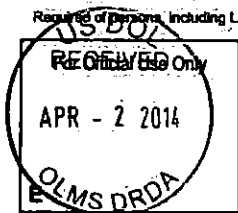


# FORM LM-21

## RECEIPTS AND DISBURSEMENTS REPORT

This report is mandatory under P.L. 88-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440.

Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under section 203(b) of the Labor-Management Relations and Disclosure Act of 1959, as amended. (LMRDA)



READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT

552983

1. File Number C-00597	2. Period Covered By This Report From: 01/01/2013 Through: 12/31/2013
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<b>A. Person Filing</b>	
3. Name and mailing address (include ZIP Code):	
Name Carlos A Restrepo	4. Any other address where records necessary to verify this report are kept:
Title President	Name
Organization Persuasive Communications Inc.	Title
P.O. Box, Building and Room Number, if any	Organization
Street 1474 West Price Rd. Ste. 7599	P.O. Box, Building and Room Number, if any
City Brownsville	Street
State Texas ZIP Code + 4 78520	City
	State ZIP Code + 4

### Signatures

Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information contained in any accompanying documents) has been examined by the signatory and is, to the best of the undersigned's knowledge and belief, true, correct, and complete. (See the Section on penalties in the instructions).

17. Signed	President (if other title, see instructions)	18. Signed	Treasurer (If other title, see instructions)
Title President		Title Treasurer	
On 03/31/2014 3108970384	Date Telephone Number	On	Date Telephone Number

Name of Person Filing: <u>Carlos A. Restrepo</u>	File Number C-00597
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**B. Statement of Receipts** Report all receipts from employers in connection with labor relations advice or services regardless of the purposes of the advice or services.

5.a. Name and Address of Employer (including trade name, if any).		Mailing Address:	
Employer	<u>See Addendum</u>	P.O. Box, Building and Room Number, if any	
Trade Name		Street	
Attention To		City	
Title		State	ZIP Code + 4
5.b. Termination Date		5.c. Amount	
<b>6. TOTAL RECEIPTS FROM ALL EMPLOYERS</b>			

**C. Statement of Disbursements** Report all disbursements made by the reporting organization in connection with labor relations advice or services rendered to the employers listed in Part B.

7. Disbursements to Officers and Employees:							
(a) Name			(b) Salary	(c) Expenses	(d) Totals		
Carlos	<input checked="" type="checkbox"/>	A Restrepo	300,000	<input type="checkbox"/> 0	300,000	9. Office and Administrative Expenses	<input type="text" value="392,769"/>
O	<input type="checkbox"/>	Restrepo	55,000	<input type="checkbox"/>	55,000	10. Publicity	<input type="text"/>
C	<input type="checkbox"/>	Bartolomeo	45,000	<input type="checkbox"/>	45,000	11. Fees for Professional Services	<input type="text" value="403,642"/>
	<input type="checkbox"/>			<input type="checkbox"/>		12. Loans Made	<input type="text" value="12,000"/>
	<input type="checkbox"/>			<input type="checkbox"/>		13. Other Disbursements	<input type="text" value="0"/>
8. Total disbursements to officers and employees:					400,000	14. Total Disbursements (Sum of Items 8-13)	<input type="text" value="1,208,411"/>

**D. Schedule of Disbursements for Reportable Activity** Use this Schedule to report only disbursements made for the purposes described in Part D of the instructions.

15.a. Employer Name:		15.b. Trade Name, if any:	
<u>SEE ADDENDUM</u>			
15.c. To Whom Paid		15.d. Amount	
Name <input type="text"/> <input type="text"/> Title <input type="text"/> Organization <input type="text"/>  P.O. Box, Building and Room Number, if any <input type="text"/> Street <input type="text"/> City <input type="text"/> State <input type="text"/> <input checked="" type="checkbox"/> ZIP Code + 4 <input type="text"/>		<input type="text"/>	
		15.e. Purpose	
<b>16. TOTAL DISBURSEMENTS FOR ALL REPORTABLE ACTIVITY</b>			

Employer – Attention	Address	Amount	Termination Date
Factor Sales (King, Del Sol, Del So- ACE) Victor Salcido Sr. & Victor Salcido Jr., Owners	76 N Archibald St, San Luis, AZ 85349	\$98,530.25	12/31/2012
Bed Bath & Beyond Alan Rauch General Counsel	650 Liberty Avenue Union, NJ	\$416,227.29	06/30/2013
Sonic Automotive Group (Beverly Hills HBMW) Harry Harden, Vice President HR	4401 Colwick Road Charlotte, NC 28211	\$28,681.25	04/30/2013
SnF (-Windsor Palms Care) Josh Sable, General Counsel	7200 Sunset Bl. 7 <sup>th</sup> Floor Hollywood, CA 90047	\$67,500.00	09/15/2012
BOJAY Inc. (Melrose Strip Car Wash) Choi Jae Hong, President	7673 Melrose Ave. Los Angeles, CA 90046	\$2,954.50	06/30/2013
Balfour Beatty Communities LLC, (Ft. Bliss) Rosemary Phillips, Vice President HR	10 Campus Bl. Newtown Square, PA 19073	\$14,214.60	09/30/2013
Hydrochem Will Frederking, General Counsel	900 Georgia Ave. Deer Park, TX 77536	\$45,692.22	08/31/2013
Best Yet Markets (Best Yet Market Harlem) Or Raitses, General Counsel	1 Lexington Ave. Bethpage, NY 11714	\$93,390.57	07/30/2013
John B. San Filippo & Son (Fisher Nuts) Tom Fordonsky, Vice President HR	1703 N. Randall Rd. Elgin, IL 60123	\$313,634.22	11/30/2013
Bartell Hotels Richard Bartell, President/CEO	4875 N. Harbor Ave. San Diego, CA	\$37,327.27	01/31/2014
GKN Aerospace Ray Lagpacan Sr. Director HR	429 North West Road Wellington, KS 67152	\$290,997.89	01/30/2013
KANA Hotel Group (Hampton Inn, Matesson IL) Casey Anthony, Regional Director of Operations	308 North Peters Road, Ste. 100 Knoxville, TN 37922	\$23,033.69	08/31/2013
Long Island Hotels (Marriott Courtyard-Town Place Suites). Richard Erb, CFO	1757 Veterans Memorial Highway. # 22, Islandia, NY 11749	\$33,000.00	10/15/2012

**2013 Schedule of Disbursements for Reportable Activities--PCI File Number C 00597 Page 4 of 5**

<b>Employer Name</b>	<b>To Whom Paid</b>	<b>Address</b>	<b>Amount</b>	<b>Purpose</b>
Bed Bath & Beyond	Fernando Rivera	12223 Highland Ave. # 340 Rancho Cucamonga, CA 91729	\$41,250.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures
Bed Bath & Beyond	Employee Relations Group	22 Culver City, # 146 Playa del Rey, CA 91729	\$50,062.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures
Bed Bath & Beyond	Luz Ceballos	P.O. Box 2127 Temple City, CA 91729	\$39,700.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures
Sonic Automotive (Bev. Hills BMW)	Employee Relations Group	22 Culver City, # 146 Playa del Rey, CA 91729	\$12,676.75	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures
Bartell Hotels (Half Moon Inn)	Fernando Rivera	12223 Highland Ave. # 340 Rancho Cucamonga, CA 91729	\$5,622.48	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures
Bartell Hotels (Half Moon Inn)	Employee Relations Group	22 Culver City, # 146 Playa del Rey, CA 91729	\$4,185.36	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures
Balfour Communities LLC. (Ft Bliss)	Employee Relations Group	322 Culver City, # 146 Playa del Rey CA 91729	\$5,523.93	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.
John B. Sanfilipo & Sons (Fisher Nuts)	Fernando Rivera	12223 Highland Ave. # 340 Rancho Cucamonga, CA 91729	\$64,810.94	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.
John B. Sanfilipo & Sons (Fisher Nuts)	Employee Relations Group	322 Culver City, # 146 Playa del Rey, CA 91729	\$14,375.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures
John B. Sanfilipo & Sons (Fisher Nuts)	Luz Ceballos	P.O. Box 2127 Temple City, CA 91729	\$10,925.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures
GKN Aerospace	Fernando Rivera	12223 Highland Ave. # 340 Rancho Cucamonga, CA 91729	\$40,124.66	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures
GKN Aerospace	Luz Ceballos	P.O. Box 2127 Temple City, CA 91729	\$31,250.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures

<u>Employer Name</u>	<u>To Whom Paid</u>	<u>Address</u>	<u>Amount</u>	<u>Purpose</u>
SnF-Windsor Palms Care	I. S Thompson	6804 Park St. Joshua Tree, CA 91729	\$9,375.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.
SnF-Windsor Palms Care	Employee Relations Group	22 Culver City, # 146 Playa del Rey, CA 91729	\$6,625.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.
Factor Sales (King, Del Sol & Ace Markets	Employee Relations Group	22 Culver City, # 146 Playa del Rey, CA 91729	\$23,100.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.
Factor Sales (King, Del Sol & Ace Markets	Luz Ceballos	P.O. Box 2127 Temple City, CA 91729	\$20,295.00	Inform and educate employees, managers and supervisors regarding the rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.
KANA Hotel Group (Hampton Inn Matesson, IL)	Fernando Rivera	12223 Highland Ave. # 340 Rancho Cucamonga, CA 91729	\$7,300.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.
Bojay (Melrose Strip Car Wash & Detail)	Fernando Rivera	12223 Highland Ave. # 340 Rancho Cucamonga, CA 91729	\$1,229.10	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.
Long Island Hotels (Farmingdale NY Marriott Courtyard-Town Place Suites).	Employee Relations Group	22 Culver City, # 146 Playa del Rey, CA 91729	\$1,312.50	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.
Long Island Hotels (Farmingdale NY Marriott Courtyard-Town Place Suites).	Luz Ceballos	P.O. Box 2127 Temple City, CA 91729	\$13,900.00	Inform and educate employees, managers and supervisors regarding their rights duties and responsibilities under National Labor Relations Act and National Labor relations Board procedures.