Economic Inequality and Belief in Meritocracy in the United States

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nttps://github.com/fsolt/meritocracy

Meritocracy

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- Core aspect of "American Dream" and U.S. ideology

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- Core aspect of "American Dream" and U.S. ideology
- And so an important system justification

Conflict Theory

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Relative Power Theory

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Relative Power Theory

 Higher inequality increases power of rich to win overt conflicts, to control agenda, and to shape attitudes

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- Poorer people avoid responsibility by rejecting meritocracy
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Relative Power Theory

- Higher inequality increases power of rich to win overt conflicts, to control agenda, and to shape attitudes
- Poorer people more susceptible to internalizing beliefs of rich, including by embracing meritocracy

False Consciousness or Class Awareness? Local Income Inequality, Personal Economic Position, and Belief in American Meritocracy

Benjamin J. Newman University of Connecticut Christopher D. Johnston Duke University Patrick L. Lown Stony Brook University

Existing research analyzes the effects of cross-national and temporal variation in income inequality on public opinion; however, research has failed to explore the impact of variation in inequality across citizens' local residential context. This article analyzes the impact of local inequality on citizens' belief in a core facet of the American ethos—meritocracy. We advance conditional effects hypotheses that collectively argue that the effect of residing in a high-inequality context will be moderated by individual income. Utilizing national survey data, we demonstrate that residing in more unequal counties heightens rejection of meritocracy among low-income residents and bolsters adherence among high-income residents. In relatively equal counties, we find no significant differences between high- and low-income citizens. We conclude by discussing the implications of class-based polarization found in response to local inequality with respect to current debates over the consequences of income inequality for American democracy.

DOI: 10.1111/ajps.12153

Interaction Terms

```
Reject\ Meritocracy_{ij} = X\gamma + \gamma_{10}Income_{ij} + \gamma_{01}Inequality_{j} \\ + \gamma_{11}Inequality_{j} \times Income_{ij} \\ + r_{1j}Income_{ij} + u_{ij}
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NJL:

- $1.\gamma_{01}$ is positive and statistically significant
- $2.\gamma_{11}$ is negative and statistically significant
- ... so conflict theory is supported

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Reproduced Results

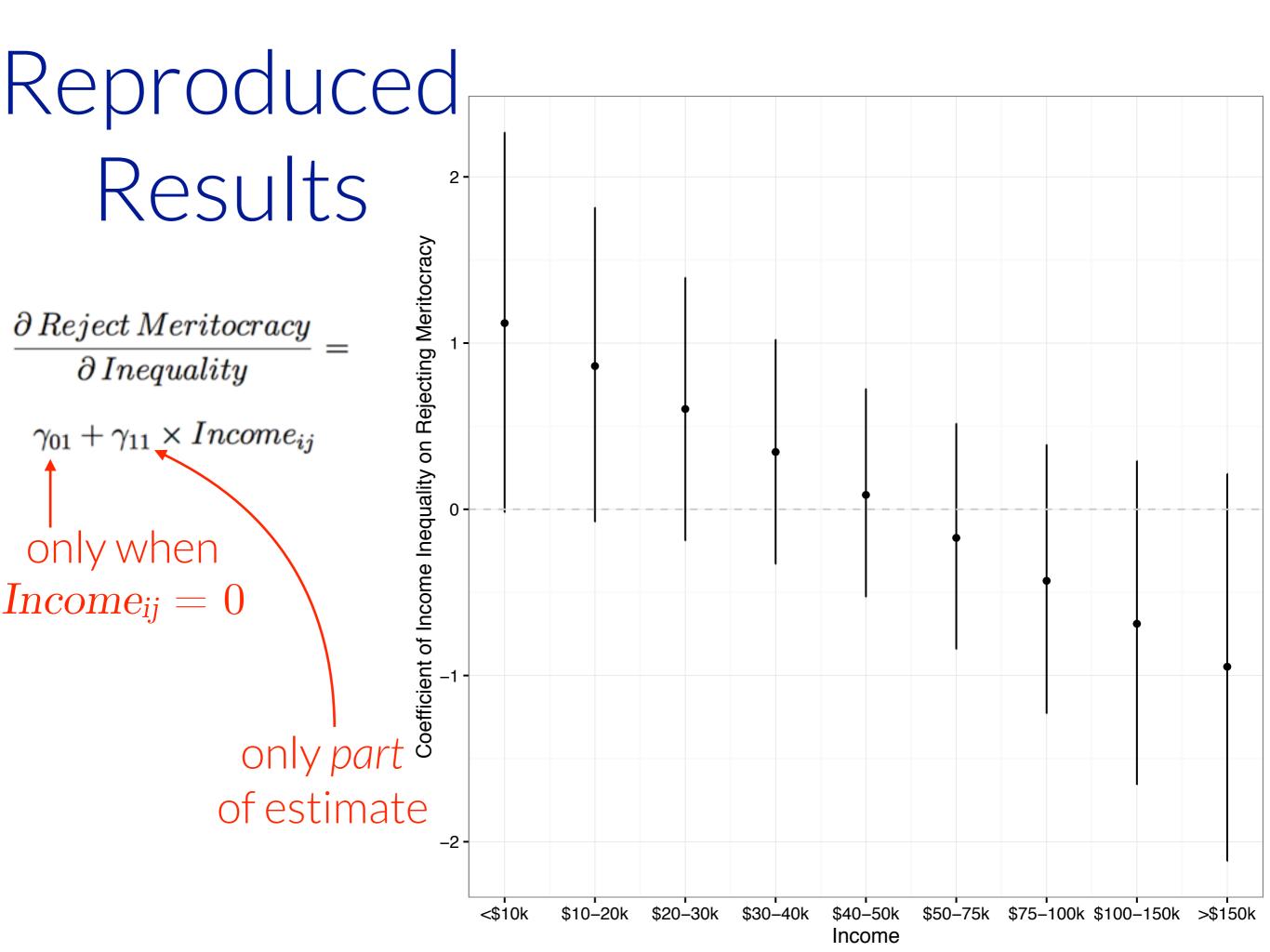
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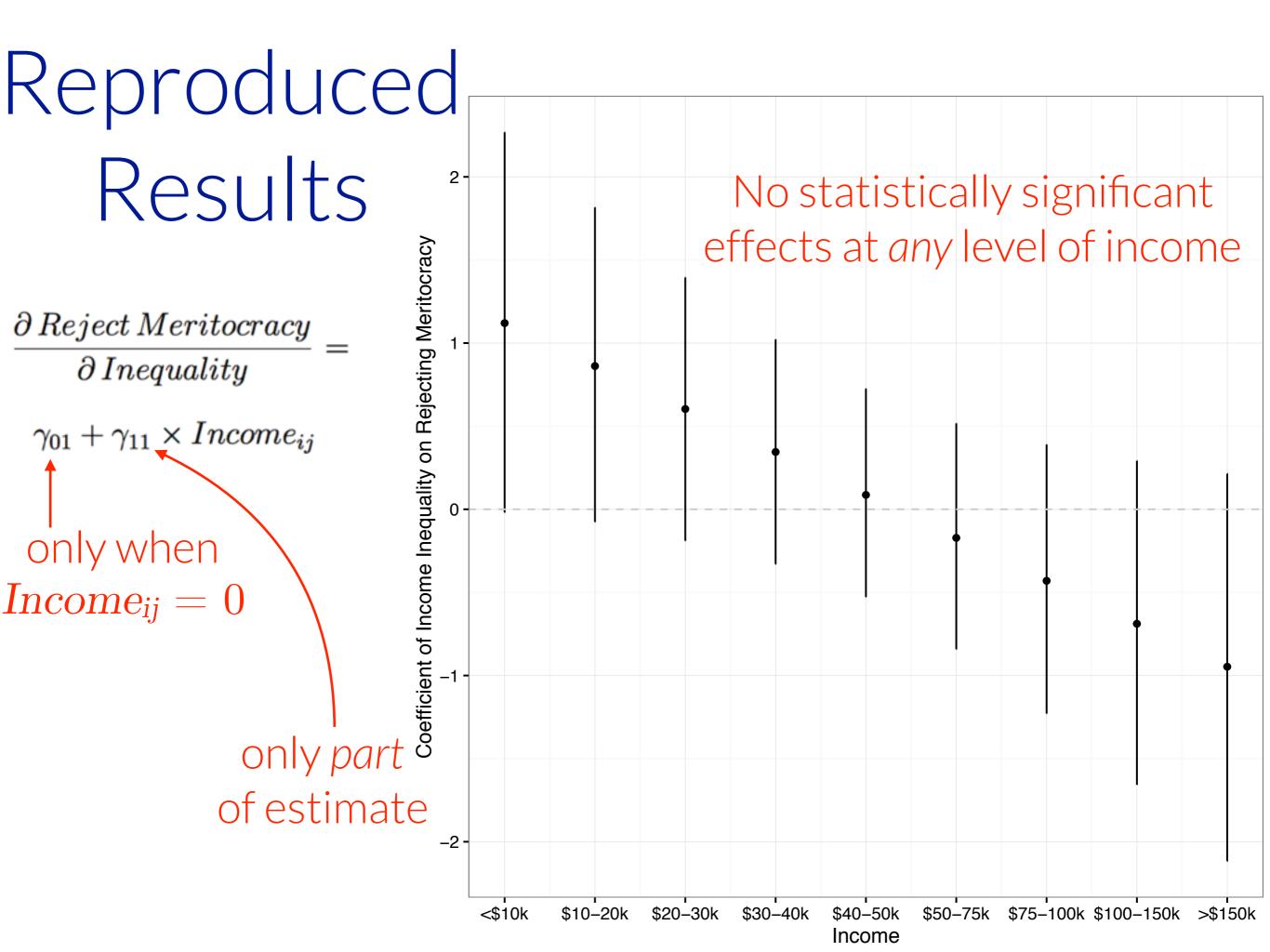
Reproduced Results

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Reproduced Results

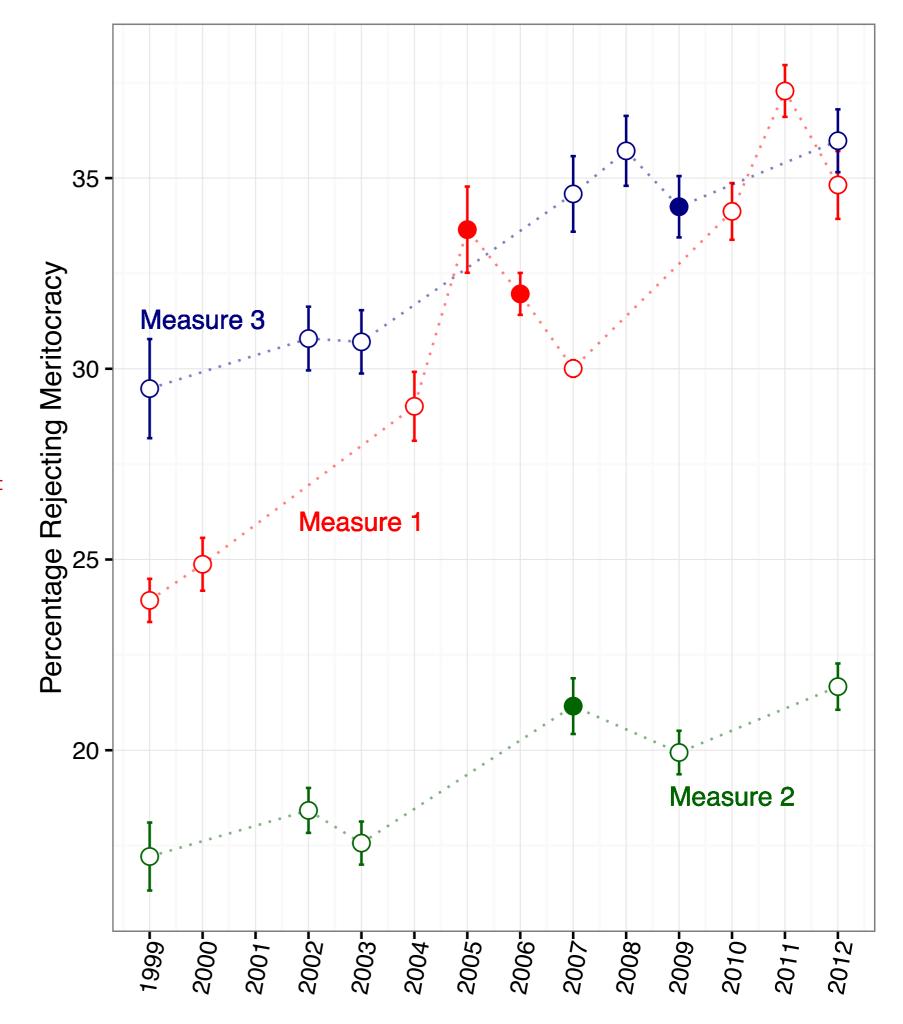
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\partial \operatorname{Reject} \operatorname{Meritocracy} =
       \partial Inequality
  \gamma_{01} + \gamma_{11} \times Income_{ij}
  only when
Income_{ij} = 0
                        only part
                      of estimate
```





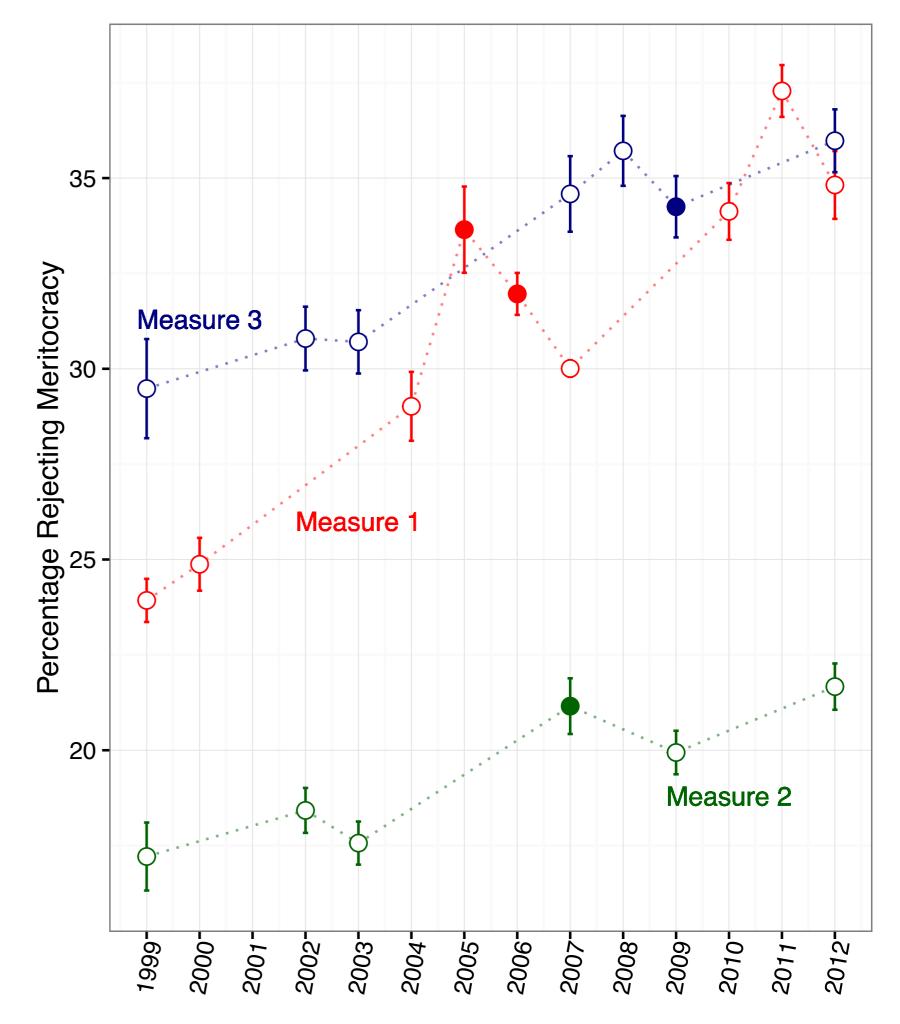
Three different measures of the DV in a single analysis

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Three different measures of the DV in a single analysis

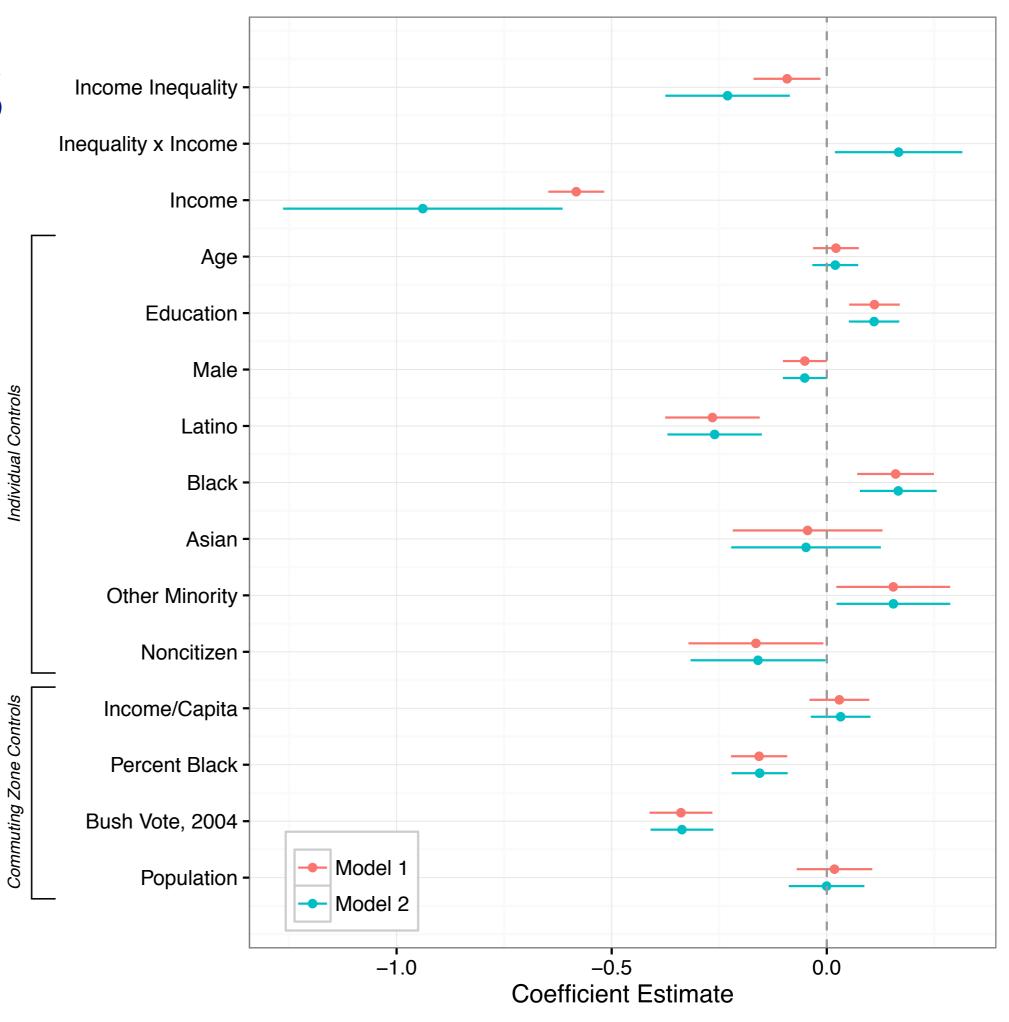
Apparently to get enough respondents in a variety of different local contexts

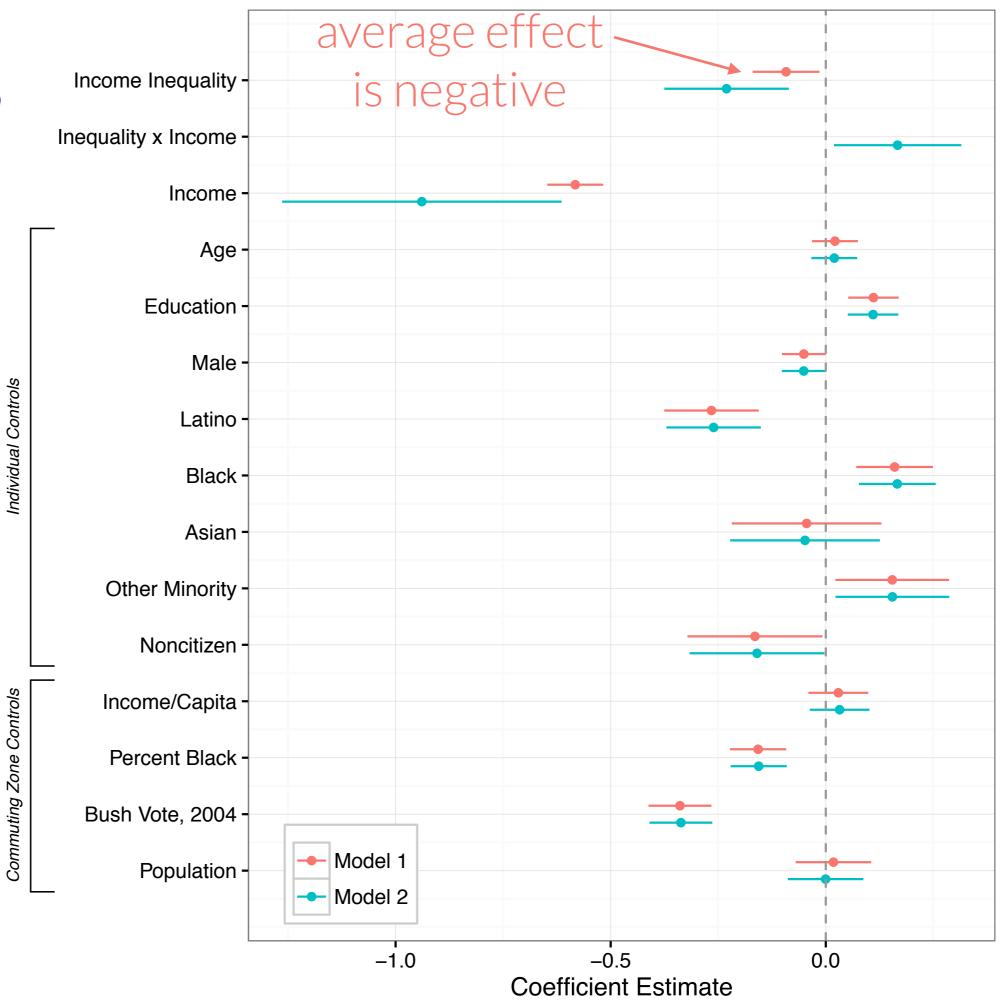


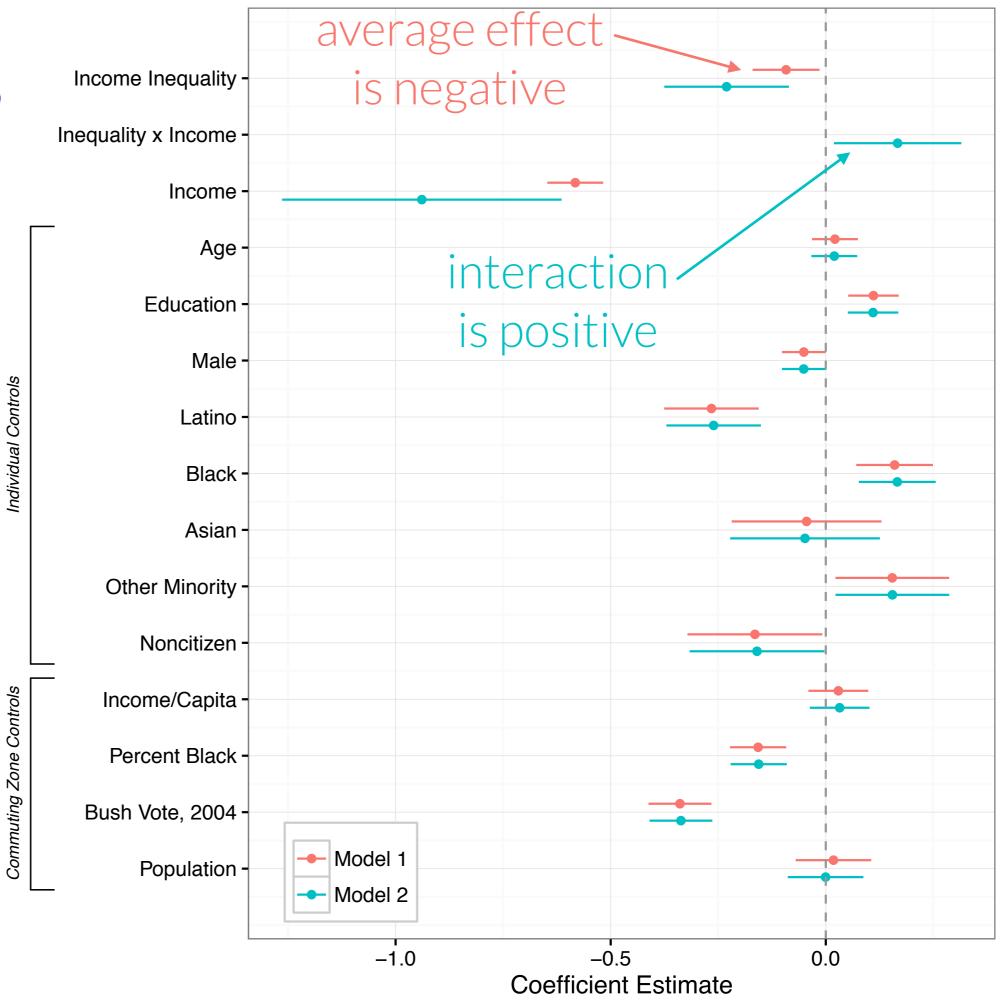
Pew Religious Life Survey, 2007

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- Better unit of local context: CZ

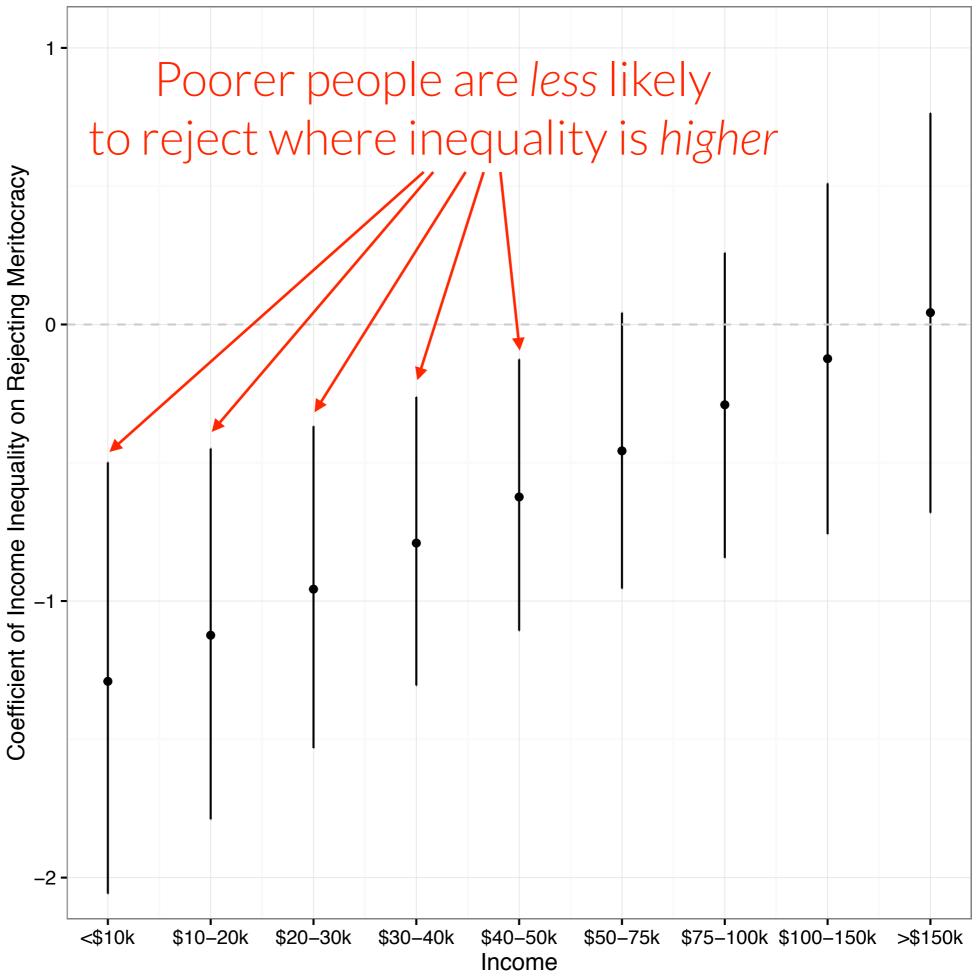
- Pew Religious Life Survey, 2007
- Better unit of local context: CZ
- Better model specification: exclude controls for IntVs







Results Coefficient of Income Inequality on Rejecting Meritocracy -2-<\$10k \$20-30k \$30-40k \$75–100k \$100–150k >\$150k \$10-20k \$40-50k \$50-75k Income



Results Poorer people are less likely to reject where inequality is higher Soefficient of Income Inequality on Rejecting Meritocracy Richer people's attitudes appear unaffected

-2

<\$10k

\$10-20k

\$20-30k

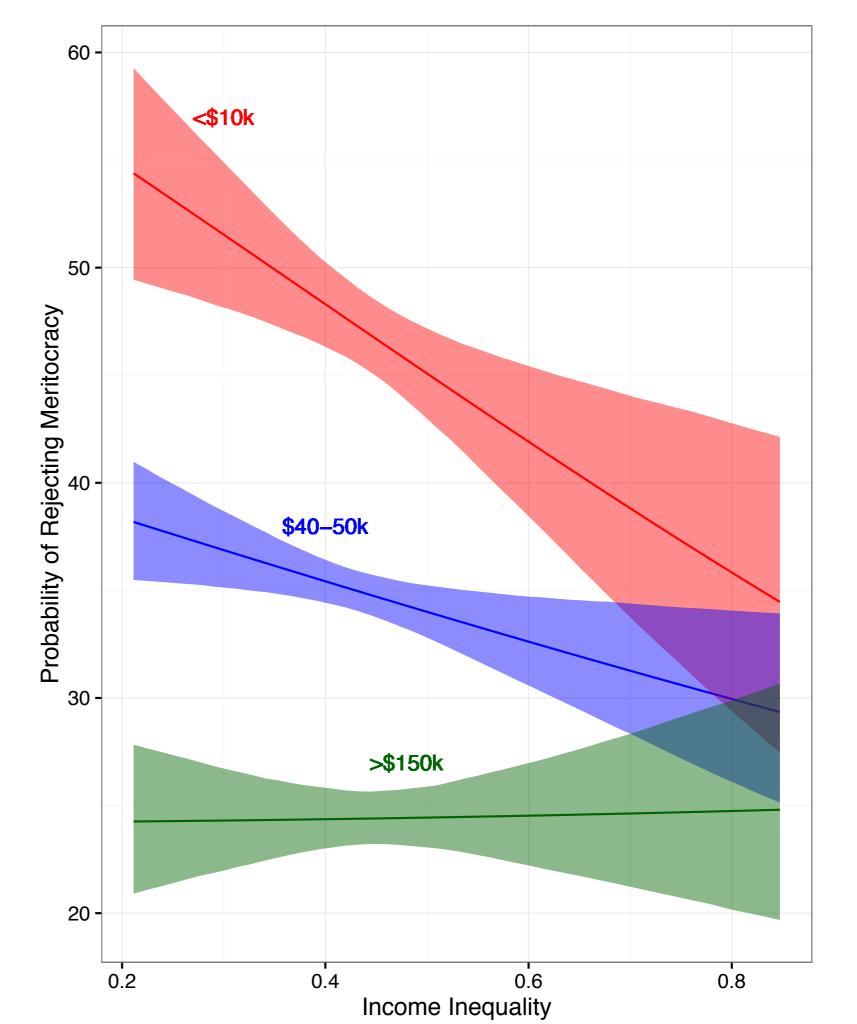
\$30-40k

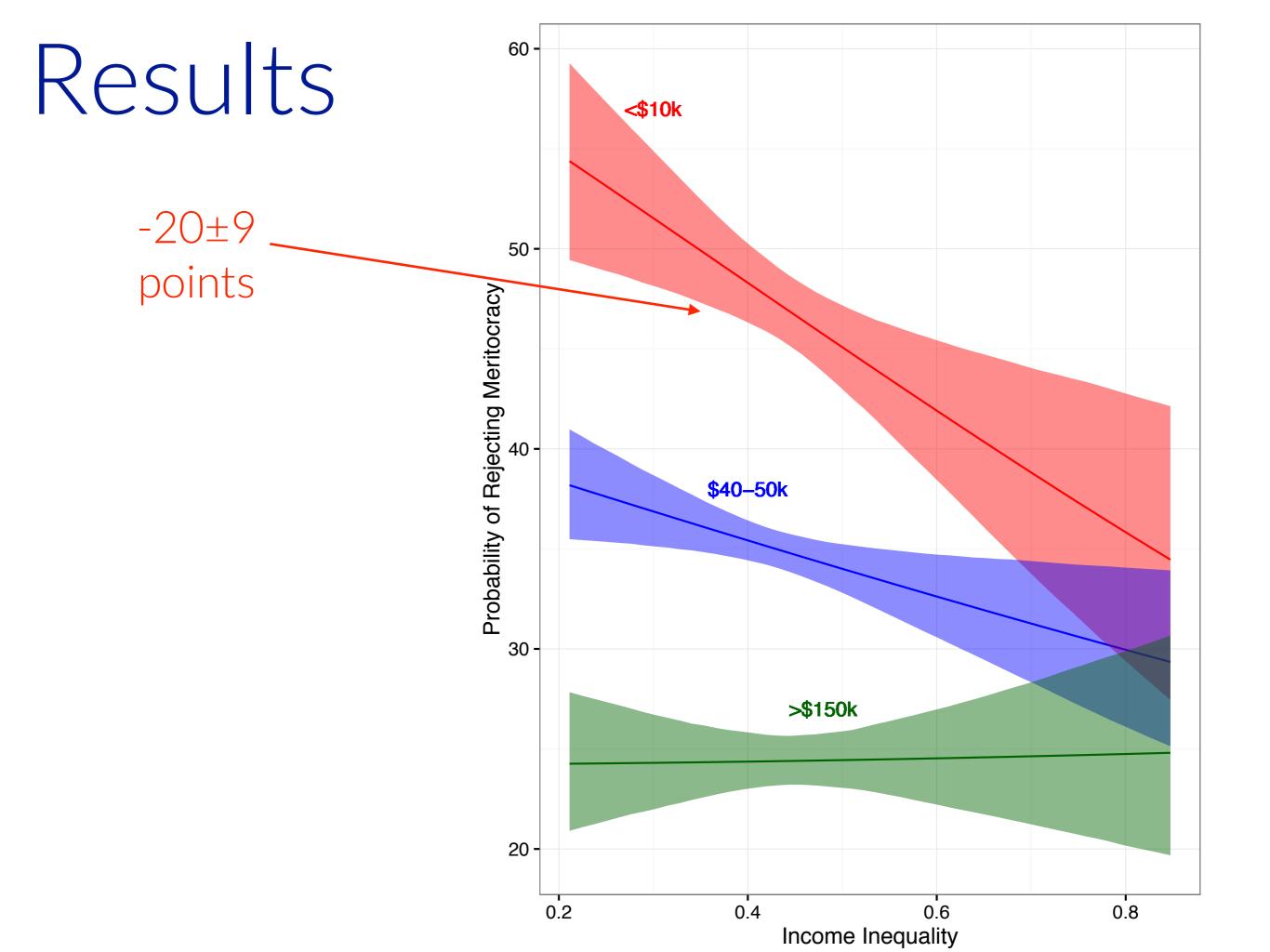
\$40-50k

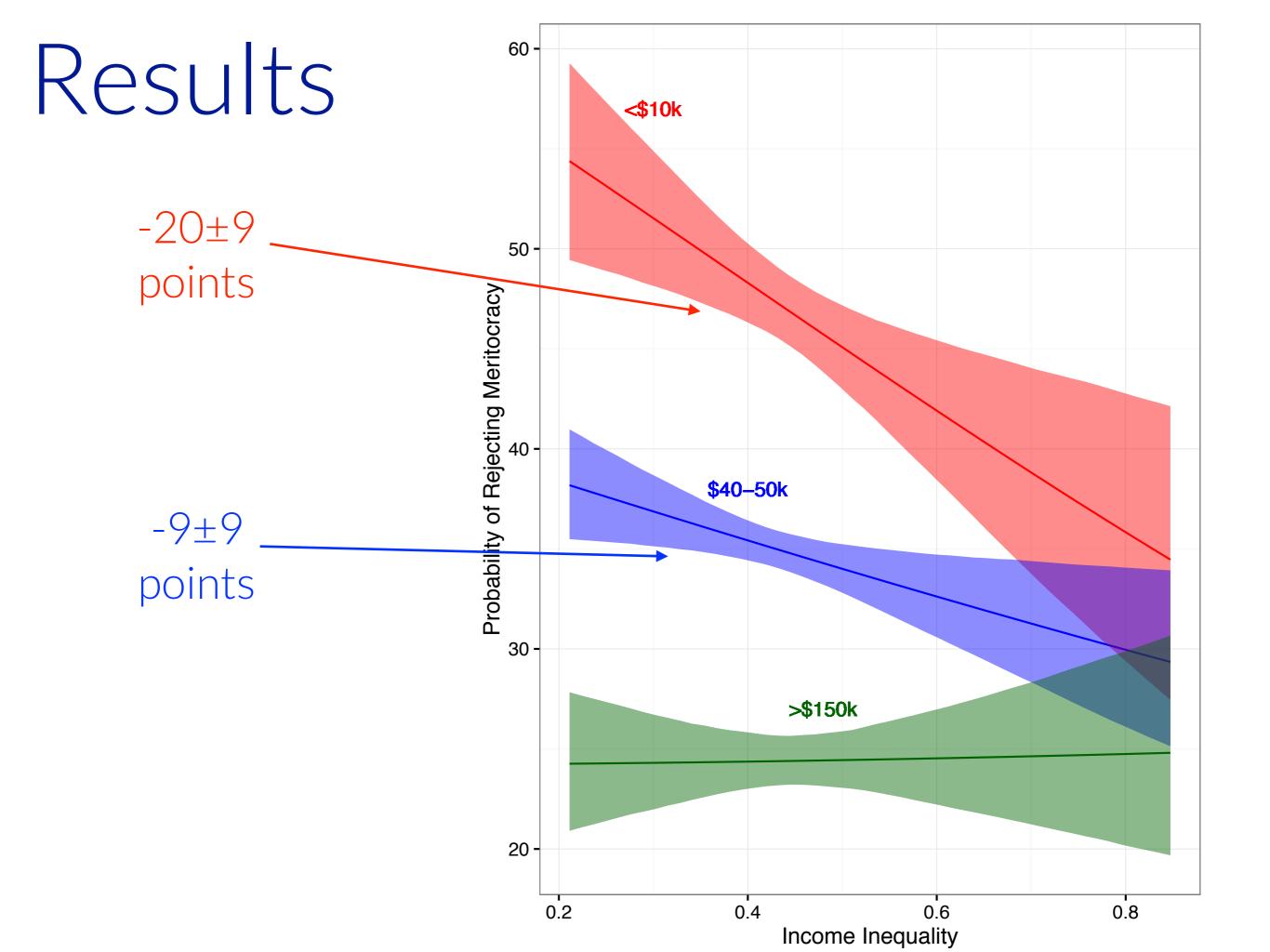
Income

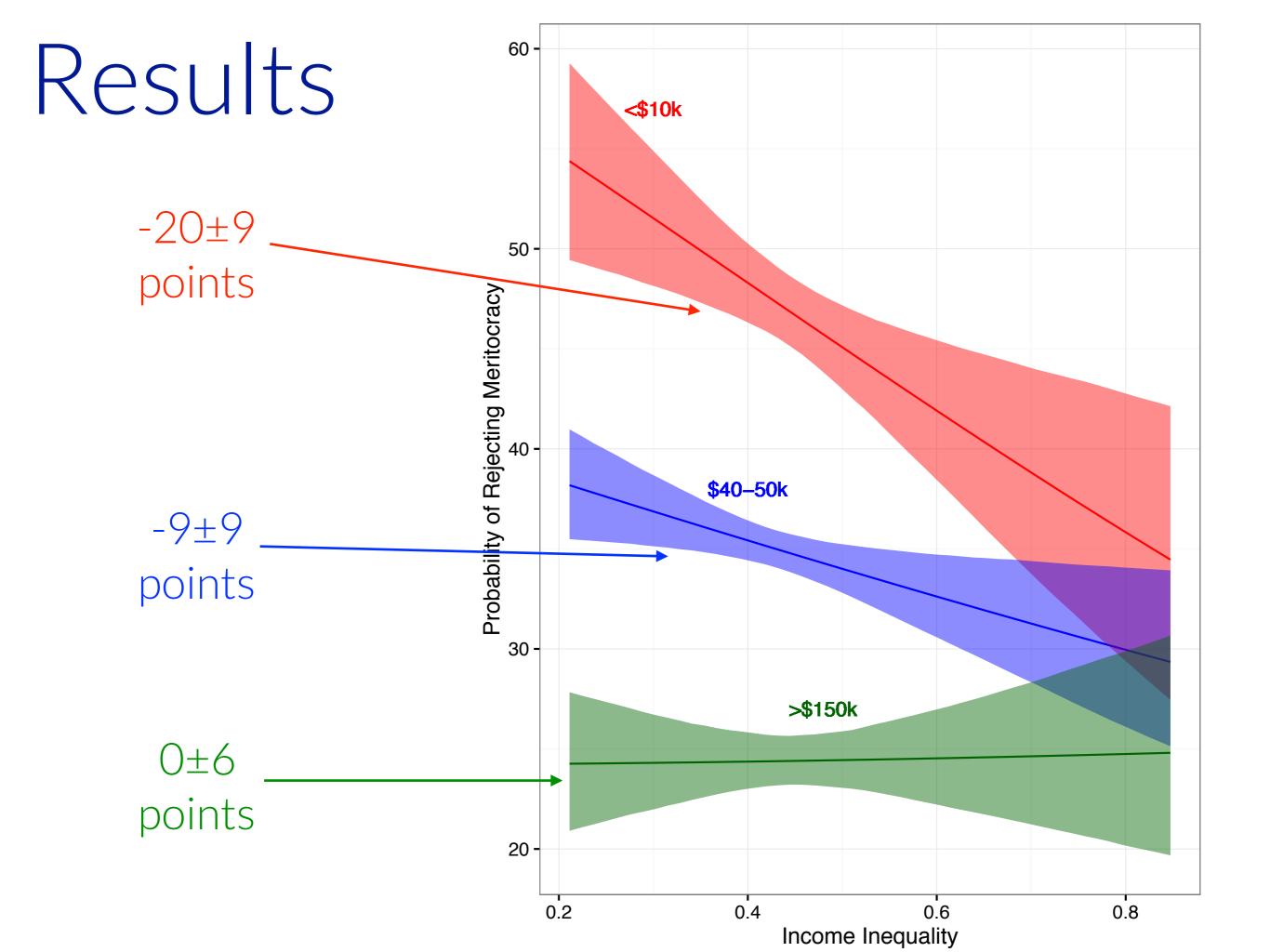
\$50-75k

\$75-100k \$100-150k









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- Replication with better data yields opposite result

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- Poorer people are less likely to reject meritocracy where inequality is higher, consistent with relative power theory

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