U.S. Department of Labor Office of Labor-Management Standards Washington, DC 20210

FORM LM-20 AGREEMENT AND ACTIVITIES REPORT

Form approved Office of Management and Budget No. 1215-0188 Expires 09-30-2011



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

READ THE INSTRUCTIONS CAREFUL	LLY BEFORE PREPARING THIS REPORT.		
46/085			
1. File Number: C- 00525			
Person Filing	·		
2. Name and mailing address (include ZIP Code):	3. Any other address where records necessary to verify this report are kept:		
Name	Name		
Title	Title		
Organization LRI Consulting Services Inc	Crganization		
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any		
Street 7850 South Elm Place, Suite E	Street		
City Broken Arrow	City		
State Oklahoma ZIP Code + 4 74011	State ZIP Code + 4		
4. Date fiscal year ends: 5. Type of person:			
Dec / 31 a. Individual b. Partnership	c. Corporation d. Other (Specify):		
	25 S.		
Nature of Agreement or Arrangement	Ta Saturation		
6. Full name and address of employer with whom made (include ZIP Code): Name	7. Date entered into: 5 / 13 / 2011		
Organization Hitachi Metals Automotive Components LLC	8. Name of person(s) through whom made:		
Trade Name, if any	Name Simon Davis		
P.O. Box, Bldg., Room No., if any	Name		
Street 117 Gulic Street	Name .		
City Blossburg	Name		
State Pennsylvania ZIP Code + 4 16912	Name		
	atures		
Each of the undersigned declares, under penalty of perjury and other applicable the information contained in any accompanying documents) has been examined true, correct, and complete. (See Section VII on penalties in the instructions.)	penalties of law, that all of the information submitted in this report (including by the signatory and is, to the best of the undersigned's knowledge and belief,		
13. Signed President (If other title, see	14. Signed Treasurer (If other title, see		
Title President instructions)	Title Treasurer instructions)		
	•		

06/13/2011

Date

On

918-455-9995

Telephone Number

06/13/2011

Date

918-455-9995

Telephone Number

	•					
9. Check the appropriate box to indicate whether an object of the activities under	rtaken, is directly or indirectly:					
a. To persuade employees to exercise or not to exercise, or persuade er collectively through representatives of their own choosing.	nployees as to the manner of exercising, the right to organize and bargain					
b. To supply an employer with information concerning the activities of employees or a labor organization in connection with a labor dispute involving such employer, except information for use solely in conjunction with an administrative or arbitral proceeding or a criminal or civil judicial proceeding.						
10. Terms and conditions (Explain in detail; see instructions. Written agreements See attached.	must be attached.):					
See attached.						
•						
Specific Activities to be Performed						
11. For each activity, separately list in detail the information required (See instruc	tions):					
a. Nature of activity: Engaged to communicate to employees regarding exer	cising their rights to organize and bargain					
collectively.						
•						
11 b. Davied during which performed:	11.c. Extent performed:					
11.b. Period during which performed: various days beginning 5/24/11	Fully Performed					
11.d. Name and address through whom performed:	Additional Name and address through whom performed, if any:					
Name	Name					
Organization Scott Michel	Organization					
P.O. Box, Bldg., Room No., if any	P.O. Box, Bldg., Room No., if any					
Street 819 Herman Road	Street					
City Horsham	City					
State Pennsylvania ZIP Code + 4 19044	State ZIP Code + 4					
12.a. Identify subject groups of employees:	12.b. Identify subject labor organizations:					
Production and Maintenance	Steelworkers, Paper, Rubber, Manufacturing, Energy Workers					

File Number C- 00525

Filer:

LRI Consulting Services Inc

Proposal

May 19, 2011

Bill Williams Vice President of HR Hitachi Metals Automotive Components, LLC 117 Gulic Street Blossburg, PA 16912

570-638-2131 bill.williams@wardmfg.com

RE: 6-RC-12802

Situation Assessment

You have asked for a proposal to provide materials and consulting services to help you win your upcoming NLRB election. You have a few short weeks to educate your employees on the disadvantages of unions and convince them to put their trust in a direct relationship with you as opposed to an outside third party like the union. You want to make sure that your consulting is persuasive, legally sound and provides the best opportunity to build trust with your employees.

Proposed Intervention(s)

• Guaranteed Consulting: For this option we will provide expert campaign consulting with an on-site facilitator to communicate your message directly to employees in employee meetings and one-on-one. Our consultant will work with managers and supervisors at your location to increase your own internal capacity for handling employee relations issues after the campaign is over. Based on our joint assessment of the need, we will assign appropriate consulting resources to your campaign for a pre-approved schedule of meetings for the duration of your campaign. This option does not include representation before the, NLRB, which would require an additional engagement if desired by the client.

Objectives

- Win the NLRB election by as wide a margin as possible or achieve a withdrawal of the petition, without meritorious election objections or unfair labor practice charges.
- Increase trust and credibility of the current leadership team by improving communication and developing their ability to create a positive employee relations environment.
- Maintaining a direct-relationship at your facility (unionized facilities are less productive and profitable than direct relationship ones the estimated "dead weight cost" of unionization around 25% more than the cost of operating non-union).

Value to Organization

- You avoid a steep—and slippery—learning curve and are free to do the most important trust-building work. You can talk to employees without engaging in "mud-slinging" you are free to spend your time on a positive message about the company.
- Your communication strategy is legally proven and sound. Our communication tools have never been found to be objectionable by the NLRB in thousands of elections.
- You receive a proven program, with over 10,000 successful client engagements.

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Labor Relations Institute, Inc.



Terms and Conditions

The fee for the Guaranteed Option is a project price of \$65000 (plus expenses) which assumes approximately 20 days of consulting. Should additional days of consulting be requested by the client it is understood those additional days will be billed at our customary rate of \$3,000 per day and added to the project price. This fee includes a nonrefundable \$5,000 communication tools fee for videos, data and other support materials. The remainder of the fee guarantees an election win. For purposes of this agreement, an "election win" is defined as a withdrawal of the petition or a win at the ballot box, and an election loss is defined as a certification by the NLRB that the union was selected as representative of your employees. This agreement covers consulting up to and including the initial election date (June 24,2011) directed or stipulated to by the company and the union. Should the election date be extended beyond this date for any reason whatsoever, the parties agree to enter into another agreement for additional consulting or to pay for additional consulting days at our customary rate of \$3,000 per consultant per day. Should the client fail to schedule additional consulting days on a mutually agreeable schedule the parties understand and agree that the initial retainer fee shall become nonrefundable and due to LRI. Travel expenses and any additional consulting days beyond the election date in this agreement will be billed separately and are not subject to the guarantee.

Payment Terms

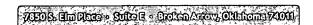
For the Guaranteed Option we require a 50% retainer due upon acceptance of the proposal. We will apply that retainer to the project price. Based on the vote count and in the event of a "win," you agree to pay the balance of the project price within 7 days of the NLRB election. Should your company lose the NLRB election, LRI will refund the initial retainer payment paid (less the \$5,000 communication tools fee) within 7 days. Any expenses incurred by consultant will be billed to you and are due upon receipt and you agree to settle those statements within 7 days and to provide a credit card for us to settle outstanding invoices not paid by that time. You agree and acknowledge that failure to pay fees or expenses associated with this project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in full.

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products. Criminal copyright infringement is investigated by the FBI and may constitute a felony penalty of up to five years in prison and/or a \$250,000 fine.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company criminal penalties. Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and conditions as stated herein. The parties agree that Oklahoma law governs any dispute between them and to resolve any disputes by arbitration in Tulsa, Oklahoma under the American Arbitration Association rules.

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Labor Relations Institute, Inc.



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Acceptance:
We accept the proposal above and the intevention(s) selected. Guaranteed Consulting
For LRI Consulting Services, Inc.
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For Hitachi Metals Automotive Components, LLC

Bill Williams,	Vice	President	of	HR
Data				

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