U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

# FORM LM-20 **AGREEMENT AND ACTIVITIES REPORT**

Form approved Office of Management and Budget No. 1245-0003 Expires 10-31-2013



00525

1. File Number:

This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

679340 READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

Person Filing				
2. Name and mailing address (include ZIP C	Code):	3. Any other address where records necessary to verify this report are kept:		
Name Phillip B Wilson		Name		
Title		Title		
Organization LRI Consulting Services, Inc.		Organization		
P.O. Box, Bldg., Room No., if any		P.O. Box, Bldg., Room No., if any		
Street 7850 South Elm Place, Suite E		Street		
City Broken Arrow		City		
State Oklahoma	<b>ZIP Code + 4</b> 74011	State ZIP Code + 4		
4. Date fiscal year ends: 5.	Type of person:			
Dec / 31 a.	a. Individual b. Partnership c. Corporation d. Other (Specify):			
Nature of Agreement or Arrangement				
6. Full name and address of employer with v	whom made (include ZIP Code):	7. Date entered into:		
Name		5 / 15 / 2018		
Organization Fort Dearborn Compan	у	8. Name of person(s) through whom made:		
Trade Name, if any		Name David Tipton		
P.O. Box, Bldg., Room No., if any		Name		
Street 1530 Morse Avenue		Name		
City Elk Grove Village		Name		
State IL	<b>ZIP Code + 4</b> 60007	Name		
	Signat	ures		
Each of the undersigned declares, under per the informa true, correc  13. Signed  Title  CEO	enalty of perjury and other applicable ients) has been examined ies in the instructions.)  President (If other title, see instructions)	penalties of law, that all of the information submitted in this report (including by the signatory and is, to the best of the undersigned's knowledge and belief,  14. Signed  Treasurer (If other title, see instructions)		
	918-455-9995 lephone Number	On 6/15/2018 918-455-9995  Date Telephone Number		

Filer: LRI Consulting Services, Inc.	File Number C- 00525				
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9. Check the appropriate box to indicate whether an object of the activities under	taken, is directly or indirectly:				
a. To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.					
b. To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.					
10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):					
See Attached					
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Specific Activities to be Performed					
11. For each activity, separately list in detail the information required (See instruction)	ions):				
a. Nature of activity:					
Engaged to communicate to employees regarding exercising	their rights to organize and bargain collectively.				
11.b. Period during which performed:	11.c. Extent performed:				
various days beginning 6/6/18	Fully Performed				
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:				
Name Eric Vanetti	Name				
Organization	Organization				
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any				
Street 341 Crown Point Drive	Street				
City Centerville	City				
State Ohio ZIP Code + 4 45458	State ZIP Code + 4				
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:				
various employees	pre-petition				

## **Proposal**

May 15, 2018

David Tipton Senior VP of Human Resources Fort Dearborn Company 1530 Morse Avenue Elk Grove, IL 60007

847-357-2300 dtipton@fortdearborn.com

**RE: ACT Training** 

#### **Situation Assessment**

You have requested a proposal to provide a subject matter expert to educate and prepare your employees for union organizing activity. You want employees to understand that union cards are legal documents, that they need to protect their personal information and some of the common misunderstandings employees have about unions.

## Proposed Intervention(s)

ACT Training: For this option we will provide a senior LRI consultant to communicate your message directly to employees, to answer their questions accurately and assess your vulnerability during small group meetings.

## **Objectives**

- Train employees on the facts about union cards, common tactics used to get employees to sign cards and the facts to consider before signing a union card.
- Provide a credible subject matter expert who immediately increases your capacity to legally and persuasively respond to potential union organizing activity.
- Assess the organizing union's progress and your vulnerability to determine the level of risk to your direct relationship with employees.
- Prevent NLRB petitions.

### **Value to Organization**

- You substantially reduce your company's vulnerability to union organizing and become a "hard target" by making it difficult for an organizer to get cards signed using typical tactics.
- You will better understand your level of risk and make better decisions about responding to union organizing.
- You will better understand your employees' issues and your opportunities to improve employee relations and retain the direct relationship privilege.

### **Terms and Conditions**

The fee for consulting services is \$3,000 per day per consultant (plus travel expenses).

#### **Payment Terms**

All fees are due upon the delivery of the consulting services and are nonrefundable. Consulting fees and expenses incurred by consultant will be billed to you and you agree to pay those invoices upon receipt and to settle those statements within 14 days. You agree and acknowledge that failure to pay fees or

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Labor Relations Institute, Inc.











expenses associated with this project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company to criminal penalties. Further, you agree to make LRI aware of and share copies of any unfair labor practice charges and or objections and challenges to the conduct of an election alleging anything regarding speech or behavior, in any form, on the part of any LRI consultant.

Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The terms and conditions on this proposal are good for 90 days from the date on this proposal unless specified otherwise. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

## Acceptance

We accept the Proposal above and the intervention a ACT Training	selected:
For LRI Consulting Services, Inc.	For Fort Dearborn Company
Phillip B. Wilson, President/General Counsel Date: May 15, 2018	David Tipton, Senior VP of Human Resources  Date:

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