U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

FORM LM-20 **AGREEMENT AND ACTIVITIES REPORT**

Form approved Office of Management and Budget No. 1215-0188 Expires 09-30-2011



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

	TIONS CAREFULLY BEFORE PREPA	ARING THIS REPORT.	
1. File Number: C- 00525			
0 00323			
Person Filing			
2. Name and mailing address (include ZIP Code):	3. Any other addres	ss where records necessary to verify this report are kept:	
Name	Name		
Title	Title		
Organization LRI Consulting Services Inc	Organization	Organization	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Rc	P.O. Box, Bldg., Room No., if any	
Street 7850 South Elm Place, Suite E	Street	Street	
City Broken Arrow	City		
State Oklahoma ZIP Code + 4 74	State	ZIP Code + 4	
4. Date fiscal year ends: 5. Type of person:			
Dec / 31 a. Individual b	Partnership c. Corporation	d. Other (Specify):	
Nature of Agreement or Arrangement			
6. Full name and address of employer with whom made (include	ZIP Code): 7. Date entered into	o: 9 / 17 / 2012	
Name	8 Name of person((s) through whom made:	
Organization PSC Metals - GAM		Name Joe King	
Trade Name, if any		KING	
P.O. Box, Bldg., Room No., if any	Name	Name	
Street 877 W Old Lincoln Highway	Name		
City Wooster	Name		
State Ohio ZIP Code + 4 4	Name		
	Signatures	7	
(If	sident 14. Signed the rutions)	all of the information submitted in this report (including lis, to the best of the universigned knowledge and belief, Treasurer (If other title, see instructions)	
On 10/31/2012 918-455-9995		1/2012 918-455-9995	

Date

Date

Telephone Number

Telephone Number

9. Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:				
a. To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.				
b. To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.				
10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):				
see attached				
\cdot				
Specific Activities to be Performed				
11. For each activity, separately list in detail the information required (See instructions):				
a. Nature of activity:				
Engaged to communicate to employees regarding exercising their rights to organize and bargain collectively.				
11.b. Period during which performed:	11.c. Extent performed:			
various days beginning 9/20/12	Fully Performed			
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:			
Name Scott Michel	Name			
Organization	Organization			
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any			
Street 819 Herman Road	Street			
City Horsham	City			
State Pennsylvania ZIP Code + 4 19044	State ZIP Code + 4			
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:			
Drivers, Mechanics, Pickers, Torch Cutters, Crane Operators, Front End Loaders, and Tow Motor Operators	Teamsters			

File Number C- 00525

Filer:

LRI Consulting Services Inc

Proposal

September 17, 2012

Joe King General Counsel PSC Wooster, Metallics, Garn Trucking 877 W Old Lincoln Way Wooster, OH 44691

440-753-5390 jking@pscmetal.com

RE: 8-RC-89252

Situation Assessment

You have asked for a proposal to provide materials and consulting services to help you win your upcoming NLRB election. You have a few short weeks to educate your employees on the disadvantages of unions and convince them to put their trust in a direct relationship with you as opposed to an outside third party like the union. You want to make sure that your consulting is persuasive, legally sound and provides the best opportunity to build trust with your employees.

Proposed Intervention(s)

• Campaign Consulting: For this option we will provide expert campaign consulting with an on-site facilitator to communicate your message directly to employees in employee meetings and one-on-one. Our consultant will work with managers and supervisors at your location to increase your own internal capacity for handling employee relations issues after the campaign is over. Based on our joint assessment of the need, we will assign appropriate consulting resources to your campaign for a pre-approved schedule of meetings. This option does not include representation before the NLRB, which would require an additional engagement if desired by the client.

Objectives

- Win the NLRB election by as wide a margin as possible or achieve a withdrawal of the petition, without meritorious election objections or unfair labor practice charges.
- Increase trust and credibility of the current leadership team by improving communication and developing their ability to create a positive employee relations environment.
- Maintaining a direct-relationship at your facility (unionized facilities are less productive and profitable than direct relationship ones the estimated "dead weight cost" of unionization around 25% more than the cost of operating non-union).

Value to Organization

- You avoid a steep-and slippery-learning curve and are free to do the most important trust-building work. You can talk to employees without engaging in "mud-slinging" you are free to spend your time on a positive message about the company.
- Your communication strategy is legally proven and sound. Our communication tools have never been found to be objectionable by the NLRB in thousands of elections.
- You receive a proven program, with over 10,000 successful client engagements.

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; provided that all such additional billing by other consultants must be pre-approved in writing by PSC Metals, Inc.

Terms and Conditions

The fee for consulting is \$3,000 per consultant per consulting day (plus travel expenses). The retainer amount is \$15000. Any additional consulting provided for logistical support will be billed at an additional \$375 an hour. For purposes of this proposal a consulting day means each calendar day worked by each consultant. If more than one consultant is working on your case the parties understand and agree that multiple consulting days may be worked on each calendar day of the campaign.

Payment Terms

All fees are due upon the delivery of the consulting services and are non-refundable. The retainer amount above is due upon acceptance and before we will commence work. We will credit invoices for days worked against this retainer and you agree to refill the retainer in the amount above for each week of the assignment. You also agree to coordinate, arrange and pre-pay consultant's airfare, hotel accommodations and, if deemed necessary, a rental car. Any additional expenses incurred by consultant will be billed to you and you agree to pay those invoices upon receipt and you agree to settle those statements within 7 days and to provide a credit card for us to settle outstanding invoices not paid by that time. You agree and acknowledge that failure to pay fees or expenses associated with this project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products. Criminal copyright infringement is investigated by the FBI and may constitute a felony penalty of up to five years in prison and/or a \$250,000 fine.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company criminal penalties. Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

The above notwithstanding, it is expressly agreed that all memorandums, letters, posters, speeches and other work product produced for you or provided by LRI shall be considered work for hire, and title to, and full and unrestricted ownership of, all of said work product shall be transferred to PSC Metals, Inc. and shall at all times be and remain vested exclusively in PSC Metals, Inc., including all copy rights and other intellectual property rights associated therewith, notwithstanding any proprietary legends or confidentiality or other notices provided by Contractor to the contrary.

LRI agrees to execute PSC Metals' standard Confidentiality Agreement and Hold Harmless Agreement, attached hereto.

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additional consultants associated with LR







thone 800-888-9115 www.LRIonline.com

Acceptance:

We accept the proposal above and the intevention(s) selected:

____ Campaign Consulting

For LRI Consulting Services, Inc.

Phillip Wilson

President & General Counsel

For PSC Wooster, Metallics, Garn Trucking

ioseph D. King

Vice President, General Counsel

PSC Metals, Inc.

Date

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