



## Evan Kwan

Software Developer

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### Personal Profile

I am a front-end software developer proficient in HTML5, CSS3, JavaScript, and React. My close understanding of client needs gives me a unique perspective on development and allows me to build software with the purpose of providing value to users.

### Career Summary

#### Account Executive

Nexonia by Emburse  
March '20 - January '21

- Engaged directly with technical stakeholders to discuss how Nexonia met their requirements
- Owned the full sales cycle from prospecting to close
- Worked closely with Sales Engineers to answer technical RFPs

#### Account Executive

Loopio  
October '18 - December '19

- Led engaging product demos and executed complex global trials with multiple enterprise prospects
- Led cold-calling training and mentored BDRs to help them develop their sales skills

#### BDR

Google / CDI  
December '16 - September '18

- Sourced \$2.2 Million USD in new business ad sales across 66 accounts
- Consistently led North American team with a lifetime quota attainment over 108%

### Projects

#### Positive Vibes Board - Repo - Link

Message board for positivity and motivation. Allows users to create message boards, post messages, and comment/like messages. Built using Firebase and React.

#### Pokémon Blackjack - Repo - Link

Pokémon-themed Blackjack game that allows players to bet experience points and evolve after winning. Built using React, the Pokémon API, and the Deck of Cards API.

#### Cratedigger - Repo - Link

Music recommendation app leveraging user input to make queries to the Last.fm and Giphy APIs. Built using JavaScript and SCSS.

### Professional Skills

#### Technical:

HTML5, CSS3, SCSS, JavaScript, React, jQuery, responsive design, RESTful APIs, Firebase

#### Currently Learning:

Testing Frameworks, MERN

#### Non-Technical:

Continuous learning, adaptive communication, problem-solving, creativity, perseverance

### Education

Juno College, January '21 - June '21

- Immersive Web Development Bootcamp
- Accelerated Full-Time JavaScript Course
- Accelerated Full-Time Web Development

Laurentian University, 2012 - 2016

Bachelor of Commerce, Sports Administration