

# FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved
Office of Management
and Budget
No. 1245-0003
Expires 10-31-2013



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

### READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

-211073

	231017	_				
1. File Number: C- 00525						
	<del> </del>					
Person Filing		T			· · · · · · · · · · · · · · · · · · ·	
Name and mailing address (include ZIP Code):			Any other address where records necessary to verify this report are kept:			
Name •			Name			
Title		Title				
Organization LRI Consulting Services, Inc.		Organization				
P.O. Box, Bldg., Room No., if any		P.O. Box, Bldg., Room No., if any				
Street 7850 South Elm Place, Suite E		Street				
City Broken Arrow			City			
State Oklahoma	ZIP Code + 4 74011	State		ZIP Code + 4	_	
4. Date fiscal year ends:	5. Type of person:					
Dec / 31	a. Individual b. Partnership	c. Corpo	ration d. Other (Sp	ecify):		
Nature of Agreement or Arrangemen	<u>it</u>					
6. Full name and address of employer with whom made (include ZIP Code):		7. Date entered into: 6 / 3 / 2013				
Name						
Organization PSC Metals Inc		8. Name of person(s) through whom made:				
Trade Name, if any			Name Linda Bogdonovic			
P.O. Box, Bldg., Room No., if any			Name			
Street 5875 Landerbrook Drive, Suite 200			Name			
City Mayfield Heights			Name			
State OH	ZIP Code + 4 44124	Name				
Signatures						
Each of the undersigned declares, und the information contained in any accommune, correct, and complete. (See Section 13. Signed CEO	per penalty of perjury and other applicable apanying documents) has been examined on VII on penalties in the instructions.)  President (If other title, see instructions)	penalties of lid by the signat 14. Signed Title	ew, that all of the informory and is, to the best of Roule.  President	ation submitted in this re f the undersigned's knov	eport (including vledge and belief, Treasurer (If other title, see instructions)	
On 6/19/2013	918-455-9995	On	6/19/2013	918-455-9995	<u> </u>	
Date	Telephone Number		Date	Telephone Number		

Filer: LRI Consulting Services, Inc.	File Number C- 00525				
9. Check the appropriate box to indicate whether an object of the activities under	laken, is directly or indirectly:				
<ul> <li>a.  To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.</li> <li>b.  To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.</li> </ul>					
	-				
10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):					
Verbal agreement. \$3,000 per day per consultant plus reasonable travel expenses.					
Specific Activities to be Performed					
11. For each activity, separately list in detail the information required (See instruct	ions):				
a. Nature of activity:  Engaged to communicate to employees regarding exercising their rights to organize and bargain collectively.					
Engaged to communicate to employees regarding exercising	; their rights to organize and bargain correctivery.				
	· ·				
11.b. Period during which performed:	11.c. Extent performed:				
various days beginning 6/4/13	Fully Performed				
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:				
Name Rebecca Smith	Name				
Organization Taltos Consulting Inc	Organization				
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any				
Street 1474 Lodgepole Drive	Street				
City Henderson	City				
State NV ZIP Code + 4 89014	State ZIP Code + 4				
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:				
Production employees	Steelworkers, Paper, Rubber, Manufacturing, Energy Workers				
	1				

**Proposal** 

May 24, 2013

Maris Brehm

Lake Superior Community Health Center 4325 Grand Avenue Duluth, MN 55807

218-722-1497 lmduluth@hotmail.com

RE: Petition 18-RC-105690 Situation Assessment

You have asked for a proposal to provide materials and consulting services to help you win your upcoming NLRB election. You have a few short weeks to educate your employees on the disadvantages of unions and convince them to put their trust in a direct relationship with you as opposed to an outside third party like the union. You want to make sure that your consulting is persuasive, legally sound and provides the best opportunity to build trust with your employees.

#### Proposed Intervention(s)

Campaign Consulting: For this option we will provide expert campaign consulting with an on-site facilitator to communicate your message directly to employees in employee meetings and one-on-one. Our consultant will work with managers and supervisors at your location to increase your own internal capacity for handling employee relations issues after the campaign is over. Based on our joint assessment of the need, we will assign appropriate consulting resources to your campaign for a pre-approved schedule of meetings. This option does not include representation before the NLRB, which would require an additional engagement if desired by the client.

#### **Objectives**

- Win the NLRB election by as wide a margin as possible or achieve a withdrawal of the petition, without meritorious election objections or unfair labor practice charges.
- Increase trust and credibility of the current leadership team by improving communication and developing their ability to create a positive employee relations environment.
- Maintaining a direct-relationship at your facility (unionized facilities are less productive and profitable than direct relationship ones the estimated "dead weight cost" of unionization around 25% more than the cost of operating non-union).

#### Value to Organization

- · You avoid a steep-and slippery-learning curve and are free to do the most important trust-building work.
- You can talk to employees without engaging in "mud-slinging." You are free to spend your time on a positive message about the company.
- Your communication strategy is legally proven and sound. Our communication tools have never been found to be objectionable by the NLRB in thousands of elections.
- You receive a proven program, with over 10,000 successful client engagements.

Page 1 of 2 (Initial M)

featured in

Labor Relations Institute, inc.







Forbes



## Terms and Conditions

The fee for consulting is a project price of \$20,000 which assumes approximately 8 consulting days and includes all consulting and communication materials (reasonable travel expenses are not included in this price and will be billed separately). Should additional days of consulting be requested by the client it is understood those additional days will be billed at a rate of \$2,500 per consultant per day and added to the project price. For purposes of this proposal a consulting day means each calendar day worked by each consultant. If more than one consultant is working on your case the parties understand and agree that multiple consulting days may be worked on each calendar day.

## **Payment Terms**

All fees are due upon the delivery of the consulting services and are non-refundable. You also agree to coordinate, arrange and pre-pay consultants' airfare, hotel accommodations and, if deemed necessary, a rental car. Any expenses incurred by consultant will be billed to you and are due upon receipt and you agree to settle those statements within 7 days and to provide a credit card for us to settle outstanding invoices not paid by that time. You agree and acknowledge that failure to pay fees or expenses associated with this project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products. Criminal copyright infringement is investigated by the FBI and may constitute a felony penalty of up to five years in prison and/or a \$250,000 fine.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company criminal penalties. Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The terms and conditions on this proposal are good for 90 days from the date on this proposal unless specified otherwise. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

Tulsa, Okiahoma under tile America	
Acceptance We accept the proposal above and the intervention(s)	selected:
For LRI Consulting Services, Inc.  Phillip B. Wilson, President/General Counsel  Date: May 24, 2013	For Lake Superior Community Health Center  Mavis Brehm, CEO  Hynn Gevick  Date: 4/13/13
Page 2 0	f 2 (Initial)



featured in





**Forbes** 

