



Ettore Minelli – 25/01/1999



EDUCATION

Università Cattolica del Sacro Cuore

Master of Science in Economics and Law (Corporate Finance specialization) GPA: 100/110
Relevant coursework: Investment Banking, Advanced Accounting (IAS/IFRS, OIC Standards), Portfolio Management, Asset Pricing, International Taxation, Financial Market Regulation, Advanced Corporate Finance

Thesis: The fractionalization of ownership of illiquid asset classes - The search for a new real estate investment vehicle

Milan
2020-2022
(two years)

Università Cattolica del Sacro Cuore

Bachelor's degree in Business Administration (Finance specialization) GPA: 96/110
Relevant coursework: Political Economy, OIC Standards, Financial Mathematics, Management Information Systems, Corporate Finance

Thesis: Analysis and practical application of the Modern Portfolio Theory to the real estate market

Milan
2017-2020
(three years)

Liceo Scientifico Federico Enriques

Diploma di Liceo Scientifico

Lissone
2012-2017
(five years)

PROFESSIONAL EXPERIENCE

EY-Parthenon

Strategy and Transaction Graduate Program Analyst (September 2022 - present)

Milan
2022-present

Job rotation program among the sub-service lines of the Strategy and Transaction Service Line:

1. Strategy, Transaction & Execution
2. Valuation, Modelling and Economics

-Operational/Tech Due Diligence and Valuation for a major Italian bank for the acquisition of a leading tech company with over €300M in revenues

-M&A deal sourcing for a Luxembourg-based Private Equity firm

-M&A post-deal integration for two leading Italian tech companies with combined revenues of over €500M

BNP Paribas Real Estate Investment Management SGR Italy

Finance Analyst Intern (February 2022 - June 2022)

Milan
2022-2022

Directly reporting to the COO/CFO I was responsible for:

-Developing international strategic initiatives and organizational planning for the funds

-Assisting the Head of Treasury to manage funds' financial needs and risk hedging through financial derivatives trading (mainly interest rate related risks)

-Funds' business plan updating and controlling

JECatt-Junior Enterprise Cattolica

R&D Consultant (October 2020-October 2021)

Member of the Board of Directors, Treasurer (October 2019-October 2020)

Marketing Communication Consultant (April 2019- October 2019)

Milan
2019-2021

-R&D: Modernized the **Project Management Workflow**, invented, designed, and implemented a **Corporate Valuation Process** born for internal use and now sold as a service

-Treasurer, BoD: Lead an organization composed of **60+ elite students**, managed the balance sheet achieving optimal resource allocation of **tens of thousands of euros**, redesigned and automated **treasury processes**, achieved the reward "**Best Junior Enterprise in Italy**" and a **+53% in revenues** under the mandate, organized a national event with **100+ participants**, **40K+ budget** and **multinational sponsors** (billion+ turnover)

-Marketing Communication Consultant: Lead a Project Team managing clients' **Official Social Media Platforms**, advised a **billion+ multinational company** in a Market entry strategy through an in-depth Market Analysis, won the IXL Innovation Olympics 2020 generating new growth ideas and opportunities for an **Italian National Tax Advisor (Commercialisti) Association**.

Santander Consumer Finance UK plc

Summer Finance Intern (July 2018-September 2018)

Redhill
2018-2018

-Conducted a comprehensive analysis of the whole **Bank's Processes** (from Loan Collection and Customer Service to Securitization)

-Assisted and contributed to the **Journal Entry** record

Swing Away srl
Real Estate Auction Consultant (October 2017- December 2021)

Milan
2017-2021

- Scaled operations **internationally**
- Designed and managed the **main communication and marketing tools**
- Real Estate Auction **Consulting**

VOLUNTEERING **Associazione Vittime del Dovere**
Volunteer (October 2017-present)

Milan
2017-present

- Codesigned the communication tools for the “**Progetto di Educazione alla Cittadinanza e alla Legalità**” sponsored by the Italian Ministry of Education and all the Italian Law Enforcement and Armed Forces
- Proactively involved in the “**Progetto di Educazione alla Cittadinanza e alla Legalità**”
- Performed as the Frontman with the **Mass Media** (RAI Radiotelevisione Italiana)

PUBLICATIONS **Wall Street Italia, Antimafiaduemila**
Author
<https://bit.ly/2UthHLI> (March 2020), <https://bit.ly/2zhDOWY> (March 2020), <https://bit.ly/3iatliq> (July 2020)

HOBBIES AND INTEREST *Playing competitive fencing, sailing, hiking, electronic music festivals, video special effects producing, PC 3D modelling*

LANGUAGES *B2: German, Spanish*
C1: English
C2: Italian

OTHER SKILLS Basic knowledge of C/C++, Python, SQL, JavaScript, HTML/CSS. Developed an m3u8 web-scraping software using Git, JSON and Puppeteer node library.