

Chapter 6 Help Desk Operation

A GUIDE TO COMPUTER USER SUPPORT FOR HELP DESK AND SUPPORT SPECIALISTS SIXTH EDITION BY FRED BEISSE

Chapter Objectives

- Help desk operational procedures
- The multilevel support model
- The incident management workflow
- Best practices in help desk operation
- The physical layout of help desk work areas
- Job stress in help desk work
- Hardware and software tools used by support agents, managers, and end users
- Help desk industry trends

What Is a Help Desk?

- An organization that provides a single point of contact for users in need of technical support
- Goal: Enhance client satisfaction by effectively and efficiently resolving problems and questions
 - Alternate titles: service desk, hotline, information center, user support, support consultant, client services

Multilevel Support Model

- Multilevel support model: a help desk structure
 - Organizes support staff and services into levels (tiers)
 - Each level is staffed by workers with different skills
 - Also called the frontline/backline model
- Goal: Handle as many incidents as possible at the lowest level (frontline) in the support hierarchy
- Save scarce resources (backline) for incidents

 A Guide to Where more for different expertise is needed

Multi-level Support Model

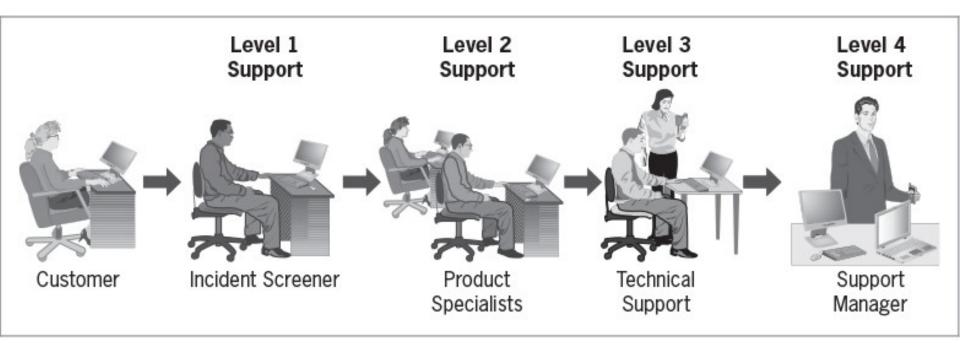


Figure 6-1 Multilevel support model

The Incident Management Workflow

- Incident management is a well-defined, formal process help desk staff follow to:
 - Handle problem incidents
 - Get information to users
 - Solve user problems
 - Maintain records about the incident
- Call management: a subset of incident management primarily concerned with handling telephone contacts

Steps in the Incident Management

- 1. Receive the incident 7. Assign the incident
- 2. Prescreen the incident. Track the incident
- 3. Authenticate the user 9. Escalate the incident
- 4. Log the incident 10. Resolve the
 5. Screen the incident problem
- 6. Prioritize the incident Close the incident
 - 12. Archive the incident

1. Receive the Incident

- Sources of incidents:
 - Email message In person Phone

call

- Web-based contact
- Web form
- Web chat

- Goals:
 - Establish an initial relationship with the user
 - Get basic information from the user
 - Who is the user?
 - What is the user's contact information?
 - What is the purpose of the contact?
 - May use a greeting script
 - Warn that the incident may be monitored
 - Apologize for response delay or wait time

2. Prescreen the Incident

- Prescreening: a filtering process to determine how the help desk staff will handle the incident
- Goal: Incident screener may handle a simple request for information
 - Product information
 - How to order
 - Where to purchase

3. Authenticate the User

- Authentication procedure: determines whether help desk staff are authorized to handle an incident
- May involve checking:
 - A product registration database
 - A product model or serial number
 - A warranty database
 - A support service database of authorized clients
- Goals:
 - Determine the status of each client
 - Filter out unauthorized clients
 - Establish a billing procedure (where appropriate)

Steps in the Incident Management Workflow: 4. Log the Incident

- Logging: begin to document the incident and the related problem
- Record basic information about the incident:
 - Trouble report form
 - Incident tracking database
- Goal: Start a record of the incident

Steps in the Incident Management Workflow: 5. Screen the Incident

- Screening categorizes and describes an incident
- Common incident categories:
 - Request for information
 - Question
 - Problem
 - Complaint
 - Work (or service) order
- Goals:
 - Define the category of an incident
 - Capture a brief description of the incident
- Tip: many help desks use additional subcategories

6. Prioritize the Incident

- Priority code is assigned based on:
 - How serious the problem is
 - How many users are affected
 - The consequences of not handling the problem immediately
- Goal: Priority code often determines the kind of attention an incident will receive from support staff
- Alternative to priority codes
 - Handle incidents on first-in, first-out (FIFO) basis

Priority Codes and Incident Handling

- Examples of priority codes:
 - 1 Urgent
 - 2 High priority
 - 3 Medium priority
 - 4 Low priority
- High-priority incidents are usually serious problems that affect the productivity of a large number of users
- Priority codes often affect the response time of support staff
- Priority codes may change as an incident is handled

Cisco's Priority Codes

- Priority codes at Cisco's Technical Assistance Center:
 - Priority 1: network down; no workaround available; business processes critical
 - Priority 2: network badly degraded; no workaround available; business processes impacted
 - Priority 3: network somewhat degraded; most business processes working
 - Priority 4: user needs installation or configuration support or information on a Cisco product

Priority Codes and Queue Management

- Queue: a waiting line into which incoming incidents are placed when they cannot be answered immediately by an incident screener
- Queues may be defined for:
 - Each priority code
 - Different products
 - Types of customers (free support versus feebased)
 - Levels of support
 - Example: standard, enhanced, gold, platinum,

Steps in the Incident Management Workflow: 7. Assign an Agent

- When a level 1 incident screener cannot respond to an incident directly, it gets assigned to another agent who has:
 - Specific product knowledge
 - Specialized expertise
- Goal: Move each incident into a queue where it will get appropriate attention

8. Track the Incident

- Tracking updates incident information:
 - As an incident is processed
 - As new information is added to the incident log
- Goals:
 - Provides a record when important events occur
 - A history of how an incident was handled
 - Provides data
 - Measure the quality of incident handling
 - Evaluate support agent performance
 - Identify support staff training needs

Steps in the Incident Management Workflow: 9. Escalate the Incident

- Escalation is a normal process in which an incident is transferred to a higher level support agent who has:
 - Greater ability or expertise
 - Resources to handle more difficult problems
 - Escalation may be automatic if an incident is not resolved within a predefined time period
- Goal: Resolve a difficult problem effectively and efficiently
- Tip: Ownership of an incident should be clearly defined when an incident is escalated
 - Option 1: ownership stays with tier 1 agent
 - Option 2: ownership moves to higher tier (stays with incident)
 - Option 3: ownership transfers to team or manager

Steps in the Incident Management Workflow: 10. Resolve the Incident

- Resolution: the user's problem has been solved or information has been provided
 - A complaint may be referred to product designers/ developers as a suggestion for the next product revision cycle
- Caveats:
 - Not all incidents can be completely resolved by the incident management workflow
 - Resolution doesn't necessarily mean the client is completely satisfied
- Goal: Minimize the percentage of incidents that cannot be resolved satisfactorily

Steps in the Incident Management Workflow: 11. Close the Incident

- Incident closing may include:
 - Review the steps to solve the problem
 - Seek mutual agreement (verification) that a solution has been reached
 - Thank the user for contacting the help desk
 - Invite the user to contact the help desk again if not satisfied
 - Make final entries in the incident log or database
 - May provide a support satisfaction survey
- Goals:
 - Provide technical and interpersonal closure to an incident
 - Complete the log of the incident

Steps in the Incident Management Workflow: 12. Archive the Incident

- Archive: copy resolved incidents to a database of completed incidents
 - Incidents are retained in an active database as long as they remain relevant
- Goal: Reduce the size of the active database by removing less relevant information
- Incident archives:
 - Can be searched if needed in future problemsolving situations
 - Can serve as a source of data for statistical analysis of help desk performance

Best Practices for Help Desk Operations

- Best practices: procedures, tools, and methods that successful support groups use
- Example: Information Technology Infrastructure Library (ITIL) guidelines cover:
 - Incident management
 - Problem management
 - Change management
 - Release management
 - Configuration management

ITIL Best Practices

- Incident management: disruption of normal services
 - Goal: Restore technology services to normal quickly
- <u>Problem</u> management: strategies to find and fix the root cause of problems
 - Goal: Anticipate, repair, and eliminate the causes of problems
- Change management: plan for technology changes
 - Goal: Minimize the impact of changes on business operation
- Release management: implement change management procedures
 - Goal: Smooth implementation of changes
- Configuration management: maintain asset inventory database
 - Goal: Identify, control, monitor, and audit technology assets

Physical Layout of Help Desk Work Areas

- Desk in a cubicle
- Access to one or more computer systems
- Access to reference information library
- Telephone headset permits freedom of motion
- Issues
 - Job stress
 - Diversions for staff
 - Workplace ergonomics

Job Stress in Help Desk Work

- Job stress results from physical and emotional responses due to a mismatch between a worker's characteristics and job requirements
 - Inadequate training
 - Lack of qualifications or experience
 - Inadequate resources to perform tasks
 - Poor workplace ergonomics
 - Unrealistic management expectations
 - Abusive user or users with unrealistic expectations
 - Poor management practices
 - Impact of office politics
 - Work style differences among employees

Job Stress in Help Desk Work (continued)

- Symptoms of job stress
 - Fatigue and insomnia
 - Head and body aches
 - Inability to concentrate
 - Expressions of anger
 - Substance abuse
 - Low morale
 - Low self-esteem
- Solutions to job stress
 - Personal stress management techniques and strategies
 - Organizational change

Job Stress in Help Desk Work (continued)

- Changes in working conditions reduce job stress
 - Reduce
 - Excessive noise
 - Distractions
 - Interruptions
 - Work breaks
 - Frequent
 - Scheduled
 - Use of employee lounge, cafeteria, and break room

Help Desk Technology and Tools

- Impact of automation on help desk industry
 - Help desk software
 - Tools for agents
 - Tools for managers
 - Tools for end users
 - Computer telephony systems
 - Web-based support

Help Desk Agent Tools

- Log and track incidents
 - Manage incident queues
 - Interface with telephone system
 - Set incident priorities
 - Assign incidents to support staff
 - Escalate incidents
- Client information
 - Store, edit, and recall client contact and location information in a database

- Links to product information
 - Product features
 - Product limitations
 - New versions
 - Configuration constraints
 - Known bugs
 - Product availability

- Access to configuration information for client systems
 - Hardware configuration
 - Software licenses
 - Network access protocols

- Problem solution knowledge base
 - Contains information about common problems and their solutions
 - Sometimes called a "smart" database
 - May use search strategies based on artificial intelligence
 - Expert systems (sequences of IF-THEN rules)
 - Neural networks (automated learning systems)
 - Case-based reasoning (pattern-matching strategies)

- Diagnostic utilities
 - Tools to assist in diagnosing and repairing problems
 - Remote access to user system
- Links to communication and information resources
 - External connections to email, chat, and web
 - Internal connections to:
 - Online help
 - Product documentation
 - Problem archives

- Product order entry
 - Order entry capability
 - Can integrate with other business systems, such as inventory, shipping, and invoicing

- Agent time management tools
 - Calendaring
 - Automated reminders
 - Meeting and project scheduling
 - Warning alarms
 - Collaborative tools
 - To-do priority lists
 - Project management tools

Help Desk Management Tools

- Asset management
 - Equipment inventory
 - Asset ID numbers
 - Software licenses
 - System installation information
- Service management
 - Warranty information
 - Reminders of next preventive maintenance
 - Service history

- Service level agreement (SLA): defines the level of service you expect from a vendor, laying out the metrics by which service is measured, as well as remedies or penalties should agreed-on service levels not be achieved. It is a critical component of any technology vendor contract.
 - Specifies response times
 - Specifies performance objectives
 - Monitors and reports contract performance
- SLAs can define three performance relationships:
 - 1. User support [] Internal users
 - 2. User support ☐ External clients
 - 3. User support ☐ Vendors

- Client feedback includes evaluations collected from help desk users about their level of satisfaction with:
 - A product
 - Help desk services
 - Handling of a specific help desk incident

- Statistical reports
 - Predefined Help Desk reports (examples)
 - Abandonment rate (callers who hang up)
 - Number and percent of unresolved incidents
 - Average length of time on hold (or waiting for response)
 - Average time to resolve problems
 - Productivity of agents based on performance indicators
 - Performance compared to SLA expectations
 - Inventory control reports
 - Frequency of problem types

- Customizable interfaces, forms, and reports
 - Augment predefined reports to address specific management information needs
- Telephone system interface
 - Manages large numbers of incoming and outgoing calls
- Automated incident management
 - Defines IF-THEN business rules to automatically:
 - Route incidents to agents
 - Route incidents to queues
 - Escalate incidents

Help Desk End User Tools

- Direct end user access to help desk software and databases reduces the cost to provide support
 - Access to information on support website
 - Product information
 - Problem incident archive
 - Ability to submit an incident via web or email
 - Monitor resolution progress
 - Submit incident feedback

Popular Help Desk Software Packages

- Large-scale enterprises
 - Help DeskTechnology'sServicePRO
 - BMC's Service Desk
 - Epicor's IT Service Management
 - HEAT Service
 Management
 - TechExcel'sServiceWise

- Small or mid-scale
 - LBE Helpdesk
 - BMC's Track-It!
 - Soffront's Customer Helpdesk
 - ZenDesk

Popular Help Desk Software Packages (continued)

- Low-cost or free software for small help desk operations
 - Spiceworks
 - SysAid
 - SolarWinds Web Help Desk
- Many help desk software vendors offer evaluation versions that can be downloaded and used during a limited trial period without charge

LBE Helpdesk Job Ticket

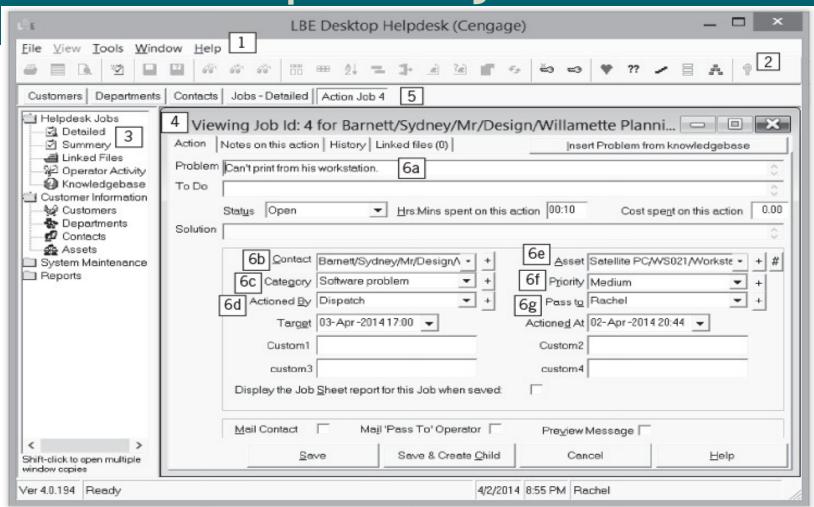


Figure 6-3 Helpdesk job ticket for printing problem

LBE Helpdesk list of knowledgebase problems and solutions

Quick find print in		Problem	▼ <u>V</u> iew: 02A	pr2014 22:04 - please renai ▼	Eind Next	
∆u	to-refresh 0 minutes _	<u>N</u> ew Kn	owledgebase item			8
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	Problem		Solution			
	How to use Helpdesk's built-in Help		1. To access Helpdesk's built-in Help			
•	Inability to print		1. Common printing solutions			
	Can't attach to network		Troubleshooting network problems			
	Workstation won't reboot		Check the following:			
	Can't connect to Internet		Internet connectivity issues:			
	Need software upgrade		Upgrade procedures:			
	General question		1. Information resources			

Figure 6-5 Helpdesk list of knowledgebase problems and solutions

LBE Helpdesk knowledgebase article

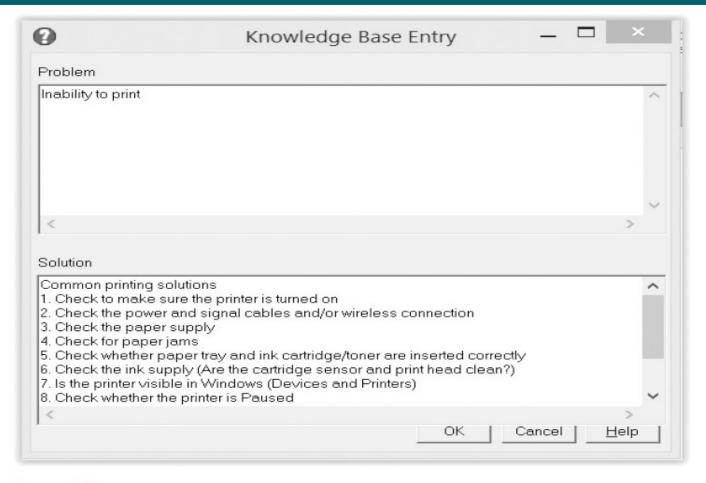
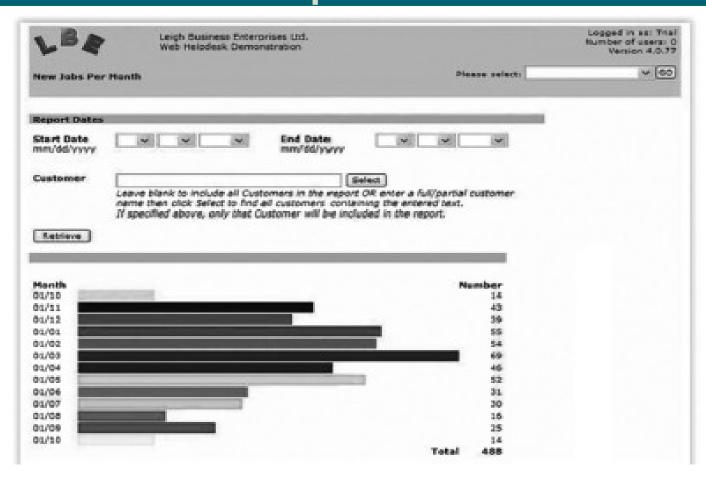


Figure 6-6 Helpdesk knowledge base article on solutions to printer problems

LBE Helpdesk predefined report



Computer Telephony Systems

- Computer telephony: the integration of computer and telephone technology into a seamless help desk communication tool
- Automated call distributor (ACD): a computer telephony system that automates the first steps in incident management
 - Answers calls
 - Greets callers
 - Provides menus
 - Manages call queues
 - Routes calls to available support agents

Computer Telephony Systems

(continued)

ACD goals:

- Reduce time and cost to respond to calls
- Route calls to appropriate support agent
- Collect information about performance of help desk operation
- Monitor calls

ACD problems:

- Reputation for poor customer service
- Poor design of menus
- Lengthy hold times
- Repetitious requests for information
- Dropped calls

Computer Telephony Systems (continued)

- Common features of ACD systems
 - Skill set distribution: routes calls to agent with expertise
 - Overflow routing: reroutes calls to an available agent
 - Call accounting: provides statistics on calls received
 - Lost call reporting: provides statistics on abandonment rate
 - Queue time: provides statistics on time spent in queue
 - Agent performance: provides statistics on agent handling time
 - Call monitoring: records calls for worker training and evaluation

Computer Telephony Systems

(continued)

- Interactive voice response (IVR): lets the user interact with a database of information
 - User presses keys on the telephone handset
 - User speaks simple words into the telephone
- IVRs can be programmed with decisiontree logic to bypass a human agent to:
 - Ask questions
 - Provide responses

Web-Based Support

- Product information
- Order entry/fulfillment
- Rebate status
- Automated responses to information requests
- Online documents
- Software downloads
- Troubleshooting wizards

- Knowledge bases
- Forums and chat rooms
- Email access to staff
- Submit problem reports
- Contact information
- Customer satisfaction surveys
- Links to related sites

Web Support Advantages

- Lowers cost to provide support compared to other methods
- Helps users be more self-reliant
- Reduces errors due to misinformation and miscommunication
- Eliminates user time spent waiting on phone for help desk agent

Email Support Advantages

- Email is asynchronous
 - User and support worker do not have to be available online at exactly the same time
- Email responses make more flexible use of support agent's time
- Email responses to frequent questions can be composed in advance and pasted into messages

Impact of Web and Email Use

on Support Staff

- More efficient use of support staff resources
- Writing skills are more important for support workers than telephone skills
- Quick recall is less important than the ability to locate information
- The ability to listen is less important than the ability to read and understand
- Customer service skills remain important

Impact of Intranets on Support Staff

- Intranet: a network modeled after the Internet with information organized into webpages
 - Facilitates communication between an organization's employees and support staff
 - Uses familiar technology
 - Web browser
 - Search engine
 - Provides improved security for communication compared with the Internet

Trends in Help Desk Operation

- Technology trends
 - Cloud computing
 - Virtualization of computing platforms
 - Support for wireless technology
 - Remote diagnosis and voice response technologies

Trends in Help Desk Operation (continued)

- Help desk workplace trends
 - Increased outsourcing
 - Demand for certified workers
 - Telecommuting as a work style
 - Adoption of industry best practices (ITIL)
 - Use of web-based support portals
 - Pressure to reduce support costs
 - Reliance on quantitative metrics
 - Resources devoted to security
 - Help desk software integration

Technology Trends:

Cloud Computing

- Cloud computing: user access to computer applications, data, and services over the Internet
 - Subscription-based services
 - Pay-as-you-go model
- Advantages
 - Users always access the latest version of software
 - Programs and data are available from any Internet connection
 - Promotes collaboration among users
- Disadvantages
 - "When the Internet is down, you're down."
 - Security concerns
 - May not reduce costs

Technology Trends: Cloud Computing (continued)

- Cloud computing relies on server farms
 - Large collections of interconnected computers
 - Large capacity networked storage devices
 - Accessed via the Internet
 - Located in large data centers
 - Provide built-in redundancy in case hardware devices fail

Technology Trends: Virtualization of Computing Platforms

- Virtualization: a method of allocating computer resources into several separate execution environments
 - A virtual machine:
 - Operates in its own partition (memory, disk space)
 - Runs its own operating system and application software
 - Goals:
 - Reduce equipment costs
 - Increase support resources available to agents

Technology Trends:

Support for Mobile & Wireless Technology

Increased reliance on mobile and wireless

Smartphones Tablet PCs Bluetooth devices

MP3 players PDAs Netbook PCs Book Readers

GPS units Wi-Fi Digital Wearable networks cameras devices

- Mobile and wireless technologies will impact support services in several ways
 - As users bring their own mobile devices (BYOD) into the workplace, support organizations will be expected to support them and their connection to local networks
- Advances in smartphone and tablet technologies
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Remote Diagnosis and Voice Response

- Remote diagnosis
 - Shift in contact modes from face-to-face, on-site, and telephone support to a greater reliance on email, web chat, self-service and remote diagnosis of user technology problems
- Voice Response
 - Increased use of voice recognition and response in technology products will find their way into support service tools

Workplace Trends: Outsourcing

- Outsourcing
 - Onshore: companies contract with support service providers in the United States
 - Companies hire fewer support workers internally
 - Support service providers hire relatively more workers to support external clients
 - Employment trend: help desk agents find relatively more opportunities with outsourced service providers

Workplace Trends: Outsourcing (continued)

- Outsourcing (continued)
 - Offshore: companies contract with support service providers in other countries
 - Primarily in Asia (especially India) and Europe
 - Raises several issues, including quality of support services and user communication with offshore providers
 - Relatively fewer user support jobs with external support providers in the United States
 - Relatively more support jobs in U.S. companies as internal support workers

Support Worker Certification

- IT industry certification trends will impact support workers
 - Labor market certifications for help desk workers will change over time
 - From "useful-but-not-a-job-requirement"
 - To "this position-requires-industry-certification-of-jobskills"
 - There is currently no industry-wide agreement on the need for specific help desk certifications
 - Certification expectations differ according to company needs

Telecommuting as a Work Style

- Telecommuting: full- or part-time work performed at a home office for an employer
 - Reduces worker turnover
 - Decreases the need for office space
 - Decreases operating costs
 - Provides greater worker flexibility
 - Reduces employee's costs
 - Concerns about worker productivity, quality, supervision, and confidentiality of information
- Facilitated by Voice over Internet
 Protocol (VoIP): transmits voice
 communications over the Internet rather
 than via telephone lines

Industry Best Practices

- As the user support industry matures, increased recognition of the role of industry best practices
 - Example: the Information Technology Infrastructure Library (ITIL)
 - Help desk software packages often advertise they are "ITIL-compliant"

Web-Based Support Portals

- Support **portals**: Websites that provide a single point of access for all support services
 - A technical challenge is to provide accurate information
 - A customer service challenge is to provide high-quality user services
- Help desk worker skills trend
 - Less emphasis on telephone skills
 - Greater emphasis on comprehensive training for help desk workers

Workplace Trends: Pressure to Reduce Support Costs

- Challenge to support organizations and workers
 - Provide increased quality of help desk services to users and clients
 - Reduce the cost to provide services
 - Can you do both?
- Several industry trends respond to this challenge
 - Cloud computing
 - Outsourcing
 - Telecommuting
 - Web-base support portals
 - Interactive voice response technology
 - Remote diagnosis

Reliance on Quantitative Metrics

- Measures of help desk staff and individual worker performance assist support managers with staffing and budgeting tasks
 - Statistical reports help measure
 - Volume of support incidents
 - Need for support workers
 - Categories of support incidents impact staffing needs
 - User satisfaction with support services
 - Provide justification for help desk staffing levels
 - Performance measures
 - Help managers evaluate workers
 - Provide input on training needs of support staff

Workplace Trends: Computer Security

- Security issues in technology are ongoing
 - Help desk staff need to keep up-to-date on security threats and tools available to protect users
 - Support workers can develop special expertise in computer security as a professional and career development opportunity

Workplace Trends: Help Desk Software Integration

- Client relationship management (CRM): meet the needs of each client by providing excellent customer service
 - Help desk services and user support are part of the larger business and government agency challenge to successfully manage the entire spectrum of client relationships

Chapter Summary

- The goal of help desk operations is to provide clients with a single point of contact for:
 - Information requests
 - Problem resolution
- Help desks are often organized as a multilevel or tier structure
 - Incident screener or dispatcher
 - Product specialist
 - Technical support specialist
 - Support supervisor or manager

Chapter Summary

- The steps in the incident management workflow are designed to effectively and efficiently manage the process of handling an incident
 - 1. Receive the incident
 - 2. Prescreen the incident
 - 3. Authenticate the user
 - 4. Log the incident
 - 5. Screen the incident
 - 6. Prioritize the incident

- 7. Assign the incident
- 8. Track the incident
 - 9. Escalate the incident
 - 10. Resolve the incident
 - 11.Close the incident
 - 12. Archive the incident

Chapter Summary (continued)

- The Information Technology Infrastructure Library (ITIL) provides guidelines for support industry best practices
- A help desk's physical environment includes the workspace, furniture, computer equipment, and specialized telephone headsets
- Job stress may occur when the expectations of a position do not match an agent's personal characteristics

Chapter Summary (continued)

- Help desk software packages include tools for agents, managers, and end users designed to automate many incident management tasks
- Other automated tools include computer telephony systems such as automated call distributors (ACDs) and interactive voice response (IVR)
- Web-based and email support offer cost and efficiency advantages over face-to-

face and phone support

Chapter Summary (continued)

- Technology trends
 - Cloud computing
 - Virtualization of software Worker certification
 Telecommuting platforms
 - Wireless technology
 - Remote diagnosis and voice response technologies

- Help desk workplace
 - treoutsourcing

 - Industry best practices
 - Web-based support portals
 - Pressure to reduce support costs
 - Quantitative metrics
 - Computer security
 - Help desk software integration