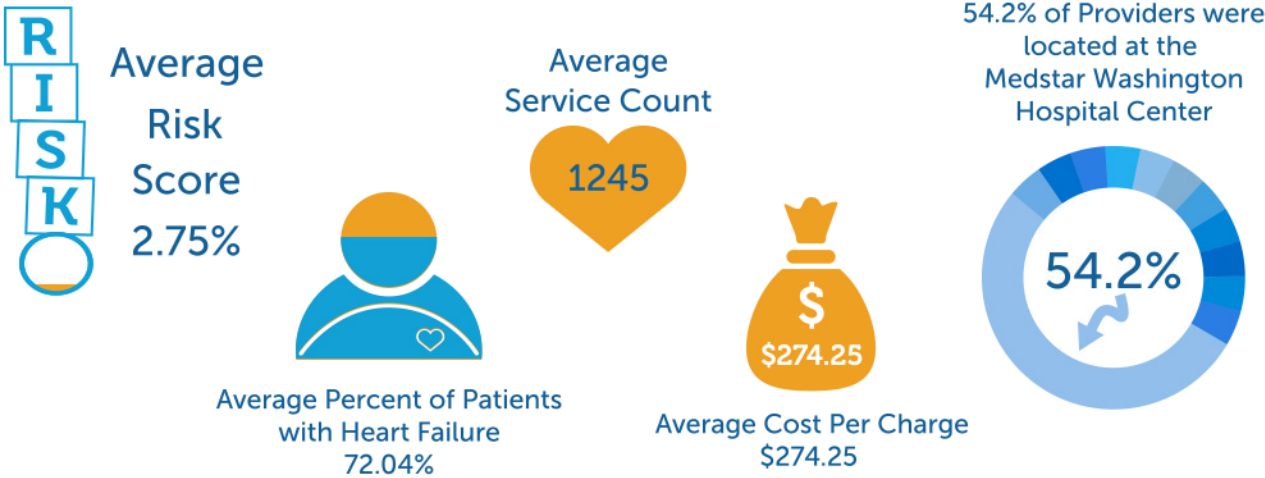


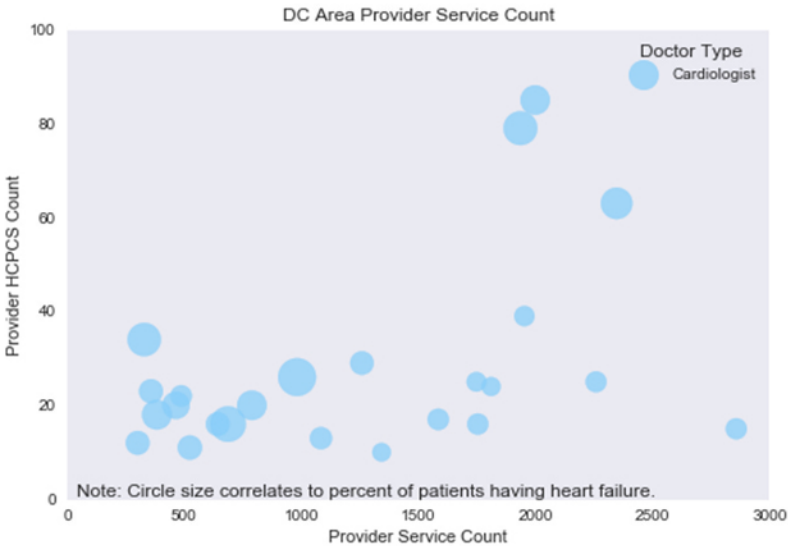
Lower Cost Heart Failure Providers

In partnership with the Medicare Shared Savings Program (MSSP), Care Journey proceeded to provide insights on low cost heart failure providers within the DMV area. The data analyzed was the National Provider Identifier (NPI) Aggregate released for 2015.

While there's a vast number of doctors are able to diagnose preliminary heart failure, our analysis focuses on specialist (Cardiologist) with their percent of patients with heart failure being serviced exceeding 62%. We then took the average charge per service for each doctor to determine the lowest cost providers per service. While services vary in price for each HCPCS code, this gives a general understanding of cost. The providers chosen on our list have less than \$800 per service, over 62% heart failure patients, and over 300 services provided each year.



Provider ID	Last Name	First Name	Middle Initial	Credentials	Address 1	Address 2	City	State	Type	HCPCS Count	Service Count	percent of patients with Heart Failure	Average Risk Score	Charge Average
1396784526	MENDELSON	SANDER	H	MD	110 IRVING ST NW	SUITE 2A38	WASHINGTON	DC	Cardiology	2	412	53%	2.9548	\$ 44.00
1073770293	CAMPIA	UMBERTO		MD	110 IRVING ST NW		WASHINGTON	DC	Cardiology	48	2254	60%	2.9338	\$ 108.90
1699901769	KAISER	CHRISTY	L	M.D.	110 IRVING ST NW		WASHINGTON	DC	Cardiology	29	549	60%	2.7639	\$ 124.82
1699721019	GOLDSTEIN	STEVEN	A	MD	110 IRVING ST NW	SUITE 2A38	WASHINGTON	DC	Cardiology	10	1343	73%	2.775	\$ 138.19
1811953870	MARCUS	RACHEL	R	M.D.	2021 K ST NW	SUITE 315	WASHINGTON	DC	Cardiology	24	1811	74%	2.7907	\$ 143.49
1417994716	WIDELL	JARED	M	MD	3800 RESERVOIR RD NW		WASHINGTON	DC	Cardiology	25	1748	72%	2.7458	\$ 153.60
1740292895	AFRICANO	ERNESTO		M.D.	344 UNIVERSITY BLVD W	SUITE 211	SILVER SPRING	MD	Cardiology	26	1665	55%	1.1695	\$ 154.15
1588781942	OKE	LUC	M	MD	8630 FENTON ST	SUITE 522	SILVER SPRING	MD	Cardiology	49	1629	52%	3.094	\$ 160.77
1801818323	HART	RICHARD	J	M.D.	6400 ARLINGTON BLVD	STE 930	FALLS CHURCH	VA	Cardiology	39	1953	75%	1.5564	\$ 164.02
1205989068	SHEIKH	FAROOQ	H	M.D.	110 IRVING ST NW STE 1E12		WASHINGTON	DC	Cardiology	25	2259	75%	3.1786	\$ 175.66
1598719981	WANG	ZUYUE		MD	110 IRVING ST NW	SUITE 2A38	WASHINGTON	DC	Cardiology	15	2858	73%	2.6647	\$ 177.98
1194926071	HOFFMEYER	MARK	R	M.D.	110 IRVING ST NW	1.00E-07	WASHINGTON	DC	Cardiology	16	1754	75%	3.1605	\$ 180.09
1629010285	WEISSMAN	GABY		M.D.	110 IRVING ST NW	RM 1063NA	WASHINGTON	DC	Cardiology	22	487	70%	2.3695	\$ 183.44
1306890090	RUIZ	GEORGE		MD	110 IRVING ST NW	SUITE 2A38	WASHINGTON	DC	Cardiology	17	1585	75%	3.3343	\$ 184.10
1780672022	S	ANASTASIA	T	MD	1140 VARNUM ST NE	STE 040	WASHINGTON	DC	Cardiology	25	2006	55%	2.399	\$ 189.13
1437145679	MEYER	JERRY	F	MD	1140 VARNUM ST NE	SUITE 102	WASHINGTON	DC	Cardiology	14	1307	53%	2.4033	\$ 189.42
1265543342	SUMMERS	ANNE	E	MD	3023 HAMAKER COURT	#100	FAIRFAX	VA	Cardiology	13	1084	65%	2.1711	\$ 198.56
1679730279	GANDOTRA	CHARU		M.D.	2041 GEORGIA AVE NW		WASHINGTON	DC	Cardiology	35	1088	54%	2.577	\$ 214.90
1821027475	PATRICK	JONATHAN	E	MD	110 IRVING ST NW	NA-1101	WASHINGTON	DC	Cardiology	29	1259	75%	2.7858	\$ 221.09
1316048648	HEMANN	BRIAN	A	MD	8901 WISCONSIN AVE		BETHESDA	MD	Cardiology	16	643	64%	3.19	\$ 227.22
1447292701	VILLINES	TODD	C	M.D.	8901 WISCONSIN AVENUE	MILITARY MEDICAL CENTER	BETHESDA	MD	Cardiology	12	301	70%	3.5154	\$ 227.46
1801808894	MARSH	HENRY	B	M.D.	106 IRVING ST NW	SUITE 116 SOUTH	WASHINGTON	DC	Cardiology	22	973	51%	1.6024	\$ 229.11
1679720718	ERTEL	ANDREW	W	M.D.	110 IRVING ST NW	ROOM NA-1041	WASHINGTON	DC	Cardiology	23	358	73%	2.4538	\$ 230.17
1871686469	DEVINE	PATRICK	J	M.D.	6900 GEORGIA AVE NW		WASHINGTON	DC	Cardiology	11	524	71%	3.3013	\$ 237.58
1720179377	TAYLOR	ALLEN	J	M.D.	7024 SULKY LN		N BETHESDA	MD	Cardiology	34	1309	60%	2.9465	\$ 276.40
1134156151	DESAI	SHASHANK	S	MD	3300 GALLOWES RD	PHYSICIAN BILLING	FALLS CHURCH	VA	Cardiology	20	465	75%	2.9493	\$ 298.83
1023275229	COLLINS	SARA	D	M.D.	1160 VARNUM ST NE	SUITE 100	WASHINGTON	DC	Cardiology	63	2456	51%	2.1739	\$ 316.12
1457306771	O'DONOGHUE	SUSAN		MD	110 IRVING ST NW	SUITE 2A38	WASHINGTON	DC	Cardiology	85	1999	69%	2.3721	\$ 348.49
1487643292	ALI	NAYAB		MD	315 8TH ST NE		WASHINGTON	DC	Cardiology	20	789	75%	3.7823	\$ 350.79
1518957158	FUISZ	ANTHON	R	MD	110 IRVING ST NW		WASHINGTON	DC	Cardiology	18	383	63%	2.8598	\$ 354.35
1952483216	SYED	ASMIR	I	MD	106 IRVING ST. NW.	SUITE 218 (POB/SOUTH TOWER)	WASHINGTON	DC	Cardiology	63	2347	75%	2.1626	\$ 398.95
1184846289	LIPINSKI	MICHAEL	J	MD, PHD	110 IRVING ST NW	SUITE 4B1	WASHINGTON	DC	Cardiology	34	329	75%	2.1495	\$ 446.34
1275528234	GIST	HERMAN		M.D.	106 IRVING ST NW	SUITE 1500 NORTH TOWER	WASHINGTON	DC	Cardiology	49	3653	54%	3.0998	\$ 447.17
1750372629	SHAH	MANISH	H	MD	110 IRVING ST NW	CARDIAC ARRHYTHMIA CENTER SUITE 5A-12	WASHINGTON	DC	Cardiology	79	1936	67%	2.2963	\$ 459.97
1326085531	WEIGOLD	W.	G	MD	110 IRVING ST NW	SUITE 2A38	WASHINGTON	DC	Cardiology	16	687	75%	2.8485	\$ 506.79
1104876333	SUDDATH	WILLIAM	O	M.D.	110 IRVING ST NW	ROOM # 4B-1	WASHINGTON	DC	Cardiology	26	982	75%	2.6269	\$ 575.01



After graphing the correlation between HCPCS count and Service count, the trend aligns with higher cost is related to higher amount of services and HCPCS. Lower cost parallel to less HCPCS codes which indicates these providers specialize in a smaller, more specific number of treatments.