

JUNIOR PROFILE: CYBERSECURITY DATA SCIENCE



Ethical Hacking, Log Monitoring, Networks,
Risk analysis, Pentesting, Forensics,
SecDevOps, SCADA/IOT, Audit, Python,
EDA analysis, Machine Learning.

**Eva María
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BARCELONA

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LANGUAGES:

English - High
Spanish - Native
Catalan - Native

ACADEMIC TRAINING:

Immune Institute(2023) -Cybersecurity Bootcamp

Inkor(2022) -Professional Certificate 420h Computer Security

IT Academy Barcelona Activa(2021)- Data Science Bootcamp

Nucleo Digital School(2020) - Bootcamp Data Science- Python

UB University of Barcelona(1999) - Master in Financial Markets

UB University of Barcelona(1990-1999) - Economic and Business Sciences (1990-1999) Graduate in Business Administration and Management.

WORK EXPERIENCE:

Axel Johnson Int.

November 2022-December 2022

I carry out internships in the SOC of the company, acquiring practical knowledge in monitoring, ethical hacking, operation of a SIEM/SOAR, Networks, Endpoint.

IQOS (Philip Morris)

October 2017 – April 2020

B2C commercial of the new device of the same name, focusing on clients in the province of Barcelona with excellent results.

Aramark

April 2016 – July 2017

Account Manager, focused on the Educational sector.

El Corte Inglés, Ingram Micro, Adimpo, Id Grup, Spicers, Acer Computer and Netgear

October 1990 – January 2011

Throughout all these years, I have developed my professional activity in different departments within the new technologies sector: marketing, sales, purchasing and administration.

From my professional career, I would highlight the following functions:

Commercial Area:

Sale of technological products (IT, Peripherals, Consumables...) to clients such as Fnac, Mediamarkt, ECI, Carrefour, Pc City, Miró, Menaje del Hogar, Worten, Pc Box, Florencia and Pyrenees (Andorra), Pista Cero, Tien21, Datalogic, Idiomund, Master Chain, Idea, Tien 21, etc. Sale of products to final accounts (Large Accounts, retail clients, etc.)

Follow-up of the sale from its prospecting, closing and billing. Design of commercial policy, margins, prices, promotions, quarterly and annual forecasts, creation of stands at fairs, optimization and control of the presence of our articles on the shelves of points of sale, etc. Analysis and control of stocks, management of price protections and rotations. Negotiation of marketing contributions, rapplé, etc. Training of the commercial force in the main points of sale. Resolution of post-sale incidents. Management and leadership of work teams (up to 12 people).

Marketing area:

Negotiation of prices, payment methods, delivery times and Marketing contributions with manufacturers. Selection of products for incorporation into the catalogue. Management of stocks and purchases based on seasonality and market demand. Design and implementation of the Marketing Plan. Market study and analysis, as well as the competition. Design and production of annual catalogues, as well as bi-monthly campaigns aimed at customers. Negotiation process and attendance at industry fairs.