U.S. Department of Labor Office of Labor-Management Standards 1. Washington, DC 20210

FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved
Office of Management
and Budget
No. 1245-0003
Expires 10-31-2013



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

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READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

1 File Number: C. 00525		
1. File Number: C- 00525		
Person Filing		
Name and mailing address (include ZIP Code):	3. Any other address where records necessary to verify this report are kept:	
Name	Name	
Title	Title	
Organization LRI Consulting Services, Inc.	Organization	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any	
Street 7850 South Elm Place, Suite E	Street	
City Broken Arrow	City	
State Oklahoma ZIP Code + 4 74011	State ZIP Code + 4	
4. Date fiscal year ends: 5. Type of person:		
Dec / 31 a. Individual b. Partnership	c. Corporation d. Other (Specify):	
Nature of Agreement or Arrangement		
6. Full name and address of employer with whom made (include ZIP Code):	7. Date entered into: 11 / 9 / 2015	
Name	8. Name of person(s) through whom made:	
Organization Valence Surface Technologies LLC .		
Trade Name, if any	Name Jorge Dellacosta	
P.O. Box, Bldg., Room No., if any	Name	
Street 2201 Lake Woodlands Drive	Name	
City The Woodlands	Name	
State TX ZIP Code + 4 77380	Name	
Signatures		
Each of the undersigned declares, under penalty of perjury and other applicable the information contained in any accompanying documents) has been examined true, correct, and complete (See Section VII on penalties in the instructions.) 13. Signed President (If other title, see instructions)	penalties of law, that all of the information submitted in this report (including to by the signatory and is, to the best of the undersigned's knowledge and belief, 14. Signed Title President Treasurer (If other title, see instructions)	
On 12/21/2015 918-455-9995	On 12/21/2015 918-455-9995	
Date Telephone Number	Date Telephone Number	

Filer: LRI Consulting Services, Inc.		File Number C- 00525
9. Check the appropriate box to indicate whether an object of	the activities undertaken	, is directly or indirectly:
a To persuade employees to exercise or not to exerc collectively through representatives of their own ch	ise, or persuade employe loosing.	ees as to the manner of exercising, the right to organize and bargain
b. To supply an employer with information concerning such employer, except information for use solely in	the activities of employe conjunction with an adm	es or a labor organization in connection with a labor dispute involving ninistrative or arbitral proceeding or a criminal or civil judicial proceeding.
10. Terms and conditions (Explain in detail; see instructions. V	Written agreements must	be attached.):
See Attached		
See Actached		
		·
Specific Activities to be Performed		
11. For each activity, separately list in detail the information re	quired (See instructions):	
a. Nature of activity:		
Engaged to communicate to employees regarding exercising their rights to organize and bargain collectively.		
11.b. Period during which performed: various days beginning 11/10/15] 11.	c. Extent performed: Fully Performed
11.d. Name and address through whom performed:	Adr	ditional Name and address through whom performed, if any:
Name Scott Michel	Nai	
Organization	Orr	ganization
	,	D. Box, Bldg., Room No., if any
P.O. Box, Bldg., Room No., if any		
Street 819 Herman Road	Str	
City Horsham	City	·
State PA ZIP Code + 4	19044 Sta	ate ZIP Code + 4
12.a. Identify subject groups of employees:	12	2.b. Identify subject labor organizations:
various employees		pre-petition

Proposal

November 9, 2015

Tracy Glende President Valence Surface Technologies LLC 2201 Lake Woodlands Drive The Woodlands, TX 77380

tracy.glende@valencesurfacetech.com

RE: Pre-Petition Campaign Consulting

Situation Assessment

You want to provide a subject matter expert to educate and prepare your employees for union organizing activity. You want employees to understand that union cards are legal documents, that they need to protect their personal information and some of the common misunderstandings employees have about unions.

Proposed Intervention(s)

Pre-petition Campaign Consulting: For this option we will provide a senior LRI consultant to communicate your message directly to employees, to answer their questions accurately and assess your vulnerability during small group meetings.

Objectives

- Train employees on the facts about union cards, common tactics used to get employees to sign cards and the facts to consider before signing a union card.
- · Provide a credible subject matter expert who immediately increases your capacity to legally and persuasively respond to potential union organizing activity.
- · Assess the organizing union's progress and your vulnerability to determine the level of risk to your direct relationship with employees.
- Prevent NLRB petitions.

Value to Organization

- · You substantially reduce your company's vulnerability to union organizing and become a "hard target" by making it difficult for an organizer to get cards signed using typical tactics.
- You will better understand your level of risk and make better decisions about responding to union organizing.
- · You will better understand your employees' issues and your opportunities to improve employee relations and retain the direct relationship privilege.

Terms and Conditions

The fee for consulting is \$3,000 per consultant per day (plus travel expenses). For purposes of this proposal a consulting day means each calendar day worked by each consultant. If more than one consultant is working on your case the parties understand and agree that multiple consulting days may be worked on each calendar day.

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Forbes



7850 S. Elm Place - Suite E Broken Arrow, OK 74011

Payment Terms

All fees are due upon the delivery of the consulting services and are nonrefundable. Consulting fees and expenses incurred by consultant will be billed to you and you agree to pay those invoices upon receipt and to settle those statements within 14 days. You agree and acknowledge that failure to pay fees or expenses associated with this project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penaltics for the unauthorized reproduction, distribution or exhibition of protected products.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company to criminal penalties. Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The terms and conditions on this proposal are good for 90 days from the date on this proposal unless specified otherwise. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

Acceptance

Weight the proposal above and the intervention selected:

Pre-petition Campaign Consulting

For LRI Consulting Services, Inc.

Phillip B. Wilson, President/General Counsel

Date: November 9, 2015

For Valence Surface Technologies LLC

Tracy Glende President

Date: 11/9/2015.

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