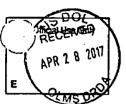
U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

# FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved Office of Managem and Budget No. 1245-0003 Expires 10-31-201

Page 1 of



This report is mandatory under P.L. 86-257, as amended. Failure to compty may result in criminal prosecution, fines, or civil penalties as provided by 28 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individua's and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

649278

Person Filing		
2. Name and mailing address (include ZIP Code):		3. Any other address where records necessary to verify this report are kep
Name Phillip B Wilson		Name
Title		Title
Organization LRI Consulting Services, Inc.		Organization
P.O. Box, Bldg., Room No., if any		P.O. Box, Bldg., Room No., if any
Street 7850 South Elm Place, Suite E		Street
City Broken Arrow		City
State Oklahoma	ZIP Code + 4 74011	State ZIP Code + 4
4. Date fiscal year ends:	5. Type of person:	
Dec / 31	a. Individual b. Partnersh	ip c. Corporation d. Other (Specify):
Nature of Agreement or Arrangem	ant .	·
	r with whom made (include ZIP Code):	7. Date entered into:
Name	(	2 / 3 / 2017
Organization Harvest Restaurant Holdings, LLC		8. Name of person(s) through whom made:
Trade Name, if any		Name Dave Nagrogan
P.O. Box, Bidg., Room No., if any		Name
Street 21 W. Washington Street, Ste E-F		Name
City West Chester		Name
State PA	ZIP Code + 4 19380	Name
	Sig	inatures
the information contained in any acco	proper penalty of perjury and other applicate the penalty of penalties in the instructions.)  President (If other title, see instructions)	14. Signed Wolfe Treasurer (If other title, so instructions)
11UG	<del></del>	Title Fresident
On4/24/2017	918-455-9995	On 4/24/2017 918-455-9995

Filer LRI Consulting Services, Inc.	File Number C- 00525
9. Check the appropriate box to indicate whether an object of the activities	s undertaken, is directly or indirectly:
To persuade employees to exercise or not to exercise, or persucollectively through representatives of their own choosing.	ade employees as to the manner of exercising, the right to organize and bargain
b. To supply an employer with information concerning the activities such employer, except information for use solely in conjunction	s of employees or a labor organization in connection with a labor dispute involving with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.
10. Terms and conditions (Explain in detail; see instructions. Written agree	ments must be attached.):
See Attached	
Specific Activities to be Performed	
11. For each activity, separately list in detail the information required (See in	nstructions):
a. Nature of activity:	
Engaged to communicate to employees regarding exerc	cising their rights to organize and bargain collectively.
·)	

Fully Performed	
Additional Name and address through whom performed, if any:	
Name	
Organization	
P.O. Box, Bidg., Room No., if any	
Street	
City	
State ZIP Code + 4	
12.b. Identify subject labor organizations:	
Steelworkers, Paper, Rubber, Manufacturing, Energy Workers	

11.c. Extent performed:

11.b. Period during which performed:



# LRI Consulting Services, Inc.

phone 800-888-9115 fax 918-455-9998

www.LRlonline.com

## **Proposal**

February 3, 2017

Dave Magrogan CEO Dave Magrogan Group 21 W Washington St, Ste E-F West Chester, PA 19380

610-431-2485 dave@davemagrogangroup.com

RE: Campaign Consulting, Petition 4-RC-191802

#### Situation Assessment

You have requested a proposal to provide materials and consulting services to help you win your upcoming NLRB election. You have a few short weeks to educate your employees on the disadvantages of unions and convince them to put their trust in a direct relationship with you rather than the union. You want to make sure that your consulting is persuasive, does not interfere with employees' protected rights and provides the best opportunity to build trust with your employees.

#### Proposed Intervention(s)

Campaign Consulting: For this option we will provide expert campaign consulting with an on-site facilitator to communicate your message directly to employees in employee meetings and one-on-one. Our consultant will work with managers and supervisors at your location to increase your own internal capacity for handling employee relations issues after the campaign is over. Based on our joint assessment of the need, we will assign appropriate consulting resources to your campaign for a pre-approved schedule of meetings.

#### **Objectives**

- Win the NLRB election by as wide a margin as possible or achieve a withdrawal of the petition, without meritorious election objections or unfair labor practice charges.
- Increase trust and credibility of the current leadership team by improving communication and developing their ability to create a positive employee relations environment.
- Retain your direct-relationship with employees and preserve the operational flexibility needed to remain
  productive and profitable. The dead weight cost of unionization is estimated at 25% for most organizations.

## Value to Organization

- You avoid a steep and slippery learning curve and are free to do the most important trust-building work.
- You can talk to employees without engaging in mudslinging. You are free to spend your time on a positive message about the company.
- Your communication strategy is legally proven and sound. Our communication tools have never been found to be objectionable by the NLRB in thousands of elections.
- You receive a proven program, with over 10,000 successful client engagements.

#### **Terms and Conditions**

The fee for consulting is \$375 per consultant per hour (plus travel expenses). At the hourly rate, there will be a 6 hour minimum per day capped at 8 hours per day. For purposes of this proposal a consulting day means each calendar day worked by each consultant. If more than one consultant is working on your case the parties understand and agree that multiple consulting days may be worked on each calendar day.

#### **Payment Terms**

All fees are due upon the delivery of the consulting services and are nonrefundable. Consulting fees and expenses incurred by consultant will be billed to you and you agree to pay those invoices upon receipt and to settle those statements within 14 days. You agree and acknowledge that failure to pay fees or expenses associated with this

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Labor Relations Institute, Inc.

7850 S. Elm Place - Suite E Broken Arrow, OK 74011



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project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company to criminal penalties. Further, you agree to make LRI aware of and share copies of any unfair labor practice charges and or objections and challenges to the conduct of an election alleging anything regarding speech or behavior, in any form, on the part of any LRI consultant.

Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The terms and conditions on this proposal are good for 90 days from the date on this proposal unless specified otherwise. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

### Acceptance

We accept the Proposal above and the intervention selected:

Campaign Consulting

For LRI Consulting Services, Inc.

Phillip B. Wilson, President/General Counsel

Date: February 3, 2017

For Dave Magrogan Group

Dave Magrogan, CEO

Date: 2/3/17

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