

# Alex Roberts

45 / Edinburgh, UK Sales & Marketing Executive

# **Motivation**

Networking Transparency Innovation

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# Goals

- customer acquisition and brand awareness campaigns.
- being ahead of industry trends to achieve business goals

# Pain-points

- delivering multiple projects within limited timeframes
- managing cross-functional teams in various disciplines

# **FEATURED APPS**



# Emily Hernandez

19 / Oxbridge, UK / Ph. D Student

#### Motivation

Networking Self-Development Research & Innovation

#### Goals

- presentations to industry professional audience
- publication of research with reputable publishers

### Pain-points

- securing funding for projects, conferences, and fieldwork
- meeting research milestones, publishing deadlines, and maintaining academic grades

#### **FEATURED APPS**













Matalie transports an elderly client on a wheel chair to doctor's appointment.

Stratford, UK

# **Natalie Adams**

52 • Caregiver • Social Worker

### **Motivations**

ACCESSIBILITY

CONVENIENCE RELIABILITY

#### Goals

- Patience and Empathy in service delivery
- Punctuality and time conciousness

#### **Pain Points**

- Rude behaviors and unprofessional driving.
- Limited availability of specific vehicle types





# Ryan David

38 / Middlesex, UK / Digital Artist

## **Motivations**

Professionalism \* \* \* \* \*

Creativity \* \* \* \*

Networking \* \* \* \*

## Goals

- · collaborations that push my creative boundaries
- proactive insights that drive innovative trends

## Pain-points

- aligning commercial and personal creative projects
- intellectual property theft and copyright infringement

**FREQUENTLY USED APPS** 







# Sharon Lee

32 / Bristol, UK / Surgeon

#### **MOTIVATIONS**

EMERGENCY PRECISION PROFESSIONALISM

#### **GOALS**

- Health, safety and well-being of patients
- Healthy work-life balance to avoid burnout

#### **PAIN-POINTS**

- Time constraints; multiple surgeries, consultations.
- Profeessional development programs & events

# FREQUENTLY USED APPS









# **Emily Robb**

40 / Essex, UK / Teacher (Pregnant)

# Motivations

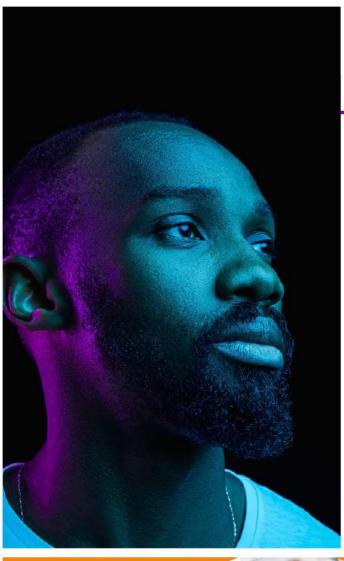
Comfort \*\*\*\*\* Customer Service \*\*\*\*\* Emotional Wellbeing \*\*\*\*\*\*

# Goals

Appointments and medical checkups Shopping and school runs errands

# Pain-Points

Managing her schedule and reminders. Physical discomfort and emergency aid



# VIXON BOMERO

40 / Westminster, UK / Software Engineer

#### PERSONALITY

#### MOTIVATIONS

Driven

Tech Savvy

Convenience

Networking

Extraverted

Structure

#### GOALS

- managing highly sensitive IT infrastructures
- keep track of upcoming projects and timelines

#### PAIN POINTS

- juggling multiple appointments
- missing calendar reminders
- lost emails



37 / Taipei, Taiwan / Tourist

## **MOTIVATIONS**

Adventure Transparency

Safety & Security

## FRUSTRATIONS

- communication and navigation issues due to language barrier.
- access to hidden local attractions beyond the typical tourist spots.

## GOALS

- · visiting famous landmarks, and documentaries
- · experience cultures, interact with locals, and learn about history and traditions

## **FAVORITE APPS**











# Sarah Thompson

25 / Heathrow / Travel Agent

### **MOTIVATIONS**

CONVENIENCE CUSTOMER SERVICE **EXPERTISE** 

#### **GOALS**

- Partnership with hospitality services verticals
- Promoting customer loyalty retention & referrals

#### **FRUSTRATIONS**

- Managing client expectations and logistics needs
- Handling a large volume of travel bookings

### **FREQUENTLY USED APPS**







# **Stacy Peters**

55 / Ilford, UK / Motivational Speaker

## Motivation

**Empathy** Integrity Interactions \*\*\*\*\*

## Goals

Connecting with a broad audience globally.

Continuous learning and self-improvement

## **Pain-Points**

- Managing a busy travel schedule
- Staying updated with research and trends.











# Renee Gonzales

35 / Brighton, UK / Investment Manager

#### **MOTIVATIONS**

CONVENIENCE \* \* \* \* \*

LUXURY \* \* \* \* \*

PROFESSIONALISM \* \* \*

### **GOALS**

- To simplify and outsource travel itinery
- Sustainable and eco-friendly low-emission cars

#### **FRUSTRATIONS**

- Customizable options
- · Tracking of travel history and budgets

FREQUENTLY USED APPS



Holds a high-level position that requires frequent travel for meetings, conferences, and client visits.



Shante values a professional and reliable service that aligns with her brand image

# Shanté Quinn

22 • Journalist • TV Presenter

## **Motivations**

 CONVENIENCE
 \* \* \* \*

 TRAVELLING
 \* \* \* \*

 NETWORKING
 \* \* \*

### Goals

- Covering local and global news stories
- Meeting deadlines for interviews, events

### **Pain Points**

- · Availability of drivers aturgent and peak hours.
- · Limited transport coverage in certain locations