U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

## FORM LM-21 RECEIPTS AND DISBURSEMENTS REPORT

Form approved Office of Management and Budget No. 1245-0003 Expires 10-31-2013

D this ceport is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Labor Relations Consultants and Other Individuals and Organizations, Under section 203(b) of the Labor-Management Relations and Disclosure Act of 1959, as amended. (LMRDA) For Official Use Only JUN - 6 2012 READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT Ε Month/Day/Year Month/Day/Year 2. Period Covered 1 . File Number C- 00597 ( mm/dd/yyyy ) By This Report From: 01/01/2011 A. Person Filing 3. Name and mailing address (include ZIP Code): 4. Any other address where records necessary to verify this report are kept: Name Name Carlos Restrepo Title Title President Organization Persuasive Communications Incorporated Organization P.O. Box, Building and Room Number, if any P.O. Box, Building and Room Number, if any Street 1474 West Price Road Ste. Street City Brownsville City ZIP Code + 4 78520 State ZIP Code + 4 State Texas Signatures Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information contained in any accompanying documents) has been examined by the signatory and is, to the best of the undersigned's knowledge and belief, true, (See the Section on penalties in the instructions). correct, and complete. Treasurer 17. Signed President 18. Signed (If other title, see (if other title, see President Treasurer instructions) Title Title instructions) 06 / 01 2012 3108970384 On Telephone Number Telephone Number Date Date

| Name of Person Filing: Carlos Restrepo                                |                |            |                  | File Number C- 00597                                |                          |  |  |
|---|----------------|------------|------------------|---|--------------------------|--|--|
|   |                |            |                  |   |                          |  |  |
| B. Statement of Receipts Report all receipts from employ or services. | ers in connect | ion with   | labor relation   | s advice or services regardless of the purpos       | ses of the advice        |  |  |
| 5.a. Name and Address of Employer (including trade name, if any       | /).            |            |                  | failing Address:<br>uilding and Room Number, if any |                          |  |  |
| Employer   See Addendum Page 3  |                |            |                  |   |                          |  |  |
| Trade Name  |                |            | Street           |   |                          |  |  |
| Attention To  |                |            | City             |   |                          |  |  |
| Title   |                | ]          | State            | ZIP Code  | + 4                      |  |  |
| 5.b. Termination Date   |                |            | 5.c. Amount      |   |                          |  |  |
| 6. TOTAL RECEIPTS FROM ALL EMPLOYERS                                  |                |            |                  |   |                          |  |  |
|   |                |            |                  |   |                          |  |  |
|   |                |            |                  |   |                          |  |  |
| C. Statement of Disbursements Report all disbursem                    | ents made by   | the repo   | orting organiza  | ation in connection with labor relations advice     | e or services rendered   |  |  |
| to the employers liste  | ed in Part B.  |            |                  |   |                          |  |  |
| 7. Disbursements to Officers and Employees: (a) Name (b) Salar        | y (c) Exper    | nses (d) ¯ | Totals           |   |                          |  |  |
| Carlos Restrepo 285,  | 000            | 0          | 285,000          | 9. Office and Administrative Expenses               | 105,922                  |  |  |
|   |                |            |                  | 10. Publicity                                       | 0                        |  |  |
|   |                |            |                  | 11. Fees for Professional Services                  | 200,944                  |  |  |
|   |                |            |                  | 12. Loans Made                                      | 0                        |  |  |
|   |                |            |                  | 13. Other Disbursements                             | 0                        |  |  |
| 8. Total disbursements to officers and employees:                     |                |            | 285,000          | 14. Total Disbursements (Sum of Items 8-13)         | 591,866                  |  |  |
|   |                |            |                  |   |                          |  |  |
| D. Schedule of Disbursements for Reportable Activity                  | 11 46:-        | C-Ld-      |                  | nly disbursements made for the purposes des         | caribed in Part D of the |  |  |
| b. Scriedule of Dispursements for Reportable Activity                 | instruction    |            | lie to report or | ny dispursements made for the purposes des          | scribed in Part D of the |  |  |
| 15.a. Employer Name:  |                |            |                  | 15.b. Trade Name, If any:                           |                          |  |  |
| See Addendum Page 4   |                |            |                  |   |                          |  |  |
| 15.c. To Whom Paid  |                |            | 15.d. Amou       | int i   |                          |  |  |
| Name  |                |            |                  |   |                          |  |  |
|   |                | -7         | 15.e. Purpo      | ose   |                          |  |  |
| Title   |                |            | -                |   |                          |  |  |
| Organization  |                |            |                  |   |                          |  |  |
|   |                |            | li               |   |                          |  |  |
| P.O. Box, Building and Room Number, if any                            |                |            |                  |   |                          |  |  |
| Street  |                |            |                  |   |                          |  |  |
| City  | !              |            |                  |   |                          |  |  |
|   |                |            | ,                |   |                          |  |  |
| State Washington ZIP Code   |                |            | !   !            |   |                          |  |  |
| 16. TOTAL DISBURSEMENTS FOR ALL REPORTABLE                            | ACTIVITY       |            |                  |   |                          |  |  |

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| Employer - Attention   | Address   | Amount     | Termination Date |
|--|---|------------|------------------|
| Battle Space Flight Services<br>Charles Moore<br>President-CEO   | 1215 S. Clark St.<br>Arlington, VA 22202          | 47,374.85  | January 2011     |
| SANDS Bethlehem Casino<br>Holly Eicher<br>General Counsel & Sec. | 77 Sands Boulevard<br>Bethlehem PA 18015          | 252,182.40 | August 2011      |
| <b>AIMCO</b><br>Gregg Spangle<br>VP-HR                           | 582 S. Ulster St.<br>Ste. 100<br>Denver, CO 80237 | 15,370.91  | August 2011      |
| <b>Longwood Management</b><br>Doug Lowey<br>General Counsel      | 4032 Wilshire Bl.<br>LA, CA 90010                 | 299,999.00 | Sept. 2011       |

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Schedule of Disbursements through December 31, 2011 for Reportable Activities for PCI File Number C 00597 Page 4 of 4

| Employer                              | Paid To                        | <u>Address</u>   | Amount | <u>Purpose</u>  |
|---------------------------------------|--------------------------------|--|--------|---|
| Longwood<br>Mgmt                      | Luz Ceballos                   | 105 Mildred Street<br>El Monte, CA 91733                   | 59,053 | Inform and educate employees regarding rights duties & responsibilities under NLRA &NLRB procedures |
| Longwood<br>Mgmt                      | Employee<br>Relations<br>Group | 322 Culver Bl. # 146<br>Playa del Rey CA 90293             | 7,214  | Inform and educate employees regarding rights duties & responsibilities under NLRA &NLRB procedures |
| Longwood<br>Mgmt                      | Fernando<br>Rivera             | 12223 Highland Ave. # 340<br>Rancho Cucamonga, CA<br>91739 | 14,194 | Inform and educate employees regarding rights duties & responsibilities under NLRA &NLRB procedures |
| Longwood<br>Mgmt                      | Carlos Ortiz                   | 7426 Cherry Avenue<br>Ste. 210-106<br>Fontana, CA 92316    | 21,051 | Inform and educate employees regarding rights duties & responsibilities under NLRA &NLRB procedures |
| Battle<br>Space<br>Flight<br>Services | Employee<br>Relations<br>Group | 322 Culver Bl. # 146<br>Playa del Rey CA 90293             | 31,302 | Inform and educate employees regarding rights duties & responsibilities under NLRA &NLRB procedures |
| Sands<br>Bethlehem<br>Casino          | Employee<br>Relations<br>Group | 322 Culver Bl. # 146<br>Playa del Rey CA 90293             | 66,068 | Inform and educate employees regarding rights duties & responsibilities under NLRA &NLRB procedures |
| AIMCO                                 | Employee<br>Relations<br>Group | 322 Culver Bl. # 146<br>Playa del Rey CA 90293             | 1,562  | Inform and educate employees regarding rights duties & responsibilities under NLRA &NLRB procedures |

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