

# Eugen Dimant, Ph.D.

## Curriculum Vitae

University of Pennsylvania  
 Behavioral & Decision Science Program  
 Center for Social Norms and Behavioral Dynamics  
 Office: McNeil, 433  
 ✉ [edimant@sas.upenn.edu](mailto:edimant@sas.upenn.edu)  
 ↗ <https://eugendimant.github.io/>  
 🐦 [eugen\\_dimant](https://twitter.com/eugen_dimant)

Research: Behavioral Ethics, Crime Economics, Experimental Behavioral Economics, Migration, Norms  
Google Scholar Citations: 4,394 H-Index: 30. i10-Index: 39.

### Academic Positions

2020

**Associate Professor of Practice in Behavioral and Decision Sciences, University of Pennsylvania.**

Secondary Appointment: Associated Faculty, School of Arts & Sciences, University of Pennsylvania

2025

**Visiting Professor, Stanford University,**

2024, 2025: King Center on Global Development

2025: Stanford Institute for Economic Policy Research (SIEPR).

2023

**Associate Fellow, Office of Evaluation Sciences (OES),**

Formerly 'White House Behavioral Science Team'.

2022

**Senior Research Fellow, University of Pennsylvania,**

Identity and Conflict Lab, Political Science Department (Director: Nicholas Sambanis).

Secondary Appointment: Behavioral and Decision Sciences Program (Director: Cristina Bicchieri)

2019

**Postdoctoral Researcher, University of Pennsylvania,**

Behavioral & Decision Sciences Program and PPE Program (Director: Cristina Bicchieri).

2015

**Research Fellow, Harvard University,**

Edmond J. Safra Center for Ethics (Director: Lawrence Lessig).

### Educational Background

2016

**Ph.D. in Economics (summa cum laude), University of Paderborn, Germany.**

Thesis: "Economics of Corruption and Crime – Interdisciplinary Approach to Behavioral Ethics"  
 Awarded the prize for the "Best Experimental Dissertation of 2015/2016 in Germany" by the German Society for Experimental Economic Research (GfEW) and "Best Dissertation of 2015/2016" prize by the Presidium.

2012

**M.Sc. in Economics (valedictorian and with highest distinction), University of Paderborn, Germany.**

2012

**M.Sc. in Business Sciences (valedictorian and with highest distinction), University of Paderborn, Germany.**

2010

**Business and Economics, Semester Abroad, University of Ottawa, Canada.**

2009

**B.Sc. in Business Sciences and Economics, University of Paderborn, Germany.**

2006

## Academic and Professional Affiliations

- 2024** **Associate Editor**, *The Economic Journal*.
- 2024** **Visiting Scholar**, *Center for Economic and Policy Research (CEPR) & Institute for the World Economy (IfW)*.
- 2023** **Collaborator**, *Behavior Change for Good (BCFG) Initiative, Wharton*.
- 2022** **Fellow in Residence, University of Oxford**, *Centre for Experimental Social Sciences (CESS) at Nuffield College*.
- 2020** **Affiliate Member**, *CESifo Research Network*.
- 2020** **Fellow**, *ECONtribute Cluster of Excellence, Reinhard Selten Institute*.
- 2019** **Fellow**, *Center for Social Norms and Behavioral Dynamics*, University of Pennsylvania.
- 2018** **Associate**, *Center for Outreach, Research, and Education*, University of Pennsylvania.
- 2017** **Fellow**, *Human Cooperation Lab*, Yale University, Invitation: Dave Rand.
- 2017** **Fellow**, *Hoover Institution*, Stanford University.
- 2016** **Fellow**, *Center for Advanced Hindsight*, Duke University, Invitation: Dan Ariely.

## Peer-Reviewed Research

### Selected Peer-Reviewed Publications

- 2025** Duckworth, A., Ko, A., K. Milkman, Dimant, E. & BCFG Collective: **Nudging Teachers: A Megastudy To Increase Math Achievement Among 3 Million Elementary School Students**, *Link to Paper*, *Proceedings of the National Academy of Sciences (PNAS)*.
- 2024** Dimant, E.; Krieger, T.; & Meierrieks, D.: **Paying Them to Hate US: The Effect of U.S. Military Aid on Anti-American Terrorism, 1968-2018**, *Link to Paper*, *The Economic Journal*, NEPS Medal 2025 Finalist.
- 2024** Dimant, E.; Gelfand, M.; Hochleitner, A. & Sonderegger, S.: **Strategic Behavior with Tight, Loose, and Polarized Norms**, *Link to Paper*, *Management Science*.
- 2024** Dimant, E.: **Hate Trumps Love: The Impact of Political Polarization on Social Preferences**, *Link to Paper*, *Management Science*.
- 2023** Collaboration led by K. Ruggeri & J. van Bavel: **A Synthesis of Evidence for Policy from Behavioural Science During COVID-19**, *Link to Paper*, *Nature*.
- 2023** Collaboration led by A. Dreber, F. Holzmeister, C. Huber, J. Huber, M. Johannesson, M. Kirchler & U. Weitzel: **Competition and Moral Behavior: A Meta-Analysis of 45 Crowd-Sourced Experimental Designs**, *Link to Paper*, *Proceedings of the National Academy of Sciences (PNAS)*.

2023

Bicchieri, C., Dimant, E. & Sonderegger, S.: **It's Not a Lie If You Believe the Norm Does Not Apply: Conditional Norm-Following and Belief Distortion**, [Link to Paper](#), Games and Economic Behavior.

2022

Bicchieri, C., Dimant, E., Gächter, S. & Nosenzo, D.: **Social Proximity and the Erosion of Norm Compliance**, [Link to Paper](#), Games and Economic Behavior.

### *Complete List of Peer-Reviewed Publications*

2025

Duckworth, A.; Ko, A.; Milkman, K.; Dimant, E. & BCFG Collective: **Nudging Teachers: A Megastudy To Increase Math Achievement Among 3 Million Elementary School Students**, [Link to Paper](#), Proceedings of the National Academy of Sciences (PNAS).

2025

Smith, K. M.; Stibbard-Hawkes, D. N. E.; Dimant, E.; Mabulla, I. A.; Bicchieri, C. & C. Apicella: **The 'I' in Egalitarianism: Hadza Hunter-Gatherers Averse to Inequality Primarily when Personally Unfavourable**, [Link to Paper](#), Proceedings of the National Academy of Sciences (PNAS) Nexus.

2025

Charness, G.; Dimant, E.; Gneezy, U. & Krupka, E.: **Experimental Methods: Measuring and Eliciting Social Norms**, [Link to Paper](#), Journal of Economic Behavior & Organization.

2025

Collaboration led by S. Shalvi: **The Science of Honesty: A Review and Research Agenda**, [Link to Paper](#), Advances in Experimental Social Psychology.

2025

Bicchieri, C. & Dimant, E.: **Norm-Nudging: Harnessing Social Expectations for Behavior Change**, [Link to Paper](#), Elgar Encyclopedia of Behavioural and Experimental Economics.

2024

Dimant, E.; Krieger, T.; & Meierrieks, D.: **Paying Them to Hate US: The Effect of U.S. Military Aid on Anti-American Terrorism, 1968-2018**, [Link to Paper](#), The Economic Journal, NEPS Medal 2025 Finalist.

2024

Dimant, E.; Gelfand, M.; Hochleitner, A. & Sonderegger, S.: **Strategic Behavior with Tight, Loose, and Polarized Norms**, [Link to Paper](#), Management Science.

2024

Dimant, E.: **Hate Trumps Love: The Impact of Political Polarization on Social Preferences**, [Link to Paper](#), Management Science.

2024

Panizza, F.; Dimant, E.; Kimbrough, E. & Vostroknutov, A.: **Measuring Norm Pluralism and Perceived Polarization in U.S. Politics**, [Link to Paper](#), Proceedings of the National Academy of Sciences (PNAS) Nexus.

2024

Bar-On, K. K.; Dimant, E.; Lelkes, Y. & Rand, D.: **Unraveling Polarization: Insights into Individual and Collective Dynamics**, [Link to Paper](#), Proceedings of the National Academy of Sciences (PNAS) Nexus.

2024

Dimant, E. & Kimbrough, E.: **Polarization in Multidisciplinary Perspective**, [Link to Paper](#), Proceedings of the National Academy of Sciences (PNAS) Nexus.

2024

Dimant, E.; Galeotti, F.; & Villeval, M.C.: **Motivated Information Acquisition and Social Norm Formation**, [Link to Paper](#), European Economic Review.

2024

Balafoutas, L.; Dimant, E.; Gächter, S.; & Krupka, E.: **Social Norms: Enforcement, Breakdown & Polarization**, [Link to Paper](#), European Economic Review.

- 2023 Collaboration led by K. Ruggeri & J. van Bavel: **A Synthesis of Evidence for Policy from Behavioural Science During COVID-19**, [Link to Paper](#), *Nature*.
- 2023 Large-scale collaboration led by A. Dreber, F. Holzmeister, C. Huber, J. Huber, M. Johansson, M. Kirchler & U. Weitzel: **Competition and Moral Behavior: A Meta-Analysis of 45 Crowd-Sourced Experimental Designs**, [Link to Paper](#), *Proceedings of the National Academy of Sciences (PNAS)*.
- 2023 Dimant, E. & Gesche, T.: **Nudging Enforcers: Norm Perceptions & Motives for Lying Shape Sanctions**, [Link to Paper](#), *Proceedings of the National Academy of Sciences (PNAS) Nexus*.
- 2023 Bicchieri, C., Dimant, E. & Sonderegger, S.: **It's Not a Lie If You Believe the Norm Does Not Apply: Conditional Norm-Following and Belief Distortion**, [Link to Paper](#), *Games and Economic Behavior*.
- 2023 Dimant, E.: **Beyond Average: A Method for Measuring the Tightness, looseness, and Polarization of Social Norms**, [Link to Paper](#), *Economics Letters*.
- 2022 Dimant, E., Clemente, E., Pieper, D., Dreber, A., Gelfand, M. – in collaboration with the Behavior Change for Good Initiative (BCFG), the Behavioral Insights Team (BIT), the Center for Advanced Hindsight (CAH), and ideas42: **Politicizing Mask-Wearing: Predicting the Success of Behavioral Interventions Among Republicans and Democrats in the U.S.**, [Link to Paper](#), *Nature: Scientific Reports*.
- 2022 Bicchieri, C., Dimant, E., Gächter, S. & Nosenzo, D.: **Social Proximity and the Erosion of Norm Compliance**, [Link to Paper](#), *Games and Economic Behavior*.
- 2022 Bicchieri, C., Dimant, E., Gelfand, M. & Sonderegger, S.: **Social Norms and Behavior Change: The Interdisciplinary Research Frontier**, [Link to Paper](#), *Journal of Economic Behavior & Organization*.
- 2022 Ren, B., Dimant, E. & Schweitzer, M.: **Beyond Belief: How Social Engagement Motives Influence the Spread of Conspiracy Theories**, [Link to Paper](#), *Journal of Experimental Social Psychology*.
- 2022 Gelfand, M., Li, R., Stamkou, E., Denison, E., Fernandez, J., Choi, V., Chatman, J., Jackson, J., Pieper, D. & Dimant, E.: **Persuading Republicans and Democrats to Comply with Mask Wearing: An Intervention Tournament**, [Link to Paper](#), *Journal of Experimental Social Psychology*.
- 2022 Dimant, E. & Shalvi, S.: **Meta-Nudging Honesty: Past, Present, and Future of the Research Frontier**, [Link to Paper](#), *Current Opinion in Psychology*.
- 2022 Z. Ren, A. Carton, E. Dimant & M. Schweitzer: **Authoritarian Leaders Share Conspiracy Theories to Attack Opponents, Promote In-Group Unity, Shift Blame, and Undermine Democratic Institutions**, [Link to Paper](#), *Current Opinion in Psychology*.
- 2021 Bolton, G., Dimant, E. & Schmidt, U.: **Observability and Social Image: On the Robustness and Fragility of Reciprocity**, [Link to Paper](#), *Journal of Economic Behavior & Organization*.
- 2021 Buckenmaier, J. & Dimant, E.: **The Experience is (Not) Everything: Sequential Outcomes and Social Decision-Making**, [Link to Paper](#), *Economics Letters*.

2021

Bicchieri, C., Dimant, E. & Xiao, E.: **Deviant or Wrong? The Effects of Norm Information on the Efficacy of Punishment**, [Link to Paper](#), Journal of Economic Behavior & Organization.

2021

Buckenmaier, J., Dimant, E., Posten, A.-C. & Schmidt, U.: **Efficient Institutions and Effective Deterrence: On Timing and Uncertainty of Punishment**, [Link to Paper](#), Journal of Risk & Uncertainty.

2021

R. Romaniuc, D. Dubois, Dimant, E., A. Lupusor & V., Prohnitchi: **Understanding Cross-Cultural Differences in Peer Reporting Practices: Evidence from Tax Evasion Games in Moldova and France**, [Link to Paper](#), Public Choice.

2020

Dimant, E., Kleef, G. v. & Shalvi, S.: **Requiem for a Nudge: Framing Effects in Nudging Honesty**, [Link to Paper](#), Journal of Economic Behavior & Organization.

2019

Bicchieri, C., & Dimant, E.: **Nudging with Care: The Risks and Benefits of Social Information**, [Link to Paper](#), Public Choice.

2019

Dimant, E.: **Contagion of Pro- and Anti-Social Behavior Among Peers and the Role of Social Proximity**, [Link to Paper](#), Journal of Economic Psychology.

2018

Buckenmaier, J., Dimant, E., & Mittone, L.: **Effects of Institutional History and Leniency on Collusive Corruption and Tax Evasion**, [Link to Paper](#), Journal of Economic Behavior & Organization.

2018

Dimant, E., & Tosato, G.: **Causes and Effects of Corruption: What Has Past Decade's Empirical Research Taught Us? A Survey**, [Link to Paper](#), Journal of Economic Surveys.

2015

Dimant, E., Krieger, T., & Redlin, M.: **A Crook is a Crook... But is he Still a Crook Abroad? On the Effect of Immigration on Destination-Country Corruption**, [Link to Paper](#), German Economic Review.

2013

Dimant, E., Krieger, T., & Meierrieks, D.: **The Effect of Corruption on Migration, 1985–2000**, [Link to Paper](#), Applied Economics Letters.

## Other Publications (Book Chapters, Forecasting Collaborations)

2025

Deutscher, C., Dimant, E., Humphreys, B. & Nowak, A.: **Match Fixing and Sports Betting in Soccer: Empirical Evidence from the German Bundesliga**. [Link to Paper](#). Public Finance Review.

2023

Fišar, M., Greiner, B., Huber, C., Katok, E., Ozkes, A. & the Management Science Reproducibility Collaboration (*which I was part of*): **Reproducibility in Management Science**. [Link to Paper](#). Management Science.

2023

Kim, K., Ahn, C., Behrman, J., Choi, J., Dimant, E., Hannum, E., Lee, A., Mutz, D., & Park, H.: **The long-run causal effects of single-sex schooling on work-related outcomes in South Korea**. [Link to Paper](#). Research in Social Stratification and Mobility (NSF Grant Publication).

2023

Dimant, E., Krieger, T., & D. Meierrieks: **The Risks of Nation-Building through Military Aid and Intervention**. [Link to Paper](#). In: Dominic & Zhuravskaya (eds.): Nation Building: Big Lessons from Successes and Failures.

---

2020

Tierney, W., Dreber, A., Uhlman, E. et al. (Dimant, E., member of forecasting collaboration): **Creative Destruction in Science**, [Link to Paper](#), *Organizational Behavior and Human Decision Processes*.

---

2020

Tierney, W., Dreber, A., Uhlman, E. et al. (Dimant, E., member of forecasting collaboration): **A Creative Destruction Approach to Replication: Implicit Work and Sex Morality Across Cultures**, [Link to Paper](#), *Journal of Experimental Social Psychology*.

---

2019

Dimant, E. & C. Deutscher: **The Economics of Corruption in Sports**. In: Frick, Humphreys, Soebbing, Pawlowski & Rusedski (eds.): *Handbook of Sports Economics*.

---

2018

Dabbous, S., & Dimant, E.: **Causes and Effects of Corruption: New Developments in Empirical Research**. In: Barney Warf (eds.): *Handbook on Geographies of Corruption*.

---

2016

Dimant, E., & Schulte, T.: **The Nature of Corruption: An Interdisciplinary Perspective**, [Link to Paper](#), *German Law Journal* (Special Issue on Corruption).

## Edited Collections

---

2024

Co-edited a Special Issue (with Erik Kimbrough) at *PNAS: Nexus* on **Directions of Polarization, Social Norms & Trust in Societies**: [link](#).

---

2023

Co-edited a Special Issue (with L. Balafoutas, S. Gächter & E. Krupka) at the *European Economic Review* on **Social Norms: Enforcement, Breakdown & Polarization**: [link](#).

---

2021

Co-edited a Special Issue (with C. Bicchieri, M. Gelfand & S. Sonderegger) at the *Journal of Economic Behavior & Organization* on **Social Norms & Behavior Change**: [link](#).

## Ongoing Work (\*Under Review)

- \***Racial Identity, Reactions to Inequality, and Fairness Concepts Among Americans** (with L. Reinhardt & N. Sambanis), [Link to WP](#). Accepted: *Journal of Experimental Political Science*.
- \***Promoting Safe Opioid Disposal: Experimental Evidence on Behavioral Messaging with Financial Incentives** (with M. Tomma & colleagues from the Departments of Justice, State, and Veterans Affairs and Office of Evaluation Sciences), [Link to WP](#). Accepted: *Health Economics*.
- \***The Price of Identity: Overoptimism and Congruence Concerns** (with K. Donkor, L. Götte, M. Kurschilgen & M. Müller), [Link to WP](#).
- \***Pluralism Breeds Tolerance** (with F. Panizza, E. Kimbrough & A. Vostroknutov), [Link to WP](#).
- \***Making Information Stick: Goal Setting and Attention** (with A. Guido et al.), [Link to WP](#).
- \***Do Planning Prompts Suggesting a Default Plan Increase Follow-through? Two, 1-million-person Field Experiments** (with A. Duckworth, K. Milkman & BCFG Collective), *Association for Consumer Research 2024 Nicosia Best Paper Award*
- \***Aid and Exodus: U.S. Military Assistance and Refugee Flows to the United States** (with T. Krieger, D. Meierrieks & L. Renner), [Link to WP](#).
- **Escalation and Polarization Spillovers** (with C. Ge, E. Krupka & A. Robbett)
- **Divided we Act: The Role of Social Sanctions in a Polarized World** (with M. Gelfand, A. Hochleitner & S. Sonderegger), [Link to WP](#).

## Awards / Scholarships / Grants

### Awards

2025

**Germany's 40-under-40** Selected for the prestigious 'Top 40 under 40' list by Capital Magazine, "which honors talents under 40 who have already made significant contributions and have a promising future ahead".

### Large Grants ( $\geq \$15,000$ )

2023

**\$50,000** Institute for Humane Studies (IHS) Research Grant for two interdisciplinary workshops: [I] on *Political Polarization* at MIT, co-organized with Kati Kish (MIT), Yphtach Lelkes (UPenn) & Dave Rand (MIT); [II] *Norms and Behavior Change (NoBeC) Workshop* at UPenn, co-organized with Cristina Bicchieri (UPenn).

2022

**\$453,000** for "The Long-Run Causal Effects of Single-Sex High Schools on Adult Outcomes: Survey and Experiments" (joint with H. Park, J. Behrman, E. Hannum & D. Mutz) funded by the National Science Foundation (NSF).

2021

**€150,000** for "Whistleblowing Incentives and Norms Across Cultures" (joint with Rustam Romaniuc, Dmitry Dubois, Andrea Guido, Uri Gneezy & Louis Putterman) funded by the Agence Nationale De La Recherche (ANR), France.

2021

**€58,400** for "The Economic Value of Identity" (joint with K. Donkor, L. Götte, M. Kurschilgen & M. Müller) funded by the German Research Foundation (DFG) under Germany's Excellence Strategy - EXC 2126/1-390838866.

### Small / Medium-Sized Grants ( $< \$15,000$ )

2025

Institute for Humane Studies (IHS) Research Grant.

2024

Center for Economic and Policy Research (CEPR) & Institute for the World Economy (IfW) Research Fellowship.

2021

Social and Cultural Evolution Working Group Research Grant.

2020

Society for the Advancement of Behavioral Economics (SABE) Grant.

2020

Social and Cultural Evolution Working Group Research Grant.

2018

Russell Sage Foundation Small Grant in Behavioral Economics.

2017

6th Lindau Nobel Laureate Meeting on Economic Sciences Travel Grant.

2017

PURM Research Grant.

2016

Presidium Award for Best Dissertation of 2015/2016.

2016

German Society for Experimental Economic Research (GfEW) Award for Best Experimental Dissertation of 2015/2016.

2016

PURM Research Grant.

2015

Heinz Sauermann Award, German Society for Experimental Economic Research (GfEW).

2015

German Academic Exchange Service (DAAD) Research Travel Grant.

- 2014 Fellowship at the Edmond J. Safra Center for Ethics, Harvard University.
- 2014 German Academic Exchange Service (DAAD) Research Travel Grant.
- 2014 German Academic Exchange Service (DAAD) Full Doctoral Scholarship.
- 2014 North-Rhine Westphalian Academy of Sciences Humanities and the Arts Scholarship.
- 2013 I.S.E.O. Research Scholarship.
- 2013 German Academic Exchange Service (DAAD) Research Travel Grant.
- 2012 German National Scholarship Program.
- 2012 German Foundation for Integration Scholarship.
- 2010 German Academic Exchange Service (DAAD) PROMOS Study Grant Grant.

## Talks Given at Conferences / Workshops

- 2026 **ASSA** (Philadelphia); **International Behavioral Public Policy Workshop** (NYU); **Keynote Speaker at the Young Economists' Meeting** (Brno).
- 2025 **UChicago Advances in Field Experiments** (Chicago); **MIT Workshop on Directions of Polarization, Social Norms, and Trust in Societies** (Boston); **2025 CESifo Area Conference on Behavioral Economics** (Munich).
- 2024 **2024 CESifo Area Conference on Behavioral Economics** (Munich); **Polarization Research Lab's 2024 Annual Meeting** (New Orleans); **Economic Research on Identity, Norms, and Narratives (ERINN)** (Venice).
- 2023 **ASSA** (New Orleans); **Stanford Institute for Theoretical Economics (SITE) Conference** (Stanford); **UChicago Advances in Field Experiments** (Chicago); **2023 CESifo Area Conference on Behavioral Economics** (CESifo, Munich); **2023 Goethe University Workshop on Organizations, Family, and Work** (Frankfurt); **MIT Workshop on Directions of Polarization, Social Norms, and Trust in Societies** (Boston).
- 2022 **ASSA** (Boston); **WZB Berlin Virtual Workshop: Behavioral and Experimental Insights on COVID-19** (Berlin); **WZB Workshop on Recent Advances in the Economics of Philanthropy** (Berlin); **Cluster of Excellence "Politics of Inequality" workshop on inequality** (Constance); **19th International Conference on Social Dilemmas** (Copenhagen); **UChicago Advances in Field Experiments** (Chicago); **2022 CESifo Area Conference on Behavioral Economics** (Munich, Germany).
- 2021 **ASSA** (Chicago); **14th Annual NYU-CESS Conference on Experimental Political Science** (New York); **CESifo Area Conference on Public Economics** (Munich); **Bay Area Behavioral and Experimental Economics Workshop** (San Francisco); **Economic Science Association (ESA) Global Meeting**; **European Economic Association (EEA) Global Meeting**; **6th Maastricht Behavioral Economic Policy Symposium** (Maastricht); **WZB Workshop on Recent Advances in the Economics of Philanthropy** (Berlin).

---

2020

**NYU Abu Dhabi Winter Experimental Social Sciences Workshop** (Abu Dhabi); **Economic Science Association (ESA) Global Meeting; FAIR Workshop: Fairness and the Moral Mind** (Bergen, Norway).

---

2019

**12th Annual NYU-CESS Conference on Experimental Political Science** (New York); **Philosophy, Politics and Economics Society Conference** (New Orleans); **1st Behavioural Decision Sciences (BeDS) Workshop** (Loughborough); **University of Chicago Science of Philanthropy Initiative (SPI) 2019 Conference** (Chicago); **Immigration: Research Frontiers & Policy Challenges Conference** (Philadelphia); **2019 Norms and Behavioral Change Workshop** – co-organized with C. Bicchieri (Philadelphia); **2019 CESifo Area Conference on Behavioral Economics** (Munich, Germany).

---

2018

**Cultural Evolution Society Conference** (Arizona); **2018 Moral Psychology Research Group Workshop** (Philadelphia); **2018 Norms and Behavioral Change Workshop @UPenn** – co-organized with C. Bicchieri & S. Gächter (Philadelphia); **Economic Science Association (ESA) World Meeting** (Berlin), **Maastricht Behavioral and Experimental Economics Symposium** (Maastricht), **Spring School in Behavioural Economics at UCSD** (San Diego); **55th Annual Meetings of the Public Choice Society** (Charleston); **Workshop on Experiments in Cooperation and Norms (WECAN)** – 1st Joint Meeting of the UPenn Behavioral Ethics Lab & the Yale Human Cooperation Lab, co-organized with C. Bicchieri, G. Kraft-Todd & D. Rand (New Haven).

---

2017

**LMU Workshop on Behavior and Terrorism** (Munich); **North American Economic Science Association (ESA) Meeting** (Richmond); **University of Chicago Science of Philanthropy Initiative (SPI) 2017 Conference** (Chicago); **Norms and Behavioral Change** - co-organized with S. Gächter (Nottingham).

---

2016

**CESifo Venice Summer Institute - Economics of Philanthropy** (Venice); **Norms, Actions, Games Workshop at the Institute for Advanced Study** (Toulouse); **London Experimental Workshop** (London); **Young Economist Meeting 2016** (Brno); **Berkeley Bay Area Behavioral & Experimental Economics Workshop** (San Francisco).

---

2015

**Social and Biological Roots of Cooperation and Risk Taking Workshop 2015** (Kiel); **Spring Meeting of Young Economists** (Ghent); **Morality, Incentives and Unethical Behavior Conference at UCSD** (San Diego).

---

2014

**International Conference on Anti-Corruption, Governance & Human Rights** (Paris); **CESifo 8th Workshop on Political Economy** (Dresden); **9th AEW Alhambra Experimental Workshop** (Barcelona); **2nd Haverford Meeting on Behavioral & Experimental Economics** (Philadelphia).

---

2013

**Florence Workshop on Behavioral and Experimental Economics** (Florence); **Western Economic Association International Pacific Rim Conference** (Tokyo).

## Talks Given at Invited Seminars

---

2026

**University of Michigan** (School of Information); **University of Amsterdam** (CREED); **University of Freiburg** (Department of Economics).

---

2025

**University of Cambridge** (Judge Business School); **Vienna University of Economics and Business** (Department of Economics); **IZA - Institute of Labor Economics** (Behavior and Inequality Research Institute); **Stanford University** (Social Interaction Lab); **Villanova University** (Department of Economics); **NYU** (Department of Economics).

---

2024

**University of California, San Diego** (Rady School of Management); **Princeton University** (Department of Economics); **Harvard University** (Department of Psychology); **University of Toronto** (Department of Psychology); **New York University** (Identities & Ideologies Project); **Max Planck Institute** (Research on Collective Goods, M. Sutter); **LMU & TU Munich** (Department of Economics).

---

2023

**ETH Zurich** (Center for Law & Economics); **University of Heidelberg** (Department of Economics); **University of Cologne** (Excellence Center for Social and Economic Behavior); **University of Exeter** (Department of Economics); **Behavioral Insights Team U.K; briq Institute Bonn; University of Würzburg** (Department of Economics).

---

2022

**ETH Zurich** (Center for Law & Economics); **University of Mannheim** (Department of Economics); **University of Cologne** (Excellence Center for Social and Economic Behavior); **Oxford University** (Nuffield College); **Universitat Pompeu Fabra** (Department of Economics); **Bocconi University** (Department of Economics); **NYU** (Social Identity & Morality Lab); **Norwegian Tax Administration** (Behavioral Insights Unit); **University of Montpellier** (Department of Economics).

---

2021

**MiddExLab Virtual Seminar; Max-Planck Institute for Research on Collective Goods** (Research Group Behavioral Law and Economics); **Oxford University** (CESS Nuffield); **Harvard University** (HBS); **University of Innsbruck** (Department of Economics); **University of Michigan** (Social, Behavioral and Experimental Economics Seminar Series); **University of Pennsylvania** (Social & Cultural Evolution Symposium); **Monash University** (Behavioral, Experimental and Theory Seminar).

---

2020

**University of New South Wales** (Department of Economics); **Grenoble National Institute for Agricultural Research** (Grenoble Applied Economics Laboratory); **Behavioral Insights Global; FETS - French Experimental Talks Series**.

---

2019

**Princeton University** (Woodrow Wilson School of Public and International Affairs, Social Ethics Discussion Seminar); **University of Pennsylvania** (Computational Social Science Group); **Princeton University** (Department of Psychology); **University of Pennsylvania** (Social and Behavioral Science Initiative); **Centre for Experimental Research on Fairness, Inequality and Rationality - FAIR** (The Choice Lab); **Stockholm School of Economics** (Department of Economics); **University of Nottingham** (Department of Economics); **Oxford University** (Nuffield Centre for Experimental Social Sciences); **Humboldt University of Berlin** (Behavioral Economics Colloquium and Seminar).

---

2018

**University of Trento** (Cognitive and Experimental Economics Laboratory, CEEL); **University of Pennsylvania** (The Penn Program on Identity & Conflict); **University of Pennsylvania** (Human Behavior and Origins Lab); **University of Cologne** (C-SEB); **University of Amsterdam** (CREED); **Kiel Institute for the World Economy** (Behavioral Economics Seminar); **Behavioral Insights Team UK** (Speaker Seminar @ BIT); **University of Lyon** (GATE-Lab); **George Mason University** (ICES).

---

2017

**London School of Economics** (Behavioral Science Hub); **Texas A&M** (Department of Economics); **Lab@DC Behavioral Research Team** (Executive Office of the Mayor of the District of Columbia Government); **Yale University** (Human Cooperation Laboratory); **University of Freiburg** (Department of Economics); **Stockholm Environment Institute** (Behavioral Insights in Environment & Development).

---

2016

**Lille Catholic University** (Laboratory for Experimental Anthropology); **University of Pennsylvania** (Solomon Laboratories of Experimental Psychology); **Wharton School of Business** (Operations, Information & Decision Department Workshop).

---

2015

**University of Texas at Dallas** (Center and Laboratory for Behavioral Operations and Economics); **Kiel Institute for the World Economy** (Behavioral Economics Seminar); **University of Pennsylvania** (Solomon Laboratories of Experimental Psychology).

## Selected Refereeing Activity

American Economic Review (AER), American Political Science Review (APSR), Econometrica (ECMA), Economic Journal (EJ), European Economic Review (EER), Experimental Economics (EE), Games & Economic Behavior (GEB), Journal of the European Economic Association (JEEA), Journal of Economic Behavior & Organization (JEBO), Journal of Law, Economics & Organization (JLEO), Journal of Personality and Social Psychology (JPSP), Journal of Political Economy (JPE), Journal of Political Economy: Microeconomics (JPE:M), Journal of Public Economics (JPubE), Journal of Politics (JoP), Management Science (MS), National Science Foundation (NSF), Nature Communications (NatComm), Nature Human Behavior (NHB), Organizational Behavior & Human Decision Processes (OBHDP), Organization Science (OS), Proceedings of the National Academy of Sciences (PNAS), Quarterly Journal of Economics (QJE), Review of Economics & Statistics (REStat), Science, Scientific Reports (SR), World Bank Economic Review (WBER), World Development (WD)

## Teaching Experience

After my **Behavioral Science: Theory and Application of Experimental Methods** (*Core Ph.D. Course in the Master Program Behavioral and Decision Sciences*) / **Applied Behavioral Science Research Seminar** (*Elective Course for future Ph.D. students in the Master Program Behavioral and Decision Sciences*) / **Economics of Crime and Corruption: Interdisciplinary Perspective** (*PPE Capstone, BA*) / **Experiments in Behavioral Ethics** (*PPE Capstone, BA*)