



Ettore Minelli – 25/01/1999



EDUCATION

Università Cattolica del Sacro Cuore (current GPA 26/30)*
Master of Science in Business and Law (Tax and Corporate Finance specialization)
Relevant coursework: Investment Banking, Advanced Accounting (IAS/IFRS, OIC Standards), Portfolio Management, Asset Pricing, International Taxation, Financial Market Regulation, Advanced Corporate Finance

Milan
2020-2022
(two years)

Università Cattolica del Sacro Cuore (graduation grade 96/110)*
Bachelor's degree in Business Administration (Finance specialization)
Relevant coursework: Political Economy, OIC Standards, Financial Mathematics, Management Information Systems, Corporate Finance
Thesis: Analysis and practical application of the Modern Portfolio Theory to the real estate market

Milan
2017-2020
(three years)

Liceo Scientifico Federico Enriques
Diploma di Liceo Scientifico

Lissone
2012-2017
(five years)

*since I always worked to support my studies, I couldn't entirely focus on achieving the best grades

PROFESSIONAL EXPERIENCE

BNP Paribas REIM SGR Italy
Operations Management Intern (December 2021-March 2022)

Milan
2021-2022

Directly reporting to the COO/CFO I was responsible for:
-Developing international strategic initiatives and organizational planning for the funds
-Assisting the Head of Treasury to manage funds' financial needs and risk hedging through financial derivatives trading (mainly interest rate related risks)
-Funds' budget monitoring and reporting

JECatt-Junior Enterprise Cattolica
R&D Consultant (October 2020-October 2021)
Member of the Board of Directors, Treasurer (October 2019-October 2020)
Marketing Communication Consultant (April 2019- October 2019)

Milan
2019-2021

-R&D: Modernized the **Project Management Workflow**, invented, designed, and implemented a **Corporate Valuation Process** born for internal use and now sold as a service

-Treasurer, BoD: Lead an organization composed of **60+ elite students**, managed the balance sheet achieving optimal resource allocation of **tens of thousands of euros**, redesigned and automated **treasury processes**, achieved the reward "**Best Junior Enterprise in Italy**" and a **+53% in revenues** under the mandate, organized a national event with **100+ participants**, **40K+ budget** and **multinational sponsors** (billion+ turnover)

-Marketing Communication Consultant: Lead a Project Team managing clients' **Official Social Media Platforms**, advised a **billion+ multinational company** in a Market entry strategy through an in-depth Market Analysis, won the IXL Innovation Olympics 2020 generating new growth ideas and opportunities for an **Italian National Tax Advisor (Commercialisti) Association**.

Santander Consumer Finance UK plc
Summer Finance Intern (July 2018-September 2018)

Redhill
2018-2018

-Conducted a comprehensive analysis of the whole **Bank's Processes** (from Loan Collection and Customer Service to Securitization)
-Assisted and contributed to the **Journal Entry** record

Swing Away srl
Real Estate Auction Consultant (October 2017- December 2021)

Milan
2017-2021

-Scaled operations **internationally**
-Designed and managed the **main communication and marketing tools**
-Real Estate Auction **Consulting**

VOLUNTEERING

Associazione Vittime del Dovere
Volunteer (October 2017-present)

Milan
2017-present

-Codesigned the communication tools for the "**Progetto di Educazione alla Cittadinanza e alla Legalità**" sponsored by the Italian Ministry of Education and all the Italian Law Enforcement and Armed Forces
-Proactively involved in the "**Progetto di Educazione alla Cittadinanza e alla Legalità**"
-Performed as the Frontman with the **Mass Media** (RAI Radiotelevisione Italiana)

PUBLICATIONS	Wall Street Italia, Antimafiaduemila <i>Author</i> <i>https://bit.ly/2UthHLI (March 2020), https://bit.ly/2zhDOWY (March 2020), https://bit.ly/3iatliq (July 2020)</i>
HOBBIES AND INTEREST	<i>Playing competitive fencing, sailing, hiking, electronic music festivals, video special effects producing, PC 3D modelling</i>
LANGUAGES	<i>B2: German, Spanish</i> <i>C1: English</i> <i>C2: Italian</i>
OTHER SKILLS	Basic knowledge of C/C++, Python, SQL, JavaScript, HTML/CSS. Developed an m3u8 web-scraping software using Git, JSON and Puppeteer node library.