U.S. Department of Labor Office of Labor-Management *Standards

FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved Office of Management and Budget No. 1245-0003 Expires 10-31-2013



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

599845

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

1. File Number: C- 00525	
Person Filing	
Name and mailing address (include ZIP Code):	Any other address where records necessary to verify this report are kept:
Name	Name
Title	Title
Organization LRI Consulting Services, Inc.	Organization
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any
Street 7850 South Elm Place, Suite E	Street
City Broken Arrow	City
State Oklahoma ZIP Code + 4 74011	State ZIP Code + 4
4. Date fiscal year ends: 5. Type of person:	
Dec / 31 a. Individual b. Partnership	c. Corporation d. Other (Specify):
Nature of Agreement or Arrangement	
6. Full name and address of employer with whom made (include ZIP Code):	7. Date entered into: 7 / 16 / 2015
Name	8. Name of person(s) through whom made:
Organization Pentair Water Quality Systems	
Trade Name, if any	Name Pete Dyke
P.O. Box, Bldg., Room No., if any	Name
Street 400 Regency Forest Drive, Ste 300	Name
City Cary	Name
State NC ZIP Code + 4 27518	Name
Signatures	
Each of the undersigned declares, under penalty of perjury and other applicable the information contained in any accompanying documents) has been examined true, correct, and complete. (See Section VII on senalties in the instructions.) 13. Signed President (If other title, see instructions)	
On 9/25/2015 918-455-9995	On 9/25/2015 918-455-9995
Date Telephone Number	Date Telephone Number

Filer: LRI Consulting Services, Inc.	File Number C- 00525	
9. Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:		
a. To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.		
b. To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.		
10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):		
See Attached		
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Specific Activities to be Performed		
11. For each activity, separately list in detail the information required (See instructions): a. Nature of activity:		
Engaged to communicate to employees regarding exercisin	g their rights to organize and bargain collectively	
ingaged to communicate to employees regulating entrees.	g cheft fights to organize the belgath correctively.	
11.b. Period during which performed:	11.c. Extent performed:	
various days beginning 7/21/15 11.d. Name and address through whom performed:	Fully Performed Additional Name and address through whom performed, if any:	
Name Evelyn Fragoso	Name	
Organization Quality Labor Relations Inst Inc	Organization	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any	
Street 2700 Courtleigh Drive	Street	
City Bakersfield	City	
State CA ZIP Code + 4 93309	State ZIP Code + 4	
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:	
Production Workers	Teamsters	
	1	

Proposal

July 16, 2015

Pete Dyke Vice President, Human Resources Pentair Water Quality Systems 400 Regency Forest Drive, Ste 300 Cary, NC 27518

919-478-4267 peter.dvke@pentair.com

RE: Campaign Consulting, Petition 8-RC-155570

LRI Consulting Services, Inc.

Situation Assessment

You have asked for a proposal to provide materials and consulting services to help you win your upcoming NLRB election. You have a few short weeks to educate your employees on the disadvantages of unions and convince them to put their trust in a direct relationship with you rather than the union. You want to make sure that your consulting is persuasive, does not interfere with employees' protected rights and provides the best opportunity to build trust with your employees.

Proposed Intervention(s)

Campaign Consulting: For this option we will provide expert campaign consulting with an on-site facilitator to communicate your message directly to employees in employee meetings and one-on-one. Our consultant will work with managers and supervisors at your location to increase your own internal capacity for handling employee relations issues after the campaign is over. Based on our joint assessment of the need, we will assign appropriate consulting resources to your campaign for a pre-approved schedule of meetings.

Objectives

- · Win the NLRB election by as wide a margin as possible or achieve a withdrawal of the petition, without meritorious election objections or unfair labor practice charges.
- · Increase trust and credibility of the current leadership team by improving communication and developing their ability to create a positive employee relations environment.
- · Retain your direct-relationship with employees and preserve the operational flexibility needed to remain productive and profitable. The dead weight cost of unionization is estimated at 25% for most organizations.

Value to Organization

- You avoid a steep and slippery learning curve and are free to do the most important trust-building work.
- · You can talk to employees without engaging in mudslinging. You are free to spend your time on a positive message about the company.
- · Your communication strategy is legally proven and sound. Our communication tools have never been found to be objectionable by the NLRB in thousands of elections.
- You receive a proven program, with over 10,000 successful client engagements.

Terms and Conditions

The fee for consulting services is \$3000.00 per day per consultant (plus travel expenses). This fee is due upon the delivery of the consulting services and is non-refundable.

Payment Terms

We require a \$3,000 retainer for consulting services that is due upon acceptance of this proposal. Any additional expenses incurred by consultant(s) will be billed to you.

Expenses will be bifled as actually incurred and are due on presentation of the invoice. We accept EFT, Visa, MasterCard and American Express for your convenience. Reasonable business expenses include, but are not limited

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Labor Relations Institute, Inc.













LRI Consulting Services, Inc.

phone 800-888-9115 fax 918-455-9998

www.LRIonline.com

to, transportation (air, rental car, taxi, etc), lodging, food, and costs for campaign communication materials. You agree and acknowledge that failure to pay fees or expenses associated with this project under these terms will result in reassignment of the consultant(s) and a penalty of 2% per month until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company to criminal penalties. Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The terms and conditions on this proposal are good for 90 days from the date on this proposal unless specified otherwise. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

Acceptance

We accept the proposal above and the intervention selected:

🕽 Campaign Consulting

For LRI Consulting Services, Inc.

Phillip B. Wilson, President/General Counsel

Date: July 16, 2015

For Bentair Water Quality Systems

Pete Dykel Vice President, Human Resources

Dates

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