U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved
Office of Management
and Budget
No. 1245-0003
Expires 08-31-2016



This report is mandatory under P.L. 86-257, as amended. Fallure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFULLY BEFORE PREPARING THIS REPORT.

553009 1. File Number: C- 00597 Person Filing 3. Any other address where records necessary to verify this report are kept: 2. Name and mailing address (include ZIP Code): Name Carlos A Restrepo Name Title President Title Organization Persuasive Communications Incorporated Organization P.O. Box, Bldg., Room No., if any P.O. Box, Bldg., Room No., if any Street 1474 West Price Road Ste. 7599 Street City Brownsville City State Texas ▼ ZIP Code + 4 78520 State ▼ ZIP Code + 4 4. Date fiscal year ends: 5. Type of person: Dec Individual b. Partnership c. Corporation d. Other (Specify):

Nature of Agreement or Arrangement					
Full name and address of employer with whom made (include ZIP Code):	7. Date entered into:				
Name Rosemary Phillips	8 / 1 / 2013				
Organization Balford Beatty Communities LLC	8. Name of person(s) through whom made:				
Trade Name, if any	Name Rosemary Phillips				
P.O. Box, Bldg., Room No., if any	Name				
Street 10 Campus Boulevard	Name				
City Newtown Square	Name				
State Pennsylvania ZIP Code + 4 19073	Name				

Signatures

Each of the undersigned declares, under penalty of perjury and other applicable penalties of law, that all of the information submitted in this report (including the information contained in any accompanying documents) has been examined by the signatory and is, to the best of the undersigned's knowledge and belief, true, correct, and complete. See Section VII on penalties in the instructions.)							
13. Signed Title	President		President (If other title, see instructions)	14. Signed	d	<u> </u>	Treasurer (If other title, see instructions)
On	12/31/2013 Date	310-897-0384 Telephone Number		On		Telephone Number	

Filer Carlos Restrepo Persuasive Communications Inc	orporated File Number C- 00597				
9. Check the appropriate box to indicate whether an object of the activities undertaken, is directly or indirectly:					
a. To persuade employees to exercise or not to exercise, or persuade employees as to the manner of exercising, the right to organize and bargain collectively through representatives of their own choosing. b. To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.					
10. Terms and conditions (Explain in detail; see instructions. Written agreements	must be attached.):				
To inform and educate executives, employees, managers and supervisors regarding their rights, duties and responsibilies under the National Labor Relations Act and National Labor Relations Board Procedures.					
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Specific Activities to be Performed					
11. For each activity, separately list in detail the information required (See Instruc	tions):				
a. Nature of activity:	_				
Conducted, informational and educational meetings ward pamphlets from the National Labor Relations Boa	ith employees and management; distributed documents				
representation; union membership, secret ballot ele	ections and unfair labor pratices; strikes,				
picketing, boycotts and corporate campaigns; review					
11.b. Period during which performed:	11.c. Extent performed:				
August 1, 2013 to September 15,2013	Completed				
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:				
Name Carlos Restrepo	Name James Needles				
	, tunio				
Organization PCI	Organization				
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any				
Street 1474 West Price Rd. Ste. 7599	Street				
City Brownsville	City Playa del Rey				
State Texas ZIP Code + 4 78520	State California ZIP Code + 4 90293				
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:				
All Employees	IUOE 953				
	1002 333				