

# Elena Tsaregorodtseva

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## SUMMARY

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Detail-oriented data analyst with a strong background in economics and information systems. Proficient in deriving actionable insights from complex datasets using Python, SQL, advanced MS Excel, and BI tools. Experienced in leading cross-functional teams, optimizing processes, and implementing advanced data analysis techniques to diverse projects.

## EXPERIENCE

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### PricewaterhouseCoopers (PwC)

*Senior Audit Associate*

2015 - 2021

- Implemented Alteryx data processing automation, reducing projects' duration by up to 16%
- Crafted Power BI dashboards to visualize key business metrics, saving up to 10% manual work
- Delivered 25+ data-driven reports to clients, highlighting issues and recommending improvements
- Identified and implemented improvements in audit methodologies, reducing costs by up to 45%
- Collaborated with stakeholders and cross-functional teams, ensuring timely, high-quality results
- Led training sessions on audit basics and advanced MS Excel, upskilling 20+ new joiners
- Achieved rapid career progression, advancing from Intern to Senior Audit Associate within 3 years

## DATA PROJECTS

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### Analyzing Mobile Phone Plans to Maximize Profit ([Link](#))

- Used Python to pull 475k+ rows and 25+ columns across 5 tables to compare 2 plans' profitability
- Performed A/B testing to statistically evaluate customer behavior and mobile plans' performance
- Recommended a marketing shift towards a plan with a 60.5% higher average monthly user profit

### Telecom Operator Client Churn Prediction ([Link](#))

- Utilized Python for data preprocessing and exploratory analysis, identifying key churn indicators
- Developed and optimized CatBoost and RandomForest classifiers using HalvingGridSearchCV
- Achieved 87.9% ROC AUC score, demonstrating strong churn prediction accuracy on the test set

### Advanced SQL Analytics: Retail Sales and Customer Behavior Analysis ([Link](#))

- Identified top-selling products along with the most common product combinations in transactions
- Transformed 2 datasets into a unified table using recursive CTEs and multiple JOIN operations
- Developed a comprehensive SQL script to automate the process of monthly report generation

## EDUCATION

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### University of Washington, Michael G. Foster School of Business

*Master of Science in Information Systems*

*Expected 2024*

### Saint Petersburg State University

*Master's Degree in Economics: Accounting, Analysis and Audit*

2016

*Bachelor's Degree in Economics: Management*

2014

## SKILLS

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<b>Programming Languages</b>	Python (matplotlib, numpy, pandas, scikit-learn, scipy), R, SQL
<b>Others</b>	Alteryx, ETL, Git, MS Excel, MS Power BI, Snowflake, Tableau