U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved Office of Management and Budget No. 1215-0188 Expires 11-30-2006



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT. 1. File Number: C- 00633 Person Filing 2. Name and mailing address (include ZIP Code): 3. Any other address where records necessary to verify this report are kept: Name Name Michael D Penn Title Partner Organization The Crossroads Group Organization P.O. Box, Bldg., Room No., if any P.O. Box, Bldg., Room No., if any Street Street 63 Via Pico Plaza, Suite 505 City City San Clemente State California ZIP Code + 4 92672 State ZIP Code + 4 4. Date fiscal year ends: 5. Type of person: a. Individual b. Partnership c. Corporation d. Other (Specify): Nature of Agreement or Arrangement 6. Full name and address of employer with whom made (include ZIP Code): 7. Date entered into: 2012 Name 8. Name of person(s) through whom made: Organization San Manuel Band of Mission Indians Name Lynn Valbuena Trade Name, if any Name P.O. Box, Bldg., Room No., if any Street 26569 Community Center Drive Name City Highland Name State California ZIP Code + 4 92346 Name **Signatures** Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information contained in any accompanying documents) has been examined by the signatory and is to the best of the undersigned's knowledge and belief, true, correct, and complete. (See Section VII on penalties in the instructions.) Michael Dana 13. Signed President 14. Signed Treasurer (If other title, see (If other title, see instructions) instructions) Other (Specify) Other (Specify) Title Partner Partner 2-29-2012 949-248-0884

02/27/2012

Date

818-999-5632

Telephone Number

Telephone Number

Filer: Michael Penn The Crossroads Group	File Number C- 00633	
9. Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:		
a. To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.		
b. To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.		
10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):		
Payment on a fee-for-service basis at the hourly rate of \$350.00 plus reasonable and customary expenses		
Specific Activities to be Performed		
11. For each activity, separately list in detail the information required (See instructions):		
a. Nature of activity:		
To advise employees of their Section 7 rights and the potential consequences of third-party representation		
11.b. Period during which performed:	11.c. Extent performed:	
02/03/12 - Present	Ongoing	
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:	
Name Michael D Penn	Name	
Organization The Crossroads Group	Organization	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any	
Street 63 Via Pico Plaza, Suite 505	Street	
City San Clemente	City	
State California ZIP Code + 4 92672	State ZIP Code + 4	
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:	
Public Safety Officers, Public Safety Assistants, Dispatchers, and Administrative personnel of the Department of Public Safety	IBT Local 63	

CONSULTING AGREEMENT

This Agreement is entered into and made effective as of February 3, 2012, by and between The Crossroads Group ("Consultant") and San Manuel Band of Mission Indians, a federally recognized Indian tribe ("Tribe"), who agree as follows:

- 1. <u>Consulting Activity</u>. Consultant agrees to perform general personnel and labor relations activities at Tribe's location in Highland, California (hereinafter referred to as "Basic Services").
- 2. <u>Compensation</u>. Tribe agrees to pay to Consultant for its performance of the Basic Services: i) Consultant's hourly billing rate of Three Hundred Fifty Dollars (\$350.00) in minimum units of a quarter of an hour for all time actually expended on Tribe's behalf, with a minimum of four hours, excluding travel time, for any day Consultant holds meetings; ii) one-half travel time to and from Consultant's home or office to the Tribe's location; and iii) reasonable and customary out-of-pocket expenses. Consultant shall submit a weekly invoice to Tribe including a description of the services rendered from the previous Sunday through Saturday, dates performed and breakdown of hours billed. Consultant is and shall perform Basic Services under this Agreement as an independent contractor and shall not act as or be deemed as agent, employee or legal representative of Tribe. Approved invoices shall be paid within ten (10) days of receipt.

If Consultant is requested by Client, or if as a consequence of an assignment Consultant is required by judicial or administrative process, to participate, appear, or testify in anticipation of, or during legal or dispute resolution proceedings of any kind during the period Consultant is providing services or thereafter, Consultant will reasonably comply with any such request or requirement based on advice of legal counsel. In the event that Consultant does so participate in any manner, the Client shall pay Consultant for its time actually expended in anticipation and resulting from such proceedings, per the terms set forth above in Section 2(i)-(iii). These fees and expenses are in addition to any fees paid or owed for Basic Services performed or to be performed.

Consultant is retained to provide independent and objective professional judgment and recommendations; accordingly, a difference of opinion on a question of professional judgment shall not excuse the Client from fees and costs incurred in the collection of any outstanding accounts receivable.

Consultant has not made, and cannot make any representations or guarantees regarding the successful outcome of any matter related to the aforementioned Consulting Services.

- 3. **Term**. This Agreement shall commence on the effective date above and terminate upon completion of the Basic Services and payment therefore, subject to earlier termination by one of the parties on written notice. The rights and obligations of the parties set forth in paragraph 4 shall survive termination of this Agreement.
- 4. <u>Confidential Information</u>. All information pertaining to the Basic Services shall be treated by Consultant as confidential, and Consultant agrees to maintain in strict confidence all of Tribe's confidential information, whether heretofore or hereafter disclosed to Consultant, and not to disclose or to permit disclosure of such confidential information to other persons, and Consultant agrees not to use the information other than on Tribe's behalf for the purposes furnished, except as Tribe may otherwise authorize in writing. Consultant agrees to take all reasonable precautions to safeguard all such confidential information; and upon Tribe's request,

reasonable precautions to safeguard all such confidential information; and upon Tribe's request, Consultant shall return to Tribe or destroy all such information in accordance with Tribe's instructions. This Agreement is premised on the understanding that neither this Agreement nor any of its terms or substance shall be disclosed, directly or indirectly, to any other person except (a) to Consultant's officers, directors, employees and advisors on a confidential and need-to-know basis or (b) as required by applicable law or compulsory legal process (in which case Consultant shall inform Tribe promptly thereof prior to such disclosure).

5. Miscellaneous.

- a. This Agreement constitutes the entire and integrated agreement between the parties and all prior and contemporaneous negotiations, representations and agreements, written or oral, if any, between the parties with regard to the subject matter of this Agreement are superseded and canceled hereby and shall not be used to interpret or construe this Agreement. No amendment or other modification of this Agreement shall be effective or enforceable unless in writing duly signed by the parties hereto.
- b. All of the terms and provisions of this Agreement shall be binding upon and shall inure to the benefit of and be enforceable by the parties hereto and their respective successors and assigns. Neither party shall assign all or any part of this Agreement without the other party's prior written consent.

SAN MANUEL BAND OF MISSION INDIANS	CONSULTANT
a Federally recognized Indian tribe	
a Federally recognized Indian tribe By: Ymy Valbuena	By: Mulael Dana Pen
Name: Lynn Valbuena Its: Vice Chair woman	Name: MICHAEL DANA PENN
Its: Vice Chair woman	Its: PARTNER