U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

## FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved Office of Management and Budget No. 1215-0188 Expires 11-30-2006



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

1112 200				
1. File Number: <b>C-</b> 00633				
Person Filing				
Name and mailing address (include ZIP Code):	Any other address where records necessary to verify this report are kept:			
Name Michael D Penn	Name			
Title Partner	Title			
Organization The Crossroads Group	Organization			
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any			
Street 63 Via Pico Plaza, Suite 505	Street			
City San Clemente	City			
State California ZIP Code + 4 92672	State ZIP Code + 4			
4. Date fiscal year ends: 5. Type of person:				
Dec / 31 a. Individual b. Partnership c. Corporation d. Other (Specify):				
Nature of Agreement or Arrangement				
6. Full name and address of employer with whom made (include ZIP Code):	7. Date entered into: 12 / 8 / 2009			
Name Andrea Winslow	Name of person(s) through whom made:			
Organization The Sofia Hotel	Name			
Trade Name, if any				
P.O. Box, Bldg., Room No., if any	Name			
Street 150 West Broadway	Name			
City San Diego	Name			
State California ZIP Code + 4 92101	Name .			
Signatures				
Each of the undersigned declares, under penalty of perjury and other applicable the information contained in any accompanying documents) has been examined true, correct, and complete. (See Section VII on penalties in the instructions.)  13. Signed Pan Pan President (If other title, see instructions)  Title Other (Specify)  Partner	penalties of law, that all of the information submitted in this report (including by the signatory and is, to the best of the undersigned's knowledge and belief,  14. Signed  Title  Other (Specify)  Partner  Treasurer (If other title, see instructions)			
On 12/31/2009 818-999-5632  Date Telephone Number	On 12/31/2009 949-248-0884 Telephone Number			
Date releptione Number	Sale religione reliber			

المسور () المسور ()				
Filer: Michael Penn	The Crossroads Group	•	File Number C-	00633

9. Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:
a. To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.
To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.
10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):
Payment on a fee-for-service basis at the hourly rate of \$325.00 plus reasonable and customary expenses

## Specific Activities to be Performed

- 11. For each activity, separately list in detail the information required (See instructions):
  - a. Nature of activity:

To advise employees of their Section 7 rights and the potential disadvantages of third-party representation  $^{\circ}$ 

11.b. Period during which performed:	11.c. Extent performed:		
12/08 - 12/14/2009	Completed		
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:		
Name Michael D Penn	Name		
Organization The Crossroads Group	Organization		
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any		
Street 63 Via Pico Plaza, Suite 505	Street		
City San Clemente	City		
State California ZIP Code + 4 92672	State ZIP Code + 4 .		
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:		
All full-time and part-time employees working in the housekeeping, maintenance and bell staff departments.	UNITE HERE Local 30		

Page 2 of 2