U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved
Office of Management
and Budget
No. 1215-0188
Expires 09-30-2011



This report is mandatory under P.L. 86-257, as amended, Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.		
1. File Number: C- 00525		
Person Filing		
2. Name and mailing address (include ZIP Code):	3. Any other address where records necessary to verify this report are kept:	
Name	Name	
Title	Title	
Organization LRI Consulting Services Inc	Organization	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any	
Street 7850 South Elm Place, Suite E	Street	
City Broken Arow	City	
State Oklahomä ZIP Code + 4′ 74011	State ZIP Code + 4	
Date fiscal year ends: 5. Type of person:		
Dec . / 31 a. Individual b. Partnership c. Corporation d. Other (Specify):		
-		
Nature of Agreement or Arrangement		
6. Full name and address of employer with whom made (include ZIP Code	7. Date entered into: 1 / 17 / 2013	
Name	Name of person(s) through whom made:	
Organization V&M Star/Vallourec Group		
Trade Name, if any	Name Trina Rauscher-Cooper	
P.O. Box, Bldg., Room No., if any	Name	
Street 2669 Martin Luther Jr Boulevard	Name	
City Youngstown	Name	
State Ohio ZIP Code + 4 44510	Name	
Signatures		
Each of the undersigned declares, under penalty of perjury and other app the information contained in any accompanying decuments) has been ex true, correct, and complete. (See Section VI) on panalties in the instruction	plicable penalties of law, that all of the information submitted in this report (including camined by the signatory and is, to the best of the undersigned's knowledge and belief; ons.)	
President (If other title, sinstructions)	instructions)	
Title President ,	Title Treasurer	
	•	
0.107/2012 010 455 0005	on 3/27/2013 918-455-9995	

Date

Date

Telephone Number

Telephone Number

Filer: LRI Consulting Services Inc	File Number C- 00525	
9. Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:		
a. To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.		
b. To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding of a criminal or civil judicial proceeding.		
10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):		
See attached.		
	•	
Specific Activities to be Performed		
11. For each activity, separately list in detail the information required (See instructions):		
a. Nature of activity:		
Engaged to communicate to employees regarding exercising their rights to organize and bargain collectively.		
11.b. Period during which performed:	11.c. Extent performed:	
various days beginning 2/14/13	Fully Performed	
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any	
Name Ronald Pfeifer	. Name	
Organization '	Organization Vantage Point Alliance	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any	
Street 1545 Arapahoe Trail	Street 18632 River Crossing Boulevard	
City Green Bay	City Davidson	
State Wisconsin ZIP Code + 4 54313	State North Carolina ZIP Code + 4 28036	
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:	
various employees	Pre-petition	



LRI Consulting Services, Inc.

phone 800-888-9115 fax 918-455-9998

www.LRionline.com

Proposal

January 17, 2013

Trina Rauscher - Cooper, Director, Human Resources V & M/Vallourec Group 2669 Martin Luther Jr. Boulevard Youngstown, QH 44510-1033

330-742-2903

Trina.Rauscher-Cooper@NA.Vallourec.com

RE: Petition Pre-Petition

Situation Assessment

You want to provide a subject matter expert to educate and prepare your employees for union organizing activity. You want employees to understand that union cards are legal documents, that they need to protect their personal information and some of the common misunderstandings employees have about unions.

Proposed Intervention(s)

Inoculation Meetings: For this option we will provide a Senior LRI consultant to conduct union "inoculation" meetings with your employees. We will provide at least one on-site facilitator to assess union vulnerability and communicate your message directly to employees.

Objectives

- *Train employees on the facts about union cards, common factics used to get employees to sign cards and facts they should consider before they ever sign a union card.
- Provide a credible subject matter expert who immediately increases your capacity to legally and persuasively respond to potential union organizing activity.
- Prevent NLRB petitions at company location(s) and train employees on the advantages of a direct relationship over a third party relationship.

Value to Organization

- You substantially reduce your company's vulnerability to union organizing activity by making it a "hard target" and difficult for an organizer to get cards signed using typical tactics; We will be able to assess overall vulnerability and by communicating directly with employees we get a solid read on whether union organizing activity has gained traction.
- You will have a more positive work environment where associates are treated with respect and managers are confident that they have the skills to earn the "direct relationship privilege."

Terms and Conditions

The fee for consulting is \$3,000 per consultant per day (plus travel expenses). For purposes of this proposal a consulting day means each calendar day worked by each consultant. If more than one consultant is working on your case the parties understand and agree that multiple consulting days may be

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7850 S. Elm Place Suite E Broken Arrow, OK 74011

it.

worked on each calendar day.

Payment Terms

All fees are due upon the delivery of the consulting services and are non-refundable. Consulting fees and expenses incurred by consultant will be billed to you and you agree to pay those invoices upon receipt and to settle those statements within 7 days and to provide a credit card for us to settle outstanding invoices not paid by that time. You also agree to coordinate, arrange and pre-pay consultant's airfare, hotel accommodations and, if deemed necessary, a rental car. You agree and acknowledge that failure to pay fees or expenses associated with this project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products. Criminal copyright infringement is investigated by the FBI and may constitute a felony penalty of up to five years in prison and/or a \$250,000 fine.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company criminal penalties. Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

Acceptance

We accept the proposal above and the intervention(s) selected:

JRC Inoculation Meetings

For LRI Consulting Services, Inc.

Phillip B. Wilson, President/General Counsel-

Date: January 17, 2013

For V & M/Vallourec Group

J. Rauscher Cooper

Trina Rauscher - Cooper, Director, Human

Resources

Date: 2 4 2013

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Inc. 5.0 TOP 100 Labor Relations Institute, Inc.

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FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

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Title	Title	
Organization LRI Consulting Services Inc	Organization	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any	
Street 7850 South Elm Place, Suite E	Street	
City Broken Arow	City .	
State Oklahoma ZIP Code + 4 74011	State ZIP Code + 4	
4. Date fiscal year ends: 5. Type of person:		
Dec / 31 a Individual b Partnership	c. Corporation d. Other (Specify):	
Nature of Agreement or Arrangement		
6. Full name and address of employer with whom made (include ZIP Code):	7. Date entered into: 1 / 30 / 2013	
Name	Name of person(s) through whom made:	
Organization TH Foods		
Trade Name, if any	Name Rob Anderson	
P.O. Box, Bldg., Room No., if any	Name	
Street 2135 Harlem Road	Name	
City Loves Park	Name	
State Illinois ZIP Code + 4 61111	Name	
2 Signatures		
true, correct, and complete. See Section I from benalties in the instructions.) 13. Signed President (If other title, see instructions)	penalties of law, that all of the information submitted in this report (including the by the signatory and is, to the best of the indestigned's knowledge and belief, 14. Signed Treasurer (If other title, see instructions)	
Title On 3/27/2013 918-455-9995	Title 0n 3/27/2013 918-455-9995	
Date Telephone Number	Date Telephone Number	

Filer: LRI Consulting Services Inc	File Number C- 00525
Check the appropriate box to indicate whether an object of the activities un	ndertaken, is directly or indirectly:
5. Check the appropriate box to indicate whether arrobject of the admines an	dertaker, is directly of manestay.
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b. To supply an employer with information concerning the activities of such employer, except information for use solely in conjunction with	f employees or a labor organization in connection with a labor dispute involving than administrative or arbitral proceeding or a criminal or civil judicial proceeding.
10. Terms and conditions (Explain in detail; see instructions. Written agreeme	ents must be attached.):
See attached.	
Specific Activities to be Performed	
11. For each activity, separately list in detail the information required (See inst	ructions):
a. Nature of activity:	
Engaged to communicate to employees regarding exceptively.	ercising their rights to organize and bargain
11.b. Period during which performed:	11.c. Extent performed:
various days beginning 1/21/13	Fully Performed
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:
Name	Name
Organization Taltos Consulting Inc	Organization
P.O. Box, Bldg., Rôom No., if any	P.O. Box, Bldg., Room No., if any
Street 554 Mahard Drive	Street
City Twin Falls	City .
State Idaho ZIP Code + 4 83301	State ZIP Code + 4
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:
Various employees	Pre-Petition

Proposal

January 30, 2013

Rob Anderson, Resources Manager TH Foods 2135 Harlem Road Loves Park, IL 61111

815-639-3353 randerson@thfoods.com

RE: Active Union Organizing Assessment & Tripwire Training "Refresher"

Situation Assessment

You have asked for a proposal to determine depth and breadth of current union organizing at your Henderson, NV facility, as well as to provide "refresher" Tripwire Training to those supervisors and managers. This is being done to gauge the union's level of penetration and acceptance at this point, as well as to educate and prepare managers for future union organizing activity you feel might occur. You recognize the importance of being proactive in educating your staff on the disadvantages of unions and the advantages of a direct relationship. You want to continue to prepare company leaders to create a positive work environment, no matter what the legal environment.

Proposed Intervention(s)

Assessing Current Seriousness of Union Activity/Organizing: LRI, Inc. will provide a Senior level consultant cone who has not only "hands on" experience as a former union organizer, but in your case ... one who lived and worked in the Las Vegas area adjacent to where this effort is occurring. They will spend up to two (2) days on the floor speaking with and gaining the acceptance and trust of your employees on all 3 shifts. A report will be furnished to local and corporate management upon conclusion.

Employee Education Relative to Cards and Card-Signing: We will spend time with small groups of your employees in a training environment, going over the content of authorization cards (including the one currently in play) and the seriousness of signing such a card... aspects of not knowing what you're signing ... the "evergreen card" . . the "blank check" . . strategies and tactics the union will use to gain employee confidence to get them pressured into signing.

Supervisory and Management "Tripwire Training" - A Refresher: For this option we will provide "basic blocking and tackling" training to prepare your operations leaders for what is currently taking place as well as the very real possibility of future union organizing. The goal is to ensure that managers can recognize and effectively respond to the early warning behaviors that precede a union organizing effort. Supervisors will leave with an improved and refreshed understanding of labor law, how unions organize, be comfortable communicating your company position, and learn some basic keys to maintaining a positive work environment. This training session will last approximately one (1) hour.

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Objectives

- •Provide a 'hands-on' accurate assessment of how long the union effort has been going on; where it started; WHY it started; what your employees are saying and thinking; how well insinuated the union presence is in your Henderson facility.
- Train supervisors and leadership of Company locations to prevent unionization with a focus on practical, hands-on tips to recognize and respond to the early behaviors of union organizing activity and create a positive employee relations environment.
- Cement your company's status as an employer of choice by teaching leaders the skills and abilities needed to create a positive work environment.

Value to Organization

- Proactively educating your staff on the disadvantages of unions and convincing them to put their trust in a direct relationship with you as opposed to an outside party like the union.
- You receive a world-class labor and employee relations team at the flip of a switch. This allows your company to immediately improve its corporate capability.
- You ensure that your facilities remain union-free, which gives your company a competitive advantage in its various markets and makes it less and less vulnerable to anti-corporate campaign pressure.

Terms and Conditions

For purposes of this proposal a consulting day means each calendar day worked by each consultant. Our fee is based upon \$3,000 per day, per consultant involved (not including expenses).

Payment Terms

All fees are due upon the delivery of the consulting services and are non-refundable. The retainer amount above-is due upon acceptance and before we will commence work. We will credit invoices for days worked against this retainer. You agree to pay any additional consulting invoices upon receipt and to settle those statements within 7 days once the retainer has been depleted. You also agree to coordinate, arrange and pre-pay consultant's airfare, hotel accommodations and, if deemed necessary, a rental car. Any additional expenses incurred by consultant will be billed to you and you agree to pay those invoices upon receipt and you agree to settle those statements within 7 days and to provide a credit card for us to settle outstanding invoices not paid by that time. You agree and acknowledge that failure to pay fees or expenses associated with this project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products. Criminal copyright infringement is investigated by the FBI and may constitute a felony penalty of up to five years in prison and/or a \$250,000 fine.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the

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obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company criminal penalties. Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

Acceptance

We accept the proposal above and the intervention(s) selected:

Tripwire Training

For LRI Consulting Services, Inc.

For TH Foods

Phillip B. Wilson, President/General Counsel

Date: January 30, 2013

Rob Anderson, Resources Manager

Date: J. ann.

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