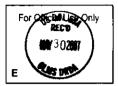
U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

# FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved Office of Management and Budget No. 1215-0188 Expires 11-30-2009



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

1, File Number: C- 00525 326 419		
Person Filing		
Name and mailing address (include ZIP Code):	Any other address where records necessary to verify this report are kept:	
Name	Name	
Title	Title	
Organization LRI Consulting Services, Inc.	Organization	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any	
Street 7850 South Elm Place	Street	
City Broken Arrow	City	
State Oklahoma ZIP Code + 4 74011	State ZIP Code + 4	
4. Date fiscal year ends: 5. Type of person:		
Dec / 31 a. Individual b. Partnership	c. Corporation d. Other (Specify):	
Nature of Agreement or Arrangement		
6. Full name and address of employer with whom made (include ZIP Code):	7. Date entered into: 4 / 23 / 2007	
Name	8. Name of person(s) through whom made:	
Organization Altoona Regional Health System		
Trade Name, if any	Name Ron McConnell	
P.O. Box, Bldg., Room No., if any	Name	
Street 620 Howard Avenue	Name	
City Altoona	Name	
State Pennsylvania ZIP Code + 4 16601	Name	
Signatures		
Each of the undersigned declares, under penalty of perjury and other applicable the information contained in applicacy accompanying documents has been examined true, correct, and complete (See Section With penalties in the instructions.)  13. Signed  President  (If other title, see instructions)	penalties of law, that all of the information submitted in this report (including the by the signatory and is, to the best of the undersigned's knowledge and belief,  14. Signed  Treasurer (If other title, see instructions)	
On 05/22/2007 918-455-9995	On 05/22/2007 918-455-9995	
Date Telephone Number	Date Telephone Number	

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9. Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:		
a. To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.		
b. To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.		
10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):		
Agreement to provide consultation, to give speeches to employees about exercising their right to organize and bargain collectively. Copy of proposal attached.		
Specific Activities to be Performed		
11. For each activity, separately list in detail the information required (See instructions):		
a. Nature of activity:		
Employed to give speeches to employees regarding exercising their rights to organize and bargain collectively.		
11.b. Period during which performed:	11.c. Extent performed	
4/23/07 through 5/24/07	Fully performed	
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:	
Name Rosalyn Warren	Name Khahn Tran	
Organization Labor Relations Services, Inc.	Organization Labor Relations Services, Inc.	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any	
Street 24 Corporate Plaza, Suite 100	Street 24 Corporate Plaza, Suite 100	
City Newport Beach	City Newport Beach	
State Californía ZIP Code + 4 92660	State California ZIP Code + 4 92660	
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:	
RN's	SEIU	

File Number C- 00525

Filer:

LRI Consulting Services, Inc.

## Specific Activities to be Performed (Continuation Page)

11. For each activity, separately list in detail the information required (See instructions):

a. Nature of activity:

Employed to give speeches to employees regarding exercising their rights to organize and bargain collectively.

AA b. Desired desires which professions	Ad a Evant conformati
11.b. Period during which performed: 4/23/07 through 5/24/07	11.c. Extent performed: Fully performed
	Additional Name and address through whom performed, if any:
11.d. Name and address through whom performed:	
Name Peter Quist	Name Matt Perovic
Organization Grubb, Quist and Associates, LLC	Organization Quantum Consulting, Inc.
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any
Street 12 South Main Street	Street 10917 Kilpatrick
City Waterbury	City Oak Lawn
State Vermont ZIP Code + 4 05676	State Illinois ZIP Code + 4 60453
Additional Name and address through whom performed, if any:	Additional Name and address through whom performed, if any:
Name Bruce F Crawford	Name Keith Peraino
Organization	Organization Perairo & Associates, LLC
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any
Street 118 Plum Street	Street 4959 Thames Street East
City Roswell	City Kissimme
State Georgia ZIP Code + 4 30075	State Florida ZIP Code + 4 34778
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:

## Specific Activities to be Performed (Continuation Page)

- 11. For each activity, separately list in detail the information required (See instructions):
  - a. Nature of activity:

Employed to give speeches to employees regarding exercising their rights to organize and bargain collectively.

11.b. Period during which performed: 4/23/07 through 5/24/07	11.c. Extent performed:  Fully performed
<del></del>	
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:
Name Kathleen Tregear	Name Roz Nelson
Organization Tregear & Associates, LLC	Organization Chessboard Consultants
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any
Street 2323 Race Street, Apt 923	Street 1141 West Washington Blvd, Suite 23
City Philadelphia	City Chicago
State Pennsylvania ZIP Code + 4 19103	State Illinois ZIP Code + 4 60607
Additional Name and address through whom performed, if any:	Additional Name and address through whom performed, if any:
Name Mariah DeForest	Name
Organization EMSI Consulting, Inc	Organization
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any
Street 1340 N. ASTOR St. # 2205	Street
city Chicago	City
State \L ZIP Code + 4 60610	State ZIP Code + 4
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:

**PROPOSAL** 

WIRE TU:

TO:

Ron McConnell

THE BANKER'S BANK

DATE:

April 23, 2007

Chief Operating Officer Rova 103003616

Altoona, PA 16601

FOR CREDIT OF THE FIRST NATIONAL BANK AND TRUST COMPANY

Altoona, PA 16601

ACCT # 10283

FOR FURTHER CREDIT LRI CONSULTING

SITUATION ASSESSMENT: SERVICES, INC. ACCT # 043/100 AT THE FIRST NATIONAL BANK AND

You have asked for a proposal to provide consulting services to help you win your upcoming NLRB election against TMST CAMERY. the SEIU. We have performed a thorough assessment of your situation, including a headcount, meetings with your supervisory and management staff, review of background materials regarding issues leading up to the campaign, and analysis of the staffing and scheduling challenges for this campaign. We anticipate that the parties will enter a stipulated election agreement next week for an election around the 24th of May. You have a few short weeks to educate your employees on the disadvantages of unions and convince them to put their trust in a direct relationship with you as opposed to a third party like the SEIU. You want to make sure that your campaign communications are persuasive, legally sound and provide the best opportunity to build trust with your employees.

#### PROPOSED INTERVENTION:

In addition to communication tools you have already purchased, we will provide expert campaign management with experience in healthcare campaigns and provide on-site facilitators to communicate your message directly to employees in captive audience meetings and one-on-one. Based on our assessment we propose that a team of seven consultants work at your two campuses for the duration of your election campaign. We propose working seven days a week (all seven consultants will work during the week and four will work on weekends) to ensure that we can effectively communicate with all voters in the election.

#### **OBJECTIVES:**

Our objectives for this project include:

- Win the NLRB election by as wide a margin as possible or achieve a withdrawal of the petition, without meritorious election objections or unfair labor practice charges;
- Increase trust and credibility of the current leadership team by improving communication and developing their ability to create a positive employee relations environment;
- Maintaining a direct-relationship at your facility (a unionized facility is normally less productive and profitable than a direct relationship one - most estimates place the "dead weight cost" of unionization around 25% more than the cost of operating non-union).

#### **MEASURES OF SUCCESS:**

Our metrics include:

The vote outcome (or the withdrawal of the petition).

### VALUE TO THE ORGANIZATION:

The value to your company includes:

- Maintaining a direct-relationship at the your facility (patient care and satisfaction is normally lower in unionized facilities - in addition, a unionized facility is less productive and profitable than a direct relationship one):
- Improved skill of facility leaders, including communication skills, coaching and facilitation skills, the ability to prioritize and respond to employee-relations problems, and basic leadership ability;
- A more positive employee-relations environment where employees see clearly the benefit of a direct relationship with their management team, substantially reducing the probability that a union might successfully organize the facility. OK BIM

**TERMS AND CONDITIONS:** 

- \$475,000 OK PBW

Fees: The fee for this intervention is free (plus travel expenses). This includes 6 consultants during the week of April 23rd and the full 7-person team after that until the petition is withdrawn or May 24th, whichever comes first. This does not include consulting services already performed prior to April 23rd.

LI Inchors 3 Fun days with 7 consurant + complimentary

7850 South Elm Place | Suite E | Broken Arrow, Oklahoma | 74011

Lair WEEK OF CAMPAIGN. OK PBW

RTM

Payment Terms: A 50% deposit is required upon acceptance of this proposal with the balance due within 30 days or prior to the date of your election, whichever is first. It is understood and agreed that the full fee is due even if the petition in this matter is withdrawn prior to the election date. Further it is understood and agreed that if the election date in this matter is extended beyond May 24<sup>th</sup> for any reason that additional consulting provided beyond that date is not covered by this proposal and must be agreed to in a separate proposal.

Expenses: Expenses will be billed as actually incurred and are due on presentation of the invoice. Reasonable business expenses include, but are not limited to, transportation (air, rental car, taxi, etc.), lodging, food, and costs for campaign communication materials. Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein.

## **ACCEPTANCE:**

We accept the proposal above:

For LRI Management Services, Inc.

For Altoona Regional Health System

Phillip B. Wilson

Vice President – General Counsel

DATE: April 23, 2007

Ron McConnell Chief Operating Officer

DATE: