

Evan O'Neill

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EXPERIENCE

Thomson Industries, Radford, VA — B2B - Inside sales

January 2018 - January 2019

- Prospecting and outbound phone calls
- Lead generation and qualification
- Reporting and analyzing for territory management
- Managing Client/Distributor relationships

Virginia Tech, Blacksburg, VA — Agricultural Research Technician

2014 - 2018

- Installation and maintenance of GPS and precision systems in equipment
- Installation, diagnostics and repair of electronic components
- Technical documentation and data management for all processes
- Manage part-time student employees on a daily basis
- Operate and maintain full portfolio of agricultural and heavy equipment
- Fabrication and metalwork according to manufacturer specifications

Self Employed

2012 - Present

Electronic and Software Design

- Front End web development for self and one-off projects for customers(static pages)
- Hardware and software design through Arduino and Raspberry Pi for automation including displays and user interfaces

Electronic and Software Design

- Acquisition and Resale of Vehicles
- Advanced diagnostics and repair of electronic and mechanical systems

EDUCATION

Virginia Tech, Blacksburg, VA — (1) Major (3) Minors

Graduated: December, 2017

Major: Agricultural Science

Minors: Computer Science, Leadership, Civic Agriculture

Piedmont Virginia Community College, Charlottesville, VA Associates Degree

Graduated 2013

Associates of Science: Computer Science

SKILLS

Leadership / Continuous Improvement

HTML, CSS, JavaScript

Linux/terminal

Microsoft Suite

Adobe Suite

Web Design

Sales

AWARDS

Top of the Team - Awarded 2 quarters in a row working for Thomson for production and growth.

Scholarships - 3 scholarships in my schooling for engagement and merit.

Projects

Please see Github and Personal Webpage for relevant experience.



Username: [evanco239](https://github.com/evanco239)

