⁴ U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved
Office of Management
and Budget
No. 1215-0188
Expires 11-30-2006



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

DEC - 6 2013 READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.	
538097	
1. File Number: C- 00633	
Person Filing	3. Any other address where records personnel to verify this report are kept
Name and mailing address (include ZIP Code):	Any other address where records necessary to verify this report are kept:
Name Michael D Penn	Name
Title Partner	Title
Organization The Crossroads Group	Organization
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any
Street 63 Via Pico Plaza, Suite 505	Street
City San Clemente	City
State California ZIP Code + 4 92672	State ZIP Code + 4
4. Date fiscal year ends: 5. Type of person:	
Dec /31 a. Individual b. Partnership c. Corporation d. Other (Specify):	
Nature of Agreement or Arrangement	
6. Full name and address of employer with whom made (include ZIP Code): 7. Date entered into:	
Name Mike Grant	Name of person(s) through whom made.
Organization Dr Pepper Snapple Group	40
Trade Name, if any 7up Bottling Co. of San Francisco	Name Brett Glass
P.O. Box, Bldg., Room No., if any	Name Mike Grant
Street 2720 Land Avenue	Name Davida Lindsay-Bell
City Sacramento	Name
State California ZIP Code + 4 95815	Name
Signatures	
Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information contained in any accompanying documents) has been examined by the signatory and is, to the best of the undersigned's knowledge and belief, true, correct, and complete. (See Section VII on penalties in the instructions.) 13. Signed Michael Dane Personnel 14. Signed Treasurer	
(If other title, see instructions)	(If other title, see instructions)
Title Partner	Partner
0- 11/22/2012 010 000 5022	11 ha haiz- ara ara
On 11/23/2013 818-999-5632 Date Telephone Number	On Date 949-248-0884 Telephone Number
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Filer Michael Penn The Crossroads Group	File Number C- 00633	
Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:		
a. To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.		
b. To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.		
10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):		
Payment on a fee-for-service basis at the hourly rate of \$350.00 plus reasonable and customary expenses		
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Specific Activities to be Performed		
11. For each activity, separately list in detail the information required (See instructions):		
a. Nature of activity:		
To assist the employer in advising employees of their Section 7 rights and provide them with information about third-party representation		
11.b. Period during which performed:	11.c. Extent performed:	
11/19 - 11/21/2013	Completed	
11.d. Name and address through whom performed:	- Additional Name and address through whom performed, if any:	
Name Michael D Penn	Name	
Organization The Crossroads Group	Organization	
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any	
Street 63 Via Pico Plaza, Suite 505	Street	
City San Clemente	City	
State California ZIP Code + 4 92672	State ZIP Code + 4	
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:	
All Account Managers and Relief Account Managers at the employer's Sacramento branch facility	IBT Local 150	
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