•U.S. Department of Labor Office of Labor-Management Standards

FORM LM-20 **AGREEMENT AND ACTIVITIES REPORT**

Form approved Office of Management and Budget No. 1245-0003 Expires 10-31-2013



This report is mandatory under P.L. 86-257, as amended. Failure to comply may result in criminal prosecution, fines, or civil penalties as provided by 29 U.S.C. 439 or 440. Required of persons, including Labor Relations Consultants and Other Individuals and Organizations, Under Section 203(b) of the Labor-Management Reporting and Disclosure Act of 1959, as amended. (LMRDA)

E	READ THE INSTRUCTIONS CAREFU	LY BEFORE PREPARING THIS REPORT. 62077		
4 File Manham Dances				
1. File Number: C- 00525				
Person Filing				
Name and mailing address (include ZIP Code):		3. Any other address where records necessary to verify this report are kept:		
Name		Name		
Title		Title		
Organization LRI Consulting Services, Inc.		Organization		
P.O. Box, Eldg., Room No., if any		P.O. Box, Bldg., Room No., if any		
Street 7850 South Elm Place, Suite E		Street		
City Broken Arrow		City		
State Oklahoma	ZIP Code + 4 74011	State ZIP Code + 4		
4. Date fiscal year ends:	5. Type of person:			
Dec / 31	a. Individual b. Partnership	c. Corporation d. Other (Specify):		
Nature of Agreement or Arrangement				
6. Full name and address of employer with whom made (include ZIP Code):		7. Date entered into: 8 / 26 / 2016		
Name		8. Name of person(s) through whom made:		
Organization Ascension dba Medxcel				
Trade Name, if any		Name Jennifer H Richter		
P.O. Box, Bidg., Room No., if any		Name		
Street 101 S Handley Road, Suite 450		Name		
City St. Louis		Name		
State MO	ZIP Code + 4 63105	Name		
Signatures				
the information contained in any accomplete, (See Section 13. Signed	der penalty of perjury and other applicable appanying documents) has been examined for VII on penalties in the instructions.) President (If other title, see instructions)	penalties of law, that all of the information submitted in this report (including by the signatory and is, to the best of the undersigned's knowledge and belief, 14. Signed Title President Treasurer (If other title, see instructions)		
6/01/2016	010 455 0005	On 0/21/2016 019-455-0005		
On 9/21/2016	918-455-9995 Telephone Number	On 9/21/2016 918-455-9995 Date Telephone Number		
	1			

•Filer: LRI Consulting Services, Inc.		File Number C- 00525
9. Check the appropriate box to indicate whether an object of the activities under	taken, is directly or indirectly:	
a. To persuade employees to exercise or not to exercise, or persuade employees to exercise or not to exercise, or persuade employees to exercise or not to exercise, or persuade employees to exercise or not to exercise, or persuade employees to exercise or not to exercise, or persuade employees to exercise or not to exercise, or persuade employees to exercise or not to exercise, or persuade employees to exercise or not to exercise, or persuade employees to exercise or not to exercise.	nployees as to the manner of o	exercising, the right to organize and bargain
b. To supply an employer with information concerning the activities of em such employer, except information for use solely in conjunction with a	ployees or a labor organizatio n administrative or arbitral pro	on in connection with a labor dispute involving ceeding or a criminal or civil judicial proceeding.
. 12		
10. Terms and conditions (Explain in detail; see instructions. Written agreements	must be attached.):	
See Attached		
Lights of the second se		
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Specific Activities to be Performed	:	
11. For each activity, separately list in detail the information required (See instruct a. Nature of activity:	ions):	
Engaged to communicate to employees regarding exercising	a their rights to orga	nize and bargain collectively
angusta to communicate to employees regularing energical	, 119 00 019a	nico una cargain correction.
11.b. Period during which performed:	11.c. Extent performed:	
8/29 & 9/8/16	Fully Performed	
11.d. Name and address through whom performed:	Additional Name and addres	ss through whom performed, if any:
Name Mart Perovic	Name	
Organization Quantum Consulting Inc	Organization	
P.O. Box, Bidg., Room No., if any	P.O. Box, Bldg., Room No.,	if any
Street 10917 Kilpatrick	Street	
City Oak Lawn	City	
State 11. ZIP Code + 4 60453	State	ZIP Code + 4
12.a. Identify subject groups of employees:	12.b. Identify subject labor	organizations:
Skilled Maintenance Employees Including All Stationary Engineers, Electricians And Fire Marshals	Operating Engineer	rs
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Proposal

September 21, 2016

Jennifer H. Richter
Senior Director, Legal Services & Employment Law Counsel
Ascension
101 South Hanley Rd, Ste 450
St. Louis, MO 63105

314-733-8000 jennifer.richter@ascension.org

RE: Campaign Consulting, Petition 13-RC-182434

Situation Assessment

You have requested a proposal to provide materials and consulting services to help you win your upcoming NLRB election. You have a few short weeks to educate your employees on the disadvantages of unions and convince them to put their trust in a direct relationship with you rather than the union. You want to make sure that your consulting is persuasive, does not interfere with employees' protected rights and provides the best opportunity to build trust with your employees.

Proposed Intervention(s)

Campaign Consulting: For this option we will provide expert campaign consulting with an on-site facilitator to communicate your message directly to employees in employee meetings and one-on-one. Our consultant will work with managers and supervisors at your location to increase your own internal capacity for handling employee relations issues after the campaign is over. Based on our joint assessment of the need, we will assign appropriate consulting resources to your campaign for a pre-approved schedule of meetings.

Objectives

- Win the NLRB election by as wide a margin as possible or achieve a withdrawal of the petition, without meritorious election objections or unfair labor practice charges.
- Increase trust and credibility of the current leadership team by improving communication and developing their ability to create a positive employee relations environment.
- Retain your direct-relationship with employees and preserve the operational flexibility needed to remain productive and profitable. The dead weight cost of unionization is estimated at 25% for most organizations.

Value to Organization

- You avoid a steep and slippery learning curve and are free to do the most important trust-building work.
- You can talk to employees without engaging in mudslinging. You are free to spend your time on a positive message about the company.
- Your communication strategy is legally proven and sound. Our communication tools have never been found to be objectionable by the NLRB in thousands of elections.
- You receive a proven program, with over 10,000 successful client engagements.

Terms and Conditions

The fee for consulting is \$3,000 per consultant per day (plus travel expenses). For purposes of this proposal a consulting day means each calendar day worked by each consultant. If more than one consultant is working on your case the parties understand and agree that multiple consulting days may be worked on each calendar day.

Payment Terms

All fees are due upon the delivery of the consulting services and are nonrefundable. Consulting fees and expenses incurred by consultant will be billed to you and you agree to pay those invoices upon receipt and to settle those statements within 14 days. You agree and acknowledge that failure to pay fees or expenses associated with this project under these terms will result in reassignment of consultant(s), a penalty of the maximum allowable interest

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__ Labor Relations Institute, Inc.













rate per month plus any costs we incur to collect an outstanding balance, until all outstanding invoices are paid in

It is further understood that all materials included in or with the above referenced items or programs are fully covered and protected by federal copyright laws. Federal law provides civil and criminal penalties for the unauthorized reproduction, distribution or exhibition of protected products.

You further acknowledge that no representation by LRI or its representatives were relied on by you or any member of your company in entering this agreement, and that this document represents the full understanding of the parties. You also acknowledge and agree that we have informed you of the obligation to report any direct persuader activity performed on your behalf to the United States Department of Labor by both our firm and your firm and that failure to timely file these reports can subject your company to criminal penalties. Further, you agree to make LRI aware of and share copies of any unfair labor practice charges and or objections and challenges to the conduct of an election alleging anything regarding speech or behavior, in any form, on the part of any LRI consultant.

Your payment, in the absence of your signature below, indicates your acceptance of this project and the terms and this d to

conditions as stated herein. The terms and condition proposal unless specified otherwise. The parties ag	ons on this proposal are good for 90 days from the date on t ree that Oklahoma law governs any dispute between them and oma under the American Arbitration Association rules.
Acceptance	
We accept the Proposal above and the intervention	selected:
Campaign Consulting	
For LRI Consulting Services, Inc. Phillip B. Wilson, President/General Counsel Date: September 21, 2016	For Ascension Jennifer H. Richter, Senior Director, Legal Services & Employment Law Counsel Date:

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