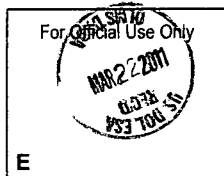


# FORM LM-21

## RECEIPTS AND DISBURSEMENTS REPORT

This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440.

Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under section 203(b) of the Labor-Management Relations and Disclosure Act of 1959, as amended. (LMRDA)



READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT

448420

1. File Number C- 00633	2. Period Covered By This Report From: 01/01/2010 Through: 12/31/2010
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<b>A. Person Filing</b>	
3. Name and mailing address (include ZIP Code): Name: Steven A Beyer Title: Partner Organization: The Crossroads Group Labor Relations Con P.O. Box, Building and Room Number, if any: Suite 505 Street: 63 Via Pico Plaza City: San Clemente State: California ZIP Code + 4: 92672	4. Any other address where records necessary to verify this report are kept: Name: Title: Organization: P.O. Box, Building and Room Number, if any: Street: City: State: ZIP Code + 4:

### Signatures

Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information contained in any accompanying documents) has been examined by the signatory and is, to the best of the undersigned's knowledge and belief, true, correct, and complete. (See the Section on penalties in the instructions).

17. Signed: <u>Steven A Beyer</u> President Title: Other (Specify) Partner On: 03/14/2011 (949) 248-0884 Date Telephone Number	18. Signed: <u>Michael Dana Penn</u> Treasurer Title: Other (Specify) Partner On: 03/14/2011 (818) 999-5632 Date Telephone Number
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Name of Person Filing: Steven Beyer

File Number C- 00633

**B. Statement of Receipts** Report all receipts from employers in connection with labor relations advice or services regardless of the purposes of the advice or services.

5.a. Name and Address of Employer (including trade name, if any).

Mailing Address:

P.O. Box, Building and Room Number, if any

Employer Baumann &amp; Sons Buses, Inc.

Trade Name

Street

Attention To Ronald

Baumann

City

Ronkonkoma

Title

President

State

New York

ZIP Code + 4

11779

5.b. Termination Date 11-21-2009

5.c. Amount 117,994

6. TOTAL RECEIPTS FROM ALL EMPLOYERS 438,265

**C. Statement of Disbursements** Report all disbursements made by the reporting organization in connection with labor relations advice or services rendered to the employers listed in Part B.

7. Disbursements to Officers and Employees:

(a) Name

(b) Salary

(c) Expenses (d) Totals

Steven	A	Beyer	133,675	12,599	146,274	9. Office and Administrative Expenses	
Michael	D	Penn	102,053	9,426	111,479	10. Publicity	
Ricardo		Pasalagua	55,177	9,736	64,913	11. Fees for Professional Services	
Gerri		Ransom	1,438	66	1,504	12. Loans Made	
						13. Other Disbursements	
8. Total disbursements to officers and employees:					324,170	14. Total Disbursements (Sum of Items 8-13)	324,170

**D. Schedule of Disbursements for Reportable Activity**

Use this Schedule to report only disbursements made for the purposes described in Part D of the instructions.

15.a. Employer Name:

15.b. Trade Name, If any:

15.c. To Whom Paid

Name

Title

Organization

P.O. Box, Building and Room Number, if any

Street

City

State

ZIP Code + 4

15.d. Amount

15.e. Purpose

16. TOTAL DISBURSEMENTS FOR ALL REPORTABLE ACTIVITY

Name of Person Filing: Steven Beyer		File Number C- 00633	
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**B. Statement of Receipts** Report all receipts from employers in connection with labor relations advice or services regardless of the purposes of the advice or services.

5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer Coca-Cola Enterprises, Inc.	P.O. Box, Bldg., Room No., if any		
Trade Name	Street 2500 Windy Ridge Parkway		
Attention To: Brian Sasadu	City Atlanta		
Title Vice President, Labor Relations	State Georgia	ZIP Code + 4 30339	
5.b. Termination Date 10-08-2010		5.c. Amount 107,886	

5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer Value World, Inc.	P.O. Box, Bldg., Room No., if any		
Trade Name Superior Management, Inc.	Street 953 Manufacturers Drive		
Attention To: Brian Kosian	City Westland		
Title City Manager	State Michigan	ZIP Code + 4 48186	
5.b. Termination Date 3-06-2010		5.c. Amount 67,936	

5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer Cherry Hill Hotel Management, Inc.	P.O. Box, Bldg., Room No., if any		
Trade Name Crown Plaza Philadel/Cherry Hill	Street 2349 West Marlton Pike		
Attention To: Jerry Lord	City Cherry Hill		
Title General Manager	State New Jersey	ZIP Code + 4 08002	
5.b. Termination Date 6-19-2010		5.c. Amount 62,082	

5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer Fresh Direct, LLC	P.O. Box, Bldg., Room No., if any		
Trade Name	Street 23-30 Borden Avenue		
Attention To: Lawrence Hickey	City Long Island City		
Title Senior Vice President	State New York	ZIP Code + 4 11101	
5.b. Termination Date 11-05-2010		5.c. Amount 34,554	

5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer Serco, Inc.	P.O. Box, Bldg., Room No., if any		
Trade Name	Street 1818 Library Street		
Attention To: David C Goldberg	City Reston		
Title Associate General Counsel	State Virginia	ZIP Code + 4 20190	
5.b. Termination Date 3-20-2010		5.c. Amount 29,303	

5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer IKO Pacific, Inc.	P.O. Box, Bldg., Room No., if any		
Trade Name IKO Industries, Ltd.	Street 850 West Front Street		
Attention To: Aubrey Ellis	City Sumas		
Title	State Washington	ZIP Code + 4 98295-9634	
5.b. Termination Date 11-06-2009		5.c. Amount 18,510	

Name of Person Filing: Steven Beyer		File Number C- 00633	
<b>B. Statement of Receipts</b> Report all receipts from employers in connection with labor relations advice or services regardless of the purposes of the advice or services.			
5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer	CRC Health Corporation	P.O. Box, Bldg., Room No., if any	Suite 600
Trade Name		Street	20400 StevensCreek Blvd.
Attention To:	Pamela <input type="checkbox"/> B <input type="checkbox"/> Burke	City	Cupertino
Title	Senior VP & General Counsel	State	California
		ZIP Code + 4	95014
5.b. Termination Date		5.c. Amount	
10-29-2010		17,452	
5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer	Consolidated Container Company	P.O. Box, Bldg., Room No., if any	Suite 300
Trade Name		Street	3101 Towercreek Parkway
Attention To:	Matthew <input type="checkbox"/> <input type="checkbox"/> Patterson	City	Atlanta
Title	Deputy General Counsel	State	Georgia
		ZIP Code + 4	30339
5.b. Termination Date		5.c. Amount	
12-16-2009		10,298	
5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer	ValleyCrest Landscape Maintenance	P.O. Box, Bldg., Room No., if any	
Trade Name		Street	24151 Ventura Blvd.
Attention To:	Raul <input type="checkbox"/> <input type="checkbox"/> Diaz de Leon	City	Calabasas
Title	Vice President, Human Resources	State	California
		ZIP Code + 4	91302
5.b. Termination Date		5.c. Amount	
6-18-2010		8,862	
5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer	Community Education Centers, Inc.	P.O. Box, Bldg., Room No., if any	
Trade Name		Street	35 Fairfield Place
Attention To:	Debra <input type="checkbox"/> <input type="checkbox"/> Shannon	City	West Caldwell
Title	General Counsel	State	New Jersey
		ZIP Code + 4	07006
5.b. Termination Date		5.c. Amount	
9-18-2009		3,741	
5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer	Volunteers of America	P.O. Box, Bldg., Room No., if any	Suite 1500
Trade Name		Street	3600 Wilshire Blvd.
Attention To:	Susan <input type="checkbox"/> <input type="checkbox"/> Loveira	City	Los Angeles
Title	Human Resources Director	State	California
		ZIP Code + 4	90010
5.b. Termination Date		5.c. Amount	
7-01-2010		3,413	
5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer	The Sofia Hotel	P.O. Box, Bldg., Room No., if any	
Trade Name		Street	150 West Broadway
Attention To:	Andrea <input type="checkbox"/> <input type="checkbox"/> Winslow	City	San Diego
Title	General Manager	State	California
		ZIP Code + 4	92101
5.b. Termination Date		5.c. Amount	
1-19-2010		2,925	

Reporting Organization: The Crossroads Group, Labor Relations Consultants  
File Number: C-00633  
Reporting Period Ending Date: 12/31/2010  
Additional Pages: 1 of 1

**Additional Information:**

Pages 2 – 4:

- Please note that the amount in items **B. Statement of Receipts** for
  - **Baumann & Sons Buses, Inc.**
  - **IKO Industries, Ltd.**
  - **Sofia Hotel**
  - **Serco, Inc.**
  - **Value World, Inc.**
  - **Cherry Hill Hotel Management, Inc.**
  - **Consolidated Container Company**

include receipts and disbursements for matters not connected with reportable labor relations advice and services according to LMRDA Section 203(b).

Pages 3 and 4:

- **Allocation Method:** Regarding all other receipts and disbursements reported in **B. Statement of Receipts** and **C. Statement of Disbursements**, reimbursable expenses are allocated on a percentage basis. As it is difficult to determine the amount of expenses attributable to the reportable services, whenever an arrangement provides for the performance of both reportable and non-reportable services, the reportable receipts and disbursements for reimbursable expenses are allocated at the same percentage in relation to the reportable receipts and disbursements for the services. **EXAMPLE:** An arrangement resulting in \$1,000.00 in receipts for non-reportable services; \$2,000.00 in receipts for reportable services, and \$600.00 in combined reimbursable expenses. Reportable services equal 67%. Therefore, the reportable reimbursed expenses in this case would be 67% of \$600.00 – or \$402.00.