U.S. Department of Labor-Office of Labor-Management Standards Washington, DC 20210

FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved
Office of Management
and Budget
No. 1245-0003
Expires 10-31-2013



This report is mandatory under P.L. 86-257, as amended, Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT. 1. File Number: C- 00575 **Person Filing** 3. Any other address where records necessary to verify this report are kept: 2. Name and mailing address (include ZIP Code): Name NA Name Steven E Jones Title Title President/Owner Organization Labor Management Solutions Organization P.O. Box, Bldg., Room No., if any P.O. Box, Bldg., Room No., if any Street 167 Willow Oak Avenue Street Citý City Ocean View ZIP Code + 4 ZIP Code + 4 19970-3240 State State Delaware 5. Type of person: 4. Date fiscal year ends: a. 🗙 Individual b 31 c. Corporation d. Other (Specify): Dec Partnership : Nature of Agreement or Arrangement 7. Date entered into: 6. Full name and address of employer with whom made (include ZIP Code): 2012 Name 8. Name of person(s) through whom made: Organization Constellation Energy Nuclear Group Name Susan E Collins Trade Name, if any CENG Name Marc Sloane P.O. Box, Bldg., Room No., if any 2nd Floor Gellrich Name George Street 100 Market St City Baltimore Name ZIP Code + 4 State Maryland 21202 Name . **Signatures** Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information configured in any accompanying documents) has been examined by the signatory and is, to the best of the undersigned's knowledge and belief, true, correct, and complete (See Section VII on penalties in the instructions.) 13. Signed President 14. Signed (If other title, see (If other title, see instructions) instructions) President Treasurer Title Title

Date

On

4/5/2013

Date

302-541-4845

Telephone Number

Telephone Number

Filer Steven Jones Labor Management Solutions	File Number C- 00575
	1
9. Check the appropriate box to indicate whether an object of the activities unde	taken, is directly or indirectly:
	\mathcal{L}_{ij}
a. To persuade employees to exercise or not to exercise, or persuade er collectively through representatives of their own choosing.	nployees as to the manner of exercising, the right to organize and bargain
b. To supply an employer with information concerning the activities of en such employer, except information for use solely in conjunction with a	ployees or a labor organization in connection with a labor dispute involving in administrative or arbitral proceeding or a criminal or civil judicial proceeding.
10. Terms and conditions (Explain in detail; see instructions. Written agreements	must be attached.):
Verbal agreement & authorization provided on April included in an earlier issued purchase order (copy	
Note: On advice of counsel, this report is being possible to provide a copy of the purchase order which	covided as a revision to a report submitted in May contained the payment terms.
Specific Activities to be Performed	
11. For each activity, separately list in detail the information required (See instruc	tions):
a. Nature of activity:	
Answer employee questions regarding collective bar and individual discussions. Conduct informational with employees in the voting unit.	gaining and related topics in small group meetingss sessions regarding the NLRA & collective bargaining
	•
11.b. Period during which performed:	11.c. Extent performed:
4/16/12 to 5/31/2012	Complete
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:
Name	Name
Organization see attached list	Organization
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any
Street	Street
City .	City
State ZIP Code + 4	State ZIP Code + 4
12.a. Identify subject groups of employees:	12.bldentify.subject labor organizations:

IBEW

CENG employees working at the Calvert Cliffs Nuclear Power Plant

Filer: Labor Management Solutions File number: C-00575

11.d. Names and addresses through whom performed:

Axiomatix, LLC 6 Riverside Street Amityville, NY 11701

GLJ Consulting, LLC 1700 Friedensburg Rd. Reading, PA 19606

Diane Franzese 16414 E Duane Lane Scottsdale, AZ 85262

*



 Purchase Order

 Order Number
 Revision
 Page

 501332
 2
 5 of 5

This purchase order number must appear on all order invoices, acknowledgements, packing lists, cartons, and correspondence

Α.	Payment	Terms:	Payment	Terms	are	"Net	30	Days"	after	CENG's	receipt
			of invo	ice and	acc	ceptar	ice	of ser	rvices.		

B. Price Policy: Prices shall remain firm/fixed through completion and are not subject to escalation.

6.0 COMPENSATION

All work shall be performed on a time and material, not to exceed basis:

Purchase Order Not to Exceed Value......\$225,000 USD (REV. #2)

Contractor shall notify both the PO Sponsor/Owner and the Supply Chain Management Department when 75% of the approved funding is expended for this Purchase Order. No work beyond the Purchase Order value shall be performed nor materials provided, unless authorized by a revision to this Purchase Order. Any work that exceeds the Purchase Order value is at the supplier's risk, unless prior written approval is obtained.

Time and Material Rates:

Bill Rate.....\$2,000/day Billable hours shall not exceed 48 hrs. per week.

Miscellaneous expenses shall be reimbursed at actual/reasonable cost with no mark-up (documentation required for expenses over \$75). (REV. #1)

Third Party Services shall be reimbursed at \$250.00/hr.

(REV. #1)

7.0 TERMS & CONDITIONS

All work shall be performed in accordance with the Constellation Energy General Conditions of Contract for Professional Services, Form 500, (R012/7/07) which is attached to and by incorporated herein by reference.

8.0 SPECIAL CONDITIONS OF CONTRACT (REV. 1, DATED 05/02/01)

Contractor and Subcontractor personnel requiring access and performing work at Calvert Cliffs Nuclear Power Plant shall comply with all plant access, security and safety requirements, procedures and policies

Line Part Number / Description	Delivery Date	Quantity Unit	Unit Price	Extended
1 Nuclear Union Mitigation Serv	ices			\$225,000.00
			Total	\$225,000.00





Purchase Order						
Order Number	Revision		Page	•		
501332	2	4	of	5		

This purchase order number must appear on all order invoices, acknowledgements, packing lists, cartons, and correspondence

expenses shall be pre-authorized by the PO Owner. The work is to be performed to the satisfaction of the PO Owner, in accordance with all the notes, terms and conditions of this Purchase Order.

B. SCOPE CHANGE POLICY/PROCESS

The Contractor is not to perform any work outside of the defined scope of services. Any work the Contractor performs outside the scope of services is at their own risk and subject to not being compensated for by CENG.

3.0 SALES/ USE TAX

Under Section 11-407 of the Tax-General Article of the Annotated Code of Maryland, Calvert Cliffs Nuclear Power Plant is required to file returns and pay any sales or use tax on its purchases directly to the Comptroller.

4.0 INVOICES

A. CENG'S Accounts Payable preferred method of receiving invoices is via email. Please PDF invoices to the email address below:

CGGAP@constellation.com

-OR- Invoices can also be sent via US Mail directly to:

Constellation Energy Nuclear Group LLC Attention: Accounts Payable PO Box 1689 Lusby, MD 20657

For invoicing inquiries, please call the AP HOTLINE @ (410)495-4100.

- B. Payment of invoices is contingent upon the following information being referenced on the invoice:
 - a) Purchase Order Number 501332
 - b) PO Owner Megan Flynn
 - c) Brief description of Services rendered
 - d) Supporting documentation as appropriate (i.e., timesheets, receipts, travel expense statements, etc.)

Any invoicing questions may be directed to the AP Hotline - (410) 495-4100.

- C. Accounts Payable's preferred method of payment to the supplier is ACH Direct Deposit. Please contact the accounts payable departments' hot line at 410-495-4100 for application.
- D. IRS regulations require Constellation Energy Nuclear Group to record your Federal Taxpayer ID Number (TIN). Prior to issuing payment, a completed W9 should be on file with Constellation.

5.0 PAYMENT TERMS

1/11/12



Purch	nase Order			
Order Number	Revision		Page	•
501332	2	3	of	5

This purchase order number must appear on all order invoices, acknowledgements, packing lists, cartons, and correspondence

PO #501332, REV. 2

1.0 SCOPE AND SCHEDULE

This Purchase Order Agreement is made between Steve Jones, Labor-Management Solutions ("Contractor") located in Ocean View, DE, and Constellation Energy Nuclear Group LLC (CENG), located in Baltimore, MD. This Purchase Order Agreement is effective November 18, 2011, and will remain in effect until June 30, 2012. (REV. #2)

Contractor shall provide campaign and communication assistance to CENG Management at the Calvert Cliffs Nuclear Power Plant (CCNPP) during the current International Brotherhood of Electrical Workers (IBEW) union organizing drive, as detailed in Labor - Management Solutions' written quotation to Mr. Marc Sloane dated November 7, 2011.

Contractor to provide a two-person consultant team (Chris Borusso and Steven Jones) at Calvert Cliffs. Mr. Borusso will work with Deb Carroll to schedule and conduct the CCNPP leadership training on the National Labor Relations Act (NLRA) and collective bargaining. Mr. Jones shall begin the assessment process by meeting with individual supervisors and preparing draft handouts used to mitigate card signing. Individual coaching shall also be performed throughout the campaign as consultants meet with CCNPP leadership.

Contractor shall provide communication handouts and posters adapted to Calvert Cliffs' issues and management team.

B. Coordination

Contractor: Mr. Steve Jones

Phone: (410) 258-5044

Email: steven.jones3@mchsi.com

PO Owner/Sponsor: Ms. Megan Flynn

Phone: 410-470-3434

E-Mail: Megan.Flynn@cengllc.com

CCNPP POC: Deb Carroll

Phone: 410-495-5218

E-Mail: Deb.Carroll@cengllc.com

Supply Chain: Franca Murphy, Buyer

Constellation Energy Nuclear Group 100 Constellation Way, Suite 1500P

Baltimore, MD 21202 ph 410-470-2941 fax 410-470-2981

E-Mail: franca.c.murphy@constellation.com

2.0 PERFORMANCE

A. The PO Owner has overall responsibility for authorizing the work, and controlling and monitoring spending against the approved expenditures on this Purchase Order. All work related travel and

6 /10/12



 Purchase Order

 Order Number
 Revision
 Page

 501332
 2
 2 of 5

This purchase order number must appear on all order invoices, acknowledgements, packing lists, cartons, and correspondence

Contractor hereby Acknowle	edges Constell tion Energy Nuclear Group's Rev. # and agrees to supply the service in ac	
Purchase Order 501332,	Rev. # and agrees to supply the service in ac	cordance
with all the Terms and	Conditions as specified.	

STEVE JONES/LABOR-MANAGEMENT SOLUTIONS

NAME: STEVERY E. JONES JR.

SIGNATURE:

TITLE: dupais

PO #501332, REV. #1, ISSUE DATE DECEMBER 6, 2011

This Revision #1 is issued to amend this purchase order as follows:

A. Extend the purchase order effective period

From: December 31, 2011 To: January 31, 2012

- B. Revise Section 4.0 B. to include statement that documentation is required for expenses over \$75.
- C. Change bill rate

From: \$220.00/hr. To: \$2,000/day

D. Increase Purchase Order Not-to-Exceed Value

From: \$ 50,000 To: \$150,000

Contractor shall notify both the PO Sponsor/Owner and the Supply Chain Management Department when 75% of the approved funding is expended for this Purchase Order. No work beyond the Purchase Order value shall be performed nor materials provided, unless authorized by a revision to this Purchase Order. Any work that exceeds the Purchase Order value is at the supplier's risk, unless prior written approval is obtained.

E. Include bill rate for third-party services in Section 6.0 Compensation of \$250.00/hr.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

25 1/11/12



 Purchase Order

 Order Number
 Revision
 Page

 501332
 2
 1 of 5

This purchase order number must appear on all order invoices, acknowledgements, packing lists, cartons, and correspondence

	Vendor Contact / Phone Number JONES,STEVE (410) 258-5044		Vendor Fax Vendor No 46644		As Shown Below
Date of Order 10-NOV-11	Revised Date 11-JAN-12	Pay	ment Terms Net 30		
Ship Via	Freight Terms		F.O.B	BILL TO:	Constellation Energy Nuclear Group, LLC PO BOX 1689
	Buyer Franca Murphy		er Telephone 0-470-2941		Lusby MD 20657

PO #501332, REV. #2, ISSUE DATE JANUARY 11, 2012

This Revision #2 is issued to amend this purchase order as follows:

A. Extend the purchase order effective period

From: January 31, 2012 To: June 30, 2012

B. Increase Purchase Order Not-to-Exceed Value by \$75,000

From: \$150,000 To: \$225,000

Contractor shall notify both the PO Sponsor/Owner and the Supply Chain Management Department when 75% of the approved funding is expended for this Purchase Order. No work beyond the Purchase Order value shall be performed nor materials provided, unless authorized by a revision to this Purchase Order. Any work that exceeds the Purchase Order value is at the supplier's risk, unless prior written approval is obtained.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

ACKNOWLEDGEMENT

Please execute and return the below acknowledgement statement as evidence of your complete and unconditional acceptance of the Purchase Order as written. In absence of your written acceptance, performance will constitute acceptance of the Purchase Order as written or modified.

Acknowledgement shall be returned to the Supply Chain Buyer as identified in the below acknowledgement.

Constellation Energy Nuclear Group LLC Strategic Sourcing Unit 100 Constellation Way, Suite 1500P Baltimore, MD 21202

Attention: França C. Murphy Phone: (410) 470-2941 Fax: (410) 470-2981

Billion