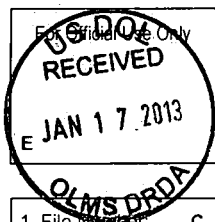


FORM LM-20

AGREEMENT AND ACTIVITIES REPORT

Form approved
Office of Management
and Budget
No. 1215-0188
Expires 09-30-2011



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

569847

1. File Number: C- 00525

Person Filing

2. Name and mailing address (include ZIP Code):

Name

Title

Organization LRI Consulting Services Inc

P.O. Box, Bldg., Room No., if any

Street 7850 South Elm Place, Suite E

City Broken Arrow

State Oklahoma

ZIP Code + 4 74011

3. Any other address where records necessary to verify this report are kept:

Name

Title

Organization

P.O. Box, Bldg., Room No., if any

Street

City

State

ZIP Code + 4

4. Date fiscal year ends:

Dec

31

5. Type of person:

a. ☐ Individual

b. ☐ Partnership

c. ☒ Corporation

d. ☐ Other (Specify):

Nature of Agreement or Arrangement

6. Full name and address of employer with whom made (include ZIP Code):

Name

Organization The May Institute

Trade Name, if any

P.O. Box, Bldg., Room No., if any

Street 41 Pacella Park Drive

City Randolph

State Massachusetts

ZIP Code + 4 02368

7. Date entered into:

12 / 19 / 2012

8. Name of person(s) through whom made:

Name Ralph

Sperry

Name

Name

Name

Name

Signatures

Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information contained in any accompanying documents) has been examined by the signatory and is, to the best of the undersigned's knowledge and belief, true, correct, and complete. (See Section VII on penalties in the instructions.)

13. Signed

Title

President

President
(If other title, see
instructions)

14. Signed

Title

Treasurer

Treasurer
(If other title, see
instructions)

On 1/9/2013

Date

918-455-9995

Telephone Number

On 1/9/2013

Date

918-455-9995

Telephone Number

Filer: LRI Consulting Services Inc	File Number C- 00525
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9. Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:

a. ☒ To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing.

b. ☐ To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.

10. Terms and conditions (Explain in detail; see instructions. Written agreements must be attached.):

see attached.

Specific Activities to be Performed	
11. For each activity, separately list in detail the information required (See instructions):	
a. Nature of activity: Engaged to communicate to employees regarding exercising their rights to organize and bargain collectively.	
11.b. Period during which performed: various days beginning 11/29/12	11.c. Extent performed: Fully Performed
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:
Name Organization East Coast Labor Relations LLC P.O. Box, Bldg., Room No., if any Street 151 Forge Road City Delran State New Jersey ZIP Code + 4 08075	Name Organization O'Mara & Associates LLC P.O. Box, Bldg., Room No., if any Street 6 Drakewood Lane City Novato State California ZIP Code + 4 94947
12.a. Identify subject groups of employees: non-professional employees	12.b. Identify subject labor organizations: Service Employees



LRI Consulting Services, Inc.

phone 800-888-9115
fax 918-455-9998

www.LRIonline.com

File Number C-00525

additional information item 11.d.

Quick Response Management
9684 Cornell Street
Taylor, MI 48180

BJC and Associates Inc
10108 Fehlberg Ct
St John, IN 46373

Bradford Gonzalez
1749 Van Allen Circle
Delfona, FL 32738

D S Harris & Associates LLC
8977 Whispering Pine Curve
Sylvania, OH 43560

Harmony in Diversity Inc
2205 Broken Oak Road
Fort Wayne, IN 46818

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Forbes



Labor Relations Institute, Inc.

7850 S. Elm Place - Suite E
Broken Arrow, OK 74011



Proposal

December 19, 2012

Dr. Ralph Sperry, Chief Operating Officer
The May Institute
41 Pacella Park Drive
Randolph, MA 02368

781-440-0400 Ext. 324
RSperry@mayinstitute.org

RE: Petition 1-RC-94644

Situation Assessment

You have asked for a proposal to provide materials and consulting services to help you win your upcoming NLRB election. You have a few short weeks to educate your employees on the disadvantages of unions and convince them to put their trust in a direct relationship with you as opposed to an outside third party like the union. You want to make sure that your consulting is persuasive, legally sound and provides the best opportunity to build trust with your employees.

Proposed Intervention(s)


Campaign Consulting: For this option we will provide expert campaign consulting with an on-site facilitator to communicate your message directly to employees in employee meetings and one-on-one. Our consultant will work with managers and supervisors at your location to increase your own internal capacity for handling employee relations issues after the campaign is over. Based on our joint assessment of the need, we will assign appropriate consulting resources to your campaign for a pre-approved schedule of meetings. This option does not include representation before the NLRB, which would require an additional engagement if desired by the client.

Objectives

- Win the NLRB election by as wide a margin as possible or achieve a withdrawal of the petition, without meritorious election objections or unfair labor practice charges. Increase trust and credibility of the current leadership team by improving communication and developing their ability to create a positive employee relations environment.
- Maintaining a direct-relationship at your facility (unionized facilities are less productive and profitable than direct relationship ones - the estimated "dead weight cost" of unionization around 25% more than the cost of operating non-union).

Value to Organization

- You avoid a steep and slippery-learning curve and are free to do the most important trust-building work.
- You can talk to employees without engaging in "mud-slinging." You are free to spend your time on a positive message about the company.
- Your communication strategy is legally proven and sound. Our communication tools have never been found to be objectionable by the NLRB in thousands of elections.
- You receive a proven program, with over 10,000 successful client engagements.

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Labor Relations Institute, Inc.

7850 S. Elm Place - Suite E
Broken Arrow, OK 74011

**Terms and Conditions**

The fee for consulting is \$3,000 per consultant per day (plus travel expenses). This is limited to consulting time performed by Versala Parish. For purposes of this proposal a consulting day means each calendar day worked by each consultant. If more than one consultant is working on your case the parties understand and agree that multiple consulting days may be worked on each calendar day.

Payment Terms

All fees are due upon the delivery of the consulting services and are non-refundable. Consulting fees and expenses incurred by consultant will be billed to you and you agree to pay those invoices upon receipt and to settle those statements within 7 days and to provide a credit card for us to settle outstanding invoices not paid by that time. You also agree to coordinate, arrange and pre-pay consultant's airfare, hotel accommodations and, if deemed necessary, a rental car. You agree and acknowledge that failure to pay fees or expenses associated with this project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products. Criminal copyright infringement is investigated by the FBI and may constitute a felony penalty of up to five years in prison and/or a \$250,000 fine. You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company criminal penalties. Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

Acceptance

We accept the proposal above and the intervention(s) selected:

For LRI Consulting Services, Inc.

Phillip B. Wilson, President/General Counsel


Date: December 19, 2012

For The May Institute

Dr. Ralph Sperry, Chief Operating Officer

Date: _____

DR. LAUREN SOLOTAR
PRESIDENT AND CEO

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Labor Relations Institute, Inc.

7850 S. Elm Place - Suite E
Broken Arrow, OK 74011

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President

Lauren C. Solotar, Ph.D., ABPP
Chief Executive Officer

Michael Milczarek, M.B.A.
Treasurer and CFO

Debra Blair, M.B.A.
Assistant Chief Financial Officer

Deidre L. Donaldson, Ph.D.
Chief Clinical Officer

Ralph B. Sperry, Ph.D., ABPP
Chief Operating Officer

James M. Millins, B.S., B.A.
Chief, Facilities Management

Executive Vice Presidents
Jocelyn B. LeMaire, M.S.M., SPHR
Human Resources and Training

Aubrey MacFarlane, LMSW
Consultation Services

Pamela Raymond, M.A., BCBA
Educational Services

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*Applied Research, Clinical Training,
and Peer Review*

Gary M. Pace, Ph.D., BCBA-D
Neurorehabilitation Services

Robert F. Putnam, Ph.D., BCBA-D
School Consultation Services

Senior Clinical Staff
*Autism Spectrum Disorders, Brain Injury,
and Developmental Disabilities*

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Melanie DuBard, Ph.D., BCBA-D

Andrea J. Gold, Ph.D., BCBA-D
Douglas J. Goldman, Ph.D.

Mark J. Hauser, M.D.
Patrick F. Heick, Ph.D., BCBA-D

Shannon Kay, Ph.D., BCBA-D
Russell Livingston, M.D.

Albertina S. Lopes, M.D.
Caillin R. McMahon Nichols, Ph.D.

Dipti Mudgal, Ph.D., BCBA-D
Marisa L. Morelos, Psy.D.

Hanna C. Rue, Ph.D., BCBA-D
Donald L. Sherak, M.D.

Leslie K. Sutro, Ph.D.
Consultation Services

Debra A. Dunn, Ph.D.
Adam B. Feinberg, Ph.D., BCBA-D

Marcie W. Handler, Ph.D., BCBA-D
Daniel A. Martin, Ph.D.

Megan Robinson Joy, Ph.D.
Pediatric Psychology Services

Meredith Brent, Ph.D.
Jeanne M. Paccia, Ph.D.

Nina J. Pinnock, Ph.D., BCBA-D
Behavioral Health Services

Roberta J. Apfel, M.D.
Nancy K. Gajee, Ph.D.

George Gardos, M.D.
Shawn D. Healy, Ph.D.

Leon Nathan, M.D.
Asha M. Ragin, Ph.D.

Bennett Siman, M.D.
Cynthia A. Worth, Ed.D.

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David P. Wacker, Ph.D.

Susan M. Wilczynski, Ph.D., BCBA-D

Addendum

Terms and Conditions

The fee for the Partially Guaranteed Option is a project price of approximately \$375,000 (plus expenses) based on \$3,000 per consultant/day, which assumes approximately 125 days of consulting (5 consultants for 25 days). Should fewer or greater number of days be used (as mutually agreed upon by both parties), the project price will be pro rated based on \$3,000 per consultant/day.

May Institute also agrees to pay invoices within 30 days following the election.



Lauren C. Solotar, Ph.D., ABPP
President & CEO



Ralph B. Sperry, Ph.D., ABPP
Chief Operating Officer

Phillip B. Wilson
President
LRI Consulting Services, Inc.