

# FORM LM-20

## AGREEMENT AND ACTIVITIES REPORT

For Official Use Only

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This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

579562

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

1. File Number: C- 65802

### Person Filing

2. Name and mailing address (include ZIP Code):

Name

Title

Organization International Labor Relations

P.O. Box, Bldg., Room No., if any

Street 8086 South Yale Ave suite 225

City Tulsa

State Oklahoma

ZIP Code + 4 74136

3. Any other address where records necessary to verify this report are kept:

Name

Title

Organization

P.O. Box, Bldg., Room No., if any

Street

City

State

ZIP Code + 4

4. Date fiscal year ends:

Dec / 31

5. Type of person:

a. ☐ Individual b. ☐ Partnership c. ☐ Corporation d. ☒ Other (Specify):

### Nature of Agreement or Arrangement

6. Full name and address of employer with whom made (include ZIP Code):

Name

Organization West Coast Ambulance

Trade Name, if any

P.O. Box, Bldg., Room No., if any

Street 647 W. Avenue L14

City Lancaster

State California

ZIP Code + 4 93535

7. Date entered into:

2 / 5 / 2015

8. Name of person(s) through whom made:

Name Olga

Binman

Name

Name

Name

Name

### Signatures

Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information contained in any accompanying documents) has been examined by the signatory and is, to the best of the undersigned's knowledge and belief, true, correct, and complete. (See Section VII on penalties in the instructions.)

13. Signed

Title President

President  
(If other title, see  
instructions)

14. Signed

Title Treasurer

Treasurer  
(If other title, see  
instructions)

On 02/28/2015

Date

800-555-7509

Telephone Number

On 02/28/2015

Date

800-555-7509

Telephone Number

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9. Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:

- a. ☒ To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.
- b. ☐ To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.

10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):

see attached agreement

**Specific Activities to be Performed**

11. For each activity, separately list in detail the information required (See instructions):

a. Nature of activity:

Engaged to communicate with employees so they can make an informed decision regarding exercising their rights to organize and bargain collectively.

11.b. Period during which performed:

Beginning on or about 02/18/2015

11.c. Extent performed:

Ongoing

11.d. Name and address through whom performed:

Name Christian Teague

Organization

P.O. Box, Bldg., Room No., if any

Street 5300 W. Memorial Rd Apt 1W

City OKC

State Oklahoma ZIP Code + 4 73142

Additional Name and address through whom performed, if any:

Name Simon Estevan Jara

Organization

P.O. Box, Bldg., Room No., if any

Street 10380 Rochelle Ave

City Santee

State California ZIP Code + 4 92071

12.a. Identify subject groups of employees:

All employees eligible to vote in the bargaining unit

12.b. Identify subject labor organizations:

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<b>Specific Activities to be Performed (Continuation Page)</b>	
<p>11. For each activity, separately list in detail the information required (See instructions):</p> <p>a. Nature of activity:</p> <p>Engaged to communicate with employees so they can make an informed decision regarding exercising their rights to organize and bargain collectively.</p>	
<p>11.b. Period during which performed:</p> <p>Beginning on or about 02/18/2015</p>	<p>11.c. Extent performed:</p> <p>Ongoing</p>
<p>11.d. Name and address through whom performed:</p> <p>Name Simon Jara</p> <p>Organization</p> <p>P.O. Box, Bldg., Room No., if any</p> <p>Street 10380 Rochelle Ave</p> <p>City Santee</p> <p>State California ZIP Code + 4 92071</p>	<p>Additional Name and address through whom performed, if any:</p> <p>Name</p> <p>Organization</p> <p>P.O. Box, Bldg., Room No., if any</p> <p>Street</p> <p>City</p> <p>State ZIP Code + 4</p>
<p>Additional Name and address through whom performed, if any:</p> <p>Name</p> <p>Organization</p> <p>P.O. Box, Bldg., Room No., if any</p> <p>Street</p> <p>City</p> <p>State ZIP Code + 4</p>	<p>Additional Name and address through whom performed, if any:</p> <p>Name</p> <p>Organization</p> <p>P.O. Box, Bldg., Room No., if any</p> <p>Street</p> <p>City</p> <p>State ZIP Code + 4</p>
<p>12.a. Identify subject groups of employees:</p> <p>All employees eligible to vote in the bargaining unit</p>	<p>12.b. Identify subject labor organizations:</p>



## Pre-Petition

### International Labor Relations

Corporate Headquarters  
8086 South Yale Avenue Suite 225  
Tulsa, Oklahoma 74136

Toll Free: (800) 555-7509  
Direct: (918) 633-6640

Date: February 05, 2015

Via Email: [olga.wca@gmail.com](mailto:olga.wca@gmail.com)

Name : Olga Binman  
Company : West Coast Ambulance  
Address : 647 W. Avenue L14  
Lancaster, CA 93535  
Phone: (661) 940-6629

RE: **Petition #31- CA-145753** ~ Pre-Petition

### SITUATION ASSESSMENT:

This Engagement Letter outlines the terms of complete and comprehensive Consulting services to combat the pre-petition activity at **West Coast Ambulance** or "Company".

A systematic, organized pre-petition inoculation strategy will be implemented. All executives, managers and supervisors must be thoroughly trained in what can be said and not said to employees. Employees will be educated to make an informed decision prior to card signing.

*Time is of the essence in commencing work on behalf of the Company. Any delay is injurious to the Company's chances of successfully winning the election.*

### OBJECTIVES:



# International Labor Relations

Hawaii ✦ Los Angeles ✦ San Francisco ✦ San Diego ✦ Tulsa ✦ Chicago ✦ New York ✦ Guam

## Pre-Petition

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- Our objectives for this campaign include conducting a thorough assessment as to the local management and conditions that led to the organizing effort.
- Training local management in the operation of the National Labor Relations Act including formation of the Company's Union-free philosophy statement, the enforcement of no-solicitation, no-distribution policies, a full understanding of the actual Union Organizing Plan, and an understanding of the use and misuse of Union Authorization Cards.
- Management's knowledge of what they can say during the Union campaign including disadvantages of Union representation from the viewpoint of the Company Services and the Company employees. A thorough understanding of the facts involving collective bargaining, strikes, Union fines against members, and obligations owed by employees to the Union.
- An understanding of what the supervisor can do during the organizing campaign. A thorough understanding of the TIPS rules including common questions that employees ask supervisors during a campaign and desired responses.
- Supervisor/employee role-playing scenarios involving common situations that occur during Union organizing campaigns.
- Systematic captive audience meetings with all supervisors and voting employees on a weekly basis, with distribution of appropriate handouts in English or any other applicable language.



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## Pre-Petition

### VALUE TO THE ORGANIZATION:

- The value to the organization will include permitting the Company to continue to operate while systematically addressing pre-petition activity.
- Proactively identifying those factors and conditions by department that contribute to low employee morale and disaffection.
- One-on-one discussions with each manager and supervisor to localize issues that demand attention and possible correction during the election and following the election. Reporting to senior management about the strengths and weaknesses in the organization that require immediate intervention and corrective action to minimize the likelihood of future Union encroachment.

### International Labor Relations

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### TERMS AND CONDITIONS:

**Fees:** The fee for a day rate per Consultant is \$375.00 per hour per calendar day worked by each Consultant including travel days.

Should additional days of Management Consulting be requested by the Company, it is understood those additional calendar days will be billed at our customary rate of \$375 per hourly per day including travel days. For purposes of this proposal a consulting day means each calendar day worked.

In the event NLRB Representation is required and assigned to an International Labor Relations Consultant, NLRB Representation shall be billed at \$375 per hour.



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Company shall provide air travel, rental car, hotel accommodations, meals, and reasonable business expenses as set forth below to consultants through weekly billing to Company.

## Pre-Petition

**Payment Terms:** Payment of Statement of Services Rendered, to be delivered in an electronic format, is expected within 7 days upon delivery throughout the mutually agreed upon duration for Management Consulting.

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**Direct:** (918) 633-6640

**Expenses:** All airfare, hotel, and rental car expenses will be billed as incurred and are due upon presentation of ongoing Expense Reports and direct billed by the Consultant. All expenses not direct billed by the Consultant will be billed on behalf of the Consultant through International Labor Relations and are due upon receipt. Expenses may include unpaid transportation (air, rental car, taxi, parking, etc.), lodging expenses, food, and other reasonable business expenses.

### AGREEMENT TERMS:

**Copyright:** It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products. Criminal copyright infringement is investigated by the FBI and may constitute a felony penalty of up to five years in prison and/or a \$250,000 fine.

**U.S. Department of Labor Reporting Requirements:** You further acknowledge that no representation by International Labor Relations or its representatives were relied on by you or any member of your Company in entering this agreement, and that this document represents the full understanding of the parties. You acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company criminal penalties.



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## Pre-Petition

**Arbitration:** Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

**ACCEPTANCE:** Your signature below indicates acceptance of the terms and this proposal. In the event this Agreement is unsigned by Company, work commenced by Consultant on behalf of Company shall constitute acceptance by Company of all terms and conditions stated herein.

### International Labor Relations

Corporate Headquarters  
8086 South Yale Avenue Suite 225  
Tulsa, OK 74136

**Toll Free:** (800) 555-7509  
**Direct:** (918) 633-6640

**For Consultant:**  
**International Labor Relations**

**For Company:**  
**[COMPANY NAME]**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

On this day of: \_\_\_\_\_

Jim Teague  
President & CEO  
International Labor Relations

Signature: \_\_\_\_\_

Printed Name: Olga Binnman

On this day of: 2/5/14

Name Olga Binnman  
Title CEO  
Company West Coast Ambulance Corp